



# FACTS

# **Accounts Receivable**

Release 7.5



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### Preface

Welcome to the FACTS System software that automates your business operations! The FACTS System is composed of 22 highly integrated modules. Each module has a manual dedicated its use and functionality. For ease of use, the manuals are formatted similarly. All of the FACTS manuals contain the following sections: system overview, program descriptions, references, glossary of terms, and sample reports.

#### **System Overview**

This section discusses the function and process flow for each module. Each System Overview section contains:

- An overview of each module and its interaction with other modules
- Flow charts of the module's system
- An overview of the modules posting to the General Ledger. This section should be reviewed even if the General Ledger Module is not being used
- Procedures and close-out checklists for daily, weekly, periodic (monthly) and yearly processing

#### **Program Descriptions**

These chapters detail each program in the module. Each program description includes the functions, user inputs, and a screen print. The programs are listed in the order that they appear on the menu. There is an overview preceding each menu that explains the interaction of the programs within the menu.

#### References

Throughout the documentation the phrase (ref. #) is used. This is referring to the appendix called "References."

References are used to prevent the same information from being repeated one program to the next. They are located at inputs where a user might want further information. References are always numbered. For example, F2 allows a search (ref.5): this indicates that pressing F2 will allow a search on the input, and more information on searches can be found in the Reference Appendix under reference **#**5.

#### **Glossary of Terms**

The glossary provides a definition of terms used in the manual and related terms from other modules.

#### Sample Reports

This section provides a sample printout of most of the reports and prints in the module. A directory is included that lists each report and the page number in the section.

# **Using Preprinted Forms in FACTS**

Some of the print programs available in FACTS are designed to output on preprinted forms available from Western Atlanta Forms Corp., 1895-C Beaver Ridge Circle, Norcross, GA 30071, 1-800-241-8951

You can order standard preprinted forms with your company name, address, logo, etc. Sample forms are available in the New User Packet. Samples include:

- **AP** check
- **AR** statement, invoice, past due notice (dunning letter)
- IC transfer ticket
- JC estimate, invoice
- **PO** purchase order
- **PR** check
- SO quote, pick ticket, invoices (2), counter sales slip, UPS shipping label and bill of lading.

Keep in mind that it can take anywhere from two to six weeks to print and deliver the forms, depending on their complexity.

To configure FACTS to use these forms, the **Use Preprinted Forms** flag must be set to Y in the following file maintenance programs:

- SO Document Print Control
   AP Check Print Control
- AR Statement Print Control
   JC Static Control
- AR Invoice Processing Control
- TF Letter Print Control

• AR Dunning Letter Control

> If you run out of preprinted forms, you can set the **Use Preprinted Form** flag in the appropriate file maintenance program to N. The resulting output will print on blank paper and look similar to the preprinted form.

> If your company already has its own preprinted forms, your Affiliate may need to modify the programs listed above so that your documents print correctly. (Note: If you want FACTS to print to blank paper forms that look like your preprinted forms, notify your Affiliate of this requirement so that the proper modifications can be made.)





# **CHAPTER 1**

# **System Overview**

The FACTS Accounts Receivable module is a system, which will maintain accurate file information, provide complete audit trails and will optionally post to GL. Interaction with GL is automatic and great flexibility is available through the use of GL posting tables (see section on Posting to GL).

The system has been designed so that all transactions will produce a printed audit trail. This allows users the secure feeling that all information is traceable throughout the system. Instructional prompts, default values and the capability to back up to previous inputs promotes both operator efficiency and comfort in using the system.

Accounts Receivable is broken down into the following menus: Invoice Processing, Recurring Invoices, Cash & Credit Application, Returned Checks, Dunning Letters, Inquiries, Reports & Prints, End of Period and File Maintenances.

File Maintenance programs allow the user to enter, change and delete data. These programs are used to enter the initial data required to set up the system. The user can add, change or delete the records in a file. This is called maintaining the file. Some file maintenance programs will be used often (example, customers) where others will be used infrequently. These infrequent file maintenances (found on the Infrequent File Maintenances menu) are used mostly in the installation of the system.

Customers are entered through the Customer F/M program setting parameters which determine how the system is to process transactions for each customer. Customer information is stored and is available to be printed on a report or to be displayed on the screen by an inquiry program. Following are just a few of the flags set for each customer: **active/inactive** - determines whether any transactions may take place for the customer, i.e., sales orders and cash receipts, **on hold** - determines whether any sales transactions may take place for the customer while cash may be received, **PO required** - determines when selling to the customer if the user may skip the reference filed (where PO# is entered), **sales tax** - determines what tax jurisdiction the customer falls into and whether the tax rate is high, low or if the customer is exempt, **dunning letters** - determines whether the customer is eligible to receive dunning letters, if

necessary, and **ledgercards** - determines whether to store ledgercards (each transaction affecting a customers account). Users can also set up a **credit limit** to be checked during order processing and invoicing and **grace period** indicating when the customer may be billed a service charge, if eligible. Customers are also assigned a **terms code** (determines invoice due dates, etc.), **salesperson/territory** (for reporting and commission purposes), **GL posting table** (for distributing transactions to GL) and **customer class** (for reporting and contract pricing purposes).

Customers are also assigned to branches. Most Accounts Receivable reports allow the user to select the branch to print. Users may then list customers by profit center (branch).

Customer information stored is available for display through the Customer Inquiry program which displays general information, payment history, sales history, paid documents, ship-tos, notes, ledgercards, open sale orders and account information. Account information includes aging, open invoices and all transactions. Customer notes may also be entered in the inquiry program. The Customer Inquiry provides users with all customer information at their fingertips and makes AR collection an organized and efficient process. The Document Inquiry displays detail documents including all transactions.

Throughout the Accounts Receivable system, whenever the customer's number must be entered, the user has the ability to search for the customer through an alpha lookup, phone number lookup, contact name lookup or a keyword search. The search capability relieves the user of having to remember customer numbers.

The open receivables file is updated automatically whenever the user invoices a customer through the Sales Orders, Job Cost and Accounts Receivable invoicing systems. The Accounts Receivable invoicing system may be used as a stand alone invoicing system or may be used in conjunction with the SO and/or JC invoicing systems. Invoices are entered into the system through an invoice entry program where the user may enter the invoice number (which may indicate the type of charge). Invoices may be printed immediately or saved for batch printing through an invoice print program. Invoices may be corrected and reprinted as needed up until the time they are updated to the open receivable and customer files by the Sales Register. The Sales Register provides a complete audit trail of all invoice numbers used (or deleted) and then updates all appropriate files throughout the system. The AR Invoicing system is also used to load open balances into the system just prior to live processing.

The Recurring Invoicing system is available if the user sends invoices that are repetitive on a regular basis (i.e., service contracts or maintenance agreements). Users set up an invoice in an entry program specifying the amount of the invoice to post to the open receivables file, the dates to post the invoice, and a predetermined cutoff. Users then run a posting program which automatically posts the invoices into the invoice entry file to be printed. The Recurring Invoicing system relieves the user of entering the same invoicing information on a regular basis and remembering when to enter the invoices.

The Cash & Credit Application subsystem is used to post all payments and discounts, make adjustments, and apply credit memos to customer's accounts. Users may also create on-account balances when necessary (prepayments). This subsystem allows multiple batches to be entered simultaneously with

proper lockouts to avoid duplicate payments on the same invoice. When making a deposit, the user also has the ability to post miscellaneous cash from a customer or an outside source. The deposits entered are posted into a centralized banking system (see System Management's Banking system).

Returned Checks may be entered into the system as first or second time reruns. A first time return indicates to the system that the check is to be re-deposited, i.e., a returned check register produces an audit trail of the return but will not update any AR files. A second time return indicates to the system that the customers check amount must be posted back to the customer's account along with an optional returned check charge, i.e., a returned check register produces an audit trail of the return and creates an invoice to be charged to the customers account for the amount of the check plus the returned check charge.

Dunning letters (past due notices) may be optionally sent to customers who have past due invoices. There may be up to five dunning letters created by the user and selected customers may become eligible to receive dunning letters on a user-defined basis. Each dunning letter includes the user-defined text and a list of past due invoices. The system keeps track of which number letter the customer should receive when dunning letters are processed, taking into account payments made by the customer.

All Accounts Receivable reports have the option of printing in customer number, alpha, salesperson or customer class order. In addition to the order the user may choose the range to be printed. For example, the Aged Trial Balance may be printed in salesperson order. The user then enters the beginning and ending salesperson (may be the same, i.e., one salesman to print only) to print. In the example, the user may print an Aged Trial Balance for each salesman listing only the customer account belonging to each salesman. Most AR reports also allow the user to print by branch. There is a wide variety of reports which print all available information stored in the Accounts Receivable system.

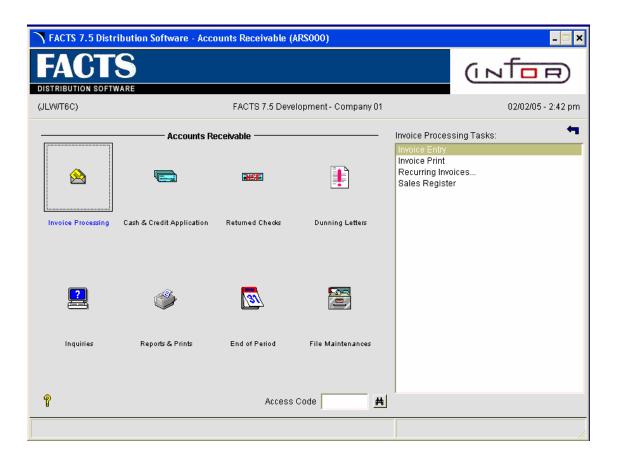
- 1. The Open Receivables Report prints a list of open documents, zero balance documents or both. The options are to print in summary (customer and their balance), detail (customer and information on each invoice for the customer), or detail with transactions (customer and invoice and all transactions against that invoice). Branches may also be selected.
- 2. The Aged Trial Balance prints a report of all open documents in aging columns as of a specified aging date. (Aging columns are determined by the user.) The report may be printed in summary (customer and balance), detail (customer and information on each invoice due by the customer), and detail with transactions (customer and invoice and all transactions against that invoice). Branches may also be selected.
- 3. The Sales History Report prints various sales history and/or gross margin information from the customer's history. The user may select MTD, YTD and/or PYR information and determine a minimum to print. Branches may also be selected.
- 4. The Salesperson/Territory Sales Report prints various sales history and/or gross margin information from the salesperson/territory's

history. The user may select MTD YTD and/or PYR information and determine a minimum to print. Branches may also be selected.

- 5. The Payment History Report prints various payment history information from the customers' payment history in three accumulation periods. Branches may also be selected.
- 6. The Inactive Customer Listing prints a list of all customers who have been inactive as of a date that your specify. Sales history figures may be included in the report. This report will not update any files buy may be useful in allowing the user to delete inactive customers. Branches may also be selected.
- 7. The Customer Listing prints a report of general information on the customers. The customer listing will also print a report of sales information on the customers. The customer's address, phone number, contact information and/or message may print on either report. In addition to the standard sort order choice, the user may select a beginning and ending code to print (terms code, tax code, GL posting tables, geography code, statement code). Branches may also be selected.
- 8. The Customer Ledgercards Report prints a list of the transaction types chosen which have affected the customer's balance. Branches may also be selected.
- 9. The Label Print program prints up to 99 labels per customer and may be sorted by zip code. The user may choose to print for active or inactive customers and branches may also be selected.
- 10. The Rolodex Customer Card Print program prints up to 99 cards per customer and may be sorted alphabetically. The user may choose to print for inactive or inactive customers and branches may also be selected.
- 11. The Ship-to Report prints customers and all their different ship-to addresses. (The billing address is not included.) Temporary ship-to's may be printed and branches may also be selected.
- 12. The Ship-To Label Print program prints up to 99 labels per ship-to selected by the customer. Customer or contacts may be included.
- 13. The Customer Balancing Register is only run when the customer's balance does not agree with the open invoices for that customer (i.e., very unlikely if there was a power failure in the middle of an update, etc.). The register prints all out-of-balance customers. The optional update will correct each customer's balance and the total AR balance.
- 14. The Customer Notes Print program prints the notes for any customers in the customer notes file. Branches may be selected.
- 15. The AR Code List prints a list of the various AR codes including customer classes, salespeople, regions, terms codes, tax codes, GL posting tables and adjustment codes.

The Accounts Receivable system provides an End-of-Period menu. This menu contains the program which should be run to close the module correctly and the end of each period. There is an end-of-period checklist provided later in

this section instructing the user on the procedures used to close the AR module. Some programs are optional (calculating service charges, printing statements) where others are required (Register History Report etc.). The end-of-period menu programs provide the user with a complete audit trail of the AR balance.



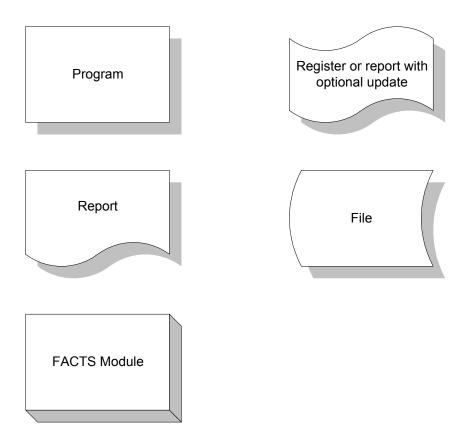
| 02/22/05 Tuesday       Accounts Receivable       JLW T6C         01-FACTS 7.5 Developme       Master Menu       JLW T6C         Exclusively for: FACTS 7.5 Development         1. Invoice Processing         2. Cash & Credit Application         3. Returned Checks         4. Dunning Letters         5. Inquiries         6. Reports & Prints         7. End of Period         8. File Maintenances | 11:08 am<br>ARS000 |
|--|--------------------|
| Exclusively for: FACTS 7.5 Development           1. Invoice Processing           2. Cash & Credit Application           3. Returned Checks           4. Dunning Letters           5. Inquiries           6. Reports & Prints           7. End of Period  | ARS 000            |
| <b>1. Invoice Processing</b><br>2. Cash & Gredit Application<br>3. Returned Checks<br>4. Dunning Letters<br>5. Inquiries<br>6. Reports & Prints<br>7. End of Period  |                    |
| 2. Cash & Credit Application<br>3. Returned Checks<br>4. Dunning Letters<br>5. Inquiries<br>6. Reports & Prints<br>7. End of Period  |                    |
| 2. Cash & Credit Application<br>3. Returned Checks<br>4. Dunning Letters<br>5. Inquiries<br>6. Reports & Prints<br>7. End of Period  |                    |
| 4. Dunning Letters<br>5. Inquiries<br>6. Reports & Prints<br>7. End of Period  |                    |
| 5. Inquiries<br>6. Reports & Prints<br>7. End of Period  |                    |
| 7. End of Period   |                    |
| 8. File Maintenances   |                    |
|  |                    |
|  |                    |
|  |                    |
| Selection  |                    |
|  |                    |
| ENTER SELECTION #, ACCESS CODE, 'OFF', ARROWS, F4-PREVIOUS MEN   |                    |
|  | 0                  |

## **Accounts Receivable Flow Charts**

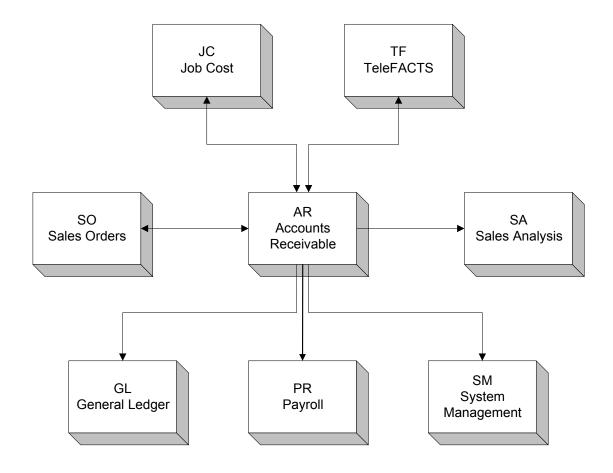
The following pages present flow charts that illustrate the flow of information from Accounts Receivable to the other modules in the FACTS System. They also illustrate the flow of information within Accounts Receivable.

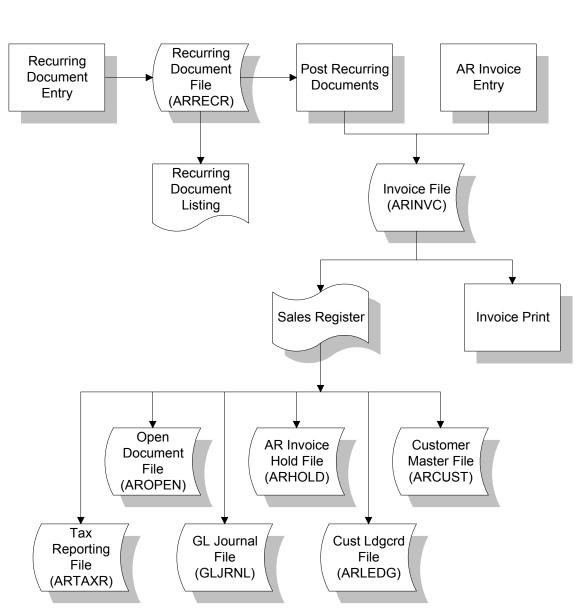
Note that not all files and programs are shown. The flow charts simply present how information flows through the system.

The following symbols represent the types of information shown on the flow charts.



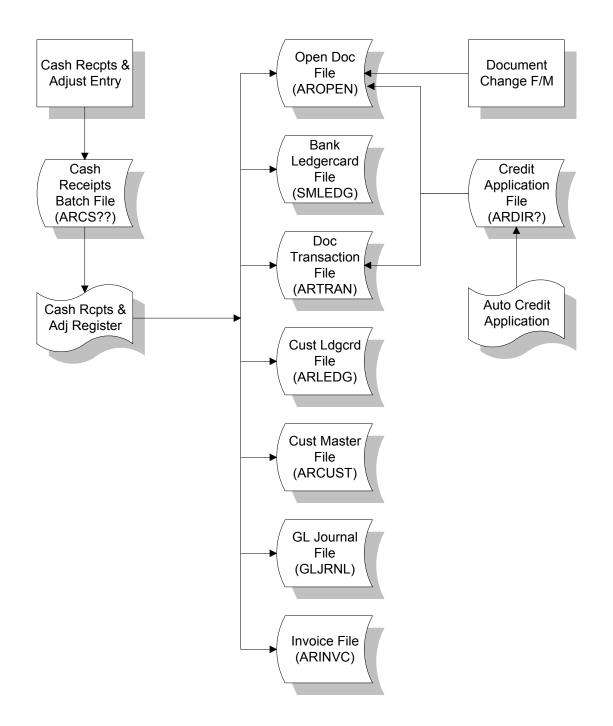
# Accounts Receivable Interaction with Other FACTS Modules



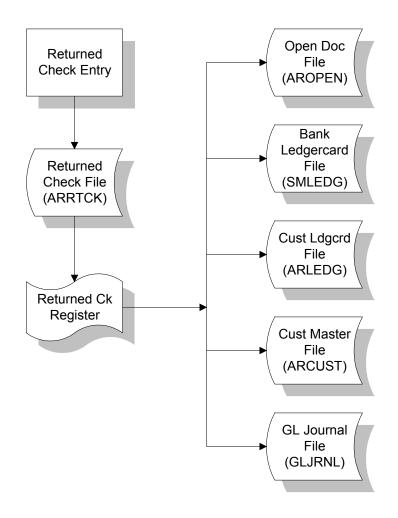


#### Accounts Receivable Invoicing

#### Cash and Credit Application



#### **Returned Checks**



### Posting to General Ledger

Transactions from AR may automatically post to GL. Through the **GL Distribution** flag set in the AR to GL Posting F/M, the user determines how to post to GL for all AR transactions except sales (if at all). The flag may be set to one of the following: **0**-indicating no GL distribution is printed or posted; **1**indicating the GL distribution is printed (printing is in detail format) but not posted to GL; **2**-indicating the GL distribution is printed (printing is in detail format) and posted to GL in summary (posting includes the total amount posted to each account number); or **3**-indicating the GL distribution is printed (printing is in detail format) and posted to GL in detail (posting includes each item contributing to the amount for each account number).

Through the **GL Posting Journal** also set in the AR to GL Posting F/M, the user determines which GL journal (where in the GL journal file) to post transactions from AR for all AR transactions except sales (if at all).

The AR transactions which may print a GL distribution and post to GL are the transactions from the AR Sales Register, Cash Receipts & Adjustments Register, Returned Check Register and the Service Charge Register.

The GL distributions are built and posted through the use of GL posting tables.

Users establish their own set of valid GL posting tables. Each customer is assigned to a GL posting table which determines the correct GL account numbers to post to when posting a transaction to GL for that customer. The posting tables determine the GL distribution after the printing of various registers throughout the system. The following registers use the GL account numbers set up in the AR GL posting table(s):

- Cash Receipts & Adjustments Register distributes to accounts receivable GL NUMBER, discount GL NUMBER and adjustment GL NUMBER.
- Service Charge Register distributes to service charges GL NUMBER.
- Returned Check Register distributes to returned checks GL NUMBER.
- AR Sales Register may distribute to Sales GL NUMBER.
- SO Daily Sales Register may distribute to sales, misc. sales, interwarehouse A/R, deposits, and accounts receivable GL NUMBERs.

For our example, there are two types of customers on the system: retail and wholesale. If retail and wholesale customers are to be posted separately to GL, we will set up two GL posting tables; one to assign to retail customers and one to assign to wholesale customers.

| GL TABLE RET             |           |                            |
|--------------------------|-----------|----------------------------|
| DESCRIPTION RETAIL CUSTO | OMERS     |                            |
|                          |           |                            |
|                          | NUMBER    | DESCRIPTION                |
| ACCOUNTS RECEIVABLE      | 120-01-01 | ACCOUNTS RECEIVABLE-RETAIL |
| DISCOUNTS                | 490-01-01 | DISCOUNTS-RETAIL           |
| ADJUSTMENTS              | 420-01-01 | ADJUSTMENTS-RETAIL         |
| SERVICE CHARGES          | 440-01-01 | FINANCE CHARGES-RETAIL     |
| RETURNED CHECKS          | 430-01-01 | RETURNED CHECKS-RETAIL     |
| SALES                    | 410-01-01 | SALES RETAIL               |
| MISC SALES               | 450-01-01 | MISC SALES-RETAIL          |
| INTERWHSE A/R            | 130-01-01 | INTER-WAREHOUSE-RETAIL     |
| DEPOSITS                 | 650-01-01 | DEPOSITS-RETAIL            |

| GL TABLE WSL<br>DESCRIPTION WHOLESALE CUSTOMERS |              |                            |  |
|---|--------------|----------------------------|--|
|   | GL<br>NUMBER | DESCRIPTION                |  |
| ACCOUNTS RECEIVABLE                             | 125-01-01    | ACCOUNTS RECEIVABLE-WSL    |  |
| DISCOUNTS                                       | 495-01-01    | DISCOUNTS- WSL             |  |
| ADJUSTMENTS                                     | 425-01-01    | ADJUSTMENTS- WSL           |  |
| SERVICE CHARGES                                 | 445-01-01    | FINANCE CHARGES- WSL       |  |
| RETURNED CHECKS                                 | 435-01-01    | <b>RETURNED CHECKS-WSL</b> |  |
| SALES   | 415-01-01    | SALES- WSL                 |  |
| MISC SALES                                      | 455-01-01    | MISC SALES- WSL            |  |
| INTERWHSE A/R                                   | 135-01-01    | INTER-WAREHOUSE-WSL        |  |
| DEPOSITS  | 655-01-01    | DEPOSITS-WSL               |  |

The following examples use the GL posting tables listed previously. The examples include all registers that use the AR GL posting tables. We will use two customers: Williams Wholesale who is assigned to the WSL GL posting table, and Reeves Retail who is assigned to the RET GL posting table.

#### Cash Receipts & Adjustments Register

Williams Wholesale makes a payment of \$504.70 and takes a discount of \$5.30. Reeves Retail makes a payment of \$225.00 for a \$225.02 invoice leaving a balance of \$.02. The user adjusts the balance down to zero. Using the GL posting tables, the GL distribution prints as follows:

|   | Debit  | <u>Credit</u> |
|---|--------|---------------|
| *100-01-01 Cash in Bank                 | 729.70 |               |
| 120-01-01 Accounts Receivable-Retail    |        | 225.02        |
| 125-01-01 Accounts Receivable-Wholesale |        | 510.00        |
| 420-01-01 Adjustments-Retail            | .02    |               |
| 495-01-01 Discounts-Wholesale           | 5.30   |               |
|   | 735.02 | 735.02        |

\* indicates GL NUMBER is not pulled from the AR GL posting table. It is pulled from the bank making the deposit.

Adjustments may be posted to the GL by the adjustments GL NUMBER assigned to the GL posting table or by the adjustment code. See the Adjustment Code F/M for more information.

#### Service Charge Register

Williams Wholesale (owes) is charged a \$2.35 service charge and Reeves Retail (owes) is charged a \$1.70 service charge. Using the GL posting tables, the distribution prints as follows:

|   | <u>Debit</u> | Credit |
|---|--------------|--------|
| 120-01-01 Accounts Receivable-Retail    | 1.70         |        |
| 125-01-01 Accounts Receivable-Wholesale | 2.35         |        |
| 440-01-01 Finance Charges-Retail        |              | 1.70   |
| 445-01-01 Finance Charges-Wholesale     |              | 2.35   |
| -                                       | 4.15         | 4.15   |

#### **Returned Check Register**

A returned check is entered for Williams Wholesale for \$524.70 and a \$15 returned check fee is charged. Using the GL posting tables, the GL distribution prints as follows:

|            |                               | <u>Debit</u> | <u>Credit</u> |
|------------|-------------------------------|--------------|---------------|
| *100-01-01 | Cash in Bank                  |              | 524.70        |
| 125-01-01  | Accounts Receivable-Wholesale | 539.70       |               |
| 435-01-01  | Returned Checks-Wholesale     |              | _15.00        |
|            |                               | 539.70       | 539.70        |

\* indicates GL NUMBER is not pulled from the AR GL posting table. It is pulled from the bank entering the returned check.

#### **AR Sales Register**

Invoices are entered for Williams Wholesale at \$320 and Reeves Retail at \$240. No tax or freight is charged. Using the GL posting tables, the GL distribution prints as follows:

|           |                               | <u>Debit</u> | <u>Credit</u> |
|-----------|-------------------------------|--------------|---------------|
| 120-01-01 | Accounts Receivable-Retail    | 240.00       |               |
| 125-01-01 | Accounts Receivable-Wholesale | 320.00       |               |
| 410-01-01 | Sales-Retail                  |              | 240.00        |
| 415-01-01 | Sales-Wholesale               |              | 320.00        |
|           |                               | 560.00       | 560.00        |

Sales may be posted to the GL by the sales GL NUMBER assigned in the AR Sales to GL posting record. See the AR Sales to GL Posting F/M for more information.

#### SO Daily Sales Register

An invoice is entered for Williams Wholesale at \$320; \$300 is for regular items and \$20 is for misc. items and a \$50 deposit in received for other goods. No tax or freight is charged. The misc. sales GL NUMBER is only used if misc. sales are posted to the GL by the AR GL posting table as assigned in the SO to GL posting record. (See the SO to GL Posting F/M.) The item sold must have the **Misc sales** flag set to Y (in the Item F/M) for the item to post to the misc. sales G/L number rather than the sales GL NUMBER. Using the GL posting tables, the GL distribution prints as follows:

|           |                               | <u>Debit</u> | <u>Credit</u> |
|-----------|-------------------------------|--------------|---------------|
| 125-01-01 | Accounts Receivable-Wholesale | 320.00       |               |
| 415-01-01 | Sales-Wholesale               |              | 300.00        |
| 455-01-01 | Misc Sales-Wholesale          |              | 20.00         |
| 100-01-01 | Cash in Bank                  | 50.00        |               |
| 655-01-01 | Deposits-Wholesale            |              | 50.00         |
|           |                               | 370.00       | 370.00        |

#### Posting AR Sales to GL

The AR Sales to GL Posting F/M program sets up information which the system references in performing automatic posting of AR sales transactions to GL. AR sales are posted to GL by the AR Sales Register.

The user sets the **GL distribution** flag to one of the following: **0**-indicating GL distribution is printed or posted; **1**-indicating the GL distribution is printed (printing is in detail format) but not posted to GL; **2**-indicating the GL distribution is printed (printing is in detail format) and posted to GL in summary (posting includes the total amount posted to each account number); or **3**-indicating the GL distribution is printed (printing is in detail format) and posted to GL in detail (posting includes each item contributing to the amount for each account number).

In addition to the GL distribution, the user sets the **GL posting journal** flag where the user determines which GL journal (where in the GL journal file) to post transactions from Accounts Receivable for all AR transactions except sales (if at all).

There are standard entries made to GL when posting sales. For example, when something is sold, one debits the accounts receivable account and credits the sales account. The user must set up where these standard GL account numbers used will come from, what they are and how they are to be used.

The basis is asking where the number is to come from. The system either always uses the same account number or gives a choice to the user as to where the number is pulled from (i.e., customer GL posting table).

The department and branch flags have to do with imbedding the department and branch flags within the GL account number (if applicable). When entering an invoice, the department and branch may be entered. If the user imbeds the department and/or branch within the GL account number, the system looks at the department and/or branch assigned to each invoice. For example, if the G/L number to post is **415-00-00** (department is fourth and fifth digits, branch is sixth and seventh digits), the department is 01 and the branch is 02, then the system posts to **415-01-02**. The system inserts the department and/or branch in the proper place within the GL account number.

The following account type information is set up through this program:

#### **Accounts Receivable**

**Basis** - determines where the accounts receivable number comes from. The user has a choice of always posting to the default accounts receivable GL number (from this record) or posting to the accounts receivable GL number assigned in the customer's GL posting table. The system may always post to one AR GL number or break out accounts receivable to multiple account numbers (example: AR-retail, AR-wholesale).

**Branch** - determines if the system should insert the branch in the AR GL number. The AR account may not be departmentalized. The SO and JC posting control records must have the same value for the branch flag as is entered here.

**Default GL Account Number** - is used for posting purposes if the basis is set to **D**-default. If basis is set to **C**-customer GL posting table, the number is entered but not used for posting purposes.

#### Sales

**Basis** - determines where the sales number comes from. The user has a choice of always posting to the default sales GL NUMBER (from this record) or posting to the sales GL NUMBER assigned in the customer's GL posting table. The system may always post to one sales GL NUMBER or break out sales to multiple account numbers (example: sales-retail, sales-wholesale).

**Department and Branch** - determine if the system should insert the department and branch in the sales GL NUMBER.

**Default GL Account Number** - is used for posting purposes if the basis is set to **D**-default. If basis is set to **C**-customer GL posting table, the number is entered but not used for posting purposes.

#### Tax

**Basis** - determines where the sales tax number comes from. The user has a choice of always posting to the default sales tax GL NUMBER (from this record) or posting to the sales tax GL NUMBER assigned to each tax code in the Tax Tables F/M. The system may always post sales tax to one sales tax GL NUMBER or break out sales tax to multiple account numbers (example: Georgia sales tax, Fulton County sales tax, City of Atlanta sales tax).

**Department and Branch** - determine if the system should insert the department and branch in the sales tax GL NUMBER.

**Default GL Account Number** - is used for posting purposes if the basis is set to **D**-default. If basis is set to **T**-tax code, the number is entered but not used for posting purposes.

Freight, Contra Cos (Cost Of Sales), Cost Of Sales

**Basis** - determines where each account number comes from. The contra COS usually refers to Inventory. The numbers used always come from the default GL NUMBER (from this record).

**Department and Branch** - determine if the system should insert the department and branch in the GL account number.

**Default GL account number** - is used for posting purposes because the basis is set to **D**-default.

### **Standard Procedures**

These procedures may vary depending on how your company's business is conducted. The following three sections of standard procedures are provided as a guideline:

#### 1) Recommended Operating Procedures

An outline is provided of routine procedures on a daily, weekly, period (month, if 12 periods are used) and yearly basis.

#### 2) End-of-Period Checklist

The end-of-period procedures are critical to the proper functioning of the system. Certain programs must be run in a specific order to close the accounts receivable module accurately.

It is suggested that copies of the checklist be made and used for each period close-out to be filed for future reference.

#### 3) End-of-Period Checklist Explanation

A detailed account is provided of the purpose of each program on the checklist.

### **Recommended Operating Procedures**

#### Daily Procedures (or as needed)

- 1. Post cash receipts and adjustments
- 2. Print/update Cash Receipts & Adjustments Register
- 3. Enter returned checks, print/update Returned Check Register
- 4. Enter invoices, print/update Sales Register

#### Weekly Procedures (or as needed)

1. Print dunning letters

#### Period Procedures (or as needed)

- 1. Complete all invoicing
- 2. Complete all cash posting
- 3. Print/update Service Charge Register
- 4. Print Open Receivables Report
- 5. Print Aged Trial Balance
- 6. Run Customer Ledgercard print
- 7. Print statements
- 8. Print/update Sales Tax Register
- \*9. Print/update Register History Report
- \*10. Print/update Document Removal Register
- 11. Run Customer Ledgercard Removal
- \*12. Run End-of-Period Update

#### **Yearly Procedures**

\*1. Run End-of-Period Update (already covered in period procedures - do NOT run twice)

\* indicates the procedure is required and must be performed in the time period designated

# End-Of-Period Checklist – Accounts Receivable

Period \_\_\_\_ Year \_\_\_\_

| User | Date | Menu       |            | Description   |
|------|------|------------|------------|---|
|      |      | Invoices   | 1.         | Complete all invoicing  |
|      |      | Cash Rec.  | 2.         | Post all cash & print/update last Cash<br>Receipts & Adjustments Register |
|      |      | EOP        | 3.         | Print/update Service Charge Register                                      |
|      |      | Reports    | 4.         | Print Open Receivables Report (detail w/transactions)                     |
|      |      | Reports    | 5.         | Print Aged Trial Balance (detail<br>w/transactions)                       |
|      |      | Reports    | 6.         | Run Customer Ledgercard print   |
|      |      | EOP        | 7.         | Print Statements  |
|      |      | EOP        | 8.         | Print/update Sales Tax Register   |
|      |      | EOP        | 9.         | Print/update Register History Report                                      |
|      |      | EOP        | 10.        | Print/update Document Removal Register                                    |
|      |      | EOP<br>EOP | 11.<br>12. | Run Customer Ledgercard Removal<br>Run End-of-Period Update               |

### **End-Of-Period Checklist Explanation**

- 1. **Complete all Invoicing.** If SO invoicing is used, print all invoices for the current period, release any unfinished routes (if used) and run/update SO Daily Sales Register. If AR invoicing is used, print all invoices (if used) and run/update AR Sales Register. All invoicing should be complete to ensure the AR balance is up to date when the period procedures begin.
- 2. **Post all Cash and Run Cash Receipts & Adjustments Register.** These steps must be complete to keep accurate payment history for each customer. If a current Cash Receipts & Adjustments Register is run after the period close, the payments are posted to the next period and the statements and service charges may be inaccurate.
- 3. **Print/update Service Charge Register.** If the user charges a service charge, this program prints a report of all service charges. After the report prints, it should be updated to post the service charges to customer accounts. All Service Charge Registers should be kept as an audit trail.
- 4-5. **Print Open Receivables Report and Aged Trial Balance (detail w/transactions).** These reports provide the user with a list of all transactions that have taken place against all documents including zero balance documents (paid down to zero). These documents and transactions will be removed by the Document Removal Register (#10). It is recommended that a hard copy of each report be saved for future reference.
  - 6. **Run Customer Ledgercard print.** If customer ledgercards are used, this program provides the user with a list of all transactions that have occurred on customer accounts. These transactions will be removed by the Customer Ledgercard Removal (#11). It is recommended that a hard copy be saved for future reference.
  - 7. **Print statements.** If the user sends statements, this program may be run when needed. The statement print does not update any data or alter customer balances. The Statement Print lists open receivables by customer.
  - 8. **Print Sales Tax Register.** This report allows the user to obtain a report of sales tax which has accumulated through the SO Daily Sales Register and/or AR Sales Register in the current period. After the Sales Tax Register prints, the user should remove the records just printed to clear the file. If records are not removed they will appear on next period's register. All Sales Tax Registers should be kept as an audit trail.
  - 9. **Print Register History Report.** This report allows the user to obtain a list of all registers: AR Sales, SO Daily Sales, Customer Balancing, Service Charge, Cash Receipts and Returned Check, which were run during the period and updated the AR balance. This report provides a trace of what transactions occurred to obtain the current AR balance. After the report prints, the user should remove the records just printed to clear the file. If records are not removed, they will appear on next period's register. All Register History Reports should be kept as an audit trail.
- 10. **Print Document Removal Register.** This register allows the user to obtain a list of documents that have been paid down to zero in the current period. After the register prints, the user should remove the records just printed to clear the file. If records are not removed, they will appear on next period's register. During the removal of the records, the program also updates customer payment history and may update the paid documents history and paid document transaction history files (if paid document history is stored). All Document Removal Registers should be kept as an audit trail.

- 11. **Run Customer Ledgercard Removal.** If customer ledgercards are used, this program is run to remove ledgercard information. The user determines the cutoff date through which to remove ledgercard information.
- 12. **Run End-of-Period Update.** This is the last step to closing the accounts receivable current period and should only be run after all of the above procedures are complete. The program sets period-to-date sales and cost figures in the customer and salesperson files to zero and closes the current period. If it is the last period of the year, year-to-date figures in these files are rolled into prior year. When this program is complete, the user may begin daily procedures in Accounts Receivable in the new (current) period.



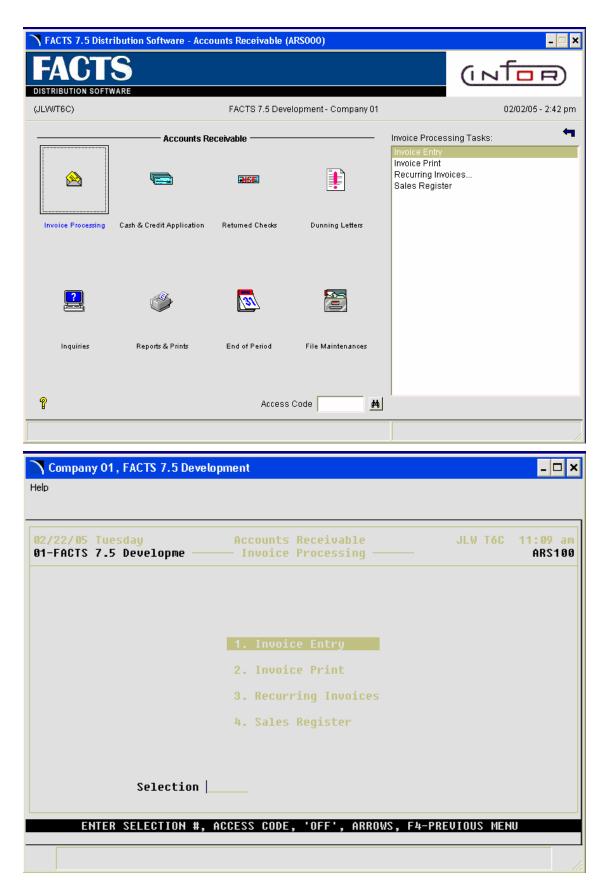


# **CHAPTER 2**

# **Invoice Processing**

The AR Invoicing system is a stand-alone invoicing system. There is no interaction with Inventory or Sales Orders. It may be used in addition to the Sales Orders system. Regardless of whether the AR Invoicing System will be used in normal processing, it will be utilized in entering opening balances during installation.

Invoices are entered into the system through Invoice Entry where the user may assign invoice numbers. Invoices are printed (optional) through the Invoice Print program. The invoices are not updated into the open documents file until the Sales Register is run and updated. If an invoice is incorrect on the register, the user can correct the invoice through the Invoice Entry and rerun the Sales Register. Invoices may then be reprinted through the Invoice Print program. When the Invoice Register is correct the user may update it.



# Invoice Entry (ARE110)

#### Function

This program allows the user to enter and correct customer invoices and credit memos in the AR system without the use of the Sales Orders or Inventory packages.

The Invoice Entry screen consists of two sections. The upper portion of the screen is called the header portion where the customer, invoice date, etc. are entered. The lower portion is called the line-item portion where items, pricing information, etc. are entered.

The user has the option of changing, adding/removing line-items, or deleting the invoice at any time. Deleted invoices are not simply removed from the file. A deleted invoice's line-item records are removed and the header record status is changed to deleted. The invoice appears on the next Sales Register as a deleted invoice and is removed in the register update. This procedure provides a complete audit trail of all invoice numbers used.

A number of additional features are available in the Invoice Entry program:

- A customer search may be performed.
- A new customer record may be added to the AR Customer File.
- Invoice discounts may be entered.
- Applicable taxes may be computed and charged.
- Freight charges may be entered.
- An invoice memo may be included.
- Costing and pricing information may be entered.
- GL departments may be entered.

Invoices are available for printing using the Invoice Print program. Invoices may be corrected prior to the Sales Register update through the Invoice Entry program. Invoices will post to the open documents file during the optional update of the Sales Register.

#### **Calculating Commissions**

Use Company Control F/M to setup the proper prioritization of the contract price's commission % and to set the commission flag for use highest/lowest/priority commission.

As a line is being entered/edited in the Sales Order module, the default commission % values for customer, salesperson, item, and price are saved and used in commission calculation processing.

Even though price data is not necessary for the AR Invoice Entry (ARE110) or AR Recurring Invoice Entry (ARE130) programs, the system reads the salesperson's commission % and recalculates the invoice's commission each time the header is modified.

#### **Processing Details**

Throughout FACTS, commission percentage processing is as follows when the price selected has a commission % assigned:

There are five commission percent sources: customer, salesperson, item, price and current line commission. The system maintains a user override flag and a price type to designate if the user overrode the line's commission during order entry.

When calculating commissions, the system first checks the value of the Commission Flag. If the Commission Flag is set to H- always choose the Highest commission in the hierarchy, the system returns the highest commission %, excluding the line's commission %, after replacing the item's commission with the price's commission if necessary. If the Commission flag is set to "L- always choose the Lowest commission in the hierarchy", it returns the lowest, non-blank, commission %, excluding the line's commission with the price's commission %, after replacing the item's commission with the price's commission in the hierarchy", it returns the lowest, non-blank, commission %, excluding the line's commission with the price's commission if necessary.

If the value of the Commission Flag is set to X-calculate (always choose the commission that the hierarchy determines), the system checks the Commission Basis for the first priority to determine which commission percentage to use. As the system navigates the priority string, it returns the first entry that has a commission other than "No Priority" (or blank) as the correct commission %.

For example: If the commission hierarchy is set to SCIP the system would calculate the commission using the percentage assigned to the salesman who sold the merchandise. If no priority is assigned to the salesman, the second priority is checked. The system would then calculate the commission using the percentage assigned to the customer the merchandise was sold to. If no priority is assigned to the customer, the third priority is checked. The system would then calculate the commission using the percentage assigned to the item that was sold.

If the price type is not a contract price, the position of the Price's Commission % in the hierarchy will be ignored, and if a Price Commission is present, it will replace the Item's Commission % (regardless of whether the Item's Commission was "No Priority").

If the user override flag is set for the line-item during order entry processing, the system returns the Line's Commission as the correct commission %.

#### **User Inputs**

The following inputs are involved in entering an invoice:

#### 1. Invoice Number

Enter the number of the invoice (1-999999). CR assigns the next number on file and this should always be used when entering an invoice for the first time. NEXT is displayed as the invoice number until the header portion of the invoice is complete and then the actual invoice number is displayed. F2 allows an invoice search. Enter whether to search by **D**ocument or **C**ustomer (ref. 10).

#### 2. Customer Number

Enter the customer number where the invoice is to be sent for payment. CR defaults to the customer of the last invoice entered. F2 allows a search. Refer to the Customer Search topic for details about searching for customers.

Once you enter a customer number, the customer number, price level (if price levels are used), name and address, the ship-to number, name and address, salesperson/territory, terms code, branch and department (if used) appear in the header. At the bottom of the entry screen, the customer's balance, credit limit, last sale date, phone number, contact and message appear. The system performs the credit check on the customer.

If the customer is not on file in the system, press F1 - Add to display the AR Quick Customer F/M program and add the customer. The feature is available if the Use Customer Creation flag is set to Y in the SO Static Control F/M, which you access by Sales Orders-->File Maintenances-->Infrequent File Maintenances-->SO Static Control F/M.

#### 3. Ship-To

The system automatically displays the ship-to number assigned to the selected customer in Customer F/M. You can change the ship-to address by pressing F4. This alternate number must be set up in the Ship-to F/M.

This displays the ship-to number, name, address, and the salesperson/territory. Press Enter (CR) to default to the assigned ship-to number (i.e., normal ship-to in the customer file). SAME assigns the customer name and address. Press F2 to search of existing ship-to addresses. Press F3 to enter a temporary ship-to name and address for this invoice.

#### 4. Invoice Date

Enter the invoice date (ref.4). CR defaults to the system date. F3 automatically sets inputs #4-8 to their respective default values.

#### 5. Salesperson/Territory Code

Enter the salesperson/territory code for this ship-to customer number. The entry must be a valid salesperson/territory code. CR defaults to the value already displayed, initially the salesperson/territory code assigned to the ship-to number. F2 allows a search (ref. 10). F3 automatically sets inputs #5-8 to their respective default values.

#### 6. Terms Code

Enter the payment terms code. The entry must be a valid terms code. CR defaults to the value already displayed, initially the terms code assigned to the customer. F2 allows a search (ref. 10). F3 automatically sets inputs #6-8 to their respective default values.

#### 7. Branch

Enter the branch number. The entry must be a valid branch. CR defaults to the value already displayed, initially the branch assigned to the customer. F2 allows a search (ref. 10). F3 automatically sets inputs #7-8 to their respective default values.

#### 8. Department

Enter the GL department number. The number must be a valid GL department number. CR defaults to the GL department assigned to the terminal. F2 allows a search (ref. 10). If departments are not used, this input is skipped.

#### 9. Reference Number

Enter the customer reference number if applicable, i.e., customers PO number (up to 15 characters). If the **PO required** flag in the customer file is set to Y, this input may not be skipped.

This concludes the header portion of the Invoice Entry program. At this time the invoice document number is automatically assigned and displayed. After the header record is created, all the header inputs except #1-2 are accessible through the change header routine. Inputs #1-2 can only be changed by deleting and re-entering the invoice.

The line-item portion of the program allows entry of up to 999 line-items and memo lines to complete the invoice.

**Line numbers** are assigned automatically beginning with 001 and incrementing by one for each additional line-item up to 999. In the rare case where 999 line-items have been entered on a single invoice, the program advances to the **prompt-selection input** and refuses further entries.

#### 10. Item Number

Enter the item number to be invoiced (up to 20 characters). This input may also be used as the number of items sold if there is no item number. The user may create a memo line by entering **M** as the item number. The program assumes a memo line is to be entered and advances to the description input. F3 advances to the **prompt-selection input**. F4 removes the line and backs up to the previous line number.

#### 11. Description

Enter the item description or memo (up to 30 characters). Memo lines skip the remaining inputs of the line-item portion.

#### 12. Cost

Through the **Enter cost** flag in the invoice processing control record, the user establishes whether cost is entered. Enter the cost of the item (+/-999999999.99). If the item number is used as the quantity, be sure to include the cost of all the items in this particular line number.

#### 13. Price

Enter the price of the item (+/-99999999.99). If the item number is used as the quantity, be sure to include the price of all items in the particular line number.

#### 14. Tax

Through the **Charge tax** flag in the invoice processing control record, the user establishes whether tax is charged for each line-item. If **Y**, tax will be charged automatically or if **N**, no tax will be charged and this input is skipped. If **L**-line by line or **O**-override, enter **Y** or **N** to determine whether tax should be charged on the line-item. CR defaults to **Y**.

This concludes an entry in the line-item portion of the Invoice Entry program. The running total is updated and displayed in the header. The line number is incremented by one, displayed, and the program returns to the item input for the next line-item entry.

F3 ends entries of line-items and goes to the **prompt-selection input** and allows the user to perform a number of functions:

- # Changes a line-item
- L Lists line-items
- A Adds a line-item
- ${\bf D}\,$   $\,$  Deletes the invoice
- F2 Changes header
- F3 Accesses the ending routine (ref. 9)

The ending routine consists of the final inputs prior to completion of the invoice. The ending routine is not accessible if line-items have not been entered. Ending routine information is displayed in the bottom portion of the screen and a new total is displayed at the bottom of the screen. The new total is initially equal to the invoice amount total (merchandise amount) but is redisplayed when an adjustment (invoice discount, freight, tax) is made in the ending routine. At the end of the ending routine, the new total represents the total amount of the invoice.

#### 15. Memo

Depending on information in the invoice processing control record, an invoice memo may be entered. The maximum allowable length in the control record is 50 characters and a standard memo may be entered. The memo may include special instructions, goodwill messages, etc., and print on the bottom of the invoice. CR defaults to the displayed value, initially the standard memo. If no memo is needed, the user may press the space bar before pressing CR.

#### 16. Invoice Discount

Through the **Discount** flag in the invoice processing control record, the user establishes invoice discounts based on either a percentage of the merchandise total or a dollar amount subtracted from the merchandise total. If the flag is set to N, no invoice discount is allowed and this input is skipped.

#### Percent

Enter the discount percent (maximum of 100) of the merchandise total. CR initially defaults to the invoice discount set in the customer file. The dollar amount is calculated and displayed automatically.

#### **Dollar Amount**

Enter the dollar discount (maximum equals merchandise total). CR defaults to 0. The percentage of discount is calculated and displayed automatically.

#### 17. Freight

Through the **Charge freight** flag in the invoice processing control record, the user establishes whether freight is charged. If this flag is set to N, no freight charge is allowed and the input is skipped. If freight is charged, enter the freight amount (+/-9999.99). CR defaults to 0.

#### 18. Tax Code

Through the **charge tax** flag in the invoice processing control record the user establishes whether tax is to be charged. If this flag is set to N, no tax is charged and this input is skipped. If tax is charged, enter the tax code for this ship-to customer. The entry must be a valid tax code. CR defaults to the currently displayed value, initially the customer's ship-to tax code. Through the **Tax freight** flag in the tax table file, the system determines whether to charge sales tax on freight. Taxes are calculated accordingly. The sum total of all taxes (state, county, city) is calculated and displayed.

After entering the tax code, the user may back up by pressing F4 to the following:

If the **Charge tax** flag in the invoice processing control record is set to Y, enter whether the tax rate is **H**-high, **L**-low or **X**-exempt. CR initially defaults to the customer's ship-to tax code rate. F4 backs up to the tax code input.

If the **Charge tax** flag in the invoice processing control record is set to O, enter the tax amount (+/-99999.99). CR defaults to the calculated tax amount. CR initially defaults to the customer's calculated tax amount. F4 backs up to the tax rate input.

#### 19. Print Invoice Now?

Through the **Use invoice print** flag in the invoice processing control record, the user establishes whether invoices are to be printed. If the flag is set to N, invoices are not printed and this input is skipped. If set to Y, enter **N** or **Y** to indicate whether to print the invoice immediately. If N is entered the invoice is saved for batch printing and may be printed through the Invoice Print program.

This concludes the ending routine of the Invoice Entry program. Upon completion, the screen is cleared of input information and the program returns to the invoice number input to await further entries.

#### **Technical Notes**

At the conclusion of the header portion, a header record is created in the invoice file (ARINVC). The sort file - customer by invoice (ARINVX) is also maintained. At the end of each line (after the total is updated), a line-item record is created in the invoice file.

FILES USED - ARCUST, ARTAXT, ARCALX, ARCOPX, ARPHOX, AROPEN FILES UPDATED - SMCNTL, ARINVC, ARINVX, ARSHIP, ARCUST

| Help                | y (ARE110)  |                |  |                      |                    |
|---------------------|---|----------------|--|----------------------|--------------------|
| Southeasteri        | C100 PL 0<br>n Industrial Suppl<br>Peachtree Street | y Southeastern | 00<br>Industrial Supply<br>Industrial Park | TERMS 02<br>Branch ( | /10/02             |
| LN#<br>001          | ITEM DESC<br>I110                                   | RIPTION        |  | <b>COST</b><br>12.00 |                    |
| DISCOUNT<br>FREIGHT | .00<br>TAX RT X .0                                  | 1.15           | <<br>21.85 <b>Tax\$</b>                    | . 00<br>_ Bi         | NEW TOTAL<br>21.85 |
|                     |   |                |  |                      |                    |

#### **Customer Search Feature**

Use the Customer Search feature to search for customers by Alpha name, Contact, phone, customer code, customer class, or ship-to order. Select the appropriate tab to view customer information in the desired order.

You can select the Ship-to button to display Ship-To information for all customers. You can select from Ship-To, Ship-To Name, or Zip Code order tabs to see customers. You can filter on State and Salesperson/Territory. Double click a line in the browser to select a customer or press the Cancel button or F4 to return to the Customer search.

For details about using the Go to and filters options, refer to the Search Features topic in FACTS Basics.

### How to enter AR invoice header information

- 1. Access this program by choosing Accounts Receivable-->Invoice Processing-->Invoice Entry.
- 2. In the Invoice input, enter the invoice number (1-999999) or press Enter (CR) to assign the next number on file. Make sure you use the auto assign feature when you enter a new invoice. NEXT displays in the invoice number prompt until you complete the header. The actual invoice number displays after you enter al of the header information. Press F2 to perform an invoice search. You can search by Document or Customer.
- 3. Enter the customer number to indicate which customer should be invoiced. Press Enter (CR) to default to the customer used on the last invoice you entered. Press F2 to search all customer numbers in the system.

Once you enter a customer number, the customer number, price level (if price levels are used), name and address, the ship-to number, name and address, salesperson/territory, terms code, branch and department (if used) appear in the header. At the bottom of the entry screen, the customer's balance, credit limit, last sale date, phone number, contact and message appear. The system performs the credit check on the customer.

If the customer is not on file in the system, press F1 - Add to display the AR Quick Customer F/M program and add the customer. The feature is available if the Use Customer Creation flag is set to Y in the SO Static Control F/M, which you access by Sales Orders-->File Maintenances-->Infrequent File Maintenances-->SO Static Control F/M.

4. The system automatically displays the ship-to number assigned to the selected customer in Customer F/M. You can change the ship-to address by pressing F4. This alternate number must be set up in the Ship-to F/M.

This displays the ship-to number, name, address, and the salesperson/territory. Press Enter (CR) to default to the assigned ship-to number (i.e., normal ship-to in the customer file). Enter SAME to assign the customer name and address. Press F2 to search existing ship-to addresses. Press F3 to enter a temporary ship-to name and address for this invoice.

- 5. Enter the invoice date. Press Enter (CR) to default to the system date. Press to F3 automatically set inputs 4-8 to their respective default values.
- 6. In the Slsp input, enter the salesperson/territory code for this ship-to customer number. The entry must be a valid in the system. Press Enter (CR) to default to the value already displayed, which should be the salesperson/territory code assigned to the ship-to number. Press F2 to search. Press F3 automatically sets inputs 5-8 to their respective default values.
- 7. Enter the payment terms code. The entry must be a valid in the system. Press Enter (CR) to default to the value already displayed, which is the

terms code assigned to the customer. Press F2 to search. Press F3 to automatically set inputs for steps 7-9 to their respective default values.

- 8. Enter the branch number. The entry must be a valid in the system. Press Enter (CR) to default to the value already displayed, which is the branch assigned to the customer. Press F2 to search. Press F3 to automatically set inputs 7-8 to their respective default values.
- 9. Enter the GL department number. The number must be a valid in the system. Press Enter (CR) to default to the GL department assigned to the terminal. Press F2 to search. If you do not use departments, the system skips this input.
- 10. Enter the customer reference number if you have one. The reference number can be the customer's PO number or any alternate reference, up to 15 characters. The information is required if the PO required flag in the customer file is set to Y.
- 11. This concludes the header portion of the Invoice Entry program. At this time the invoice document number is automatically assigned and displayed. After the header record is created, all the header inputs except #1-2 are accessible through the change header routine. If the invoice number and customer needs to be changed, you must delete and re-enter the invoice. Refer to the How to enter invoice line items procedure for step-by-step instructions.

### How to enter AR invoice line items

- 1. Access this program by choosing Accounts Receivable-->Invoice Processing-->Invoice Entry.
- 2. For new invoices, enter the header information. Refer to the How to enter AR invoice header information procedure for details. For existing invoices, enter the invoice number and the system displays the header information for the invoice. At the prompt selection input, enter A to add line items.
- 3. The system assigns line numbers automatically, beginning with 001 and incrementing by one for each additional line-item up to 999. In the rare case where you enter 999 line-items on a single invoice, the program advances to the prompt-selection input and refuses further entries.
- 4. Enter the item number to be invoiced (up to 20 characters). If an item number does not exist, use this input to indicate the number of items sold, or create a memo line by entering M as the item number. The program assumes a memo line is to be entered and advances to the description input. Press F3 to advance to the prompt-selection input. Press F4 to remove the line and back up to the previous line number.
- 5. Enter the item description or memo (up to 30 characters). Memo lines skip the remaining inputs in line-item section.
- 6. Enter the item's cost (+/-99999999.99). If the item number is used as the quantity, be sure to include the cost of all the items in this line number. If this input is not available, check the Enter cost flag in the Invoice Processing Control F/M. Make sure the flag is set to Y.
- 7. Enter the item's price (+/-9999999.99). If the item number is used as the quantity, be sure to include the price of all items in the particular line number.
- 8. (Optional) At the Charge Tax prompt, enter Y or N to determine whether tax should be charged on the line-item. Press Enter (CR) to default to Y.

The Charge tax flag in the Invoice Processing Control F/M establishes whether tax is charged for each line-item. If you enter Y for the flag, tax will be charged automatically. If you enter N, no tax will be charged and this input is skipped. If you enter L-line by line or O-override, the system displays the Charge Tax prompt for the line item.

- 9. This is the end of the line-entry processing. The system updates the running total and displays it in the header. The line number is incremented by one, displayed, and the program returns to the item input for the next line-item entry.
- 10. Press F3 to end line-item entry, and the system advances to the prompt-selection input to allow you to select from a number of functions:
  - # Changes a line-item
  - L Lists line-items

- A Adds a line-item
- D Deletes the invoice
- F2 Changes header

F3 - Accesses the ending routine. Refer to the How to enter AP invoice footer information procedure for step-by-step instructions.

### How to enter AP invoice footer information

- 1. Access this program by choosing Accounts Receivable-->Invoice Processing-->Invoice Entry.
- 2. For new invoices, enter the header information. Refer to the How to enter AR invoice header information procedure for details. For existing invoices, enter the invoice number and the system displays the header information for the invoice.
- 3. Enter line items for the invoice; refer to the How to enter AR invoice lineitems procedure for step-by step instructions. You cannot enter footer information for an invoice unless the invoice contains line items.
- 4. (Optional) In the Memo input, you can enter a memo depending on information in the Invoice Processing Control F/M. The maximum allowable length in the control record is 50 characters and a standard memo may be entered. The memo may include special instructions, goodwill messages, etc., and print on the bottom of the invoice. Press Enter (CR) to default to the displayed value, initially the standard memo. If no memo is needed, press the space bar before pressing Enter (CR).
- 5. (Optional) Enter the discount percent (maximum of 100) of the merchandise total. Press Enter (CR) to initially default to the invoice discount set in the customer file. The dollar amount is calculated and displayed automatically.

-OR-

Enter the dollar discount (maximum equals merchandise total). Press Enter (CR) to default to 0. The percentage of discount is calculated and displayed automatically.

Through the Discount flag in the Invoice Processing Control F/M, you establish invoice discounts based on either a percentage of the merchandise total or a dollar amount subtracted from the merchandise total. If the flag is set to N, no invoice discount is allowed and this input is skipped.

6. (Optional) If freight is charged, enter the freight amount (+/-9999.99) in the Freight input. Press Enter (CR) to default to 0.

Through the Charge freight flag in the Invoice Processing Control F/M, you establish whether freight is charged. If this flag is set to N, no freight charge is allowed and the input is skipped.

- 7. (Optional) If tax is charged, enter the tax code for this ship-to customer. The entry must be a valid tax code. Press Enter (CR) to default to the currently displayed value, initially the customer's ship-to tax code.
- Through the charge tax flag in the Invoice Processing Control F/M, you establish whether tax is to be charged. If this flag is set to N, no tax is charged and this input is skipped. Through the Tax freight flag in the tax table file, the system determines whether to charge sales tax on freight.

Taxes are calculated accordingly. The sum total of all taxes (state, county, city) is calculated and displayed.

8. (Optional) After entering the tax code, you can back up to the following by pressing F4:

If the Charge tax flag in the Invoice Processing Control F/M is set to Y, enter whether the tax rate is H-high, L-low or X-exempt. Press Enter (CR) to initially default to the customer's ship-to tax code rate. Press F4 to back up to the tax code input.

If the Charge tax flag in the Invoice Processing Control F/M is set to O, enter the tax amount (+/-99999.99). Press Enter (CR) to default to the calculated tax amount. Press Enter (CR) to initially default to the customer's calculated tax amount. Press F4 to back up to the tax rate input.

9. At the Print invoice now? prompt, indicate whether to print the invoice now.

Through the Use invoice print flag in the Invoice Processing Control F/M, you establish whether invoices are to be printed. If the flag is set to N, invoices are not printed and this input is skipped. If set to Y, enter N or Y to indicate whether to print the invoice immediately. If N is entered the invoice is saved for batch printing and may be printed through the Invoice Print program.

10. This concludes the ending routine of the Invoice Entry program. Upon completion, the system clears the screen input information, and the program returns to the invoice number input to await further entries.

# Invoice Print (ARP110)

#### Function

This program allows the user to print, and if necessary, reprint invoices and credit memos entered through the Invoice Entry program.

The user has the option to:

- Print all invoice documents not yet printed.
- Reprint selected invoice documents.
- Select branch to print.

Flags set in the invoice processing control record determine if invoices are to be printed and what type of form is used. After invoices are printed, the Sales Register should be run and updated.

**To print an alignment (or test page) in graphical mode, select** *Print Options*  $\rightarrow$  *Alignment* from the menu bar. In character mode, enter **A** at the selection prompt and press return.

#### **User Inputs**

The following inputs are involved in printing invoices:

#### 1. Print/Reprint

Enter whether documents are to be Printed or Reprinted. CR defaults to P.

#### 2. Branch

Enter the branch number to print. The entry must be a valid branch. CR defaults to ALL.

#### 3. Invoice (number)

Enter the invoice number(s) to (re)print. If printing, CR defaults to ALL.

#### **Technical Notes**

Printing invoice documents proceeds by reading through the invoice file (ARINVC) and printing the chosen invoices. When an invoice is printed, its status is updated in the invoice file (ARINVC) from Entered to **P**rinted.

FILES USED - SMCNTL, ARCUST, ARSHIP

FILES UPDATED - ARINVC

| 🙀 Invoice Print (ARP110)                                    |  |                |
|---|--|----------------|
| <u>T</u> emplate <u>P</u> rint Options                      |  |                |
| Print/Reprint <mark>P - Prin</mark><br>Branch 01<br>Invoice | العلمي المعالم المعالم<br>المعالم المعالم المعالم<br>المعالم المعالم |                |
| Template  | Printer  | <u>0</u> K     |
| None  | Genicom Line Printer   | <u>C</u> ancel |
| Print or Reprint Docum                                      | nents? (P/R)   |                |
| 🙀 Invoice Print (ARP110)                                    |  |                |
| Help  |  |                |
| 01-Demo Company   | Invoice Print  | ARP110         |
| Print/Reprint P Print<br>Branch 01 Atla<br>Invoice All      | t<br>anta Branch   |                |
| - Template<br>None<br>Alignment<br>CR-Run Report, F1-Ter    | - Printer<br>Print to file<br>mplate, F2-Printer, F3-Change Answers, F4-Exit   | t .            |

# Sales Register (ARR110)

#### Function

This program allows the user to:

- Print an invoice register of all invoices.
- Update invoices to the open receivables file, customer file, salesperson/territory file, sales tax file and GL journal file.
- Update the sales analysis holding file according to the sales information.

Invoice register information includes the following:

- Summary invoice number, invoice date, terms code, salesperson/territory, department, customer number and name, merchandise amount, discount amount, cost amount, tax amount, freight amount, and total amount of invoice.
- Detail summary information plus line number, item, description, taxable flag, cost and price for each item on the invoice.

Cash terms codes are indicated by a \$ to the right of the terms code. Customers over their credit limit are indicated by an asterisk (\*) to the right of the invoice total. Subtotals are printed for cash and for accounts receivable. The register totals include the total number of invoices on the register and their average invoice amount. All deleted (deleted before printing) and voided (deleted after printing) documents appear on the register to provide a complete audit trail of all invoice numbers. Depending on the flag in the AR sales posting to GL record, the user may obtain a general ledger distribution printout.

#### **User Inputs**

The following inputs are involved in printing and updating the Sales Register:

#### 1. Date

Enter the sales register date (ref.4). The entry must be within the current or next GL period and not prior to the current AR period. CR defaults to the system date. This displays the date and whether the register will post to the current or next AR and GL periods.

#### 2. SA Period

Through the invoice processing control record the user determines if posting invoices to Sales Analysis is used. If YES, enter whether to post invoices to the Current or Next SA period. If N, this input does not appear.

#### 3. Branch

Enter the branch number to print. The entry must a be valid branch. CR defaults to ALL.

#### 4. Scope

Enter whether to print Summary or Detail information. CR defaults to S.

#### 5. Correct

Enter **Y** or **N** to indicate whether this is the correct date and GL period for the Sales Register to post to.

• The GL distribution is built during the printing of the Sales Register according to parameters established by the user through the AR Sales to GL Posting F/M program and AR GL posting tables. Depending on how you set up the GL distribution control, the system asks the following:

#### For users printing GL distribution

#### 6a. Check Register. OK to Print GL Distribution?

After printing the Sales Register, **verify the printout**. If there is a correction to be made, select **CANCAL** or enter **N** to exit the program. After the correction is made, the register can be rerun. If everything is correct, select **OK** or enter **YES** to continue. The program then prints the GL distribution. The system then displays the following:

#### Check GL Distribution. OK To Update?

After printing the distribution, **verify the printout**. If everything is correct, select **OK** or enter **YES** to continue. The program proceeds with the update. If there is a correction to be made, select **CANCEL** or enter **N** to exit the program. After the correction is made, the entire register process begins again. The register is run first. The GL distribution is printed, followed by the optional update.

#### For users not printing the GL distribution, the following input is displayed:

#### 6b. Check Register. Ok To Update?

After printing the Sales Register, **verify the printout**. If there is a correction to be made, select **CANCEL** or enter **N** to exit the program. After the correction is made, the register can be rerun. If everything is correct, select **OK** or enter **YES** to continue and no GL distribution will be printed, the following input (#\*) is skipped and the program proceeds with the update.

#### **Technical Notes**

Printing of the Sales Register proceeds by reading through the AR invoice file (ARINVC). The line-item update updates the sales analysis holding file (ARHOLD).

The header update updates the sales analysis holding file, the AR customer file (ARCUST), the customer ledgercards file (ARLEDG), the open documents file (AROPEN) and the tax file (ARTAXR) as necessary. The company accounts receivable balance and all appropriate control records are also updated. Records are then removed from the invoice file and its associated sort file (ARINVX).

The GL journal update posts a journal entry automatically to the journal file (GLJRNL) according to the information appearing on the GL distribution report. Appropriate sort files (GLJRNX) are maintained.

FILES USED - GLMSTR, ARTAXT

**FILES UPDATED -** SMCNTL, ARINVC, ARCUST, SMGLD?, ARHOLD, ARLEDG, ARINVX, AROPEN, GLJRNL, GLJRNX, ARSHIP, ARCOPX, ARTAXR

| 📊 Sales Reg                                | ister (ARR110)  |
|--|---|
| <u>T</u> emplate <u>P</u> rin              | nt Options  |
|  | GL CP=09/1997 SEP / AR CP=09/1997 SEP   |
| Date<br>Branch<br>Scope                    | Image: System Date       01     Image: System Date       S - Summary     Image: System Date |
| Template -<br>None                         | Printer QK<br>Genicom Line Printer Cancel   |
| Enter S                                    | ales Register Date, F1-System Date  |
| <b>ift Sales Regi</b><br>Help              | ister (ARR110)  |
| 01-Demo Co                                 |   |
| Date Syst                                  | em Date GL CP=09/2002 SE<br>AR CP=09/2002 SE  |
| Branch 01                                  | Atlanta Branch  |
| SA Period                                  | C Current   |
| Scope S Su                                 | nmary   |
|  |   |
|  |   |
|  |   |
|  |   |
|  |   |
| <ul> <li>Template</li> <li>None</li> </ul> | - Printer   |
| CR-Run Rep                                 | ort, F1-Template, F2-Printer, F3-Change Answers, F4-Exit  .                                 |
|  |   |
|  |   |

### How to print and update the Sales Register

- 1. Access this program by choosing Accounts Receivable-->Invoice Processing-->Sales Register.
- 2. In the Date input, enter the sales register date. The entry must be within the current or next GL period and not prior to the current AR period. Select the icon to default to the system date. This displays the date and whether the register will post to the current or next AR and GL periods.
- 3. In the Branch input, enter the branch number to print. The entry must be valid in the system. Press F1 or select the icon to default to ALL. Press F2 or the icon to search.
- 4. In the SA Period input, select whether to post invoices to the Current or Next SA period. If this input does not appear and you wish to post invoices to SA, check the Invoice Processing Control F/M to see if the Posting Invoices to Sales Analysis flag is selected. Set it to Y if you want to activate this feature.
- 5. Select the scope of the information that should print. The choices are Summary and Detail information. The program defaults to S-Summary.
- 6. Press OK.
- The system builds the GL distribution while it prints the Sales Register. The parameters established in the AR Sales to GL Posting F/M program and AR GL posting tables affect how the system builds the distribution.
- 7. Check register. OK to print GL distribution? After printing the Sales Register, verify the printout. If you need to make a correction, enter N to exit the program. You can rerun the register after you make the correction. If everything is correct, enter YES to continue. The program prints the GL distribution. Verify the accuracy of the GL distribution, and when you are ready, proceed with the update.

#### OR

If you are not printing the GL distribution, the system displays this message: Check register. OK to update?

After printing the Sales Register, verify the printout. If there is a correction to be made, enter N to exit the program. After the correction is made, the register can be rerun. If everything is correct, enter YES to continue. The program will not print a GL distribution, it skips the following input and proceeds with the update.

8. Check GL distribution. OK to update? After printing the distribution, verify the printout. If everything is correct, enter YES to continue. The program proceeds with the update. If there is a correction to be made, enter N to exit the program. After the correction is made, the entire register process begins again. The program runs the register first, then prints the GL distribution, and then updates if you tell it to do so.





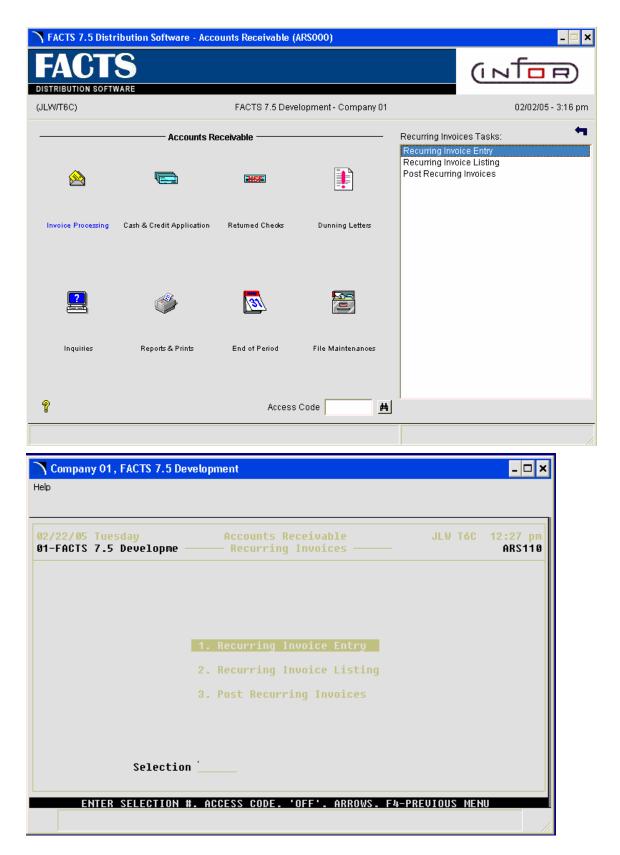
# **CHAPTER 3**

# **Recurring Invoice Entry**

Use the Recurring Invoice Entry submodule if you send any invoices that are recurring (such as service contracts or maintenance agreements). It allows you to set up the invoice one time and the system will automatically post it to the receivables system for each month you designate. It also allows you to set up a cutoff so the monthly invoicing will stop at a predetermined time.

As with regular invoicing, all recurring invoices are entered using the customer number and item number, etc. Changes are made in the entry program. The listing will provide you with options to print out the different types of recurring invoices (expired, unexpired, etc.).

The Post Recurring Invoices program must be run to update any recurring invoices. However, this program does not post invoices directly into the open documents file but rather into the invoice entry file, which is used in printing the Sales Register. By posting this way, the user has an audit trail of all invoices entered, which will update the open documents file and the accounts receivable balance.



# **Recurring Invoice Entry (ARE130)**

#### Function

This program allows the user to enter and maintain invoices posted to the invoice entry file on a periodic basis (monthly, quarterly, yearly, etc.).

The user may set up standard monthly invoices such as rental agreements or periodic entries such as service or maintenance contracts. This relieves the burden of the entry each period. The program may also be used to change header or line-item information for existing documents. The Recurring Invoice Entry screen consists of two sections. The upper portion of the screen is called the header portion where the customer number, salesperson, etc. is entered. The lower portion is called the line-item portion where each item, price, etc. is entered.

After recurring invoices are entered, the amount may be changed in the entry program. A list may be printed at any time through the Recurring Invoice Listing. The invoice will be posted to the invoice entry file when the Post Recurring Invoices program is run. It will then be treated like any other invoice in the invoice entry system and will be posted to the open documents file when the Sales Register is run.

After posting the recurring invoices, the customer's balance and open documents are updated along with the general ledger in the update following the Sales Register print.

The system reads the salesperson's commission % and recalculates the invoice's commission each time the header information is modified. Refer to the Calculating Commissions section of the Invoice Entry (ARE110) topic for processing details.

#### **User Inputs**

The following inputs are involved in entering a recurring invoice:

#### 1. Customer Number

Enter the customer number where the invoice is to be sent for payment. F2 allows a customer search (ref. 11). F3 allows a document search of recurring documents already on file (ref. 10). The screen displays the customer number, price level (if price levels are used), name and address, salesperson/territory, terms code, branch and department (if used). At the bottom of the screen, the customer's balance, credit limit, last sale date, phone number, contact and message appear. The system performs the credit check on the customer (ref. 2). CR defaults to the customer of the last invoice entered. Refer to the Customer Search topic for details about searching for customers.

#### 2. Sequence Number

Enter the sequence number (00-99). This is used to allow the user to enter up to 99 different recurring invoices per customer. For example, there are two recurring documents for the same customer. A service contract is set up as sequence 01 and a rental agreement is set up as sequence 02. Each time the user refers to an invoice, the user must use the sequence number. CR defaults to 01.

Entry of an already existing sequence number for this vendor displays all the information about this recurring invoice and advances to the **prompt-selection input.** 

#### 3. Ship-To Number

Enter the ship-to number of where the merchandise is shipped. The number entered must be a valid ship-to number for this customer. This displays the ship-to number, name, address and salesperson/territory. CR defaults to the assigned ship-to number, (i.e., normal ship-to in the customer file). SAME assigns the customer name and address. F2 allows a search through the ship-to file (ref. 10). After clearing the line-item portion of the screen, this program displays the ship-to numbers, names and addresses. This feature is useful in finding the ship-to numbers and addresses when only the customer number is known.

#### 4. Post Day

Enter the day the invoice should post to the invoice entry file (01-31). This is used to determine when to post this invoice and which day of the month to use for the invoice date. For example, if this were set to 15 and the invoices were posted for February, the invoice date would be posted as February 15. The terms code automatically determines the due date, discount amount and discount due date. CR initially defaults to 31.

#### 5. Cutoff (type)

Enter whether to base the cutoff (time when an invoice stops being a recurring invoice) after a **D**ate, **N**umber of invoices, or **A**mount. CR initially defaults to D.

#### 6. Cutoff

This depends on the cutoff type entered in input #5. Enter one of the following:

- N Number of postings Enter the cutoff number of postings (2-99).
- **D Date** Enter the cutoff month and year (MMYY).
- **A Amount** Enter the amount (0-9999999.99). If the amount is surpassed in the next posting, the invoice will not post.

#### 7. Salesperson/Territory

Enter the salesperson/territory code for this ship-to customer number. The entry must be a valid salesperson/territory. CR defaults to the value already displayed, initially the salesperson/territory code assigned to the ship-to number. F2 allows a search (ref. 10). F3 automatically sets inputs #7-10 to their respective default values.

#### 8. Terms Code

Enter the payment terms code. The entry must be a valid terms code. CR defaults to the value already displayed, initially the terms code assigned to the customer number. F2 allows a search (ref. 10). F3 automatically sets inputs #8-10 to their respective default values.

#### 9. Branch

Enter the branch number. The entry must be a valid branch. CR defaults to the value already displayed, initially the branch assigned to the customer number. F2 allows a search (ref. 10). F3 automatically sets inputs #9-10 to their respective default values.

#### 10. Department

Enter the GL department number. The entry must be a valid department number. CR defaults to the department number assigned to the terminal. F2 allows a search (ref. 10). If departments are not used, this input is skipped.

#### 11. Months

Enter a string of numbers designating the months of the calendar year to post this invoice to (2 characters for each month). For example, if it is a yearly invoice and only posts in December, enter 12. If this invoice is to post quarterly, enter 03060912. CR defaults to ALL and displays every month of the calendar year.

#### **12.** Reference Number

Enter the customer reference number if applicable, i.e., customers PO number (up to 15 characters). If the **PO required** flag in the customer file is set to Y, this input may not be skipped.

This concludes the header portion of the Recurring Invoice Entry program. After the header record is created, all header inputs except #1-2 are accessible through the change header routine. Inputs #1-2 can only be changed by deleting and re-entering the invoice.

The line-item portion of the program allows entry of up to 999 line-items and memo lines to complete the invoice.

**Line numbers** are assigned automatically beginning with 001 and incrementing by one for each additional line-item up to 999. In the rare case where 999 line-items have been entered on a single invoice, the program advances to the **prompt-selection input** and refuses further entries.

#### 13. Item Number

Enter the item number to be invoiced (up to 20 characters). This input may also be used as the number of items sold if there is no item number. The user may create a message line by entering **M** as the item number. The program assumes a memo line is to be entered and advances to the description input. F3 advances to the **prompt-selection input**. F4 removes the line and backs up to the previous line number.

#### 14. Description

Enter the item description or memo (up to 30 characters). Memo lines skip the remaining inputs of the line-item portion.

#### 15. Cost

Through the **Enter cost** flag in the invoice processing control record, the user establishes whether cost is entered. Enter the cost of the item (0-99999999.99). If the item number is used as the quantity, be sure to include the cost of all the items in this particular line number.

#### 16. Price

Enter the price of the item (0-99999999.99). If the item number is used as the quantity, be sure to include the price of all items in the particular line number.

#### 17. Tax

Through the **Charge tax** flag in the invoice processing control record, the user may establish whether tax is charged for each line-item. If Y, tax will be charged automatically, or if N, no tax will be charged and this input is skipped. If Line by line or **O**verride enter **Y** or **N** to determine whether tax should be charged on the line-item. CR defaults to Y.

This concludes the entry in the line-item portion of the Recurring Invoice Entry program. The running total is updated and displayed in the header. The line number is incremented by one, displayed, and the program returns to the item input for the next line-item entry.

F3 ends entries of line-items and goes to the **prompt-selection input** which allows the user to perform a number of functions.

- # Changes a line-item
- L Lists line-items
- A Adds a line-item
- **D** Deletes the invoice
- F2 Changes header
- F3 Accesses the ending routine (ref. 9)

The ending routine consists of the final inputs prior to completion of the invoice. The ending routine is not accessible if no line-items have been entered. Ending routine information is displayed in the bottom portion of the screen and a new total is displayed at the bottom of the screen. The new total is initially equal to the invoice amount total (merchandise amount) but is redisplayed whenever an adjustment (invoice discount, tax, freight) is made in the ending routine. At the end of the ending routine, the new total represents the total amount of the invoice.

#### **18. Memo**

Depending on information in the invoice processing control record, an invoice memo may be entered. The maximum allowable length in the control record is 50 characters and a standard memo may be entered. The memo may include special instructions, goodwill messages, etc. and prints on the bottom of the invoice. CR defaults to the displayed value, initially the standard memo. If no memo is needed, the user may press the space bar before pressing **CR**.

#### **19. Invoice Discount**

Through the **Discount** flag in the invoice processing control record, the user establishes invoice discounts based on either a percentage of the invoice total (merchandise amount) or a dollar amount subtracted from the merchandise total. If the flag is set to N, no invoice discount is allowed and this input is skipped.

#### Percent

Enter the discount percent (maximum of 100) of the merchandise total. CR defaults to 0. The dollar amount is calculated and displayed automatically.

#### **Dollar Amount**

Enter the dollar discount (maximum equals merchandise total). CR defaults to 0. The percentage of discount is calculated and displayed automatically.

#### 20. Freight

Through the **Charge freight** flag in the invoice processing control record, the user establishes whether freight is charged. If this flag is set to N, no freight charge is allowed and the input is skipped. If freight is charged, enter the freight amount (0-9999.99). CR defaults to 0.

#### 21. Tax Code

Through the **Charge tax** flag in the invoice processing control record, the user establishes whether tax is to be charged. If this flag is set to N, no tax is charged and this input is skipped. If tax is charged enter the tax code for this ship-to customer. The entry must be a valid tax code. CR defaults to the currently displayed value, initially the customer's ship-to tax code. The sum total of all taxes (state, county, city) is calculated and displayed.

After entering the tax code, the user may back up by pressing **F4** to the following:

If the **charge tax** flag in the invoice processing control record is set to Y, enter whether the tax rate is **H**-high, **L**-low or **X**-exempt. CR initially defaults to the customer's ship-to tax code rate. F4 backs up to the tax code input.

If the **Charge tax** flag in the invoice processing control record is set to O, enter the tax amount (+/-99999.99). CR defaults to the calculated tax amount. F4 backs up to the tax rate input.

This concludes the ending routine of the Recurring Invoice Entry program. Upon completion of the update, the screen is cleared of input information and the program returns to the customer number input to await further entries.

#### **Technical Notes**

At the conclusion of the header portion a record is written to the recurring invoice file (ARRECR). At the end of each line (after the total is updated), a line-item record is created in the recurring invoice file.

FILES USED - SMCNTL, ARCUST, ARTAXT, ARSHIP, ARCALX, ARCOPX, ARPHOX, ARINVC, ARINVX, AROPEN

FILES UPDATED - ARRECR

| Recurring Invoice Entry (ARE130)   |                     |   |
|--|---------------------|---|
| O1-Demo CompanyRECURRING INVOICE ENTRYCUSTOMERC131 3 SEQ 01SHIP-TOSAMEAutomation Systems Supply Co.Automation Systems Supply Co.234 LBJ Freeway234 LBJ FreewayBldg # 4Bldg # 4Dallas, TX 75332Dallas, TX 75332MONTHS010203040506070809101112REF# | SLSP 40<br>TERMS 01 | '02<br>Daniel Si<br>1% 10th N<br>2 Dallas B<br>10lesale |
| LN# ITEM DESCRIPTION<br>001 I110 Nails<br>002  | COST<br>235.00      | PRICE<br>500.00   |
| ENTER ITEM #, M-MEMO, F3-END ENTRIES, F4-BACKUP  |                     |   |

# **Recurring Invoice Listing (ARR120)**

#### Function

This program allows the user to print out a list of recurring receivables to verify proper entry, to project future expiration, to project a specific period's posting and to verify proper amounts for the current period.

The user has the option to:

- Select a beginning and ending customer.
- Select ending post date to print.
- Select all documents, those postable this period, those completed this period, those expired or unexpired.
- Select branch to print.

Recurring documents are initially entered in the Recurring Invoice Entry program. Invoices are posted to the invoice entry file when the Post Recurring Invoices program is run.

Report information includes the following: customer number and name, sequence number, ship-to number, salesperson/territory, terms code, tax code, posting day, months to post, standard posting amount, cutoff, number, amount of posting to date, the reference number and status. The total number of invoices listed on the report is included.

#### **User Inputs**

The following inputs are involved in printing the Recurring Document Listing:

#### 1. Beginning Customer

Enter the beginning customer number to print. CR defaults to FIRST.

#### 2. Ending Customer

Enter the ending customer number to print. CR defaults to LAST.

#### 3. Post Date

Enter the ending post date to print within the current or next GL period and after the last date posted through (ref.4). CR defaults to the system date.

#### 4. Status

Enter whether you wish to print All documents, documents postable this **P**eriod, documents Completed this period, Expired documents, or **U**nexpired documents. CR defaults to ALL.

#### 5. Branch

Enter the branch number to list. The entry must be a valid branch. CR defaults to the branch assigned to the terminal. F3 defaults to ALL.

#### 6. Check Listing. OK To Remove These Records?

If only expired documents were printed, enter **YES** or **N** to indicate whether to remove the printed records from the file. Entering YES removes the records printed from the recurring invoice file. Entering N exits the program.

#### **Technical Notes**

Printing proceeds by reading through the recurring invoice file (ARRECR) and printing documents which meet the criteria entered.

The update portion removes header and line-item records from the recurring invoice file.

#### FILES USED - SMCNTL, ARCUST

#### FILES UPDATED - ARRECR

| 🙀 Recurring Invoice Li   | sting (ARR120)  |                |  |
|--|---|----------------|--|
| Template Print Options   |   |                |  |
| Recurring Documents  | Have Been Posted Through 05/28/1999.  | CP=09/1997 SEP |  |
| Beginning Customer<br>Ending Customer<br>Post Date<br>Status<br>Branch<br>Template | Image: A - All Invoices         Image: A - All Invoices | <u>o</u> k     |  |
| None   | Genicom Line Printer  | <u>C</u> ancel |  |
| Enter Beginning C  | Customer, F1-First, F2-Search   |                |  |
|  |   |                |  |
| Recurring Invoice Lis  | ting (ARR120)   |                |  |
| <u>H</u> elp   |   |                |  |
| 01-Demo Company  | Recurring Invoice Listing   | ARR120         |  |
| Recurring Document   | ts Have Been Posted Through 09/10/2002.   | CP=09/2002 SEP |  |
| Beginning Customer   | r First   |                |  |
| Ending Customer I  |   |                |  |
|  |   |                |  |
| Post Date System   |   |                |  |
| Status A All Invo:   | ices  |                |  |
| Branch 01 Atlanta  | Branch  |                |  |
|  |   |                |  |
|  |   |                |  |
|  |   |                |  |
| – Template – – – – – – – – – – – – – – – – – – –                                   |   |                |  |
| CR-Run Report E1-  | -Template, F2-Printer, F3-Change Answers, F4-Exit   | -              |  |
| on null nepore, rr   | resprace, 12 firmer, 10 onange miswers, 14 EALI   |                |  |
|  |   |                |  |
|  |   |                |  |

# **Post Recurring Invoices (ARU110)**

#### Function

This program allows the user to post recurring invoices to the invoice entry file.

This program posts any recurring invoices to the invoice entry file to either have invoices printed or print on the next Sales Register. When the Sales Register is updated, the recurring invoices will then be in the open invoices file. This program does not post recurring invoices into the open documents file, but rather into the sales entry file where an audit trail is traced. Posting through day 31 will close out the current month for recurring invoicing.

As documents are created, the customer's and the salesperson's commission percentages are reread and the document's commission % recalculated. Refer to the Calculating Commissions section of the Invoice Entry (ARE110) topic for processing details.

#### **User Inputs**

The following inputs are involved in posting recurring invoices:

#### 1. Post Through

Enter the date through which to post recurring invoices within the current or next GL period and after the last date posted through (ref.4). CR defaults to the system date.

#### 2. Listing Run

Enter **N** or **YES** to indicate whether a Recurring Invoice Listing has been run. CR defaults to N.

#### **Technical Notes**

Updating proceeds by reading through the recurring invoice file (ARRECR) and updating documents which meet the criteria entered by posting the header and line-item records in the invoice entry file (ARINVC).

FILES USED - ARCOPX

FILES UPDATED - SMCNTL, ARRECR, ARINVC, ARINVX

| 🛐 Post Recurring                  | g Invoices (ARU110)                              |                |
|-----------------------------------|--|----------------|
| <u>T</u> emplate <u>P</u> rint Op | tions  |                |
|                                   |  | CP=10/1997 SEP |
| Last Service Ch                   | arge Register run 05/28/1999                     |                |
| Post Through                      | 09/15/1997                                       |                |
| Listing Run                       | N - Recurring Invoice Listing Has Not Been Run 🔽 |                |
|                                   |  |                |
| Template                          | Printer  | <u>0</u> K     |
| None                              | Viewer   | <u>C</u> ancel |
|                                   |  |                |
| Has A Rec                         | urring Invoice Listing Been Run? (N/Yes)         |                |

| 🙀 Post Recurring Invoices (Al | 3U110)  |                        |
|-------------------------------|---|------------------------|
| Help                          |   |                        |
| 01-Demo Company               | POST RECURRING INVOICES                       | ARU110<br>CP=09/02 SEP |
| RECURRING INVOICES HAV        | E BEEN POSTED THROUGH 09/10/02.               | 01 077 02 321          |
| POST THROUGH                  |   |                        |
| LISTING RUN                   |   |                        |
|                               |   |                        |
|                               |   |                        |
|                               |   |                        |
|                               |   |                        |
|                               |   |                        |
|                               |   |                        |
|                               |   |                        |
|                               | S THROUGH WHAT DATE? (CR=SYSTEM DATE), F4-END |                        |
| TOST NECONNING INVOICE        | S THROOGH WHAT DATE: (ON-STSTEM DATE), F4-END |                        |
|                               |   |                        |





# **CHAPTER 4**

# **Cash & Credit Application**

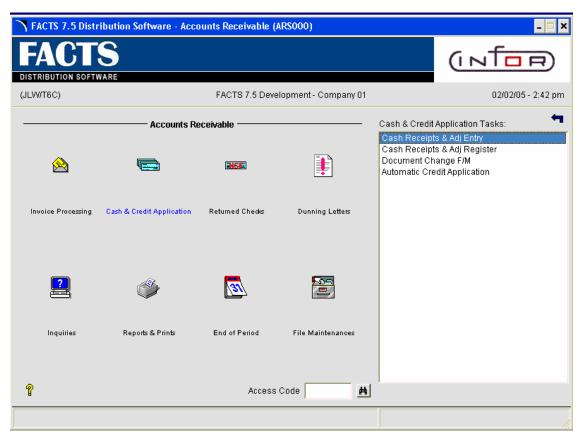
Cash & Credit Application is where the user may post cash and checks received and make adjustments to open receivables. This submodule allows the user to post payments, discounts and/or adjustments to customer invoices, create onaccount balances, apply credit memos or on-account balances to customer invoices and/or post miscellaneous cash from a customer or no specific customer.

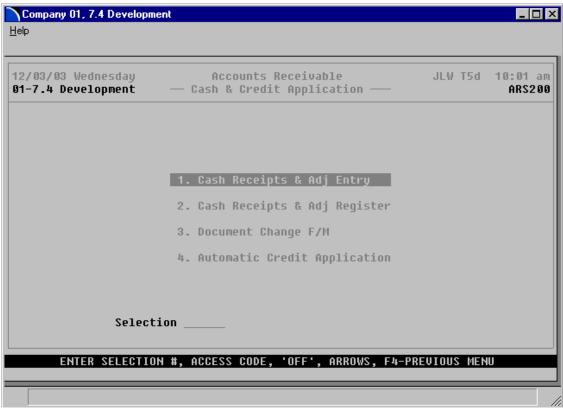
Through the use of a batch amount and distributed amount, the user can make sure that all money is distributed correctly.

The postings are not updated to the open receivables file until the Cash Receipts & Adjustment Register is run and updated. If a check was entered incorrectly, the user may choose not to update the register and go back into the entry program to make corrections. When the Cash Receipts & Adjustment Register is correct, the user may update it.

Use the Document Change F/M to change dates or discounts on invoices or mark an invoice as Disputed before running the register.

The Automatic Credit Application Register will run through the open receivables file and print a list showing each customer with credit memos and listing invoices that the credit memos will apply against, beginning with the oldest invoice on file. The optional update will then apply the credit memos to the invoices in the open receivables file.





### Cash Receipts & Adjustments Entry (ARE210)

Use this program to maintain accurate Accounts Receivable balances by posting payments, discounts and adjustments to customer accounts or posting miscellaneous cash to general ledger accounts.

This program may be used each time cash and checks are to be deposited into the bank. It may also be used to adjust customer invoice balances or apply credit memos against invoices.

Customer balances and document balances are not changed until the Cash Receipts & Adjustments Register is printed and updated.

During the program, no two users may pay the same document at the same moment and the program gives you the option to skip the document or retry. When a document has already been paid on an existing batch, other batches that access the document may only pay off the balance of the document.

#### **Processing Notes**

The Cash Receipts & Adjustments Entry screen is divided into two sections: the header portion where you enter the batch number and batch amount and the line item portion where you add all checks and miscellaneous cash transactions within the batch.

During processing, line reference notes for customer are available when a line is highlighted that has a valid customer.

Once you complete the batch information for a document, you can enter checks and miscellaneous cash transactions within the batch in customer#/check# order in the line browser. If you entered or edited the check information, the system displays the Apply Check Entry (ARE211) screen, which is used to distribute a check to the open Accounts Receivable documents that it is to pay. If you entered or edited the miscellaneous cash information, the system displays the Miscellaneous Cash Entry (ARE212) screen, which is used to distribute a miscellaneous cash transaction to the proper GL accounts.

For disputed documents, the system displays a Y in the D column of the invoice listing. You can post payments against disputed documents, but the Auto Apply function bypasses disputed invoices.

Access this program by choosing Accounts Receivable  $\rightarrow$ Cash & Credit Application  $\rightarrow$ Cash Receipts & Adjustments Entry.

#### Use the following inputs to enter cash receipts and adjustments:

#### 1. Batch

Enter the **batch number** (up to four alphanumeric characters). Press F2 to search. For existing batches, all checks and miscellaneous cash transactions already applied to this batch are displayed in the browser in the lower portion of the screen.

#### 2. Batch Total

Enter the **total amount** of the batch (deposit) (0-999999999.99). For existing batches press F1 or the **total** icon to display the Add to Batch Total dialog where you can enter a new batch total or add to the batch total amount.

#### 3. Distributed

The system displays the amount of all the checks and miscellaneous cash transactions that have been entered for the batch.

#### 4. Balance

The system displays the batch total minus the distributed amount.

After you enter the batch information, the system displays all checks and miscellaneous cash transactions within the batch in the line browser. Existing batches display in customer#/check# order.

#### 5. Customer

Enter the **customer number**. Entry of a valid customer number displays the customer name, balance, credit limit, phone, contact and memo. (For existing batches, press the **+** icon to access the Customer field.)

Press **F2** or the **M** icon to search. Refer to the Customer Search topic for details about searching for customers.

Press **F3** or the second **I** icon to enter miscellaneous cash for the customer number.

Press F4 to end and proceed to prompt-selection input #1.

Press **F1** or the first **E1** icon to enter the invoice number if you do not know or remember the customer number. The default information will remain by customer number but the system displays the Invoice # prompt so you can enter the invoice number.

Select the C icon to access Note Entry (SME710) for the customer specified in the program.

#### 6. Check #

Enter the **check number** (up to six characters). Press F3-Cash or the icon to assign a cash number from Cash Receipts Control F/M to identify this entry if posting cash. If you enter a check number already used for this customer in the current batch, a message displays that the check number is already on file for this customer and the program returns you to the Check # input so you can enter another check number.

#### 7. Date

Enter the check date. Press Enter (CR) to default to the system date.

#### 8. Amount

Enter the **check amount** or cash amount to be posted for this customer (+/-9999999.99). Press Enter (CR) to default to 0.

#### 9. Memo

Enter any **memo** to identify or explain this transaction (up to 30 characters). The memo prints on the Cash Receipts & Adjustments Register.

# Press the 🔚 icon to enter the check or miscellaneous cash information and:

If you entered or edited the check information, the system displays the Apply Check Entry (ARE211) screen, which is used to distribute a check to the open Accounts Receivable documents that it is to pay.

If you entered or edited the miscellaneous cash information, the system displays the Miscellaneous Cash Entry (ARE212) screen, which is used to distribute a miscellaneous cash transaction to the proper GL accounts.

# For existing batches, you can highlight an open document in the lower portion the screen and select from the following:

**∔** batch. Allows you to add another customer and check or miscellaneous cash lines to the

List Pmts --Accesses List Payments (ARE214), which lists all of the invoices, miscellaneous cash and on-accounts made with the currently displayed check. Information listed includes invoice number, GL Number (for misc cash only), GL Description (for misc cash only) or Memo (for debit memos only), payment, discount, and adjustment amount.

**Apply** Applies the payment by automatically accessing either the Apply Check Entry (ARE211) or Miscellaneous Cash Entry (ARE212) payment program as appropriate.

**Done** Pressing **Done** or **F4** completes entry of the check by updating the distributed amount of the batch, clearing the screen and returning to the Batch input. The system allows you to exit the batch entry without entering any checks or miscellaneous cash transactions. If the batch is not fully distributed, the user will receive a message but will be allowed to exit the entry. Your changes update the batch control record, batch amount distributed, and batch fully distributed system setting.

# For existing checks or miscellaneous cash entries, you can highlight an open document in the lower portion the screen and select from the following:

For existing checks or miscellaneous cash entries, you can highlight the line and press the kinetic or to delete the check or miscellaneous cash entry.

For existing checks or miscellaneous cash entries, you can highlight the line and

press the  $2^{2}$  icon to edit the memo, date or amount for the check or miscellaneous cash entry.

# **Menu Bar Options**

File

Deletes a batch. The system displays the message: Are you sure you want to Batch delete? Enter N or YES to indicate whether to delete batch. The program defaults to N. YES delete the batch total amounts and will return to the **Batch number** input.

| Exit                      | Exits the program  |
|---------------------------|--|
| Edit                      |  |
| Add Check                 | Enables you to add a check to the posting payments, discounts and adjustments to customer accounts or posting miscellaneous cash to general ledger accounts  |
| Delete<br>Check           | Enables you to delete an entire check or miscellaneous cash transaction. All lines (GL numbers and amounts) are deleted and the check distributed amount updated.  |
| Edit Check                | Enables you to edit the Account numbers and amounts of a check or<br>miscellaneous cash transaction. The date, check amount, and memo may be<br>changed.   |
| View                      |  |
| List Payments             | The list payments option from the menu bar will be disabled when the user is<br>adding a new check or miscellaneous cash transaction (line) but is enabled<br>when editing the line. The <b>Apply</b> button is excluded when the user is in line<br>edit. The reasons are the same as above for the apply option.   |
| Customer<br>Notes         | Displays any notes entered in AR Customer Inquiry or Notes Entry SME710<br>for the selected customer. Refer to the Viewing/Entering Notes from Sales<br>Order Programs topic for details. You cannot access the Customer Notes<br>feature (View→Customer Notes) while you are working in the line-item<br>portion of the screen. When you finish with line items, place the cursor in the<br>header portion of the screen and then select View→Customer Notes.   |
| Options                   |  |
| Change<br>Batch<br>Amount | Allows you to change the batch amount after the batch header information has<br>been added. The system displays a dialog box containing the New Batch Total<br>and the Add To Batch prompts. Enter the amount to be added to the batch<br>amount and press Enter or Tab to add the amount to the new batch total field.<br>Press F4 to back out of the Add To prompt and access the New Batch Total field<br>and enter a new batch total amount. Press OK to set the batch amount to the new<br>value and recalculate the batch balance. |
| Apply                     | The <b>Apply</b> option from the menu bar will be disabled when the user is adding or editing a check or miscellaneous cash transaction (line).  |

# **Technical Notes**

The program proceeds to build the cash receipts file (ARCS??) and its associated sort file (ARCSHX) according to information input by the user. The customer file is referenced to display names and balances. The open documents file is referenced to display information about open documents.

The cash receipts file will be used later to print to the Cash Receipts & Adjustments Register.

FILES USED - ARCUST, AROPEN, GLMSTR, ARCALX, GLALPX, ARPHOX

FILES UPDATED - SMCNTL, ARCSHX

| <u>H</u> elp   |  | 210)                  |   |                                   |  |                              |
|--|--|-----------------------|---|-----------------------------------|--|------------------------------|
|  |  |                       |   |                                   |  |                              |
|  | <b>.5 Development</b><br>1   | Cash R                | Batch<br>Distri                                     |                                   |  | ARE210<br>9=09/2004 SEP      |
| Customer<br>Check #<br>Memo  |  | heastern I<br>Date 09 | ndustrial<br>/06/2004                               | Supply                            | Check Amount   | 245.00                       |
| otes: CUS  |  |                       | n.:   |                                   | <b>N-4-</b>  | Annual No.                   |
| Customer<br>C100   | Name<br>  Southeastern II  | ndustrial             |   | st Check<br>123444                | Date<br>09/06/2004   | Amount Mer<br>245.00         |
| C110<br>C110   | ) Texas Material<br>  Texas Material<br>  MISCELLANEOUS  | Handling<br>Handling  | Co. M   | 162534<br>  CS2331                | 09/06/2004<br>09/12/2004<br>09/10/2004                                   | 2000.00 LH<br>50.00<br>50.00 |
| R-Edit, D  | Apply, List Pm<br>EL, F3-Done, F1<br>=Preu, Down=Nex   | 0-Menu L              | abt-lines   | Pallo P                           | ann Nomo End   | First line                   |
| rrows: Up  | =Prev, Down=Nex  | t, Left/Ri            | <u>ght=Lines</u>                                    | <b>, PgUp, P</b>                  | gDn, Home, End   | First line                   |
|  |  |                       |   |                                   |  |                              |
| 01-EACTS 7 F   |  |                       |   |                                   |  |                              |
| •  | Development, Cash Rec<br>Options <u>H</u> elp  | eipts & Adj Entry     | (ARE210)  |                                   |  |                              |
|  |  | eipts & Adj Entry     |   | Batch Total Distributed Balance   | 70.00<br>190.00<br>-120.00   |                              |
| ile <u>E</u> dit <u>V</u> iew<br>Batch<br>Customer<br>Check#                                       | Options <u>H</u> elp   |                       | erial Handling                                      | Distributed<br>Balance            | 190.00   |                              |
| ile Edit ⊻iew<br>Batch<br>Customer<br>Check#<br>Memo<br>C.] Customer                               | Qptions <u>H</u> elp<br>2 孫<br>C110 孫<br>110<br>Name   | Texas Mat             | erial Handling<br>e 09/15/2004                      | Distributed<br>Balance<br>Co.     | 190.00<br>-120.00<br>Check Amount  | 0                            |
| e <u>E</u> dit <u>V</u> iew<br>Batch<br>Customer<br>Check#<br>Memo                                 | Qptions <u>H</u> elp<br>2  | Texas Mat             | erial Handling<br>e 09/15/2004                      | Distributed<br>Balance<br>Co.<br> | 190.00<br>-120.00<br>Check Amount<br>Amount Mem<br>110.00 my my<br>20.00 | CP=09/2004                   |
| le <u>E</u> dit <u>V</u> iew<br>Batch<br>Customer<br>Check#<br>Memo<br>C. Customer<br>C110<br>C120 | Options     Help       2     55       C110     55       110     55       110     79       Name     Texas Material Handling O<br>Porsche Pieces, Inc. | Texas Mat             | erial Handling<br>e 09/15/2004<br>Dist Ch<br>N<br>Y | Distributed<br>Balance<br>Co.<br> | 190.00<br>-120.00<br>Check Amount<br>Amount Mem<br>110.00 my my<br>20.00 | CP=09/2004                   |
| le <u>E</u> dit <u>V</u> iew<br>Batch<br>Customer<br>Check#<br>Memo<br>C. Customer<br>C110<br>C120 | Options     Help       2     55       C110     55       110     55       110     79       Name     Texas Material Handling O<br>Porsche Pieces, Inc. | Texas Mat             | erial Handling<br>e 09/15/2004<br>Dist Ch<br>N<br>Y | Distributed<br>Balance<br>Co.<br> | 190.00<br>-120.00<br>Check Amount<br>Amount Mem<br>110.00 my my<br>20.00 | CP=09/2004                   |

# How to enter cash receipts and adjustments

- 1. Access this program by choosing *Accounts Receivable* →*Cash & Credit Application* →*Cash Receipts & Adjustments Entry.*
- 2. Enter the **batch number** (up to four alphanumeric characters) in the Batch input. Press F2 to search. For existing batches, checks and miscellaneous cash transactions already applied to this batch are displayed in the browser in the lower portion of the screen.
- 3. The **total amount** of the batch (0-9999999999) in the Batch Total input. You can enter a new batch total or select the **total** icon to access the Add to batch screen, where you can enter the amount to add to the batch total.
- 4. In the Distributed field, the system displays the amount of all the checks and miscellaneous cash transactions that have been entered for the batch. In the Balance field, the system displays the batch total minus the distributed amount.
- 5. You can:

Press the 🛨 icon to add a line to the batch.

Highlight an open document in the lower portion the screen and select from the following:

Select the C icon to access Note Entry (SME710) for the customer specified in the program.

List Pmts --Accesses List Payments (ARE214), which lists all of the invoices, miscellaneous cash and on-accounts made with the currently displayed check. Information listed includes Invoice Number, GL Number (for misc cash only), GL Description (for misc cash only) or Memo (for debit memos only), Payment Amount, Discount Amount, Adjustment Amount, and Adjustment Code.

**Apply** Applies the payment by automatically accessing either the Apply Check Entry (ARE211) or Miscellaneous Cash Entry (ARE212) payment program as appropriate.

**Done** Pressing **Done** or **F4** completes entry of the check by updating the distributed amount of the batch, clearing the screen and returning to the Batch input. The system allows you to exit the batch entry without entering any checks or miscellaneous cash transactions. If the batch is not fully distributed, the user will receive a message but will be allowed to exit the entry. Your changes update the batch control record, batch amount distributed, and batch fully distributed system setting.

6. For existing checks or miscellaneous cash entries, you can highlight an open document in the lower portion the screen and select from the following:

For existing checks or miscellaneous cash entries, you can highlight the line and press the risc icon to delete the check or miscellaneous cash entry.

For existing checks or miscellaneous cash entries, you can highlight the line and press the  $\square$  icon to edit the memo, date or amount for the check or miscellaneous cash entry. Press the  $\square$  icon to save your changes.

7. Press **Done** to complete entry of the batch by updating the distributed amount of the batch, clearing the screen and returning to the Batch input. The system allows you to exit the batch entry without entering any checks or miscellaneous cash transactions. If the batch is not fully distributed, the user will receive a message but will be allowed to exit the entry. Your changes update the batch control record, batch amount distributed, and batch fully distributed system setting.

# How to enter new batches for cash receipts and adjustments

1. Access this program by choosing *Accounts Receivable* →*Cash & Credit Application* →*Cash Receipts & Adjustments Entry.* 

Complete steps 2-8 to enter the cash receipt/adjustment header information

- 2. Enter the **batch number** (up to four alphanumeric characters) in the Batch input. Press F2 to search. For existing batches, all checks and miscellaneous cash transactions already applied to this batch are displayed in the browser in the lower portion of the screen.
- 3. Enter the **total amount** of the batch (0-9999999999) in the Batch Total input.

In the Distributed field, the system displays the amount of all the checks and miscellaneous cash transactions that have been entered for the batch (for new batches, this is 0). In the Balance field, the system displays the batch total minus the distributed amount (for new batches this the batch total).

Press F3 or the second **I** icon to enter miscellaneous cash instead of the customer number.

Press F1 or the first icon to enter the invoice number if you do not know or remember the customer number. The default information will remain by customer number but the system displays the Invoice # prompt so you can enter the invoice number

5. In the Check # input, enter the check number (up to six characters). Press

F3-Cash or the **C** icon to assign a cash number from Cash Receipts Control F/M to identify this entry if posting cash. If you enter a check number already used for this customer in the current batch, a message is displayed that the check number is already on file for this customer and the program returns you to the Check **#** input so you can enter another check number.

- 6. In the Date input, enter the check date. Press Enter (CR) to default to the system date.
- 7. In the Amount input, enter the check amount or cash amount to be posted for this customer (+/-9999999.99). Press Enter (CR) to default to 0.
- 8. In the Memo input, enter any memo to identify or explain this transaction (up to 30 characters). The memo prints on the Cash Receipts & Adjustments Register.
- 9. Press the 🔚 icon to save your changes.

If you entered or edited the check information, the system displays the Apply Check Entry (ARE211) screen, which is used to distribute a check to the open Accounts Receivable documents that it is to pay.

If you entered or edited the miscellaneous cash information, the system displays the Miscellaneous Cash Entry (ARE212) screen, which is used to distribute a miscellaneous cash transaction to the proper GL accounts.

# How to add a line to a batch for cash receipts and adjustments

- Access the Cash Receipts & Adjustments Entry (ARE210) program by choosing Accounts Receivable →Cash & Credit Application →Cash Receipts & Adjustments Entry. Enter the batch number (up to four alphanumeric characters) in the Batch input. The total amount of the batch (0-99999999.99) displays in the Batch Total input. You can enter a new batch total or select the icon to access the Add to batch screen, where you can enter the new amount or add to the batch total.
- 2. After you select the + icon, complete the following:

In the Customer input, you can:

Enter the **customer number**. Entry of a valid customer number displays the customer name, balance, credit limit, phone, contact and memo. (For existing batches, press the **i** icon to access the Customer field.) Press **F2** or the **i** icon to search. Refer to the Customer Search topic for details about searching for customers.

Press **F3** or the second **I** icon to enter miscellaneous cash instead of the customer number.

-OR-

Press **F1** or the first **I** icon to enter the invoice number if you do not know or remember the customer number. The default information will remain by customer number but the system displays the Invoice # prompt so you can enter the invoice number

- 3. In the Check # input, enter the check number (up to six characters). Press F3-Cash or the initial icon to assign a cash number from Cash Receipts Control F/M to identify this entry if posting cash. If you enter a check number already used for this customer in the current batch, a message is displayed that the check number is already on file for this customer and the program returns you to the Check # input so you can enter another check number.
- 4. In the Date input, enter the check date. Press Enter (CR) to default to the system date.
- 5. In the Amount input, enter the check amount or cash amount to be posted for this customer (+/- 9999999.99). Press Enter (CR) to default to 0.
- 6. In the Memo input, enter any memo to identify or explain this transaction (up to 30 characters). The memo prints on the Cash Receipts & Adjustments Register.
- 7. Press the  $\blacksquare$  icon to save your changes.

If you entered or edited the check information, the system displays the Apply Check Entry (ARE211) screen, which is used to distribute a check to the open Accounts Receivable documents that it is to pay.

If you entered or edited the miscellaneous cash information, the system displays the Miscellaneous Cash Entry (ARE212) screen, which is used to distribute a miscellaneous cash transaction to the proper GL accounts.

# Apply Check Entry (ARE211)

Use *Apply Check Entry* to distribute a check to the open Accounts Receivable documents that it is to pay. You can also create debit memos and put the remainder on the customer's account (creating an OA transaction). FACTS displays this program immediately after you add or edit a check on the Cash Receipts and Adjustments Entry line entry, or you can access this program by selecting the **Apply** option on the *Cash Receipts and Adjustments Entry* screen with a check transaction highlighted.

In the upper or header portion of the screen the system displays the check information from the Cash Receipts and Adjustments Entry program.

You edit certain check transaction information. However, you cannot add or delete header transaction (check) within this program. The system tracks the total check amount, amount distributed and balance as dollars are used to pay documents. If the check is not fully distributed, the system displays a message but allows you to exit the entry.

Header reference notes for the customer are available. Line reference notes for AR documents are also available when a line is highlighted.

# **Payment Option Functions**

There are 3 payment options in Apply Check Entry (ARE211): Pay and Pay/Edit and Auto-Apply.

The **Pay** function allows you to highlight an invoice and pay the default amounts up to the remaining balance that is undistributed, even replacing an existing payment amount. The processing then moves to the next line in the browser. The payment amount will increase the distributed amount for the check.

Select the **Pay/Edit** function to modify the Payment, Discount and Adjustment and Adjustment Code information for the highlighted invoice line. When you finish the line, the press the icon. If you press the Down Arrow key after getting into line edit from the **Pay/Edit** button, the system accesses normal line edit and no further defaulting occurs. The payment amount will increase the distributed amount for the check.

Use the **Auto Apply** function to distribute the check against the documents currently loaded in the line browser. The system displays the Auto Apply window so you can specify. After you enter the order for processing the invoices in the document browser and select **OK**, the window closes and the Auto Apply process starts. The system highlights the first line to be processed and applies a payment and discount using the same rules as in the current program. The system updates the line browser with the new payment information. Then, depending how you selected to run the Auto Apply, the next line to be processed is highlighted. If a document is in use when the auto apply is updating, the system allows you to select to retry the document, skip the document or cancel the remainder of the auto apply.

# Entering a payment manually

# **Entering payment information**

Use the **Pay/Edit** function to highlight an invoice and set the default amounts and allows you to modify the line level prompts: Payment, Discount and Adjustment and Adjustment Code. Enter the

payment amount for the line and select NEED ICON or F2 **Apply** to apply the default amounts of the open Accounts Receivable document up to the remaining balance that is undistributed, even replacing an existing payment amount. When you finish the line, press the 🔚 icon. If you press the Down Arrow key after getting into line edit from the **Pay/Edit** function, the system accesses normal line edit and no further defaulting occurs. The payment amount will increase the distributed amount for the check.

#### **Entering a discount**

To enter a discount for an invoice line, highlight the line in the browser and select the **Pay/Edit** function. You can select **F3 Balance** to subtract the payment and adjustment amounts from the document amount and place that amount in this field.

#### Entering an adjustment

To enter an adjustment for an invoice line, highlight the line in the browser and select the Pay/Edit function. At the payment column, enter the payment amount (if there is one) and press Enter (CR). Next enter the discount amount (if there is one) and press Enter (CR). The program then proceeds to the Adjustment input where positive or negative (-) adjustments may be entered. Enter the discount adjustment for the line. You can select **F3 Balance** to subtract the payment and discount amounts from the document amount and place that amount in this field. If adjusting an invoice with no payment or discount, enter zero at both the payment and discount columns to access the adjustment column. (Only one adjustment may be entered per document per batch). You can also enter the adjustment code for the line. The Adjustment Code input is only enabled if the adjustment amount is not zero.

# Entering a payment automatically

To enter a payment automatically, select the **Auto Apply** function. Auto apply acts against the documents currently loaded in the line browser. The system displays the Auto Apply window where you can enter Start At options (top, bottom and highlighted) and select at which point in the browser window to start the auto apply (the default is top) Then select which direction the auto apply will go from the starting point Options are up and down. You can select from the following buttons: **Cancel**--to do nothing and return to the browser or **OK** to close the Auto Apply window and start the Auto Apply process starts. The system highlights the first line to be processed and applies a payment and discount using the same rules as in the current program. The system updates the line browser with the new payment information. Then, depending how you selected to run the Auto Apply, the next line to be processed is highlighted. If a document is in use when the auto apply is updating, the system allows you to select to retry the document, skip the document or cancel the remainder of the auto apply.

#### Posting on-account payments

You can create an on-account document *type transaction for the remaining undistributed dollars* of a check or the entire check amount.

In the OA Total input, the system maintains and displays the Total amount of all on account transactions created on this check. You can select from the following buttons: Use the **Remainder on Account** button if the remaining undistributed balance is less than the amount of the check, and FACTS creates an OA transaction for that amount. The system then prompts you for the branch to assign it to. If an OA transaction already exists, FACTS displays the current amount of the OA and

icons that allow you to select either put the remainder on account or clear the account amount. If there is no amount left to add to the existing OA, the only option will be to clear the OA amount The OA amount will increase the distributed amount for the check If an OA has already been created, the system updates it with this new amount. Use the **Clear On Account Amount** button to delete the OA that was previously created in the cash receipts file. The system automatically creates an on-account document (negative) on the customer's account during the update portion of the Cash Receipts & Adj Register.

# Entering debit memos

Select the Debit Memo function to access Debit Memo Entry (ARE213) to allow you to create debits back to the customer's account that are not related to any existing invoice. The total debit memo amount decreases the distributed amount for the check.

#### Applying credit memos or on-account documents to invoices

To apply credit memos or on-account documents to invoices, highlight the invoice in the browser and, use the **Pay** or **Pay/Edit** function. Enter a negative payment amount for the amount to apply. Next, select the invoice document(s) to apply the credit memos or on-account documents against and enter a positive payment amount for the amount applied. The distributed total in the header (top portion of the screen) should equal zero (i.e., positive amounts and negative amounts applied should balance).

#### Use the following inputs to enter and apply checks:

Use the **Doc Type**, **Sort By**, and **Apply** inputs to select the open Accounts Receivable documents to display in the line item browser so you can distribute the check.

#### 1. Doc Type

Select the type of documents to display in the browser in the lower portion of the screen. You can select from:

- Credits Only only documents of type CM and OA
- Non-zero Documents Only only documents with current amount <> 0 (Initial Default)
- All

# 2. Apply

Select whether to display applied documents only, not-applied documents only, or all documents in the browser in the lower portion of the screen.

Options are:

- Applied Documents Only
- Not Applied Only
- All

# 3. Sort By

Select how to sort documents displayed in the lower portion of the screen. You can select from:

Document Number (Initial Default)

- Descending Document Number
- Due Date
- Descending Due Date

# 4. Customer Number

The system displays the **customer number** and name from the check information from the *Cash Receipts and Adjustments Entry* program.

Select the C icon to access Note Entry (SME710) for the customer specified in the program.

# 5. Check Number

The system displays the **check number** from the *Cash Receipts and Adjustments Entry* program. You cannot change the check number.

# 6. Check Date

The system displays the **check date** from the Cash Receipts and Adjustments Entry program. You can modify this field.

# 7. Check Amount

The system displays the **check amount** from the Cash Receipts and Adjustments Entry program. You can modify this field.

#### 8. Memo

The system displays the **memo** from the Cash Receipts and Adjustments Entry program. You can modify this field.

# In the upper right corner of the screen, the system maintains and displays the following:

# 9. Check Amount

The system maintains and displays remaining check amount as payments are applied.

# 10. Distributed Amount

The system maintains and displays the distributed amount as payments are applied.

#### 11. Balance

The system maintains and displays the batch balance as payments are applied.

# 12. OA Total

The system maintains and displays the Total amount of all on account transactions created on this check. You can select from the following buttons:

The **Remainder on Account** button if the remaining undistributed balance is less than the amount of the check, and FACTS creates an OA transaction for that amount. The system then prompts you for the branch to assign it to. If an OA has already been created, the system updates it with this new amount. The **Clear On Account Amount** button to delete the OA that was previously created in the cash receipts file.

#### 13. Miscellaneous Cash Total

The system displays the total amount of all miscellaneous cash transactions created on this check.

#### 14. Debit Memo Total

The system displays the total amount of all debit memo transactions created on this check.

The line browser displays all open Accounts Receivable (AROPEN) documents for the customer and any payment, discount and adjustment information based on your selections for the **Doc Type**, **Sort By**, and **Apply** inputs. Line browser information includes the invoice number, due date (mm/dd/yy), current amount, discount amount, discount due date (mm/dd/yy), disputed invoice setting, payment amount, discount amount, adjustment amount, and adjustment code. If payments or adjustments have already been made, those amounts also display. If a document has a payment or adjustment in another batch, the document amounts are netted by these.

Highlight an open Accounts Receivable (AROPEN) document and you can select the following functions:

Select the  $\Box$  icon to access Note Entry (SME710) for the AR document highlighted in the line item browser.

On the right side of the browser:

**Delete** – allows you to delete or zero out the payment, discount and adjustment dollars that have been applied to the highlighted invoice. The system asks if you are sure you want to delete this payment line before continuing.

**Edit** – allows you to modify the line level prompts: Payment, Discount and Adjustment and Adjustment Code and apply monies from the check to the individual documents. You can press the up or down arrow and move through line edit for the documents in the browser.

#### **Line Level Prompts**

#### 15. Payment

The payment amount for the line. You can select from the following options:

- F2 **Apply** Applies the default amounts of the open Accounts Receivable document up to the remaining balance that is undistributed, even replacing an existing payment amount. It will remain in the payment field. This is similar functionality to using the "Pay" button at the bottom of the screen when a line is highlighted in the line browser.
- F3 **Balance** Subtracts the discount and adjustment amounts from the document amount and place that amount in this field

#### 16. Discount

The discount amount for the line. You can select **F3 Balance** to subtract the payment and adjustment amounts from the document amount and place that amount in this field.

#### 17. Adjustment

The discount adjustment for the line. You can select **F3 Balance** to subtract the payment and discount amounts from the document amount and place that amount in this field.

#### 18. Adjustment Code

The adjustment code for the line. This field is only enabled if the adjustment amount is not zero. The initial default is the first adjustment code on file if this is the first adjustment being entered. Otherwise, the system defaults to the last code used.

The following buttons are available when you highlight an open Accounts Receivable (AROPEN) document in the browser:

- **Pay** Allows you to highlight an invoice and pay the default amounts up to the remaining balance that is undistributed, even replacing an existing payment amount. It will then move to the next line in the browser. This is similar functionality to using the F2 pay button in the payment field when editing a line. The payment amount will increase the distributed amount for the check.
- **Pay/Edit** Allows you to highlight an invoice and set the default amounts and allows you to modify the line level prompts: Payment, Discount and Adjustment and Adjustment Code. When you finish with the line, the press the 🖬 icon. If you press the Down Arrow key after getting into line edit from the **Pay/Edit** button, the system accesses normal line edit and no further defaulting occurs. The payment amount will increase the distributed amount for the check.
- **Debit Memo** Accesses Debit Memo Entry (ARE213) to allow you to create debits back to the customer's account that are not related to any existing invoice. The total debit memo amount decreases the distributed amount for the check.
- Auto Apply Auto Apply acts against the documents currently loaded in the line browser. The system displays the Auto Apply window.

# **Input Prompts are:**

#### 1. Start At

Options are top, bottom and highlighted. Select at which point in the browser window to start the auto apply. The default will be top.

#### 2. Order (or direction) -

Options are up and down. Select which direction the auto apply will go from the starting point.

**3.** You can select from the following buttons:

**Cancel**--to do nothing and return to the browser.

**OK**--After you enter the prompts and select **OK**, the window closes and the Auto Apply process starts. The system highlights the first line to be processed and applies a payment and discount using the same rules as in the current program. The system updates the line browser with the new payment information. Then, depending how you selected to run the Auto Apply, the next line to be processed is highlighted. If a document is in use when the auto apply is updating, the system allows you to select to retry the document, skip the document or cancel the remainder of the auto apply.

**List Selected** Displays the List Selected for Check screen containing the customer number and name along with a grid prompt to enter the desired document numbers. You can select

to clear, **H** to search for open AR documents to select for payment, and 🔁 to delete the last entry. If a list was already selected during this session, those documents automatically fill the grid field.

You can select from:

Cancel to close the window and return with no changes.

**OK** to save the list of documents into memory file (close and reopen) and close the window. Once the list is complete and saved, the documents are displayed in the browser and can perform all normal processing against them.

- **Header** Displays the Header Detail screen, which allows you to change the filter and order fields, date, amount and memo. Use this screen to change more than one of the filter fields to avoid the browser reloading with each change.
- **Done** Completes the Apply process for this Customer#/Check#. If the check is not fully distributed, the system displays a message and then allows you to exit the entry.

#### Main Screen Hyperlinks

There are three main screen hyperlinks available:

**AR Detail View**--AR Detail is enabled when a document from open Accounts Receivable file is highlighted. This is the AR Detail from the Open Docs view of AR Customer Inquiry.

**View Invoice**--View Invoice is enabled when you are highlighting a document from the AROPEN file that has a sales order document number and that doc/invoice is in the SOPINH file. This is the same as the View Invoice from the Open Docs view of AR Customer Inquiry.

**List Payments** –List Payments is enabled when a check has been applied. The List Payments screens is used to display all invoices, miscellaneous cash, on accounts and debit memos that the selected check has been applied to.

Navigation is not available from within these two views.

# Menu Options

The menu bar will contain the following options:

File

| rne                      |  |
|--------------------------|--|
| Exit                     | Exits the program  |
| Edit                     |  |
| Delete<br>(Unpay)        | Zeros out the payment, discount and adjustment fields, highlight remains on the same line.   |
| Edit Line                | Allows you to modify the line level information and apply monies from the check<br>to the individual documents. You can press the up or down arrow and move<br>through line edit for the documents in the browser.   |
| Find<br>Invoice          | The find invoice from the menu bar will allow the user to enter an invoice<br>number and have the highlight reposition to the line for that record. The<br>program will only search through the lines that are loaded in the browser. If the<br>invoice number is not in the current browser, the user will receive a message "Not<br>in current list". For example, if the user has the filters set to display unapplied<br>credits only and then try to find a non-credit invoice, the find will fail and the<br>user will receive a message |
| View                     |  |
| List<br>Payments         | List payments from the menu bar is the same as the list payments hyperlink on main entry screen  |
| <b>A</b> R Detail        | AR Detail is enabled when a document from open Accounts Receivable file is highlighted. This is the same as the AR Detail from the open docs view of AR Customer Inquiry.  |
| <b>V</b> iew<br>Invoice  | View Invoice is enabled when you are highlighting a document from the AROPEN file that has a sales order document number and that doc/invoice is in the SOPINH file. This is the same as the View Invoice from the open docs view of AR Customer Inquiry. Navigation is not available from within these two views.   |
| Customer<br>Notes        | Displays any notes entered in AR Customer Inquiry or Notes Entry SME710 for the selected customer. Refer to the Viewing/Entering Notes from Sales Order Programs topic for details.  |
| AR<br>Docume<br>nt Notes | Displays any notes entered in AR Document Inquiry for the selected document.   |

**O**ptions

| Allows you to change the filter and order fields, date, amount and memo. GUI users will use this to change more than one of the filter fields to avoid the browser reloading with each change.  |
|---|
| Allows you to highlight an invoice and pay the default amounts up to the remaining balance that is undistributed, even replacing an existing payment amount. It will then move to the next line in the browser. This is similar functionality to using the F2 pay button in the payment field when editing a line. The payment amount will increase the distributed amount for the check.   |
| Allows you to highlight an invoice and set the default amounts. It then takes<br>you into main line entry to the <b>Payment</b> input where any amounts can be<br>accepted or changed. When you finish the line, the system returns to the<br>Apply Check Entry screen. If you press the Down Arrow key after getting<br>into line edit from the <b>Pay/Edit</b> button, the system accesses normal line edit<br>and no further defaulting occurs. The payment amount will increase the<br>distributed amount for the check.  |
| Accesses Apply Miscellaneous Cash Entry (ARE212) program to allow you to select GL Accounts and the dollar amounts to post to each. The total miscellaneous cash amount will increase the distributed amount for the check Miscellaneous cash is only available from the menu bar.  |
| Accesses Debit Memo Entry (ARE213) to allow you to create debits back to the customer's account that are not related to any existing invoice. The total debit memo amount decreases the distributed amount for the check.   |
| Auto Apply acts against the documents currently loaded in the line browser.<br>The system displays the Auto Apply screen.   |
| Displays the List Selected for Check screen containing the customer number<br>and name along with a grid prompt to enter the desired document numbers.<br>You can select F1 to clear and F2 to search buttons. If a list was already<br>selected during this session, those documents automatically fill the grid field.  |
| Creates an OA type transaction for the remaining undistributed dollars. The system prompts you for the branch to assign the transaction to. If an OA transaction already exists, FACTS displays the current amount of the OA and allows you to select either:<br>If the distributed balance is less than the amount of the check you can select the Remainder on Account button, and FACTS creates an OA transaction for that amount. The system then prompts you for the branch to assign it to. If an OA has already been created, select the Remainder on Account button and the system updates it with this new amount. |
|   |

Select the Clear On Account Amount button to delete the OA that was

previously created in the cash receipts file.

User Pref

Save FilterThe Save Filter Values menu option will write the current doc type, applyValuesand order values to the cash receipts user preferences file. If the doc type is<br/>set to "list" at the time the user selects to save, they will receive a message that<br/>the values cannot be saved with list as an option.

| <b>N</b> 01- | FACTS 7.5  | Developme     | nt, Apply Check                 | Entry - Batch     | 10 (ARE 21)        | n          |           |  |                |                         | _ 🗆 ×        |
|--------------|------------|---------------|---------------------------------|-------------------|--------------------|------------|-----------|--|----------------|-------------------------|--------------|
|              |            |               | Acct <u>U</u> ser Pref <u>I</u> |                   |                    |            |           |  |                |                         |              |
|              |            |               |                                 |                   |                    |            | _         |  |                |                         |              |
| Do           | сТуре 🛛 🛛  | - Non-Zero On | ly 💌                            | Apply             | A - All            |            | •         | Sort by                                | 1 - Doc N      | umber                   | •            |
|              | Customer   |               |                                 | eastern Indus     |                    |            |           | Check Amount<br>Distributed<br>Balance |                | 500.00<br>.00<br>500.00 | 1            |
|              | Check#     | 110           | 0                               | Date              | 10/06/20           | 04         |           |  |                |                         |              |
| Che          | ck Amount  |               | 500.00                          |                   |                    |            |           | OA Total                               |                | .00                     | <b>州</b> 66  |
|              | Memo       | 1ST CHE       | CK IN BATCH                     |                   |                    |            |           | Misc Cash Total                        |                | .00                     |              |
|              |            | · · · · · ·   |                                 |                   |                    |            | C         | )ebit Memo Total                       |                | .00                     | l            |
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| Bou          | ment       | .00           | 所<br>王국 Disc                    | ount              | .00 STR            | Adius      | stment [  | .00 [774                               | Adj Cd         |                         |              |
|              | inent j    | .00           |                                 | ouni j            | .00                | Aujus      | anen j    | .00                                    | Auj Cu         |                         |              |
| C,           | Invoice    | Due           | Curr Amt                        | Disc Amt          | Disc               | D          | Payment   | Discount                               | Adjustment     | Cd                      |              |
|              | 000001-0   | 05/20/2005    | -190.00                         | 3.80              | 04/30/2005         |            |           |  |                |                         | _ [2]        |
|              | 000247-0   | 05/20/2005    | -190.00                         | 3.80              | 04/30/2005         |            |           |  |                |                         |              |
|              | 001665-0   | 10/29/2004    | 1634.30                         | 35.35             | 10/09/2004         | _          |           |  |                |                         |              |
|              | 001696-0   | 09/27/2004    | 3676.15                         | 70.70             | 09/07/2004         | D          |           |  |                |                         |              |
|              | 0017240    | 10/28/2004    | 467.47                          | 45.54             | 10/08/2004         |            |           |  |                |                         |              |
|              | 001777-0   | 10/28/2004    | -1809.99                        | -23.78            | 10/08/2004         |            |           |  |                |                         |              |
|              | 001791-0   | 10/27/2004    | -229.28                         | 23.28             | 10/07/2004         |            |           |  |                |                         |              |
|              | 001841-0   | 10/28/2004    | -468.75                         | -9.38             | 10/08/2004         |            |           |  |                |                         |              |
|              | 001842-0   | 09/04/2004    | 161.07                          | 3.22              | 08/15/2004         |            |           |  |                |                         |              |
|              | 001865-0   | 10/10/2004    | 4366.37                         | 116.22            | 09/20/2004         |            |           |  |                |                         | <b>T</b>     |
| L            | 001881-0   | 10/27/2004    | -183.54                         | -3.67             | 10/07/2004         |            |           |  |                |                         | -            |
|              | List Payme | <u>nts AR</u> | <u>Detail</u>                   |                   |                    |            |           |  |                |                         |              |
|              |            |               | <u>P</u> ay                     | Pa <u>v</u> /Edit | De <u>b</u> it Mem | o <u>A</u> | uto Apply | List Selected                          | Heade <u>r</u> |                         | <u>D</u> one |
|              |            |               |                                 |                   |                    |            |           |  |                |                         |              |

| Cash Receipts & Ad<br>Help  | j Entry (ARE210)                     |   |   |                             |
|---|--------------------------------------|---|---|-----------------------------|
| 01-FACTS 7.5 Dev<br>Doc Type N Non-<br>Apply A All<br>Sort by 1 Doc I<br>Customer<br>Check # 1100 | Zero Only<br>Number<br>C100 Southeas | Apply Check Entry - H<br><u>{List Payments}</u><br><u>{AR Detail}</u><br>tern Industrial Su<br>ate 10/06/2004 | Check Amount<br>Distributed<br>Balance<br>OA Total<br>Misc Cash Total | 500.00<br>.00<br>.00<br>.00 |
|   | Current<br>3.80 Discou               | -190.00 05/20<br>nt 3.80 Adju   |   | 3.80 04/30<br>10 Adj Cd     |
| Notes: CUST ARDC<br>Invoice Due   | Curr Amt                             | Disc Amt Disc D   |   | nt Adjustment               |
| 000247-0 05/20  | -190.00                              | 3.80 04/30  |   | 80                          |
| 001665-0 10/29  | 1240.50                              | 35.35 10/09   | 693.80  |                             |
| 001696-0 09/27  | 3164.15                              | 58.70 09/07 D   |   |                             |
| 001724-0 10/28  |                                      | 45.54 10/08   |   |                             |
| 001777-0 10/28  |                                      | -23.78 10/08  |   |                             |
| 001791-0 10/27  | -229.28                              | 23.28 10/07   |   |                             |
| 001841-0 10/28  | -468.75                              | -9.38 10/08   |   |                             |
| 001842-0 09/04  |                                      | 3.22 08/15  |   |                             |
|   |                                      | ROA, Debit Memo, Aut  | to Apply, List Sel  | ected                       |
|   |                                      | nu, F9-Hyperlinks .   |   |                             |
| Arrows: Up=Prev,  | Down=Next, L                         | eft/Right=Lines, PgUp   | p, PgDn, Home, End  | First line                  |
|   |                                      |   |   |                             |
|   |                                      |   |   |                             |

# How to enter and apply checks

- 1. FACTS displays the program immediately after you add or edit a check on the Cash Receipts and Adjustments Entry line entry, or you can access this program by selecting the **Apply** option on the *Cash Receipts and Adjustments Entry* screen with a check transaction highlighted.
- 2. Use the **Doc Type**, **Sort By**, and **Apply** inputs to select the open Accounts Receivable documents to display in the line item browser so you can distribute the check.
- 3. The system displays the **customer number** and name from the check information from the *Cash Receipts and Adjustments Entry* program. The system displays the **check date** from the Cash Receipts and Adjustments Entry program. You can modify this information.
- 4. The system displays the **check amount** from the Cash Receipts and Adjustments Entry program. The system displays the **memo** from the Cash Receipts and Adjustments Entry program. You can modify this information.
- 5. In the upper right corner of the screen, the system maintains and displays the following:

Check Amount--The remaining check amount as payments are applied.

Distributed Amount--The distributed amount as payments are applied.

Balance--The batch balance as payments are applied.

OA Total--The total amount of all on account transactions created on this check. If the distributed balance is less than the amount of the check you can select the **Remainder on Account** button, and FACTS creates an OA transaction for that amount. The system then prompts you for the branch to assign it to. If an OA has already been created, select the **Remainder on Account** button and the system updates it with this new amount. Select the **Clear On Account Amount** button to delete the OA that was previously created in the cash receipts file.

Miscellaneous Cash Total--The total amount of all miscellaneous cash transactions created on this check.

Debit Memo Total--The total amount of all debit memo transactions created on this check.

- 6. The line browser displays all open Accounts Receivable (AROPEN) documents for the customer and any payment, discount and adjustment information based on your selections for the **Doc Type, Sort By**, and **Apply** inputs.
- 7. Highlight an open Accounts Receivable (AROPEN) document and you can select the following functions on the right side of the browser:

**Delete** – allows you to delete or zero out the payment, discount and adjustment dollars that have been applied to the highlighted invoice. The system asks if you are sure you want to delete this payment line before continuing.

**Edit** – allows you to modify the line level prompts: Payment, Discount and Adjustment and Adjustment Code and apply monies from the check to the individual documents. You can press the up or down arrow and move through line edit for the documents in the browser.

- 8. The following buttons are available when you highlight an open Accounts Receivable (AROPEN) document in the browser:
  - Select the control icon to access Note Entry (SME710) for the AR document highlighted in the line item browser.
  - **Pay** Allows you to highlight an invoice and pay the default amounts up to the remaining balance that is undistributed, even replacing an existing payment amount. It will then move to the next line in the browser. This is similar functionality to using the F2 pay button in the payment field when editing a line. The payment amount will increase the distributed amount for the check.
  - Pay/Edit Allows you to highlight an invoice and set the default amounts and allows you to modify the line level prompts: Payment, Discount and Adjustment and Adjustment Code. When you finish the line, the press the line icon. If you press the Down Arrow key after getting into line edit from the Pay/Edit button, the system accesses normal line edit and no further defaulting occurs. The payment amount will increase the distributed amount for the check.
  - **Debit Memo** Accesses Debit Memo Entry (ARE213) to allow you to create debits back to the customer's account that are not related to any existing invoice. The total debit memo amount decreases the distributed amount for the check.
  - **Auto Apply** Auto apply acts against the documents currently loaded in the line browser. The system displays the Auto Apply window.

# **Input Prompts are:**

#### 1. Start At

Options are top, bottom and highlighted. Select at which point in the browser window to start the auto apply. The default will be top.

# 2. Order (or direction) -

Options are up and down. Select which direction the auto apply will go from the starting point.

**3.** You can select from the following buttons:

Cancel--to do nothing and return to the browser.

**OK**--After you enter the prompts and select **OK**, the window closes and the Auto Apply process starts. The system highlights the first line to be processed and applies a payment and discount using the same rules as in the current program. The system updates the line browser with the new payment information. Then, depending how you selected to run the Auto Apply, the next line to be processed is highlighted. If a document is in use when the auto apply is updating, the system allows you to select to retry the document, skip the document or cancel the remainder of the auto apply.

List Selected Displays the List Selected for Check screen containing the customer number and name along with a grid prompt to enter the desired document numbers. You can

select **X** to clear, **H** to search for open AR documents to select for payment, and **C** to delete the last entry. If a list was already selected during this session, those documents automatically fill the grid field.

You can select from:

Cancel to close the window and return with no changes.

**OK** to save the list of documents into memory file (close and reopen) and close the window. Once the list is complete and saved, the documents are displayed in the browser and can perform all normal processing against them.

- **Header** Displays the Header Detail screen, which allows you to change the filter and order fields, date, amount and memo. Use this screen to change more than one of the filter fields to avoid the browser reloading with each change.
- **Done** Completes the process. If the check is not fully distributed, the system displays a message and then allows you to exit the entry.
- 9. Press **Done** or F4 to complete entry of the check by updating the distributed amount of the batch, clearing the screen and returning to the Batch input. The system allows you to exit the batch entry without entering any checks or miscellaneous cash transactions. If the batch is not fully distributed, the user will receive a message but will be allowed to exit the entry. Your changes update the batch control record, batch amount distributed, and batch fully distributed system setting.

# Miscellaneous Cash Entry (ARE212)

Use *Miscellaneous Cash Entry* to distribute a miscellaneous cash transaction to the proper GL accounts. FACTS displays this program immediately after you add or edit a miscellaneous cash transaction on the *Cash Receipts and Adjustments Entry* line entry. You can also access *Miscellaneous Cash Entry* by selecting the "**Apply**" button on the Cash Receipts and Adjustments Entry screen with a miscellaneous cash transaction highlighted.

Miscellaneous cash is cash received not posting to any accounts receivable invoice. For example, a refund check from an insurance company

The header information displayed is from the miscellaneous cash transaction added on the *Cash Receipts and Adjustments Entry* screen. You can edit some of the miscellaneous cash transaction information from this program as well. However, no header transaction may be added or deleted. The system maintains the total "check" amount, amount distributed and balance as dollars are distributed to GL accounts. You can exit this entry program without the total "check" amount being distributed.

The system also displays this program when you press the "**Misc Cash**" button on the Apply Check Entry (ARE211) screen. The header information displayed is from the check that is being worked on at the time. All header information is display only. The system maintains the amount distributed and balance as dollars are distributed to GL accounts.

# Use the following inputs to enter and apply miscellaneous cash:

FACTS displays the Miscellaneous Cash transaction information entered in Cash Receipts & Adjustments Entry (ARE210), including the cash number from Cash Receipts Control F/M, the transaction date and cash amount.

# 1. Customer Number

The system displays the customer entered on the Cash Receipts and Adjustments Entry program.

Select the C icon to access Note Entry (SME710) for the customer specified in the program.

# 2. Check Number

The system displays the **Miscellaneous Cash number** (set up from Cash Receipts Control F/M) from the Cash Receipts and Adjustments Entry program.

# 3. Date

The system displays the **date** from the Cash Receipts and Adjustments Entry program. You can modify this field.

#### 4. Check Amount

The system displays the **cash amount** from the Cash Receipts and Adjustments Entry program. You can modify this field.

#### 5. Memo

The system displays the **memo** from the Cash Receipts and Adjustments Entry program. You can modify this field. The memo prints on the Cash Receipts & Adjustments Register.

#### In the upper right corner of the screen, the system maintains and displays the following:

# 6. Check Amount

The system maintains and displays the cash amount The system maintains and displays the cash amount from the Cash Receipts and Adjustments Entry program or new amount if modified on this screen.

#### 7. Distributed Amount

The system maintains and displays the distributed amount as payments are applied.

#### 8. Balance

The system maintains and displays the undistributed cash balance as payments are applied.

#### Line Level Prompts

The line browser displays all GL accounts that the miscellaneous cash transaction is distributed to. For new miscellaneous cash transaction select

# the 🛨 icon to add new distribution information

#### 9. GL Account Number

Enter the GL number(s) to expense; you can press F2 to search.

#### 10. Description

The system displays the GL account description.

#### 11. Amount

Enter the amount to expense. The system displays the remaining undistributed balance as the default. (Zero and negative amounts are allowed.)

#### You have the following options for lines in the browser:

▲ Add- to add a new GL account. Enter the GL account number. The entry must be a valid G/L #. Press F2 to search. A valid input displays the account description and moves to the amount input. Enter the amount to be distributed to this account number.

**Delete** – To delete a GL account distribution, highlight the line in the browser and press the Delete icon. To delete an entire miscellaneous cash transaction, all lines (GL numbers and amounts) must be deleted and the check distributed amount updated.

**E-Edit**-- To edit the GL account numbers and amounts of a miscellaneous cash transaction highlight the line in the browser and press the Edit icon.

Press the  $\blacksquare$  icon to save your distribution line information. You can continue to add more miscellaneous cash GL accounts numbers and distribution amounts or press the  $\bigotimes$  icon to complete the transaction.

When you have completed the miscellaneous cash distribution, press the **Done** button. The system returns you to the Cash Receipts & Adjustments Entry (ARE210) program where you can apply the distribution or enter more cash receipts and adjustments.

#### **Menu Options**

File

| Exit     | Exits the program   |
|----------|---|
| Edit     |   |
| Add Line | Enables you to add the general ledger account(s) and amount for posting the miscellaneous cash transaction. |

- Delete Line Enables you to delete the general ledger account(s) and amount for posting the miscellaneous cash transaction.
- Edit Line Enables you to edit the general ledger account(s) and amount for posting the miscellaneous cash transaction.

|  |                    | 10-0 W 10-5 0.1-5        |                  |  |                         |                |
|--|--------------------|--------------------------|------------------|--|-------------------------|----------------|
| 01-FACTS 7.5                               | Development, Misco | ellaneous Cash Entry -   | Batch 2 (ARE212) |  |                         | _ 🗆 ×          |
| <u>F</u> ile <u>E</u> dit <u>V</u> iew ∣   | <u>H</u> elp       |                          |                  |  |                         |                |
| Customer<br>Check#<br>Check Amount<br>Memo | CS2329<br>120.00   | MISCELLANEOUS CA<br>Date | SH<br>09/06/2004 | Check Amount<br>Distributed<br>Balance | 120.00<br>.00<br>120.00 |                |
| GL# 00                                     | 0-00 0 码           |                          |                  | Amount                                 |                         |                |
| Ln# GL#                                    | Description        |                          | Amou             | Int                                    |                         | — <del>-</del> |
| padd                                       |                    |                          |                  |  |                         | H X I          |
|  |                    |                          |                  |  | <u> </u>                | one            |
|  |                    |                          |                  |  |                         |                |

| Cash Receipts & Adj Entry (ARE210)<br>Help   |  |            |
|--|--|------------|
| 01-FACTS 7.5 Development Miscellaneous Cash En   | try - Batch 12                         | ARE212     |
| Customer zzzzzzzzzz MISCELLANEOUS CASH<br>Check # CS2333 Date 09/13/2004<br>Check Amount 1600.00<br>Memo misc cash | Check Amount<br>Distributed<br>Balance |            |
| GL # 120-02-0 Accounts Receivable  | Amount                                 | 1600.00    |
| Notes:   |  |            |
| Ln# GL # Description   | Amount                                 |            |
|  | 1600.00                                |            |
| add  |  |            |
| Chg Header<br>CR-Edit, DEL, F3-Done, F10-Menu  .<br>Arrows: Up=Prev, Down=Next, Left/Right=Lines, PgUp             | , PgDn, Home, End                      | First line |
|  |  |            |

# How to enter and apply Miscellaneous Cash

- 1. FACTS displays the program immediately after you add or edit a miscellaneous cash entry on the Cash Receipts and Adjustments Entry line entry, or you can access this program by selecting the **Apply** option on the *Cash Receipts and Adjustments Entry* screen with a miscellaneous cash transaction highlighted.
- 2. The system displays the **customer number** and name from the check information from the *Cash Receipts and Adjustments Entry* program. The system displays the **check date** from the Cash Receipts and Adjustments Entry program. You can modify this information.
- 3. The system displays the miscellaneous cash **amount** from the Cash Receipts and Adjustments Entry program. The system displays the **memo** from the Cash Receipts and Adjustments Entry program. You can modify this information.
- 4. In the upper right corner of the screen, the system maintains and displays the remaining cash amount, The distributed amount, and the batch balance as payments are applied.
- 5. The line browser displays all GL accounts that the miscellaneous cash transaction is distributed to. For new miscellaneous cash transactions, select the **+** icon to add new distribution information.
- 6. In the GL Account Number input, enter the GL number(s) to expense; you can press F2 to search. When a valid account has been entered the system displays the GL account description.
- 7. In the Amount input, enter the amount to expense. The system displays the remaining undistributed balance as the default. (Zero and negative amounts are allowed.)
- 8. Press the 🖬 icon to save your distribution line information. You can continue to add more miscellaneous cash GL accounts numbers and distribution amounts or press the 😒 icon to complete the transaction.
- 9. You have the following options for lines in the browser:

▲ Add- to add a new GL account. Enter the GL account number. The entry must be a valid G/L #. Press F2 to search. A valid input displays the account description and moves to the amount input. Enter the amount to be distributed to this account number.

**Delete** – To delete a GL account distribution, highlight the line in the browser and press the Delete icon. To delete an entire miscellaneous cash transaction, all lines (GL numbers and amounts) must be deleted and the check distributed amount updated.

**E-Edit**-- To edit the GL account numbers and amounts of a miscellaneous cash transaction highlight the line in the browser and press the Edit icon.

10. When you have completed the miscellaneous cash distribution, press the **Done** button. The system returns you to the Cash Receipts & Adjustments Entry (ARE210) program where you can apply the distribution or enter more cash receipts and adjustments.

# Debit Memo Entry (ARE213)

Use *Debit Memo Entry* to create debits to the customer's account. The debit or charge back is not tied to any of the customer's other invoices. You can access this screen by selecting the Debit Memo option from on Cash Receipts & Adjustments Entry (ARE210), when you have an open Accounts Receivable document selected in the browser

The header information displayed is from the check that you are currently working on. The header information is display-only. The system maintains the total check amount, amount distributed and balance as transactions are added. The total debit memo amount decreases the distributed amount for the check.

# Use the following inputs to enter and Debit Memos:

FACTS displays the check transaction and invoice information from Apply Check Entry (ARE211).

#### 1. Customer Number

The system displays the **Customer number** from the Apply Check Entry (ARE211) program.

Select the C icon to access Note Entry (SME710) for the customer specified in the program.

# 2. Check Number

The system displays the check number from the Apply Check Entry (ARE211) program.

# 3. Date

The system displays the **date** from the Cash Apply Check Entry (ARE211) program.

#### 4. Memo

The system displays the **memo** from the Apply Check Entry (ARE211) program. The memo prints on the Cash Receipts & Adjustments Register.

# In the upper right corner of the screen, the system maintains and displays the following:

#### 5. Check Amount

The system maintains and displays remaining cash amount as payments are applied.

# 6. Distributed Amount

The system maintains and displays the distributed amount as payments are applied.

#### 7. Balance

The system maintains and displays the undistributed check balance as payments are applied.

#### 8. Debit Memo Total

The system displays the total amount of all debit memo transactions created on this check.

#### **Line Level Prompts**

The line browser displays any existing debit memos for the customer. For new debit memos select the  $\bullet$  icon to add new distribution information. When you enter a new debit memo line is entered, the program assigns it the next debit memo number from the AR Nonstatic Control record when you save the transaction.

# 9. Debit Memo Number

Debit memo numbers are assigned by the system when you create a new record. To modify an existing debit memo, highlight it in the line item browser and select the icon.

# 10. Amount

Enter the amount to expense. The system displays the remaining undistributed balance as the default. (Only positive amounts are allowed.)

#### 11. Memo

The system displays the **memo** from the Cash Receipts and Adjustments Entry program. The system converts this memo into a document note when the AROPEN record is created from the Cash Receipts Register.

# 12. Branch

Enter the branch. Press F2 to search. The system displays the last branch entered from either debit memo entry or OA entry as the default. The system skips this field if your system is not set to use branches in the GL number and there is a branch record set up to default to. The system uses the branch entered here in the GL Distribution when setting the GL AR Account #

#### You have the following options for lines in the browser:

**Add-** to add a new debit memo. The system assigns a debit memo number when you create a new record. Then enter the amount, branch and memo.

**Delete** – To delete a debit memo, highlight the line in the browser and press the Delete icon.

**E-Edit**-- To edit debit memo information, highlight the line in the browser and press the Edit icon. You can modify the amount, branch and memo for the transaction.

Press the  $\blacksquare$  icon to save your debit memo line information. You can continue to add more debit memos and distribution amounts or press the  $\bigotimes$  icon to complete the transaction.

#### You have the following options for the Debit Memo Entry:

**Done** --Ends debit memo entry and returns you to Cash Receipts & Adjustments Entry (ARE210) program. Press **Done** when you complete the distribution of the debit memo entry. When you exit this program, the total of the debit memos entered decrease the distributed amount of the check.

**List Pmts** --Accesses List Payments (ARE214), which lists all of the invoices, debit memos, miscellaneous cash and on-accounts made with the currently displayed check. Information listed includes invoice or debit memo number, GL Number (for misc cash only), GL Description (for misc cash only) or Memo (for debit memos only), payment, discount, and adjustment amount.

# **Menu Options**

The menu bar will contain the following options:

File

Exit Exits the program

Edit

- Add Line Enables you to add a debit memo transaction to the posting payments, discounts and adjustments to customer accounts or posting miscellaneous cash to general ledger accounts.Delete Line Enables you to delete an entire debit memo transaction. All lines (Branch and
- Edit Line Enables you to edit the branch and amount of a debit memo transaction. The memo may also be changed.

amounts) are deleted and the check distributed amount updated.

| 01-FACTS 7.5                              | Development, Debit Memo Entry - Batch 12 (ARE213)  |  |
|---|--|--|
| <u>F</u> ile <u>E</u> dit ⊻iew <u>H</u>   | <u>H</u> elp   |  |
| Customer<br>Check#<br>Memo                | C110 Texas Material Handling Co. Check Amount<br>89898 Date 09/13/2004 Distributed<br>Balance<br>Debit Memo Total  | 1000.00<br>-600.00<br>1600.00<br>600.00      |
| Debit Memo #<br>Memo                      | Next Amount 200 Branch 02 #  |  |
| C. DM #<br>DM0012<br>add                  | Amount Branch Memo<br>600.00 02  |  |
| Enter payme                               | istPr  | nts Done                                     |
|   |  |  |
|   | ipts & Adj Entry (ARE210)  |  |
| <u>H</u> elp                              |  |  |
| 01-FACTS 7<br>Customer<br>Check #<br>Memo | .5 Development Debit Memo Entry - Batch 10<br>Check Amount<br>C100 Southeastern Industrial Su Distributed<br>1100 Date 10/06/2004 Balance<br>1ST CHECK IN BATCH Debit Memo Total | ARE213<br>500.00<br>-193.80<br>693.80<br>.00 |
| Debit Memo<br>Memo                        | o # Next Amount .00 Branch 01  |  |
| Notes: CUS<br>DM #<br>add                 | Amount Branch Memo   |  |
| List Pmts                                 |  |  |
|   | e, F3-Done, F10-Menu  .<br>=Prev, Down=Next, Left/Right=Lines, PgUp, PgDn, Home, End   | First line                                   |

# How to create, delete, or modify debits memos (not tied to invoices)

- 1. FACTS displays the program when you select the Debit Memo option in the Apply Check Entry (ARE211) program.
- 2. The system displays the **customer number** and name from the check information from the *Cash Receipts and Adjustments Entry* program.
- 3. The system displays the **check number** and **check date** from the Cash Receipts and Adjustments Entry program. You cannot modify this information in this screen.
- 4. The system displays the **memo** from the Apply Check Entry (ARE211) program. You cannot modify this information in this screen.
- 5. In the upper right corner of the screen, the system maintains and displays the check amount, the distributed amount, the undistributed check balance as payments are applied and the total amount of all debit memo transactions created on this check.
- 6. The line browser displays any existing debit memos for this check distribution.
- 7. For new debit memos select the **+** icon to add new distribution information. When you enter a new debit memo line, the program assigns it the next debit memo number from the Nonstatic Control record when you save the transaction.

To modify an existing debit memo, highlight it in the line item browser and select the 2 icon.

- 8. In the Amount input, enter the amount to expense. The system displays the remaining undistributed balance as the default. (Only positive amounts are allowed.)
- 9. The system allows entry of a memo for the debit.
- 10. In the Branch input, enter the branch. Press F2 to search. The system displays the last branch entered from either debit memo entry or OA entry as the default. The system skips this field if your system is not set to use branches in the GL number and there is a branch record set up to default to. The system uses the branch entered here in the GL Distribution when setting the GL AR Account #
- 11. Press the icon to save your changes or the icon to cancel the entry.
- 12. You have the following options for lines in the browser:

**Add-** to add a new debit memo. The system assigns a debit memo number when you create a new record. Then enter the amount, branch and memo.

**Delete** – To delete a debit memo, highlight the line in the browser and press the Delete icon.

**E-Edit**-- To edit debit memo information, highlight the line in the browser and press the Edit icon. You can modify the amount, branch and memo for the transaction.

- 13. Press the  $\blacksquare$  icon to save your debit memo line information. You can continue to add more debit memos and distribution amounts or press the  $\bigotimes$  icon to complete the transaction.
- 14. You can select following options for the Debit Memo Entry:

**Done** --Ends debit memo entry and returns you to Apply Check Entry (ARE211) program. Press **Done** when you complete the distribution of the debit memo entry. When you exit this program, the total of the debit memos entered decrease the distributed amount of the check.

**List Pmts** --Accesses List Payments (ARE214), which lists all of the invoices, debit memos, miscellaneous cash and on-accounts made with the currently displayed check. Information listed includes invoice or debit memo number, payment, discount, and adjustment amount.

15. When you have completed the debit memo entry, press the **Done** button. The system returns you to the Apply Check Entry (ARE211) program where you can apply the distribution.

# List Payments (ARE214)

Use *List Payments (ARE214)* to display all invoices, miscellaneous cash, on accounts and debit memos that the selected check has been applied to. Information includes customer number and name, check number, check date, check amount and memo.

FACTS displays this screen when you select the List Pmts function from the Cash Receipts and Adjustments entry programs.

Line reference notes for AR documents are also available when a line is highlighted.

# Input Descriptions for List Payments:

The information on this screen is display-only.

In the upper portion of the screen, the Customer Number and name, Check Number, Check Date, Check or Cash Amount, Memo, Distributed Amount, Balance information displays from the selected check or miscellaneous cash entry highlighted the in Cash Receipts and Adjustments entry program from which List Payments was accessed.

In the browser in the lower portion of the screen, the system displays all invoices, miscellaneous cash, on accounts and debit memos that the selected check has been applied to. Browser information includes the Invoice Number, GL Number (for misc cash only), GL Description (for misc cash only) or Memo (for debit memos only), Payment Amount, Discount Amount, Adjustment Amount, and Adjustment Code.

# You have the following options for the List Payments:

**AR Detail View-**-AR Detail is enabled when a document from open Accounts Receivable file is highlighted. This is the AR Detail from the Open Docs view of AR Customer Inquiry.

**View Invoice**--View Invoice is enabled when you are highlighting a document from the AROPEN file that has a sales order document number and that doc/invoice is in the SOPINH file. This is the same as the View Invoice from the Open Docs view of AR Customer Inquiry.

**Close** Exits the screen.

| 01-FACTS   | 5 7.5 Devel                                   | opment,                    | List Payments                            | - Batch 10 (ARE2                                     | 14)                                 |                                      |  | _   |
|--|---|----------------------------|--|--|-------------------------------------|--------------------------------------|--|---|
| Customer<br>Check#<br>Memo   | 12345<br>CHECK 2                              | C110                       |  | ial Handling Co.<br>eck Date 09/09/2                 | 2004                                |                                      | Check Amount<br>Distributed<br>Balance       | 8000.00<br>4766.46<br>3233.54                             |
| Invoice #<br>001545-0  | GL#   | Descri                     | ption / Memo                             |  |                                     | Payment<br>1981.95                   | Discount Ad                                  | ljustment Cd  |
| 01582-0<br>01593-0   |   |                            |  |  |                                     | 1371.90<br>1412.61                   | 13.07<br>13.45                               | .00<br>.00  |
|  |   |                            |  |  |                                     |                                      |  |   |
|  |   |                            |  |  |                                     |                                      | AR <u>D</u> etailiew in                      | woice <u>C</u> lose                                       |
|  |   |                            |  |  |                                     | _                                    |  |   |
|  | leceipts &                                    | Adj En                     | try (ARE211                              | )  |                                     |                                      |  |   |
| <u>l</u> elp<br>1-FACT:<br>ustomen<br>Check #  | S 7.5 D<br>r<br># 110                         | evelo<br>C100              | pment                                    | )<br>List Paym<br>stern Indus<br>Check Dat           | trial Supp                          | oly                                  | Check Amount<br>Distributed<br>Balance       | ARE2<br>500.0<br>500.0                                    |
| ielp<br>1-FACT:<br>ustomen<br>Check :<br>Memo<br>nvoice                                | S 7.5 D<br>r<br># 110<br>o 1ST C<br>GL #      | evelo<br>C100              | pment<br>Southea<br>IN BATCH             | List Paym<br>stern Indus                             | trial Supp<br>e 10/06/20<br>Pa      | oly<br>30<br>Jment                   | Distributed<br>Balance<br>Discount A         | ARE2<br>500.0<br>500.0<br>.0<br>djustment C               |
| lelp<br>1-FACT:<br>Ustomen<br>Check i<br>Mem<br>Nvoice<br>80247-                       | S 7.5 D<br>F<br># 110<br>o 1ST C<br>GL #<br>9 | evelo<br>C100              | pment<br>Southea<br>IN BATCH             | List Paym<br>stern Indus<br>Check Dat                | trial Supp<br>e 10/06/2<br>Pa<br>–1 | oly<br>10                            | Distributed<br>Balance                       | ARE2<br>500.0<br>500.0<br>.0                              |
| ielp<br>1-FACT:<br>ustomer<br>Check i<br>Memo  | S 7.5 D<br>F<br># 110<br>o 1ST C<br>GL #<br>9 | evelo<br>C100              | pment<br>Southea<br>IN BATCH             | List Paym<br>stern Indus<br>Check Dat                | trial Supp<br>e 10/06/2<br>Pa<br>–1 | 01y<br>30<br>yment<br>23.80          | Distributed<br>Balance<br>Discount A<br>3.80 | ARE2<br>500.0<br>500.0<br>.0<br>djustment C<br>.00        |
| I-FACT:<br>Istomer<br>Check :<br>Memo<br>Noice<br>30247-<br>31665-<br>31665-<br>31665- | S 7.5 D<br>r 110<br>o 1ST C<br>GL #<br>0<br>0 | evelo<br>C100<br>O<br>Heck | pment<br>Southea:<br>IN BATCH<br>Descrip | List Paym<br>stern Indus<br>Check Dat<br>tion / Memo | trial Supj<br>e 10/06/2<br>Pa<br>-1 | oly<br>36<br>,ment<br>23.80<br>23.80 | Distributed<br>Balance<br>Discount A<br>3.80 | ARE2<br>500.0<br>500.0<br>.0<br>djustment C<br>.09<br>.09 |

### **Header Detail Screen**

Use the Header Detail screen to change the Filters that determine which open AR documents display for payment in Apply Check Entry (ARE211), and date, amount and memo for the check. Use this screen to change more than one of the filter fields to avoid the browser reloading with each change or to modify the check amount date, or memo. Press the Save button to save your changes and exit the screen.

| Header Detail |                      |                                |              | x |
|---------------|----------------------|--------------------------------|--------------|---|
|               |                      |                                |              |   |
|               |                      | <u>M</u> ain                   |              |   |
|               | Filters              |                                |              |   |
|               | Doc Type             | N - Non-Zero Only              |              |   |
|               | Apply                | A - All                        |              |   |
|               | Sort by              | 1 - Doc Number                 |              |   |
|               |                      |                                |              |   |
| Check —       |                      |                                |              |   |
| Customer      | C100                 | Southeastern Industrial Supply |              |   |
| Check#        | 1100                 |                                |              |   |
| Date          | 10/06/2004           | Amount                         | 500.00       |   |
| Memo          | 1ST CHECK IN B       | ATCH                           |              |   |
|               |                      |                                |              |   |
|               |                      |                                | 0.000        |   |
|               |                      |                                | <u>S</u> ave | ] |
| Enter the doo | cument type to displ | lay (C/N/A)                    |              |   |

### List Selected for Check Screen

Use the List Selected for Check screen to enter open AR document numbers that you want to display in Apply Check Entry (ARE211). The List Selected for Check screen displays the customer number and name for the check you are distributing, along with a grid prompt to enter the documents that you want to displays in Apply Check Entry (ARE211) for processing.

If a list was already selected during this session, those documents automatically fill the grid field.

You can select  $\bowtie$  to clear the documents in the grid,  $\bowtie$  to search for open AR documents to select for payment, and  $\bowtie$  to delete the last entry.

After you select the documents you want, press the **OK** button to return to the Apply Check Entry (ARE211) with the browser populated with your selected documents.

|              |                      |                          | .—           | <br>       |                |   |
|--------------|----------------------|--------------------------|--------------|------------|----------------|---|
| List Selecte | ed for Check 110     | )                        |              |            |                | X |
| Customer     | C100                 | Southeastern Industria   | al Supply    |            |                |   |
| Invoice      |                      |                          |              |            | × # 🕣          |   |
|              | \$                   |                          |              |            |                |   |
|              |                      |                          |              |            |                |   |
|              |                      |                          |              |            |                |   |
|              |                      |                          |              |            |                |   |
|              |                      |                          |              |            |                |   |
|              |                      |                          |              |            |                |   |
|              |                      |                          |              | <u>0</u> K | <u>C</u> ancel |   |
| Enter do     | cument to list, F1-C | ear, F2-Search, F3-Delet | e Last Entry |            |                |   |

| oc Type N Non-Zero Only <u>{List Payments}</u> Check Amount 500.<br>Apply A All <u>{AR Detail}</u> Distributed193.6<br>Sort by 1 Doc Number <u>{View Invoice}</u> Balance 693.6<br>OA Total<br>ustomer C100 Southeastern Industrial Su Misc Cash Total<br>heck # 1100 Date 10/06/2004 Debit Memo Total<br>flist Selected for Check 1100<br>Customer C100 Southeastern Industrial Supply<br>Invoice | -FACTS 7.5 Development | Apply Check Entry - Ba |                  | ARE |
|--|------------------------|------------------------|------------------|-----|
| Sort by 1 Doc Number <u>{View Invoice}</u> Balance 693.6<br>OA Total<br>ustomer C100 Southeastern Industrial Su Misc Cash Total<br>heck # 1100 Date 10/06/2004 Debit Memo Total<br>List Selected for Check 1100<br>Customer C100 Southeastern Industrial Supply<br>Invoice   |                        |                        |                  |     |
| USTOMER C100 Southeastern Industrial Su Misc Cash Total<br>heck # 1100 Date 10/06/2004 Debit Memo Total<br>List Selected for Check 1100<br>Customer C100 Southeastern Industrial Supply<br>Invoice   |                        |                        |                  |     |
| ustomer C100 Southeastern Industrial Su Misc Cash Total<br>heck # 1100 Date 10/06/2004 Debit Memo Total<br>List Selected for Check 1100<br>Customer C100 Southeastern Industrial Supply<br>Invoice   | Sort by 1 Doc Number   | <u>{View Invoice}</u>  |                  |     |
| heck # 1100 Date 10/06/2004 Debit Memo Total .<br>List Selected for Check 1100<br>Customer C100 Southeastern Industrial Supply<br>Invoice  |                        |                        |                  |     |
| List Selected for Check 1100<br>Customer C100 Southeastern Industrial Supply<br>Invoice  |                        |                        |                  |     |
| Customer C100 Southeastern Industrial Supply<br>Invoice  |                        |                        | vedit memo lotal | -   |
|  |                        |                        |                  |     |

### Cash Receipts & Adj Register (ARR210)

#### Function

This program:

- Prints a listing of all payments, discounts and adjustments.
- Builds and prints a general ledger distribution, if desired.
- Prints a deposit ticket

The optional update:

- Posts to general ledger.
- Updates the open documents file and the customer balance.
- Updates the company accounts receivable balance, clears the cash receipts & adjustments file, updates appropriate control records.

This register should be printed, checked and updated following each Cash Receipts & Adjustment Entry. Most users do this on a daily basis per deposit.

You do not have to exit the Cash Receipts & Adjustment Entry program to print and/or update batches. As long as a batch is not in use by another user, it can be run through the register. However, the system updates only fully distributed batches.

When you select to run all batches through the Cash Receipts Register, the system checks the batches and any that are in use or out of balance cause the message "The following batches are out of balance or in use and will be skipped XXX " to be displayed when you select the OK button. Then, when the register prints, these batches are not printed.

Register information for each entry includes the following: batch number, customer number and name, check number, date applied, document number, original document amount, entry date, current document amount, due date, discount amount, and discount due date. Transaction information includes payment amount, discount amount, adjustment amount, adjustment code, new document balance, check amount and memo. Depending on a flag in the company AR static control record, the user may obtain a general ledger distribution. Batch total, report total and total number of checks for each is also included.

Templates that store "current period" (or similar values like "system date") resolve to the "current period at the time the report is run" rather than what the "current period" was at the time the template was created. For example: If you save a template for the Cash Receipts & Adjustment Register and select "System Date" for the Cutoff Date input, when that template is selected to run again (either manually or via Job Stream) the current date is determined using the FACTS system date when the register is run not the date when the template was created. Recap information includes the following:

| Beginning AR balance  | Payments               |
|-----------------------|------------------------|
| - Payments            | + On-accounts created  |
| - Discounts           | - On-accounts applied  |
| + Adjustments         | - Credit memos applied |
| +Debit memos created  | -Debit memos created   |
| - On-accounts created | Cash applied to AR     |
| + On-accounts applied | + Customer misc. cash  |
| + On-accounts applied | + Misc. cash           |

If the **Deposit ticket** flag is set to Y in the cash receipts control record, a deposit ticket will print after the Cash Receipts Register. The deposit ticket prints the following: batch number, bank, account number, check number, customer name, and check amount. The deposit total and total number of checks and batches listed are also included.

#### **User Inputs**

The following inputs are involved in printing the Cash Receipts Register:

#### 1. Batch

Enter the batch number to print. The entry must be a valid batch number. CR defaults to ALL. If the batch number entered or if one of ALL batches are not in balance (i.e., distributed does not equal deposits), the optional update is not available.

#### 2. Date

Enter the deposit date (ref.4). The date entered must be within the current or next GL period and not prior to the current AR period. This date determines the posting period for GL. CR defaults to the system date.

#### 3. Deposit Number

Enter the deposit number (0-9999). The user may elect to use part of the number on the deposit slip, the date, or any other number to identify this deposit. (This is a memo field.) CR defaults to NEXT.

#### 4. Bank

Enter the bank ID code of the bank for this deposit which displays the bank name. The entry must be a valid bank code. CR defaults to the first bank ID code on file.

#### 5. Cash Receipts Register Processing:

The Cash Receipts Register output consists of a register printout, an optional printout of deposit ticket and an optional printout of the GL distribution. After each output report, the system will prompt with:

```
OK to print (next report)?
```

or

OK to update? after all requested reports have printed.

Select **YES** to continue to the next step. Select NO at any prompt to stop processing. Corrections can then be made and the register can be rerun.

After selecting **YES** to the prompt "OK to update?", no further printing is done and the program proceeds with the update. The register can not be rerun after you have reached this step.

#### **Technical Notes**

Processing proceeds by reading through the cash receipts & adjustments file (ARCS??) created during Cash Receipts & Adjustment Entry. Each check applied against an open item is printed. On-account documents and miscellaneous cash applications are also printed. If general ledger is used, the general ledger distribution file (SMGLD?) is built. Finally, the AR recap is printed.

The update portion of the program proceeds to update the current amount stored in the open documents file (AROPEN) of each invoice according to the payment information printed. A record of each transaction is written to the transaction file (ARTRAN). Any on-accounts created are written to the open documents file and its corresponding sort file (ARCOPX). Once posted, the cash receipts record is removed from the cash receipts & adjustments file and the corresponding sort file (ARCHSX). Next, the customer's balance and the last payment date are updated and stored in the customer file (ARCUST). If ledgercards are stored for the customer, the transactions are written to the AR ledgercard file (ARLEDG). The cash receipts control record, the company AR nonstatic control record (ARCNT07) and the register history file are updated. Finally, the bank ledgercard file (SMLEDG) is updated along with bank balance.

The GL journal update posts a journal entry to the journal file (GLJRNL) according to the information on the GL distribution report. The appropriate sort file (GLJRNX) is maintained. The journal entry may be in summary or detail form depending on the information in the company static control record. The summary form posts the total amount distributed to each account number. The detailed form shows each check, document number and amount for each account.

#### FILES USED - GLMSTR

FILES UPDATED - SMCNTL, ARCS??, ARCUST, AROPEN, SMGLD?, ARTRAN, ARCSHX, ARCOPX, ARLEDG, SMLEDG, GLJRNL, GLJRNX

| 01-FACTS 7.5 Dev                        | elopment, Cash Receipts & Adj Register (ARR210) |                   |
|---|---|-------------------|
| Template Print Options                  | <u>H</u> elp                                    |                   |
|   |   | AR CP=09/2004 SEP |
|   |   | GL CP=09/2004 SEP |
| Batch                                   |   |                   |
| Deposit Date                            | System Date 10/11/2004 GL Period 10/20          | 104               |
| Deposit#                                | Next  |                   |
| Bank 0                                  | First National Bank of Atlanta                  |                   |
|   |   | ок                |
| Template                                | Printer   |                   |
| None                                    | WindX Laser                                     | <u>C</u> ancel    |
| Enter batch num                         | ber, F1-All, F2-Search                          |                   |
|   |   |                   |
| 🚼 Cash Receipts & Ad                    | j Register (ARR210)                             | _ 🗆 ×             |
| <u>H</u> elp                            |   |                   |
| 01-Demo Company                         | Cash Receipts & Adj Register                    | ARR210            |
| or bene company                         | vasii necerpes a naj negrster                   | CP=09/2002 SEP    |
|   |   |                   |
| Batch All                               |   |                   |
| Deposit Date Sys                        | stem Date 06/12/2002 GL Period 09/2002          |                   |
| Deposit # Next                          |   |                   |
| Deposit # Mext                          |   |                   |
| Bank 02 Dallas Fo                       | ederal Bank                                     |                   |
|   |   |                   |
|   |   |                   |
|   |   |                   |
|   |   |                   |
|   |   |                   |
| <ul> <li>Template —<br/>None</li> </ul> | Printer<br>Print to file                        |                   |
|   |   | a rota l          |
| UK-KUN Keport, F                        | 1-Template, F2-Printer, F3-Change Answers, F    | 4-EXIT  .         |
|   |   |                   |
|   |   |                   |

### How to run the Cash Receipts Register

- 1. Access this program by choosing Accounts Receivable-->Cash & Credit Application-->Cash Receipts & Adjustments Register.
- 2. Enter the batch number to print. The entry must be a valid batch number. Press F1 or all the icon to default to ALL. If the batch number entered or if one of ALL batches are not in balance (i.e., distributed does not equal deposits), the optional update is not available.
- 3. In the Date input, enter the deposit date. The date must be within the current or next GL period and not prior to the current AR period. Select the icon to default to the system date. This displays the date and whether the register will post to the current or next AR and GL periods.
- 4. In the Deposit input, enter the deposit number (0-9999). The entry must be valid in the system. Press F1 or select the all icon to default to ALL. Press F2 or the discont to search. You have to option to use part of the number on the deposit slip, the date, or any other number to identify this deposit. (This is a memo field.) Press F1 to default to NEXT.
- 5. In the Bank input, the bank ID code of the bank for which this deposit displays the bank name. The entry must be a valid bank code. Press F1 to default to the first bank ID code on file. Press F2 or the **m** icon to search. You have to option to use part of the number on the deposit slip, the date, or any other number to identify this deposit. (This is a memo field.) Press F1 to default to NEXT.
- 6. Enter Y or N to indicate whether this is the correct date and GL period for the Sales Register to post.

The system builds the GL distribution while it prints the Cash Receipts Register. The parameters established in the AR Sales to GL Posting F/M program and AR GL posting tables affect how the system builds the distribution.

7. Check register.

The Cash Receipts Register output consists of a register printout, an optional printout of deposit ticket and an optional printout of the GL distribution. After each output report, the system will prompt with:

OK to print (next report)?

or

OK to update? after all requested reports have printed.

Select **YES** to continue to the next step. Select NO at any prompt to stop processing. Corrections can then be made and the register can be rerun.

After selecting **YES** to the prompt "OK to update?", no further printing is done and the program proceeds with the update. The register can not be rerun after you have reached this step.

### Document Change F/M (ARF210)

#### Function

This program allows the user to change the following information about a document in the open documents file:

- Current discount
- Ship-to number
- Entry date
- Due date
- Discount due date
- Entry period
- Memo

The fields above may be changed without affecting the amount of the document. In order to make amount changes to the document, the user must use the Cash Receipts & Adjustments Entry program and Register.

#### **User Inputs**

The following inputs are involved in making a change to a document in the open documents file:

#### \*. Customer Number

Enter the customer number (ref. 3). F2 allows a search (ref. 11).

#### \*. Document Number

Enter the document number. The number entered must be a valid document (invoice) number. F3 displays the first document number on file for the customer.

#### \*. Continuation Number

Enter the continuation number. A continuation number is provided for invoices with terms codes of multiple payments. For example, if an invoice terms code is set up for payment on 30, 60, 90 days, the system would apply continuation numbers (125-0, 125-1 and 125-2). If the invoice is on file, the document is displayed. F3 displays the first continuation number on file for the customer and document.

The document is displayed on the screen. Use the VCR buttons at the right on the screen or, in character, press CR to bring up the next document on file or enter line numbers to change the following fields. CR allows the currently displayed value to remain the same.

#### \*. Last Sequence #

This field is display only.

#### \*. Register #

This field is display only.

#### \*. Branch

This field is display only.

#### \*. Transaction Type

This field is display only.

#### \*. Status

This field is display only.

#### \*. Original Amount

This field is display only.

\*. Original Cost

This field is display only.

#### \*. Original Discount

This field is display only.

\*. Current Amount

This field is display only.

#### 10. Current Discount

Enter the current discount (-9999999.99 up to the invoice amount).

#### 11. Ship-To Number

Enter the ship-to number (up to 6 characters). The number entered is checked for the ship-to name which is displayed if the number is valid. F2 allows a search (ref. 10).

#### 12. Entry Date

Enter the entry date (ref.4).

#### 13. Due Date

Enter the due date (ref.4).

#### 14. Discount Due Date

Enter the discount due date (ref.4).

#### 15. Entry Period

Enter the period in which the document was entered (PPYY).

#### 16. Memo

Enter the memo (up to 25 characters).

#### **Technical Notes**

When a field is changed, the value is updated immediately in the open documents file (AROPEN). No registers need to be run.

#### FILES USED - SMCNTL, ARCOPX, ARCUST, ARCALX, ARSHIP, ARPHOX FILES UPDATED - AROPEN

| 🕂 01-Specialty Distributo                                      | rs, Inc., Document C            | hange F/M (ARF210)         |                                    |
|--|---------------------------------|----------------------------|------------------------------------|
| No <u>t</u> es <u>H</u> elp                                    |                                 |                            |                                    |
|  |                                 |                            |                                    |
| Customer   | 8 🛱                             | BARRINGTON FARMS           |                                    |
| Document#  | 002060                          | -                          |                                    |
| Continuation #   | 0                               |                            |                                    |
|  |                                 |                            |                                    |
| Current Discount   | .59                             | Transaction Type           | IN                                 |
| Ship-to #  | SAME 🙀                          | Status                     |                                    |
| Entry Date   | 06/07/2001                      | Original Amount            | 58.90                              |
| Due Date   | 07/30/2001                      | Original Cost              | 3.23                               |
| Discount Due Date  | 07/10/2001                      | Original Discount          | .59                                |
| Entry Period   | 12/1990                         | Current Amount             | 58.90                              |
| Memo 🏻   | /ERBAL TOM                      | Last Sequence #            | 0                                  |
| Disputed Invoice   | 7                               | Register#                  | 0649                               |
| Disputed Inv Memo  |                                 | Branch                     | 01 🛗 Atlanta Brai                  |
| Exclude from Credit Ch   | eck 🔽 Exclude                   | e from Dunning Letter 🔲    |                                    |
|  |                                 |                            |                                    |
|  |                                 | 📙 Save 🔀 Delete 📘          | <u>N</u> ew <b>D</b> E <u>x</u> it |
| Enter current discoun  | t                               |                            |                                    |
|  |                                 |                            |                                    |
| Document Change F/M  | (ARF210)                        |                            |                                    |
| <u>H</u> elp   |                                 |                            |                                    |
| 01-Specialty Distri  | butors, InDocum                 | ent Change F/M             | ARF210                             |
| *. Customer  | 0                               | ARRINGTON FARMS            |                                    |
| *. Cuscomer<br>*. Document #                                   | 8 B<br>002060                   | 19. Exclude from Cred      | it Check Y                         |
| *. Continuation #  | 0                               | 20. Exclude from Dunni     |                                    |
| <ul> <li>*. Transaction Typ</li> <li>*. Status</li> </ul>      | e IN                            |                            | 9<br>549                           |
| *. Original Amount   |                                 |                            | Atlanta B                          |
| <ul><li>*. Original Cost</li><li>*. Original Discout</li></ul> | 3.23<br>int .59                 |                            |                                    |
| *. Current Amount  | 58.90                           |                            |                                    |
| 10. Current Discour  |                                 |                            |                                    |
| 11. Ship-to #<br>12. Entru Date                                | SAME<br>06/07/2001              |                            |                                    |
| 13. Due Date   | 07/30/2001                      |                            |                                    |
| 14. Discount Due Da<br>15. Entry Period                        | te 07/10/2001<br>12/1990        |                            |                                    |
| 16. Memo   | VERBAL TOM                      |                            |                                    |
| 17. Disputed Invoid  |                                 |                            |                                    |
| 18. Disputed Inv Me  | UIU                             |                            |                                    |
| Line to Change (50   | Cont) D Doleta                  | E10-Monu Ek-Daoluon        |                                    |
| Arrows: Up-Prev Rec  |                                 | , F10-Menu, F4-Backup      |                                    |
|  | , <i>v</i> n ne <u>ac, ryup</u> | i ki sej i gan <u>ease</u> |                                    |
|  | , Di nexe, i gap                |                            |                                    |

### Automatic Credit Application Register (ARR220)

#### Function

This program allows the user to automatically apply credit memos and onaccount documents to the oldest invoices in the open documents file. This program automatically reads through each customer's invoices and if there are any credit memos and on-accounts, they are applied (beginning with the oldest invoice) to the invoices which have due dates that fall before the cutoff date.

The register is printed displaying how the credit memos and on-accounts will be applied. Nothing is updated until the user updates the register after printing.

Register information includes the following: customer number, name, document number, entry date, old balance, amount applied, credit applied and new balance. Customer and report totals are also included.

#### **User Inputs**

The following inputs are involved in printing and updating the Automatic Credit Application Register:

#### 1. Order

Select the order to print (ref. 6).

#### 2. Beginning Order Choice

Select the beginning order choice (ref. 7).

#### 3. Ending Order Choice

Select the ending order choice (ref. 8).

#### 4. Cutoff Date

Enter the last due date to update (ref.4). Due dates after the cutoff date will not be updated. CR defaults to no cutoff.

#### 5. Check Register. OK to Update?

Select **OK** or enter **Y** to update the system. Select **CANCAL** or enter **N** to abort the update.

#### **Technical Notes**

Printing of the Automatic Credit Application Register proceeds by reading through the open documents file (AROPEN) to determine which credits will be applied to the open invoices.

FILES USED - SMCNTL, ARCUST, ARCALX, ARSLSX, ARCLSX, ARDIR#

FILES UPDATED - ARTRAN, AROPEN

| 01-FACTS 7.5 Development, Autom<br>Template Print Options Help | atic Credit Application (ARR220)                  |                |
|--|---|----------------|
| Templare Funi obrious Tem                                      |   |                |
| Order C-Customer Order   | Beginning   II H   First     Ending   II H   Last |                |
| Properties   | No Cutoff   |                |
| Transaction Date   | Due Date  |                |
|  |   | ок             |
| Template<br>None   | Printer WindX Laser                               | <u>C</u> ancel |
| Select print order   |   |                |
| R Automatic Credit Application (ARR22<br>Help                  | 20)   |                |
| 01-Demo Company Aut  | omatic Credit Application                         | ARR220         |
| Order C Customer   | Beginning First<br>Ending Last                    |                |
| – Properties<br>Cutoff Date No Cutoff                          |   |                |
| Transaction Date Due Date                                      |   |                |
|  |   |                |
|  |   |                |
|  |   |                |
|  |   |                |
|  |   |                |
| - Template   | - Printer<br>Print to file                        |                |
| CR-Run Report, F1-Template,                                    | F2-Printer, F3-Change Answers, F4-Ex              | it.            |
|  |   |                |
|  |   |                |

### How to run an Automatic Credit Application Register

- 1. Access this program by choosing Accounts Receivable-->Cash & Credit Application-->Automatic Credit Application Register.
- 2. Select the order in which to run the register. Options are customer (default), alpha, salesperson/territory or customer class.
- 3. Select the beginning order choice. Press F1 to default to FIRST. Press F2 to search of customers, salespeople or customer classes. Press F1 or select the icon to default to ALL. Press F2 or the icon to search.
- 4. Select the ending order choice. Press F1 to default to LAST. Press F2 to search of customers, salespeople or customer classes.
- 5. Enter the cutoff date, or the last due date to update. Due dates after the cutoff date will not be updated. Press F1 to default to no cutoff.
- 6. Enter the transaction date to use when applying credit. Press F1 for due date. Press F2 for system date. Click OK. The entry must be within the current or next GL period and not prior to the current AR period. Select

the icon to default to the system date. This displays the date and whether the register will post to the current or next AR and GL periods.

7. Enter Y or N to indicate whether this is the correct date and GL period for the Automatic Credit Application Register to post.

The system builds the GL distribution while it prints the Sales Register. The parameters established in the AR Sales to GL Posting F/M program and AR GL posting tables affect how the system builds the distribution.

8. Check register. OK to print GL distribution? After printing the Automatic Credit Application Register, verify the printout. If you need to make a correction, enter N to exit the program. You can rerun the register after you make the correction. If everything is correct, enter YES to continue. The program prints the GL distribution. Verify the accuracy of the GL distribution, and when you are ready, proceed with the update.

OR

If you are not printing the GL distribution, the system displays this message: Check register. OK to update?

After printing the Automatic Credit Application Register, verify the printout. If there is a correction to be made, enter N to exit the program. After the correction is made, the register can be rerun. If everything is correct, enter YES to continue. The program will not print a GL distribution; it skips the following input and proceeds with the update.

Check GL distribution. OK to update? After printing the distribution, verify the printout. If everything is correct, enter YES to continue. The program proceeds with the update. If there is a correction to be made, enter N to exit the program. After the correction is made, the entire register process begins again. The program runs the register first, then prints the GL distribution, and then updates if you tell it to do so.





## **CHAPTER 5**

# **Returned Checks**

Returned checks may be entered into the system in one of two ways: 1) as a first-time return which will produce an audit trail through the register but not update any files or 2) as a second- time return which will produce an audit trail and put a document for the amount of the check and returned check charge back into the customer's open account.

Returned checks are entered through the Returned Check Entry program. However, checks are not updated to the open documents file until the Returned Check Register is run and updated. If a check is entered incorrectly, the user may choose not to update the register and go back into the entry program to make corrections. When the Returned Check Register is correct, the user may run the update.

| FACTS 7.5 Distr              | ibution Software - Acco   | ounts Receivable (A | (RS000)                    |              |            | _ 🗆 ×              |
|------------------------------|---------------------------|---------------------|----------------------------|--------------|------------|--------------------|
|                              | S                         |                     |                            |              |            |                    |
| (JLW/T6C)                    |                           | FACTS 7.5 Deve      | lopment - Company 01       |              |            | 02/02/05 - 2:42 pm |
|                              | Accounts Re               | eceivable ———       |                            | Returned Che | cks Tasks: | <b>41</b>          |
|                              |                           | INSE                |                            | Returned Che |            |                    |
| Invoice Processing           | Cash & Credit Application | Returned Checks     | Dunning Letters            |              |            |                    |
| 2                            | ٩                         | <u>[3]</u>          |                            |              |            |                    |
| Inquiries                    | Reports & Prints          | End of Period       | File Maintenances          |              |            |                    |
| P                            |                           | Access              | Code 📕                     | 1            |            |                    |
|                              |                           |                     |                            |              |            |                    |
| Company 01, 7                | 7.4 Development           |                     |                            |              |            | - O ×              |
| <u>H</u> elp                 |                           |                     |                            |              |            |                    |
| 12/03/03 Wed<br>01-7.4 Devel | lnesday<br>opment —       |                     | Receivable<br>d Checks ——— |              | JLW T5d    | 10:01 am<br>ARS300 |
|                              |                           | 1. Returned         | Check Entry                | I            |            |                    |
|                              | :                         | 2. Returned         | Check Register             |              |            |                    |
|                              |                           |                     |                            |              |            |                    |
|                              | Selection  _              |                     |                            |              |            |                    |
| ENTER                        | R SELECTION #, (          | ACCESS CODE,        | 'OFF', ARROWS              | , F4-PREV    | IOUS MEN   | U                  |
|                              |                           |                     |                            |              |            |                    |

### Returned Check Entry (ARF310)

#### Function

This program allows the user to enter returned checks into the returned check file. Checks may be entered as first or second time returns. On first time returns, the check prints on the Returned Check Register as an audit trail but does not go back into the open documents file. On second time returns, a charge may be added to the invoice which is going back into the open documents file. The Returned Check Register should be run after entering checks. The optional update should be run to update the second time returned checks to the open documents file. When a returned check updates to the open documents file, a document beginning with RC and four digits (example: RC0015) is created.

#### **User Inputs**

The following inputs are involved in entering a returned check:

#### 1. Bank Code

Enter the bank code where the check was deposited. The entry must be a valid bank code and displays the bank name. Press Enter (CR) to default to the bank assigned to the branch in Terminal F/M. F2 allows a search (ref. 10).

#### 2. Check Return #

Enter whether the check is being returned for the **1**-first or **2**-second time. CR defaults to 1.

#### 3. Customer #

Enter the number of the customer whose check is being returned. The entry must be a valid customer number and displays the customer name. F2 allows a search (ref. 10).

#### 4. Check #

Enter the number of the returned check (up to 6 characters).

#### 5. Check Date

Enter the date of the check (ref. 4).

#### 6. Return Date

Enter the date the check was returned (ref.4). CR defaults to the system date.

#### 7. Check Amount

Enter the amount of the check (.01-99999999.99).

#### 8. Check Charge

This entry is skipped if the **Allow override** flag is set to N in the returned checks control record or if it is a first time returned check. Enter the amount of

the check charge (.01- 99.99). CR defaults to the amount specified in the returned checks control record.

#### 9. Branch

Enter the branch number. The entry must be a valid branch. CR defaults to the branch assigned to the customer.

#### 10. Memo

Enter the memo to appear on the Returned Check Register (up to 40 characters).

#### **Technical Notes**

FILES USED - SMCNTL, ARCUST, ARCALX, ARPHOX FILES UPDATED - ARRTCK

| 髌 01-Demo Company, Re   | turned Check Entry (ARF310)  |      |   |
|---|--|------|---|
| <u>H</u> elp  |  |      |   |
| Bank Code<br>Check Return #<br>Customer #<br>Check #            | 01 西 First National Bank of Atlanta         1 - First Return         C100 西 Southeastern Industrial Supply         20394 |      |   |
| Date<br>Return Date<br>Check Amount<br>Charge<br>Branch<br>Memo | 08/24/2002<br>09/14/2002<br>301.45<br>01 Atlanta Branch<br>UNSIGNED  |      |   |
| Enter check amount  | 🔚 Save 🗙 Delete 🗋 New  | Exit |   |
| Enter check amount  |  | //   |   |
|   |  |      |   |
| 🙀 Returned Check Entry  | (ARF310)   |      | × |
| Returned Check Entry  | (ARF310)   |      | X |
|   | (ARF310)<br>Returned Check Entry   | ARF: |   |
| Help  | Returned Check Entry<br>01 First National Bank of Atlanta  |      |   |

### How to enter a returned check

- 1. Access this program by choosing Accounts Receivable-->Returned Checks-->Returned Checks Entry.
- 2. In the Bank input, enter the bank code corresponding to where the check was deposited. The entry must be a valid bank code and displays the bank name. Press Enter (CR) to default to the first bank set in the company AR static control record. Press F2 to search.
- 3. Indicate whether the check is being returned for the 1-first or 2-second time. Press Enter (CR) to default to 1.
- 4. In the Customer # input, enter the customer number for the customer whose check is being returned. The customer name displays once the number is entered. The customer number must exist in the system. Press F2 to search.
- 5. In the Check input, enter the number of the returned check (up to 6 characters).
- 6. In the Date input, enter the date the check was written (check date).
- 7. In the Return input, enter the date the check was returned (return date). Press Enter (CR) to default to the system date.
- 8. In the Amount input, enter the check amount (.01-9999999.99).
- 9. In the Charge input, enter the amount of the check charge (.01- 99.99). Press Enter (CR) to default to the amount specified in the returned checks control record. The system skips this entry if the Allow override flag is set to N in the returned checks control record or if it is the first time the check has been returned.
- 10. In the Branch input, enter the branch number. The entry must be a valid branch. Press Enter (CR) to default to the branch assigned to the customer.
- 11 In the Memo input, enter the memo that you want to appear on the Returned Check Register (up to 40 characters).
- 12. Save the record.
- 13. You can press the New icon to create a new record or the Exit button to exit the program.

### Returned Check Register (ARR310)

#### Function

This program allows the user to print a register of all returned checks entered in the Returned Check Entry program since the last register was run.

The optional update, for second time returned checks, posts to general ledger, creates new open documents, and updates customer balances. A check entered as a first time return is not posted to the open documents file and is expected to be re-deposited.

Report information includes the following: customer number, customer name, check number, check date, return date, check amount, return charge, and memo for first and second returns. A report total is given along with number of returned checks listed. Depending on the flag in the company AR static control record, the user may obtain a general ledger distribution printout.

#### **User Inputs**

#### 1. Deposit Date

Enter the date of deposit into the bank (ref.4). The date must be either in the current or next GL period and not prior to the current AR period. CR defaults to the system date.

#### 2. Deposit Number

Enter the deposit number (0-9999). CR defaults to 0.

#### 3. Bank

Enter the bank where the second time returned checks are to be redeposited. The entry must be a valid bank code. CR defaults to the bank set in the company AR static control record.

#### 4a. Check Register. OK to Print GL Distribution?

For users not printing the GL distribution, the following input is displayed:

#### 4b. Check Register. OK to Update?

After printing the Returned Check Register, **verify the printout.** If there is a correction to be made, enter **N** to exit the program. After the correction is made, the register can be rerun. If everything is correct, enter **YES** to continue and no distribution will be printed, the following input (#6) is skipped and the program proceeds with the update.

#### 5. Check GL Distribution. OK to Update?

After printing the distribution, **verify the printout**. If everything is correct, enter **YES** to continue. The program proceeds with the update. If there is a correction to be made, enter **N** to exit the program. After the correction is made, the entire register process begins again.

#### **Technical Notes**

Printing proceeds by reading through the returned checks file (ARRTCK) and uses the customer file (ARCUST) to read the customer name. Upon completion of printing, if the GL distribution is chosen, printing proceeds by reading through the general ledger distribution file (SMGLD?). When updating, the system removes the records from the returned checks file and updates the customer file (ARCUST), open documents file (AROPEN) and its associated sort file (ARCOPX), the customer ledgercards file (ARLEDG), the bank ledgercards file (SMLEDG), the AR register history file (SMCNTL) and the bank balance. The general ledger journal file (GLJRNL) and the general ledger sort file (GLJRNX) are also updated.

#### FILES USED - GLMSTR

FILES UPDATED - SMCNTL, ARRTCK, ARCUST, AROPEN, SMGLDS, ARCOPX, ARLEDG, SMLED?, GLJRNL, GLJRNX

| 💦 Returned Check Register (Al         | RR310)                       |                |
|---------------------------------------|------------------------------|----------------|
| Template Print Options                |                              |                |
|                                       |                              | CP=09/1997 SEP |
|                                       |                              | CF=09/199/ SEF |
| Deposit Date                          | I System Date                |                |
| Deposit# 0000                         |                              |                |
|                                       | J<br>Bank of Greater Duluth  |                |
| ,                                     |                              | OK             |
| Template                              | Printer                      | <u></u>        |
| None                                  | Genicom Line Printer         |                |
| Enter Deposit Date, F1-Sy             | stem Date                    |                |
|                                       |                              |                |
| 😽 Returned Check Register (AF<br>Help | 3R310)                       |                |
| <u>n</u> eib                          |                              |                |
| 1-Demo Company                        | Returned Check Register      | ARR31          |
|                                       |                              | CP=09/2002 SE  |
|                                       | Aughter Bate                 |                |
| eposit Date 06/12/2002                | system bate                  |                |
| eposit # Next                         |                              |                |
| ank 02 Dallas Federal                 | Bank                         |                |
|                                       |                              |                |
|                                       |                              |                |
|                                       |                              |                |
|                                       |                              |                |
|                                       |                              |                |
|                                       |                              |                |
|                                       |                              |                |
| Template ————                         | – Printer                    |                |
| Template                              | - Printer -<br>Print to file |                |
| None                                  |                              | , F4-Exit .    |
| None                                  | Print to file                | ;, F4-Exit .   |

### How to print and update the Returned Check Register

- 1. Access this program by choosing Accounts Receivable--> Returned Checks-->Returned Checks Register.
- 2. In the Deposit Date input, enter the deposit date into the bank. The date must be either in the current or next GL period and not prior to the current

AR period. Select the icon to default to the system date. This displays the date and whether the register will post to the current or next AR and GL periods.

- 3. In the Deposit # input, enter the deposit number (0-9999). The entry must be valid in the system. Press F1 or select the icon to default to NEXT.
- 4. In the Bank input, the bank ID code of the bank for which this deposit displays the bank name. The entry must be a valid bank code. Press Enter (CR) default to the bank entered in the company AR Static Control F/M. Press F2 or the icon to search. This indicates to which bank checks returned a second time should be re-deposited. This bank code must exist in the system.
- 5. Press OK.

The system builds the GL distribution while it prints the Sales Register. The parameters established in the AR Sales to GL Posting F/M program and AR GL posting tables affect how the system builds the distribution.

When the system completes the register, it displays the message: End of Report. Press OK to continue.

6. Check register. OK to print GL distribution? After printing the Returned Check Register, verify the printout. If you need to make a correction, enter N to exit the program. You can rerun the register after you make the correction. If everything is correct, enter YES to continue. The program prints the GL distribution. Verify the accuracy of the GL distribution, and when you are ready, proceed with the update.

OR

When the system completes the distribution, it displays the message: Distribution complete. Press OK to continue.

If you are not printing the GL distribution, the system displays this message: Check register. OK to update?

After printing the Returned Check Register, verify the printout. If there is a correction to be made, enter N to exit the program. After the correction is made, the register can be rerun. If everything is correct, enter YES to continue. The program will not print a GL distribution, it skips the following input and proceeds with the update.

7. Check GL distribution. OK to update? After printing the distribution, verify the printout. If everything is correct, enter YES to continue. The program proceeds with the update. If there is a correction to be made, enter N to exit the program. After the correction is made, the entire

register process begins again. The program runs the register first, then prints the GL distribution, and then updates if you tell it to do so.

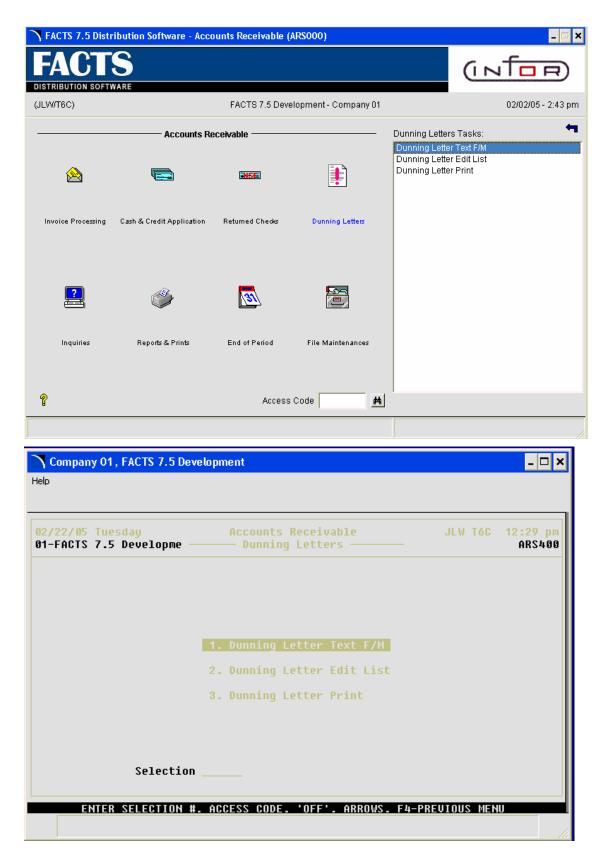




## **CHAPTER 6**

# **Dunning Letters**

The dunning letter menu contains programs to utilize a complete past due notice system. Prior to using this menu the dunning letter parameters are set up in the Dunning Letter Control F/M program (during the system installation). Users may enter up to five standard dunning letters through the Dunning Letter Text F/M program. Each letter should include the salutation and closing if used. See the sample screen in the Dunning Letter Text F/M program for an example of a dunning letter. Each customer record contains a flag which determines if that customer is eligible for dunning letters and the number of the last dunning letter sent. Dunning letters may be processed at any time. When dunning letters are processed, the Dunning Letter Edit List should be printed for the user to verify which customers will receive dunning letters and which number letter they are to receive when dunning letters are next printed. The Dunning Letter Edit List contains an optional update which may automatically set the last dunning letter sent flag back to zero in a customer's file if that customer did not print on the Dunning Letter Edit List. Dunning letters are then printed through the Dunning Letter Print program based on the information on the edit list. Dunning letters may be printed on blank paper or on a preprinted form. At the end of the Dunning Letter Print program, there is an optional update which may update the last dunning letter sent flag in the customer's file to that of the dunning letter just printed.



### Dunning Letter Text F/M (ARF410)

#### Function

This program allows the user to enter up to five dunning letters (past due notices) to be sent to customers at the user's discretion including the salutation and up to 14 lines at 70 characters per line.

The use of the dunning letter system is optional. The number of different letters (maximum of 5) used is determined by the dunning letter control record.

Dunning letters may be printed using the Dunning Letter Print program and an edit list of who and which letters will be sent may be printed prior to printing letters.

Please refer to sample screen (next page) for an example of a dunning letter.

#### **User Inputs**

The following inputs are involved in creating a dunning letter text record:

#### Letter

Enter the dunning letter number (1-5). If three was set up in the dunning letter control record as number of dunning letters, then a maximum of three may be entered, etc. (1-3).

#### **Text Lines**

Enter for lines 1-14 the text of the line. F3 ends text of the letter.

#### **Technical Notes**

FILES USED - SMCNTL

FILES UPDATED - ARDUNL

| inning Letter text F/M (ARF410)                             |               |
|---|---------------|
| Letter # 1  |               |
| OUR RECORDS INDICATE THAT YOUR ACCOUNT HAS BECOME PAST DUE. |               |
| PLEASE REMIT PAYMENT AT YOUR EARLIEST CONVENIENCE. IF YOU   |               |
| HAVE ALREADY TAKEN CARE OF THIS MATTER, PLEASE DISREGARD    |               |
| THIS NOTICE.  |               |
|   |               |
| THANK YOU.  |               |
|   |               |
|   |               |
|   |               |
| <u> </u>  |               |
| <u> </u>  |               |
|   |               |
|   |               |
| 🔛 Save 🔀 Delete 🗋 New                                       | E <u>x</u> it |
| Enter Text for Line   |               |

| C Dunning Letter Text F/M (ARF410)  | - 🗆 ×    |
|---|----------|
| Help  |          |
| 01-FACTS 7.5 Development Dunning Letter text F/M  | ARF 41 0 |
| Letter # 1  |          |
| LN TEXT   |          |
| 1. OUR RECORDS INDICATE THAT YOUR ACCOUNT HAS BECOME PAST DUE.<br>2.  |          |
| <ol> <li>PLEASE REMIT PAYMENT AT YOUR EARLIEST CONVENIENCE. IF YOU</li> <li>HAVE ALREADY TAKEN CARE OF THIS MATTER, PLEASE DISREGARD</li> <li>THIS NOTICE.</li> </ol> |          |
| 6.<br>7. THANK YOU.<br>8.<br>9.   |          |
| 10.<br>11.<br>12.<br>13.  |          |
| 13.<br>14.  |          |
| Enter Line #, D-Delete, F10-Menu, F4-Backup   |          |
| Arrows: Up-Prev Rec. Dn-Next. Paup-First. Padn-Last   |          |

### Dunning Letter Edit List (ARR410)

#### Function

This program allows the user to print an edit list of customers receiving dunning letters and general information about the customer.

This report gives the user the opportunity to see which customers will have dunning letters printed based on the parameters they choose without actually printing the letters. This gives the user the option of excluding a customer from having a letter print.

The number of different letters (maximum of 5) used is determined by the dunning letter control record. The body of the letter is entered in the Dunning Letter Text F/M. Dunning letters may be printed using the Dunning Letter Print program.

Report information includes the following: customer number and name, current balance, hold status, last sale date, last payment date, amount past due, last letter sent, number of days since the last letter was sent and next letter to print. The total number of customers and dunning letters listed is also included.

#### **User Inputs**

The following inputs are involved in printing the Dunning Letter Edit List.

#### 1. Order

Select whether to print in Customer, Alpha, Salesperson/territory, K-customer class or Zip code order. CR defaults to C.

#### 2. Beginning Order Choice

Select the beginning order choice to print; e.g., if K was selected in input #1, the user selects the beginning customer class to print. CR defaults to FIRST.

#### 3. Ending Order Choice

Select the ending order choice to print; e.g., if K was selected in input #1, the user selects the ending customer class to print. CR defaults to LAST.

#### 4. Dunning Letter Date

Enter the date that will print on the dunning letters (ref.4). CR defaults to the system date.

#### 5. Reset

Enter **N** or **Y** to indicate if the last dunning letter sent should be reset to 0 in the customer file if not dunning this time (i.e., if customer is not selected for a dunning letter, should the system set the letter to 0 indicating their balance has been paid). CR defaults to N.

#### **Technical Notes**

Printing proceeds by reading through the chosen file - customer (ARCUST), alpha (ARCALX), salesperson/territory (ARSLSX), customer class (ARCLSX), or zip code (ARZIPX). The open documents file (AROPEN) is then checked for information that meets all criteria entered. If resetting dunning letter numbers, the customer file is updated.

FILES USED - SMCNTL, ARCALX, ARSLSX, ARCLSX, ARZIPX, AROPEN

#### FILES UPDATED - ARCUST

| Image: |
|---|
| Ending       M H       Last         Properties  |
| Dunning Letter Date     Image: System Date       Reset     Image: System Date       Template     OK       None     Genicom Line Printer   |
| Reset Reset Printer <u>QK</u> Template OK Senicom Line Printer <u>Q</u> ancel   |
| Template     Printer       None     Genicom Line Printer  |
| Select Print Order  |
|   |
| Dunning Letter Edit List (ARR410)   |
| 01-FACTS 7.5 Development Dunning Letter Edit List ARR410  |
| Order C Customer Beginning First<br>Ending Last   |
| Properties  |
| Reset N   |
|   |
|   |
|   |
|   |
|   |
| - Template  |
| None WindX Laser  |
| CR-Run Report, F1-Template, F2-Printer, F3-Change Answers, F4-Exit  |
|   |

### **Dunning Letter Print (ARP410)**

#### Function

This program allows the user to print dunning letters based on the dunning letter text file.

Letter information includes the following: company name and address, (for non-preprinted forms only) customer number, name and address, body of letter, past due items including invoice number, invoice date, days past and amount of each invoice. A total balance and a total past due are also included.

The number of different letters (maximum of 5) used is determined by the dunning letter control record. The body of the letter is entered in the Dunning Letter Text F/M. A Dunning Letter Edit List may be printed prior to printing letters. The dunning letter form is standard  $8-1/2 \times 11$  inch paper. Please refer to the forms section of the Installation Manual.

To print an alignment (or test page) in graphical mode, select *Print Options*  $\rightarrow$  *Alignment* from the menu bar. In character mode, enter **A** at the selection prompt and press return.

#### **User Inputs**

The following inputs are involved in executing the Dunning Letter print program:

#### 1. Order

Select whether to print in Customer, Alpha, Salesperson/territory, K-customer class or Zip code order. CR defaults to C.

#### 2. Beginning Order Choice

Select the beginning order choice to print; e.g., if K was selected in 1, the user selects the beginning customer class to print. CR defaults to FIRST.

#### 3. Ending Order Choice

Select the ending order choice to print; e.g., if K was selected in 1, the user selects the ending customer class to print. CR defaults to LAST.

#### 4. Dunning Letter Date

Enter the date to print on the dunning letters (ref.4). CR defaults to the system date.

#### 5. Check Letters. OK to Update Customer File

After the letters print, verify that they output correctly. Select **OK** or enter **Y** to proceed with the update (the system updates the customer file with the last dunning letter sent.) If you need to make corrections, select **CANCEL** or enter **N** to abort.

#### **Technical Notes**

Printing proceeds by reading through the selected file - customer (ARCUST), alpha (ARCALX), salesperson/territory (ARSLSX), customer class (ARCLSX), or zip code (ARZIPX). The open documents file (AROPEN) is then checked for information that meets all criteria entered. If the optional update is run, **last dunning letter** sent is updated in the customer file.

FILES USED - SMCNTL, ARCALX, ARSLSX, ARCLSX, ARZIPX, AROPEN, ARDUNL

#### FILES UPDATED - ARCUST

| 🕞 Dunning Letter Print (ARP410)              |  | _ 🗆 🗙          |
|--|--|----------------|
| Template Print Options                       |  |                |
| Order C - Customer Order                     | Beginning H H First<br>Ending H H Last   |                |
| Dunning Letter Date                          | System Date                              | <u>o</u> k     |
| Template None                                | Genicom Line Printer                     | <u>C</u> ancel |
| Select Print Order                           |  |                |
| Dunning Letter Print (ARP410)                |  | - 🗆 ×          |
| Help   |  |                |
| 01-FACTS 7.5 Development                     | Dunning Letter Print                     | ARP410         |
| Order C Customer                             | Beginning First<br>Ending Last           |                |
| – Properties –<br>Dunning Letter Date System | Date                                     |                |
|  |  |                |
|  |  |                |
|  |  |                |
|  |  |                |
|  |  |                |
| <ul> <li>Template — None</li> </ul>          |  |                |
| Alignment<br>CR-Run Report, F1-Template,     | F2-Printer, F3-Change Answers, F4-Exit . |                |
|  |  |                |

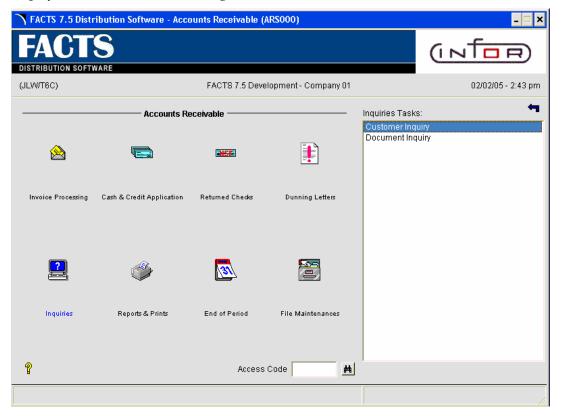




## **CHAPTER 7**

# Inquiries

The Accounts Receivable inquiries allow the user to display information on customers on the screen without affecting any data in any files and without locking any files. The Customer Inquiry displays various information for a customer and includes a search by contact. The information included is general, code, aging, open documents, detail documents, sales history, payment history, ship-to's, notes, sales orders, paid documents, ledgercards, and equipment. Notes are entered through this program. The Document Inquiry displays detail documents including all transactions.



| Company 01, FACTS 7.5 Develo               | opment   |                | - 🗆 ×              |
|--|--|----------------|--------------------|
| 02/22/05 Tuesday<br>01-FACTS 7.5 Developme | Accounts Receivable<br>————————————————————————————————————    | JLW T6C        | 12:30 pm<br>ARS600 |
|  | <ol> <li>Customer Inquiry</li> <li>Document Inquiry</li> </ol> |                |                    |
| Selection                                  | ACCESS CODE. 'OFF'. ARROWS. F                                  | 4-PREVIOUS MEN | 10                 |

# Customer Inquiry (ARI610)

# Function

Use this inquiry to display the following information about any customer:

| General information          | Orders                                      |
|------------------------------|---|
| Payment history              | Open Docs                                   |
| Contacts                     | Ledgercards                                 |
| Aging                        | Paid Documents                              |
| Sales history                | Ship-to information                         |
| Codes set in customer file   | Equipment (for Service & Repair)            |
| Options set in customer file | <b>Notes</b> (entered through this program) |
| Rental                       | Check History                               |
| User-Defined                 | -   |

• For more information about inquiry features, such as Sync, filters and preferences, see **Using FACTS**.

#### To view customer information:

#### 1. Enter the customer for which you want to view information.

Select whether to sort customer records by alpha lookup, customer number, contact, phone number or customer class. In GUI, select a sort order by choosing *Sort by* from the menu bar. In character, press F2.

Select **filters** if you want to limit the number of records in the inquiry browser. In GUI, choose *Options*  $\rightarrow$  *Filter Values*. In character, press F1.

Use the up and down arrow keys or the Page Down and Page Up keys to scroll through the displayed list of vendors. (Graphical users can also use the vertical scroll bar.)

## 2. Select a view.

*In graphical:* Choose a view from the *View* menu option or select a view from the **view bar**.

*In character:* Use the right and left arrow keys to select a view from the **view bar.** 

## View descriptions

| General  | Displays general customer information: customer's price class, customer's price level, commission %, off-invoice discount, ship via, UPS zone.  |
|----------|---|
| Payments | Displays payment history including last payment date<br>and grace period. Information also includes total<br>number of invoices or dollars paid and the average<br>days to pay past date for the three accumulation<br>periods determined by the payment history control<br>record. |

| Contacts | Displays phone numbers, contacts, email addresses,<br>customer company website, and any message entered<br>about the customer (on the Customer F/M Invoicing<br>screen).  |
|----------|---|
| Aging    | Displays aging buckets information as of the current<br>date for balances due, over credit limit value as well as<br>disputed invoice balance information for the selected<br>customer. The total and current aging figures include<br>all disputed invoice amounts. The 'Disputed' aging<br>bucket figures include only the disputed invoices and<br>indicate how much of each aging/ total figure is under<br>dispute.  |
|          | Over Credit Limit Details   |
|          | If a customer is over their credit limit, defined as the<br>sum of the customer's open receivables minus any<br>disputed invoices excluded from the credit check plus<br>their open documents is greater than the credit limit<br>set in Customer F/M, an additional line displays on<br>the AR Customer Inquiry Aging View indicating this<br>and showing what the credit limit is. The open<br>documents total also displays on this view.  |
| Sales    | Displays the sales history including the account<br>opening date, last sale date, highest balance date and<br>highest balance. Information also includes sales, cost<br>and gross margin percentage for month-to-date, year-<br>to-date, and prior year.  |
| Codes    | Displays code information including customer class,<br>salesperson/territory, terms code, tax code, tax rate,<br>tax exempt number, geography code, general ledger<br>posting table, statement code and branch.   |
| Options  | Shows how the following options are set for this<br>customer: store payment history, store ledgercards,<br>send dunning letters, require PO number, allow<br>backorders, store SO past sales, store past invoices,<br>credit check option and credit check days.  |
| Orders   | Displays any open orders, invoices, counter sales and<br>credit memos that are still in the SO system (not posted<br>to AR). Each document number is displayed along<br>with the type (O-open work order, B-backorder, I-<br>invoice, C-credit memo, S-counter sale), status (E-work<br>order entered, not printed, W-work order printed, C-<br>confirmed invoice, I-invoice printed, R-invoice<br>released, D-deleted sales order, V-void invoice), date,<br>warehouse, ship-to number, name, salesperson,<br>reference number and the document total. |

# Open Documents

Displays the open documents for the customer including the document number, type, ship-to number, register number, entry period, date entered, due date, the original amount and the current amount. If the open document was created from SO, the SO document number that the open document applies to is also displayed.

Search open documents by document order and by reference number order. The view defaults to document number order.

#### Changing document search order:

Click on the Reference# column header to resort open documents by reference number. You may need to use the horizontal scroll bar to get to this column. Click on the Document column header to resort by document. (You can also click on any other column header to resort open documents.)

#### Getting more information on an open document:

In the view area, you can select the line and choose the View Invoice button to access the SO Document Inquiry screen in Past Invoice mode or the AR Detail button to display the current transaction history window.

The Past Invoice window allows you to see the line items billed out on the invoice.

The Current AR transaction history window displays payment information for the invoice. Detail information on an open consists of the following: document number, type, branch (if used), register, memo, entry date, period, due date, discount due date, original amount and discount, current amount and discount. Also displayed are the transactions that have taken place against the document including date, period, register number, payment, discount adjustment and memo.

#### **Document Processing Notes**

Access to SO Doc Inquiry (in Past Invoice Mode) is available for documents that have been created through the following processes:

Create an order created through various methods in the Order Entry suite. Confirm the order; the system creates an invoice (document number), and print. When you run the Daily Sales Register, the system creates an AROPEN record for that document. At this point, the document can be seen in the Open Docs view of AR Customer Inquiry. The AROPEN record contains the SO document number if a document exists. If the AROPEN record for the document contains an SO document number, access to SO Doc Inquiry from this view is possible.

#### OR

Make a payment on the invoice either in SO payment entry or AR Cash Receipts & Adj Entry. If the document has been paid completely and you run the Cash Receipts & Adjustment Register, the system creates a ARPDOC record for that document. The ARPDOC record contains the SO document number. Now the document can be seen in the Paid Docs History view of AR Customer Inquiry. If the ARPDOC record for the document contains an SO document number, access to SO Doc Inquiry from this view is possible.

#### **Disputed Document Indicator**

The SO Doc Inquiry in view-only Past Invoice mode and the AR Document detail window (ARI614) also provided an indicator for disputed documents.

If any of the corresponding open invoice records in AROPEN are disputed, the text "\*Disputed Invoice\*" and memo are displayed in the upper portion of the SO Doc Inquiry screen and under the line containing the document number on the AR Document Detail window. For example, if you have an open invoice with split terms and only one of the terms is in dispute, the drill to SO Doc Inquiry will display the disputed indicator for both continuation lines. The disputed memo (50 characters for GUI and 43 characters for CUI) is the first encountered memo for that invoice (first disputed continuation).

Limitations: Open (AROPEN) or past documents entered in ARE110 and created from AR Invoicing or past invoices not present in the invoice history file (ARPDOC) do not have the ability to drill into the SO Document Inquiry. The View Invoice button is disabled for those documents. If your system does not store Past Invoices in SO Static F/M, the View Invoice button does not display on the screen.

#### Ledgercards I

Displays all ledgercard information for the selected

customer.

The inquiry lists ledgercards from newest to oldest by default. To view ledgercards oldest to newest:

*Graphical users:* Click on the **Date** column header. (You can also click on any other column header to resort ledgercards.)

Character users: Press F3-Bottom and enter O.

In either order, select the beginning date to view. Information displayed includes entry date, debit amount, credit amount, balance, transaction (register) type, document number and register number of each ledgercard on file for this customer.

Select the **View Doc** button(GUI Users) at the bottom of the screen to display additional document detail information. CUI Users: Press Enter to display additional document detail information for currently highlighted ledgercard line for its transaction type, if detail info exists. The system checks to see if detail info exists for currently highlighted ledgercard line for its transaction type. For AR ledgercards there are 10 transaction types: B - Begin Balance, C - Cash Receipts, A – AR Sales Reg, O – SO Sales Reg, T – TS Invoice Reg, M - Credit Memo, S - Svc Charge Reg, R - Returned Check, X - Cust Balancing, s - SR Contract. Four of these types display additional document detail information. When you select View Doc, type C-Cash Receipts displays the Check History view line detail (ARI650) screen, type A- AR Sales Register displays the Open or Paid Doc view line detail (ARI614/ARI691) screen, and transaction types O--SO Sales Register, and M- Credit Memo display SO Doc Inquiry (SOI620) in view-only Past Invoice mode. If no information exists the system displays a message indicating no information exists instead of the transaction detail screen. If a record for SO Doc Inquiry exists in Password & Security F/M, the user must have the security code and password on file in order to access these screens.

#### Paid Doc History

Displays paid document history. Information displayed includes; document number, reference number, ship-to number, original amount, original discount amount, entry period, entry register number and removal register number. The documents initially appear in document number order.

#### Changing document search order:

*Graphical users:* Click on the **Reference#** column header to resort open documents by reference number. You may need to use the horizontal scroll bar to get to this column. Click on the **Document** column header to resort by document. (You can also click on any other column header to resort open documents.) Click on the Document column header to resort by document. (You can also click on any other column header to resort open documents.) Click on the zocument column header to resort by document. (You can also click on any other column header to resort open documents.) Click on the zocument of the zocument of the zocument of the zocument of the default sort order).

*Character users:* Enter **R** at the selection prompt to search by resort by reference number. Enter **DA** to resort by entry date. Enter **D** to resort by document number.

#### Getting more information on a paid document:

In the view area, you can select the line and choose the View Invoice button to access the SO Document Inquiry screen in Past Invoice mode or the AR Detail button to display the current transaction history window.

The Past Invoice window allows you to see the line items billed out on the invoice.

The Current AR transaction history window displays payment information for the invoice. Detail information on an open consists of the following: document number, type, branch (if used), register, memo, entry date, period, due date, discount due date, original amount and discount, current amount and discount. Also displayed are the transactions that have taken place against the document including date, period, register number, payment, discount adjustment and memo.

#### **Document Processing Notes**

Access to SO Doc Inquiry (in Past Invoice Mode) is available for documents that have been created through the following processes:

Create an order created through various methods in the Order Entry suite. Confirm the order; the system creates an invoice (document number), and print. When you run the Daily Sales Register, the system creates an AROPEN record for that document. At this point, the document can be seen in the Open Docs view of AR Customer Inquiry. The AROPEN record contain the SO document number if a document exists. If the AROPEN record for the document contains an SO document number, access to SO Doc Inquiry from this view is possible.

#### OR

Make a payment on the invoice either in SO payment entry or AR Cash Receipts & Adj Entry. If the document has been paid completely and you run the Cash Receipts & Adjustment Register, the system creates a ARPDOC record for that document. The ARPDOC record contain the SO document number. Now the document can be seen in the Paid Docs History view of AR Customer Inquiry. If the ARPDOC record for the document contains an SO document number, access to SO Doc Inquiry from this view is possible.

Limitations: Open (AROPEN) or past documents entered in ARE110 and created from AR Invoicing or past invoices not present in the invoice history file (ARPDOC) do not have the ability to drill into the SO Document Inquiry. The View Invoice button is disabled for those documents. If your system does not store Past Invoices in SO Static F/M, the View Invoice button does not display on the screen.

| Ship-to | Displays ship-to information, which includes the ship- |
|---------|--|
|         | to number, name, contact 1 and phone number.           |

#### Getting more information on ship-to:

*Graphical users:* In the view area, select the line and choose the **Line Detail** button or double click the icon at the beginning of that line.

*Character users:* Press **F3-Bottom**, highlight the line and press CR.

Detail of a ship-to includes the following: ship-to number, name, address 1-3, phone 1-2, contact 1-2, salesperson/territory code and name, ship via, UPS zone, route, tax code and tax rate, as well as any user defined fields entered on the User Defined tab of Ship-To F/M (ARF920).

| Equipment  | Displays equipment information used by the (optional) |
|------------|---|
|            | Service and Repair module.                            |
| (Optional) | -   |

CheckDisplays accounts receivable document information by<br/>check number. The number of periods check history is

kept is dependent on the Check History setting on in AR Static F/M.

The Check History view displays check numbers for the highlighted customer along with the check date, check amount, and check memo. You can sort the information by descending check number, ascending check number, or by check date (newest to oldest), with descending check number being the default sort order. Since duplicate check numbers can appear, lines appear first in check number order then date order or by date order then descending check number order depending on the sort order selected.

You can also select the Line Detail button to access Check History - Line Detail window on each check line to display the payments and transactions made under that check entry. Lines are displayed in document and document continuation order. For payments on an invoice, the document number is the invoice number. In AR, the OA number preceded by "OA" acts as the document number. Miscellaneous cash lines are displayed with "MISC CSH" as the document number.

From the Check History - Line Detail window, if the highlighted document has not been deleted (through Document Removal Register or End of Period Update), indicated with a "Delet" status, you can click the Doc Detail button to see the AR transactions for that document or the SO Doc Ing button to displays the Past Invoice window of SO Doc Inquiry. With regard to the AR transaction option, if the line has an "Open" status, the AR transactions display from the AROPEN/ARTRAN tables (as seen in the line detail window of the Open Docs view of AR Customer Inquiry). If the line has a "Past" status, the AR transactions display from the ARPDOC/ARPDTR tables (as seen in the line detail window of Paid Doc History view). This option is not be available for OA or misc cash lines. You only have the option to pull up SO Doc Inquiry if the document highlighted was created in SO rather than in AR Invoice Entry.

#### **Document Processing Notes**

In the Cash Receipts and Adjustment Entry program, enter check header information, such as check number and check amount for a specific customer. You can enter transactions on existing AROPEN records, create miscellaneous cash entries, or create on-account entries. The Cash Receipts and Adjustment Register will create records in the new check history files, ARCHKH and ARCHKL. If duplicate check numbers

|                  | are entered, they are treated as separate check entries<br>and new records are created. The new records are<br>available from these files in the Check History view of<br>AR Customer Inquiry.   |
|------------------|--|
| Notes            | Displays all notes recorded on this customer.  |
| Rental           | Displays equipment rental information used by the<br>Equipment Rental module, including the rental history<br>such as the account opening date, last rental date,<br>highest balance date and highest balance. Information<br>also includes rental, cost and gross margin percentage<br>for month-to-date, year-to-date, and prior year.   |
|                  | This is an optional, add-on module.  |
| User-<br>Defined | The data that appears on the User-Defined view of<br>Customer Inquiry comes from the User-Defined view<br>of Customer F/M (ARF910). Many users have a few<br>pieces of information about customers, vendors, and<br>items that are unique to their business that they would<br>like to enter into FACTS for reference purposes. The<br>User-Defined view displays user-defined fields<br>entered the major file maintenances and makes them<br>available in FACTS Inquiry programs for information<br>only. There are 5 user-defined fields that can be<br>entered on the User-Defined screen of Customer F/M<br>(ARF910). There user-defined field must first be<br>configured by a user that has administrator privileges<br>for User-defined Fields setting on the Security tab of<br>User Code F/M (SMF410). |

## **Technical Notes**

Information displayed is accessed from the following files:

FILES USED - SMCNTL, ARCUST, AROPEN, ARLEDG, ARPAYS, ARTAXT ARTRAN, ARSHIP, ARTAXT, ARCALX, ARPHOX, ARLEDG, SORDER, SOCSTX, ARPDOC, ARPDTR, ARNOTE, SREQPT, ICMAST, APVEND, SRMODL

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| Help<br><b>G1-Demo</b><br>Alpha<br>AUTOMA<br>BARNES<br>BIKES<br>BIKES<br>BIKES<br>Custon<br>Custon<br>Custon<br>Address                                  | Company<br>C<br>TION<br>MAC<br>FOR<br>Codes<br>mer<br>ame Auto<br>5 1 234<br>2 Bldg<br>3 Dall<br>dit Limi                                     | C131<br>C104<br>C132<br>C132<br>C132<br>C132<br>C131<br>C131<br>C131<br>C131   | Zip C<br>75332<br>30302<br>30345<br>C<br>System<br>eway<br>75332<br>00.00                              | contac         | Name<br>Automa<br>Barnes<br>Bikes                  | tion Systems<br>Machinery (<br>for Tykes<br>Equipmen<br>Alp<br>Cust Cla<br>Price Cla<br>Price Lee<br>Commissi<br>Inv Discou<br>Ship (  | s Supply C<br>& Equipmen<br>ht AUTOMA<br>hass WSL Wh<br>hass Has A Supply C<br>has A  | r f<br>City, Stat<br>o. Dallas, T<br>t Atlanta, (<br>Atlanta, (<br>Filters<br>Sync<br>General<br>Ceneral<br>TION<br>olesale<br>olesale<br>iority<br>%       | ARI610<br>te<br>K<br>GA<br>GA<br>5 Off<br>c Off                   |
| Help<br>91-Demo<br>Alpha<br>AUTOMA<br>BARNES<br>BIKES<br>BIKES<br>BIKES<br>Coston<br>Custon<br>Custon<br>Address<br>Cree<br>Current                      | Company<br>C<br>TION<br>MAC<br>FOR<br>Codes<br>mer<br>ame Auto<br>s 1 234<br>2 Bldg<br>3 Dall<br>dit Limi<br>t Balanc<br>r: <u>A</u> lpha     | C131<br>C104<br>C132<br>C132<br>C133<br>C133<br>C133<br>C133<br>C133<br>C133   | Zip C<br>75332<br>30302<br>30345<br>C<br>System<br>eway<br>75332<br>00.00<br>611.46<br>ct, Ph          | contac         | Name<br>Automa<br>Barnes<br>Bikes<br>ts<br>ply Co. | tion Systems<br>Machinery (<br>for Tykes<br>Equipmen<br>Alp<br>Cust Cla<br>Price Cla<br>Price Lev<br>Commissi<br>Inv Discou<br>Ship (<br>UPS Zo<br>r, C <u>l</u> ass                 | s Supply C<br>Equipmen<br>at<br>ass WSL Wh<br>ass WSL W | r fity, Stat<br>0. Dallas, T<br>t Atlanta, (<br>Atlanta, (<br>Filters<br>Sync<br>General<br>TION<br>Olesale<br>Olesale<br>iority<br>%<br>P2                 | ARI610<br>te<br>K<br>GA<br>GA<br>5 Off<br>c Off                   |
| Help<br><b>G1-Demo</b><br>Alpha<br>AUTOMA<br>BARNES<br>BIKES<br>BIKES<br>BIKES<br>Corec<br>Cust Na<br>Address<br>Crec<br>Current<br>F2-Order<br>Enter bo | Company<br>C<br>TION<br>MAC<br>FOR<br>Codes<br>mer<br>ame Auto<br>5 1 234<br>2 Bldg<br>3 Dall<br>dit Limi<br>t Balanc<br>r: Alpha<br>eginning | C131<br>C104<br>C132<br>C132<br>C133<br>C134<br>C132<br>C131<br>C135<br>C131<br>C135<br>C131<br>C135<br>C131<br>C135<br>C131<br>C135<br>C131<br>C135<br>C131<br>C132<br>C132<br>C132<br>C131<br>C104<br>C132<br>C132<br>C132<br>C132<br>C132<br>C132<br>C132<br>C132 | Zip C<br>75332<br>30302<br>30345<br>C<br>System<br>eway<br>75332<br>00.00<br>611.46<br>ct, Ph<br>F1-Ed | iontac         | Name<br>Automa<br>Barnes<br>Bikes<br>ts<br>ply Co. | tion Systems<br>Machinery G<br>for Tykes<br>Equipmen<br>Alp<br>Cust Cla<br>Price Cla<br>Price Lev<br>Commissi<br>Inv Discou<br>Ship U<br>UPS Zo<br>r, C <u>l</u> ass<br>F4-End, F10- | Supply C<br>Equipmen<br>at<br>at<br>at<br>ass WSL Wh<br>ass Henu  | r f<br>City, Stat<br>D. Dallas, T<br>t Atlanta, (<br>Atlanta, (<br>Filters<br>Sync<br>General<br>Ceneral<br>TION<br>Olesale<br>Olesale<br>iority<br>%<br>P2 | ARI610<br>te<br>K<br>GA<br>SA<br>SA<br>S<br>Off<br>C<br>Off<br>-> |
| Help<br><b>G1-Demo</b><br>Alpha<br>AUTOMA<br>BARNES<br>BIKES<br>BIKES<br>BIKES<br>Corec<br>Cust Na<br>Address<br>Crec<br>Current<br>F2-Order<br>Enter bo | Company<br>C<br>TION<br>MAC<br>FOR<br>Codes<br>mer<br>ame Auto<br>5 1 234<br>2 Bldg<br>3 Dall<br>dit Limi<br>t Balanc<br>r: Alpha<br>eginning | C131<br>C104<br>C132<br>C132<br>C133<br>C134<br>C132<br>C131<br>C135<br>C131<br>C135<br>C131<br>C135<br>C131<br>C135<br>C131<br>C135<br>C131<br>C135<br>C131<br>C132<br>C132<br>C132<br>C131<br>C104<br>C132<br>C132<br>C132<br>C132<br>C132<br>C132<br>C132<br>C132 | Zip C<br>75332<br>30302<br>30345<br>C<br>System<br>eway<br>75332<br>00.00<br>611.46<br>ct, Ph<br>F1-Ed | iontac         | Name<br>Automa<br>Barnes<br>Bikes<br>ts<br>ply Co. | tion Systems<br>Machinery (<br>for Tykes<br>Equipmen<br>Alp<br>Cust Cla<br>Price Cla<br>Price Lev<br>Commissi<br>Inv Discou<br>Ship (<br>UPS Zo<br>r, C <u>l</u> ass                 | Supply C<br>Equipmen<br>at<br>at<br>at<br>ass WSL Wh<br>ass Henu  | r f<br>City, Stat<br>D. Dallas, T<br>t Atlanta, (<br>Atlanta, (<br>Filters<br>Sync<br>General<br>Ceneral<br>TION<br>Olesale<br>Olesale<br>iority<br>%<br>P2 | ARI610<br>te<br>K<br>GA<br>GA<br>5 Off<br>c Off                   |
| Help<br><b>G1-Demo</b><br>Alpha<br>AUTOMA<br>BARNES<br>BIKES<br>BIKES<br>BIKES<br>Corec<br>Cust Na<br>Address<br>Crec<br>Current<br>F2-Order<br>Enter bo | Company<br>C<br>TION<br>MAC<br>FOR<br>Codes<br>mer<br>ame Auto<br>5 1 234<br>2 Bldg<br>3 Dall<br>dit Limi<br>t Balanc<br>r: Alpha<br>eginning | C131<br>C104<br>C132<br>C132<br>C133<br>C134<br>C132<br>C131<br>C135<br>C131<br>C135<br>C131<br>C135<br>C131<br>C135<br>C131<br>C135<br>C131<br>C135<br>C131<br>C132<br>C132<br>C132<br>C131<br>C104<br>C132<br>C132<br>C132<br>C132<br>C132<br>C132<br>C132<br>C132 | Zip C<br>75332<br>30302<br>30345<br>C<br>System<br>eway<br>75332<br>00.00<br>611.46<br>ct, Ph<br>F1-Ed | iontac         | Name<br>Automa<br>Barnes<br>Bikes<br>ts<br>ply Co. | tion Systems<br>Machinery G<br>for Tykes<br>Equipmen<br>Alp<br>Cust Cla<br>Price Cla<br>Price Lev<br>Commissi<br>Inv Discou<br>Ship U<br>UPS Zo<br>r, C <u>l</u> ass<br>F4-End, F10- | Supply C<br>Equipmen<br>at<br>at<br>at<br>ass WSL Wh<br>ass Here<br>ass B<br>bin Ro Pr<br>a FED EX<br>and B   | r f<br>City, Stat<br>D. Dallas, T<br>t Atlanta, (<br>Atlanta, (<br>Filters<br>Sync<br>General<br>Ceneral<br>TION<br>Olesale<br>Olesale<br>iority<br>%<br>P2 | ARI610<br>te<br>K<br>GA<br>SA<br>SA<br>S<br>Off<br>C<br>Off<br>-> |

#### Inquiries

| AR Customer Inquiry   | - Customer Orde  | er (ARI610)  |  |   |
|---|--|--|--|---|
| Go To C105  |  |  | Starts with  |   |
| Customer  | N  | Jame   | City, State  | Zip Code 🔺  |
| C105 Da   | llas Furnitu   | ure Mart   | Fort Worth, TX   | 75543   |
| C107 Ce   |  | al Products C<br>ia Materials  |  | 75223<br>30302<br>75245 ▼   |
| <u>G</u> eneral   | Pay <u>m</u> ent   | C <u>o</u> ntacts  | <u>Ag</u> ing Sal <u>e</u> s   | <u>C</u> odes 🌔   |
| Payment History—  |  |  |  |   |
|   | Total  | Average Days   | Last Sale Date   | 09/27/1997  |
|   | # Invoices   | To Pay Past  | Last Payment Date  | 09/21/1997  |
|   | Paid   | Due Date   | Grace Period   | 0   |
| Last 01 Periods   | 15   | -6   |  |   |
| Last 02 Periods   | 22   | -5   |  |   |
| Last 03 Periods   | 29   | -6   |  |   |
|   |  |  | <br>■-⁄-= Syna   | c 🛛 🚺 Exit  |
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| Enter beginning cu  | istomer to go to   |  |  |   |
|   | (ARI610)   |  |  |   |
| <mark>lelp</mark><br>1-Demo Company<br>Alpha Cust<br>AUTOMATION   | tomer Zip Co<br>C131 75332   | <u>de Name</u><br>Automati   | nquiry - Alpha Order<br>on Systems Supply Co.  | ARI61<br><u>City. State</u><br>Dallas, TX   |
| <mark>1</mark> elp<br>1-Demo Company<br>Alpha Cust<br>AUTOMATION<br>BARNES MAC<br>BIKES FOR   | tomer Zip Co   | <u>de Name</u><br>Automati   | on Systems Supply Co.<br>lachinery & Equipment   | ARI61<br>City, State  |
| 1-Demo Company<br>Alpha Cust<br>AUTOMATION<br>BARNES MAC<br>BIKES FOR<br>Go To  | tomer Zip Co<br>C131 75332<br>C104 30302<br>C132 30345   | <u>de Name</u><br>Automati<br>Barnes M<br>Bikes fo   | on Systems Supply Co.<br>Wachinery & Equipment<br>r Tykes  | ARIó1<br>City, State<br>Dallas, TX<br>Atlanta, GA<br>Atlanta, GA<br>Filters Off   |
| 1-Demo Company<br>Alpha Cust<br>AUTOMATION<br>BARNES MAC<br>BIKES FOR<br>Go To<br><- Options<br>  | tomer Zip Co<br>C131 75332<br>C104 30302<br>C132 30345<br>C132 30345<br>Ont History —<br>Total A<br>Invoices<br>Paid<br>32   | de Name<br>Automati<br>Barnes M<br>Bikes fo<br>rders P<br>verage Days<br>To Pay Past<br>Due Date<br>-10  | on Systems Supply Co.<br>Jachinery & Equipment<br>r Tykes<br>aid Doc History<br>Last Sale                              | ARI61<br>City, State<br>Dallas, TX<br>Atlanta, GA<br>Atlanta, GA<br>Filters Off<br>Sync Off<br>Payment -><br>Date 09/27/2002<br>Date 09/07/2002           |
| ielp<br>1-Demo Company<br>Alpha Cust<br>AUTOMATION<br>BARNES MAC<br>BIRES FOR<br>Go To<br><- Options<br>Paymen<br>#<br>ast 03 Periods<br>ast 06 Periods                                       | <u>tomer Zip Co</u><br>C131 75332<br>C104 30302<br>C132 30345<br>O<br>t History —<br>Total A<br>Invoices<br>Paid   | de Name<br>Automati<br>Barnes M<br>Bikes fo<br>rders P<br>verage Days<br>To Pay Past<br>Due Date   | on Systems Supply Co.<br>Jachinery & Equipment<br>r Tykes<br>aid Doc History<br>Last Sale<br>Last Payment              | ARI61<br>City, State<br>Dallas, TX<br>Atlanta, GA<br>Atlanta, GA<br>Filters Off<br>Sync Off<br>Payment -><br>Date 09/27/2002<br>Date 09/07/2002           |
| AUTOMATION<br>BARNES MAC<br>BIKES FOR<br>Go To<br><- Options<br>Paymen<br>#<br>ast 03 Periods<br>ast 06 Periods<br>ast 12 Periods<br>ast 12 Periods<br>2-Order: Alpha, 9<br>nter beginning al | tomer Zip Co<br>C131 75332<br>C194 30302<br>C132 30345<br>C132 30345<br>Ont History -<br>Total A<br>Invoices<br>Paid<br>32<br>45<br>73<br>Contact, Pho<br>Ipha, F1-Edi | de Name<br>Automati<br>Barnes M<br>Bikes fo<br>rders P<br>verage Days<br>To Pay Past<br>Due Date<br>-10<br>-5<br>1<br>ne, Customer,<br>t filters, F4 | on Systems Supply Co.<br>lachinery & Equipment<br>r Tykes<br>aid Doc History<br>Last Sale<br>Last Payment<br>Grace Per | ARI61<br>City. State<br>Dallas, TX<br>Atlanta, GA<br>Atlanta, GA<br>Filters Off<br>Sync Off<br>Payment -><br>Date 09/27/2002<br>Date 09/07/2002<br>riod 0 |

|  | uiry - Customer Order (             | ARI610)           |                 |        |             | L                  | . 🗆 🗙    |
|--|-------------------------------------|-------------------|-----------------|--------|-------------|--------------------|----------|
| Op <u>t</u> ions <u>V</u> iew <u>S</u> ort I | By <u>H</u> elp                     |                   |                 |        |             |                    |          |
| Go To  |                                     |                   | Starts with     | 1 📃    |             |                    | 7        |
| Customer                                     | Nar                                 | ne                |                 | Cit    | /, State    | Zip Cod            | <u> </u> |
| bb2  | ROX Roxanne<br>bb2 Another BB custo |                   |                 | Lanta, |             | 3 03 03            |          |
| C100   | Southeastern In                     | dustrial S        | upply Atl       | lanta, | GA          | 30244-18           |          |
| Aging  | <u>C</u> odes                       | C <u>o</u> ntacts | <u>G</u> eneral |        | edgercards  | O <u>p</u> en Docs | ▶        |
| Contact 1<br>E-mail                          | James Dawg<br>jdawg@aol.com         |                   |                 | Phone  | 770-8929623 | 3                  |          |
| Contact 2<br>E-mail                          | John Schroedor<br>johnbov@att.net   |                   |                 | Phone  | 404-332-998 | 37 FAX#            |          |
| Web Site                                     | www.homedepot.com                   |                   |                 |        |             |                    |          |
| Message                                      | Excellent Customer                  |                   |                 |        |             |                    |          |
|  |                                     |                   |                 |        |             |                    |          |
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| 01-Demo Compa  | ny        | AR C                                | ustomer I | nquiry – Alp                          | ha Order  |   | ARI610               |
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| Alpha<br>Central VA<br>Cowboy Wor<br>Dallas Fur<br>Go To | C111      | Zip Code<br>30092<br>75012<br>75543 | Cowboy W  | Valley Water<br>Korld<br>urniture Mar |           | City, Star<br>Norcross,<br>San Anton:<br>Fort Wort<br>Filter:<br>Synt | GA<br>io, T<br>h, TX |
| <- Cont  | acts      | Equipme                             | nt        | General                               | Led       | gercards  | ->                   |
| Contact 1<br>E-mail                                      | Tim McCoy | J                                   |           | Phone                                 | 214-890-9 | 832   |                      |
| Contact 2<br>E-mail                                      |           |                                     |           | Phone                                 |           |   |                      |
| Web Site<br>Message                                      |           |                                     |           |                                       |           |   |                      |
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#### Inquiries

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| Customer                | N                                | ame              | Note                | es City, S                  | tate ip 🗠              |
|                         | radley Manufa                    |                  | •                   | Atlanta, GA                 |                        |
|                         | orsche Pieces<br>laqs, Flaqs,    |                  | _                   | Atlanta, GA<br>Dallas, TX   | 30<br>75 -             |
| <u>•</u>                | 3-,3-,                           | <u>-</u> -,      |                     | ,                           | Þ                      |
| Aging                   | O <u>p</u> en Docs               | Notes            | Chec <u>k</u> Histo | ry <u>C</u> odes            | C <u>o</u> ntacts      |
| ging as of 01/29/03     |                                  | Total:<br>puted: | 8745.82<br>.00      | Open Docs:                  | 1770.52                |
|                         | CURRENT                          | 1-30             | 31-6                | i0 61-90                    | OVER 90                |
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| Disputed:               | .00                              | .00              |                     | 00. 00                      | .00                    |
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|                         |                                  |                  |                     |                             |                        |
| Specialty Dist          | tributors, In                    | AR Custome       | r Inquiry -         | Alpha Order                 | AR                     |
|                         | <u>stomer Notes</u>              |                  | Name                |                             | City,                  |
| OMATION                 |                                  | 75332<br>30303   | Another BE          | i Systems Supp<br>Leustomer | ly Co. Dalla:<br>Atlan |
|                         |                                  | 3 0 3 0 3        |                     | tail Shoppe                 | Alpha                  |
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2-Order: <u>A</u>lpha, <u>Contact, P</u>hone, C<u>u</u>stomer, C<u>l</u>ass Enter beginning alpha, F1-Edit filters, F4-End, F10-Menu ..... Arrows: Up=Prev, Down=Next, Left/Right=View, PgUp, PgDn, Home, End

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| Op <u>t</u> ions <u>V</u> ie |                 |                      |                |                 |                       |                                       |                 |               |                             |          |
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|                              | pha  <br>RAL GA | Custom               | ner N<br>107   | Notes           | Zip Code<br>0302      | Control                               |                 | ame<br>Mater  | ials Co. D-                 |          |
| CENT                         | RAL VA          | (                    | :112           | 3               | 0092                  | Central                               | Valley          | Water         | Company N                   |          |
| COWB                         | OY WOR          | (                    | :111           | 7               | 5012                  | Cowboy                                | world           |               | S                           | <u>-</u> |
|                              |                 |                      |                |                 |                       |                                       |                 |               |                             |          |
| ▲ ○                          | ptio <u>n</u> s | O <u>r</u> o         | ders           | Paid D          | oc History            | Pay <u>m</u> ent                      | Sa              | ll <u>e</u> s | Sh <u>i</u> p-To            |          |
|                              |                 |                      |                |                 |                       |                                       |                 |               |                             |          |
| Accour                       | nt Opene        | d <b>10/03</b> /*    | 1995           |                 | Hia                   | nest Balance                          | 3548.4          | 15            |                             |          |
|                              | Last Sal        |                      |                |                 |                       | Occurred on                           | 09/14/20        |               |                             |          |
|                              |                 |                      | nth-to-D;      | ate —           | Ye                    | ar-to-Date —                          |                 | Prior Y       | /ear                        |          |
|                              | Sale            |                      |                | 2233            |                       |                                       | 380.60          |               | 18252.68                    |          |
|                              | Cost            | :                    |                | 1356            | .85                   | 93                                    | 303.57          |               | 11018.37                    |          |
|                              | G.M.S           | <b>%</b> :           |                | 39.2            | 5%                    | 3                                     | 9.51%           |               | 39.63%                      |          |
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| AR Cus                       | tomer Inc       | uiry (ARI6           | 101            |                 |                       |                                       |                 |               |                             |          |
| <u>H</u> elp                 |                 |                      |                |                 |                       |                                       |                 |               |                             |          |
|                              |                 |                      |                |                 |                       |                                       |                 |               |                             |          |
| 01-Demo                      | Compan          | y                    |                | AR C            | ustomer               | Inquiry -                             | Alpha O         | rder          | AR                          | 1610     |
| <u>Alpha</u>                 |                 | <u>Customer</u>      |                |                 | Name                  |                                       | March           |               | <u>City, State</u>          | TU       |
| DALLAS<br>Deluxe             |                 |                      | 57554<br>13030 |                 |                       | Furniture<br>Equipemnt                |                 | se            | Fort Worth,<br>Douglasville |          |
| DISCOUN                      | IT I            | C12!                 | 5 3034         | 3               | Discount              | t Industri                            | al Ware         | house         | Atlanta, GA                 |          |
| Go To                        |                 |                      |                |                 |                       |                                       |                 |               | Filters (<br>Sync (         |          |
| <- Pai                       | d Doc           | History              |                | Paymen          | t 🗖                   | Sales                                 |                 | S             | hip-To                      |          |
|                              |                 |                      |                | . ayılar        |                       |                                       |                 |               |                             |          |
|                              |                 | d 06/30,<br>e 09/30, |                |                 |                       | t Balance<br>curred on                | 1679<br>03/02/2 |               |                             |          |
|                              |                 | _                    | Month          | -to-Da          | ite – –               | Year-to-D                             | ato -           | _ De-         | ior Year –                  |          |
|                              | Sale            |                      |                | -co-pa<br>12.15 | ite – –               | 72757.0                               |                 |               | 63715.30                    |          |
|                              | Cost            |                      |                | 96.38           |                       | 46102.4                               |                 | 1             | 40872.79                    |          |
|                              | G.M.            | <b>%</b> :           | 3              | 6.03%           |                       | 36.61                                 | 12              |               | 35.85%                      |          |
|                              |                 |                      |                |                 |                       |                                       |                 |               |                             |          |
|                              |                 |                      |                |                 | C <u>u</u> stomer     |                                       |                 |               |                             |          |
| Enter be                     | ginnin          | g alpha              | , F1-E         | dit fi          | lters, F <sup>J</sup> | 4−E <mark>nd, F10</mark><br>≥w, PgUp, | )-Menu .        | ото Г         |                             |          |
|                              |                 |                      |                |                 |                       |                                       |                 |               |                             |          |

| 🕂 01-Specialty Distributors, I   | nc., AR Customer Inquiry -                                 | Alpha Order (ARI610)                    |                                  |
|--|--|---|----------------------------------|
| Op <u>t</u> ions <u>V</u> iew <u>S</u> ort By <u>E</u> xport           | <u>P</u> rint <u>H</u> elp                                 |   |                                  |
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| Alpha Custor   |  |   | y <u>-</u>                       |
| CASH ZZZZZZ<br>Central ga  | CASH 00000<br>C107 30302                                   | CASH<br>Central Georgia Mat             | terials Co. D                    |
|  | C112 30092   | Central Valley Wate                     | er Company N 🖃                   |
|  |  |   | F                                |
| Chec <u>k</u> History  | odes C <u>o</u> ntacts                                     | <u>G</u> eneral <u>L</u> edgercard      | s O <u>p</u> en Docs 🕨           |
| Customer Class RE  | T Retail Customers   | Geography C                             | ode                              |
| Sisp/Terr 30   | Sally Furness  | Statement C                             | ode O                            |
| Terms Code 20  | Net 20   |   |                                  |
| Branch <b>01</b>   | Atlanta Branch   |   |                                  |
| GL Posting Table 001   | 1 Posting Table 001  |   |                                  |
| Tax Rate H   | Tax Exempt#  |   |                                  |
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| R Customer Inquiry (ARI6   | ;10)   |   |                                  |
| Help   |  |   |                                  |
| 01-Demo Company  | AR Customer  | Inquiry - Alpha Order                   | ARI610                           |
| Alpha Customer   | r Zip Code Name  |   | City, State                      |
| CENTRAL VA C112  | 2 30092 Central  | . Valley Water Company                  | Norcross, GA                     |
|  | 1 75012 Cowboy<br>5 75543 Dallas                           | World<br>Furniture Mart                 | San Antonio, T<br>Fort Worth, TX |
| Go To  |  |   | Filters Off                      |
|  |  |   | Sync Off                         |
| <- Codes   | Contacts   | Equipment                               | General ->                       |
| Slsp/Terr 40<br>Terms Code 30 1<br>Branch 02 1<br>GL Posting Table 001 | Dallas Branch<br>Posting Table 001<br>Tax Exempt # 1023897 | Geography Coo<br>Statement Coo<br>10234 |                                  |
| F2-Order: <u>A</u> lpha, <u>C</u> ont<br>Enter beginning alpha         | ant Dhana Quatanau   | flace                                   |                                  |

| -   |   | t <mark>ributors, In</mark> e<br>By <u>E</u> xport <u>F</u>   | <mark>c., AR Custo</mark><br>Print Help                                   | mer Inquiry -   | мірпа  | Order (AF   | (1610)  |   | - 🗆 ×   |
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| CAS   | Alpha   | Custome<br>ZZZZZZCC   |   | Zip Code<br>00000   |  | SH  | Name  |   | <u>v</u> -i                                     |
|   | n<br>Tral ga  |   | 107   | 30302   |  |   | Georgia Mate                                    | erials Co.  | D   |
|   | TRAL VA   | C1  | 112   | 30092   | Ce   | ntral (   | Valley Water                                    | r Company   | <b>N ▼</b>                                      |
| •   | <u>C</u> odes   | C <u>o</u> nta  | acts j  | <u>G</u> eneral   | Ledg   | ercards   | O <u>p</u> en Docs                              | Optio <u>n</u> s  | Þ   |
|   | Paymer  | nts <b>No</b>   |   | PO Req  | juired   | No  |   |   |   |
|   | Ledgercar   | ds No   |   | Allow Back  | order  | Yes   |   |   |   |
|   | Past Sal  | es <b>No</b>  | R   | eceive Dun Li   | etters   | Yes   |   |   |   |
|   | Past Invoic   | es No   |   | Credit C  | heck   | Require   | password  |   |   |
|   |   |   |   | Credit Check  | Days   | None  |   |   |   |
|   |   |   |   |   |  |   |   |   |   |
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| AR Cu   |   | alpha to go<br><b>uiry (ARI61</b>   |   |   |  |   |   |   | ×   |
|   |   |   |   | _   |  |   |   |   | _ 🗆 ×   |
| <mark>, AR Cu</mark><br>Ielp  |   | uiry (ARI61   | 0)  | Customer  | Inqu   | iry - I   | Alpha Order                                     |   | - 🗆 ×   |
| <b>AR Cu</b><br>leip<br>I-Demo  | stomer Inc  | uiry (AR161<br>Y  | 0)<br>AR  |   | Inqu   | iry - I   | Alpha Order                                     | City, Sta   |   |
| AR Cu<br>lelp<br>I-Demo<br>Alpha<br>AUTOMA  | stomer Ind<br>Compan  | y<br>Customer<br>C131   | 0)<br>AR<br><u>Zip Code</u><br>75332                                      | Name<br>Automa  | tion   | System  | s Supply Co                                     | City, Sta   | ate<br>TX                                       |
| AR Cu<br>elp<br>-Demo<br>1pha<br>UTOMA<br>ARNES   | stomer Inc<br>Compan<br>T10N<br>MAC   | y<br>Customer<br>C131<br>C104   | 0)<br>AR<br><u>Zip Code</u><br>75332<br>3 03 02                           | Name<br>Automa<br>Barnes  | tion<br>Mach   | System<br>inery (   |   | . Dallas,<br>Atlanta,   | ate<br>TX<br>GA                                 |
| AR Cu<br>elp<br>-Demo<br>1 <u>1pha</u><br>10Toma<br>Barnes<br>Bikes   | stomer Inc<br>Compan<br>T10N<br>MAC   | y<br>Customer<br>C131<br>C104   | 0)<br>AR<br><u>Zip Code</u><br>75332                                      | Name<br>Automa  | tion<br>Mach   | System<br>inery (   | s Supply Co                                     | . Dallas, 1   | ate<br>IX<br>GA<br>GA                           |
| AR Cu<br>elp<br>-Demo<br>ilpha<br>iutoma<br>iarnes<br>ikes  | stomer Inc<br>Compan<br>T10N<br>MAC   | y<br>Customer<br>C131<br>C104   | 0)<br>AR<br><u>Zip Code</u><br>75332<br>3 03 02                           | Name<br>Automa<br>Barnes  | tion<br>Mach   | System<br>inery (   | s Supply Co                                     | . Dallas,<br>Atlanta,<br>Atlanta,<br>Filte                    | ate<br>IX<br>GA<br>GA                           |
| AR Cu<br>elp<br>-Demo<br>1pha<br>UTOMA<br>ARNES<br>IKES<br>o To   | stomer Inc<br>Compan<br>T10N<br>MAC   | uiry (ARI61<br>Y<br>Customer<br>C131<br>C104<br>C132  | 0)<br>AR<br><u>Zip Code</u><br>75332<br>3 03 02                           | Name<br>Automa<br>Barnes<br>Bikes   | tion<br>Mach<br>for T  | System<br>inery (   | 5 Supply Co<br>& Equipment                      | . Dallas,<br>Atlanta,<br>Atlanta,<br>Filte                    | ate<br>IX<br>GA<br>GA<br>'s Off                 |
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| 01-Specialty Distri   | butors, Inc., AR  | Customer Inquiry - A   | Alpha Urder (ARIBTU)  |  |
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| Alpha   | Customer  | Notes Zip Code   | Name  | y  |
| CENTRAL GA  | C107  | 30302  | Central Georgia Mat   |  |
| COWBOY WOR  | C112<br>C111  | 30092<br>75012   | Central Valley Wate<br>Cowboy World   | r Company N<br>S 🗸   |
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| Ledgercards   | O <u>p</u> en Docs  | Optio <u>n</u> s   | O <u>r</u> ders Paid Doc Hist   | ory Pay <u>m</u> ent   |
| Payment History   |   |  | 1   |  |
|   | Total   | Average Days   | Last Sale Date  | 09/30/2000   |
|   | #Invoices<br>Paid   | To Pay Past<br>Due Date  | Last Payment Date   | 09/12/2000   |
| Lest 02 Deviade   |   |  | Grace Period  | 0  |
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| AR Customer Inquir<br>elp<br>-Specialty Dis   | y (ARI610)<br>tributors,  |  | Inquiry - Alpha Order   | ARI61  |
| AR Customer Inquir<br>elp<br>-Specialty Dis   | y (ARI610)  | <u>s Zip Code Na</u>   | Inquiry - Alpha Order<br>ame<br>& B's Watering Hole   |  |
| AR Customer Inquir<br>elp<br>-Specialty Dis<br>lpha Cu<br>& B's Wa<br>ARNES MAC   | y (ARI610)<br>tributors,<br><u>stomer Note</u><br>B&B's<br>C184   | s Zip Code Na<br>30010-5566 B<br>30302 Ba  | a <b>me</b><br>& B's Watering Hole<br>arnes Machinery & Equi  | ARI61<br><u>City.St</u><br>Clearwat<br>pment Atlanta,  |
| AR Customer Inquir<br>elp<br>-Specialty Dis<br>1pha Cu<br>& B's Wa  | y (ARI610)<br>tributors,<br><u>stomer Note</u><br>B&B's   | s Zip Code Na<br>30010-5566 B<br>30302 Ba  | ame<br>& B's Watering Hole  | ARI6<br>City.SI<br>Clearwat<br>pment Atlanta<br>GASPORT  |
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#### Inquiries

| 🎊 01-Specialty Dis                          | tributors, Inc., A              | R Customer Inquiry | y - Alpha Order     | (ARI610)          |                          | _                  | . 🗆 🗙    |
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| endor Inquiry (Al<br>Specialty Di<br><u>Vendor Ven</u><br>U100 Gen<br>U101 Ind  | PI610)<br>stributors, I<br>dor Name<br>eral Industri<br>ustrial Suppl  | nAP Vendo<br>al Mfg<br>y Distrib<br>Prod. & E  | City<br>+ Atlar<br>utors Atlar   | <u>Sta</u> nta,  | dor # (<br>te<br>GA<br>GA   |  | Alpha<br>GENERG<br>INDUST<br>S.E. I   | A  | IP J<br>Co<br>Ro<br>Jo<br>Jo   |
| endor Inquiry (A<br>Specialty Di<br><u>Vendor Ven</u><br>U100 Gen<br>U101 Ind<br>U102 S.E   | PIG1O)<br>stributors, I<br><u>dor Name</u><br>eral Industri<br>ustrial Suppl<br>. Industrial<br>Starts Wit                         | nAP Vendo<br>al Mfg<br>y Distrib<br>Prod. & E  | City<br>+ Atlan<br>utors Atlan<br>quip. Atlan  | <u>Sta</u> nta,  | dor # (<br>te<br>GA<br>GA<br>GA   | )rder  | Alpha<br>GENERG<br>INDUST<br>S.E. I   | A<br>L IN<br>RIAL<br>NDUS<br>Iters<br>Sync   | IP J<br>Co<br>Ro<br>Jo<br>Jo   |
| Specialty Di<br>Vendor Ven<br>U100 Gen<br>U101 Ind<br>U102 S.E<br>To  | PIG1O)<br>stributors, I<br><u>dor Name</u><br>eral Industri<br>ustrial Suppl<br>. Industrial<br>Starts Wit                         | nAP Vendo<br>al Mfg<br>y Distrib<br>Prod. & E<br>h   | <u>City</u><br>+ Atlar<br>utors Atlar<br>quip. Atlar<br>Ger  | <u>Sta</u> nta,<br>nta,<br>nta,<br>nta,  | dor # (<br>te<br>GA<br>GA<br>GA   | Drder  | Alpha<br>GENERA<br>INDUST<br>S.E. I<br>Fi   | A<br>L IN<br>RIAL<br>NDUS<br>lters<br>Sync<br>ds   | P)<br>Co<br>Jo<br>Jo<br>; C  |
| endor Inquiry (Al<br>Specialty Di<br><u>Vendor Ven</u><br><u>V100 Gen</u><br>U101 Ind<br>U102 S.E<br>To<br>Codes<br>Date<br>/10/2003  | PI610)<br>stributors, I<br>dor Name<br>eral Industri<br>ustrial Suppl<br>. Industrial<br>Starts Wit                                | nAP Vendo<br>al Mfg<br>y Distrib<br>Prod. & E<br>h<br>contacts<br>Credit<br>632.09   | <u>City</u> .<br>+ Atlar<br>utors Atlar<br>quip. Atlar<br>Ger<br>Balance<br>10129028.40  | <u>Sta</u><br>nta,<br>nta,<br>neral<br>e Tra<br>3 Che  | dor # (<br>te<br>GA<br>GA<br>GA<br>nsactic<br>ck Regi   | Drder<br>Led   | Alpha<br>GENERG<br>INDUST<br>S.E. I<br>Fi<br>gercar   | A<br>RIAL<br>NDUS<br>Iters<br>Sync<br>ds<br>oc #<br>17   | P)<br>Co<br>Jo<br>Jo<br>; C  |
| endor Inquiry (Al<br>Specialty Di<br><u>Vendor Ven</u><br>V100 Gen<br>V101 Ind<br>V102 S.E<br>To<br>Codes<br>Date<br>/10/2003   | PI610)<br>stributors, I<br>dor Name<br>eral Industri<br>ustrial Suppl<br>. Industrial<br>Starts Wit                                | nAP Vendo<br>al Mfg<br>y Distrib<br>Prod. & E<br>h<br>contacts<br>Credit<br>632.69<br>20.00  | City.<br>+ Atlar<br>utors Atlar<br>quip. Atlar<br>Ger<br>Balance<br>10129028.44<br>10128396.44   | <u>Sta</u><br>Ita,<br>Ita,<br>Ita,<br>Ita,<br>Ita,<br>Ita,<br>Ita,<br>Ita,   | dor # (<br>te<br>GA<br>GA<br>GA<br>GA<br>M<br>Sactic<br>ck Regi<br>Entry  | )rder<br>Led<br>on<br>ister<br>Reg   | Alpha<br>Genergy<br>INDUST<br>S.E. I<br>Fi<br>Igercar<br>D<br>234523  | A<br>RIAL<br>NDUS<br>lters<br>Sync<br>ds<br>oc #<br>17<br>4234   | IPI<br>Co<br>Jo<br>Jo<br>: C<br>: C<br>Re<br>Re  |
| endor Inquiry (Al<br>Specialty Di<br><u>Vendor Ven</u><br>U101 Ind<br>U102 S.E<br>To<br>Codes<br>Date<br>/10/2003<br>/07/2003   | PI610)<br>stributors, I<br>dor Name<br>eral Industri<br>ustrial Suppl<br>. Industrial<br>Starts Wit                                | nAP Vendo<br>al Mfg<br>y Distrib<br>Prod. & E<br>h<br>contacts<br>Credit<br>632.99<br>20.99<br>50.00   | City<br>City<br>City<br>Atlan<br>Atlan<br>Gen<br>Balance<br>10129028.4<br>10128396.44<br>10128376.40   | <u>Sta</u><br>nta,<br>nta,<br>nta,<br>neral<br><b>E Tra</b><br>S Che<br>S Doc<br>S Doc   | dor # (<br>te<br>GA<br>GA<br>GA<br>GA<br>M<br>Sactic<br>ck Regi<br>Entry<br>Entry   | )rder<br>Led<br>on<br>Ister<br>Reg<br>Reg  | Alpha<br>Genergy<br>INDUST<br>S.E. I<br>Fi<br>Igercar<br>D<br>234523  | A<br>RIAL<br>NDUS<br>1ters<br>Sync<br>ds<br>oc #<br>17<br>4234<br>4234   | IP J<br>Co<br>Jo<br>Jo<br>Co<br>Je<br>Co<br>Je<br>Co<br>Je<br>Co<br>Je<br>Co<br>Je<br>Co<br>Je<br>Co<br>Je<br>Co<br>Do<br>Je<br>Co<br>Do<br>Je<br>Co<br>Do<br>Je<br>Co<br>Do<br>Je<br>Co<br>Do<br>Je<br>Co<br>Do<br>Je<br>Co<br>Do<br>Je<br>Co<br>Do<br>Je<br>Co<br>Do<br>Je<br>Co<br>Do<br>Do<br>Do<br>Do<br>Do<br>Do<br>Do<br>Do<br>Do<br>Do<br>Do<br>Do<br>Do |
| endor Inquiry (A<br>Specialty Di<br>Uendor Ven<br>U100 Gen<br>U101 Ind<br>U102 S.E<br>To<br>Codes<br>Date<br>/10/2003<br>/07/2003<br>/07/2003<br>/17/2003   | PI610)<br>stributors, I<br>dor Name<br>eral Industri<br>ustrial Suppl<br>. Industrial<br>Starts Wit                                | nAP Vendo<br>al Mfg<br>y Distrib<br>Prod. & E<br>h<br>contacts<br>Credit<br>632.90<br>20.00<br>50.00<br>882.25   | City<br>+ Atlar<br>utors Atlar<br>quip. Atlar<br>Ger<br>Balance<br>10129028.44<br>10128396.44<br>10128376.44<br>10128326.44  | , Sta<br>nta,<br>nta,<br>nta,<br>e Tra<br>e Tra<br>e Doc<br>e Doc<br>e Doc   | dor # (<br>te<br>GA<br>GA<br>GA<br>M<br>sactic<br>ck Regi<br>Entry<br>Entry<br>Entry  | )rder<br>Led<br>)n<br>ister<br>Reg<br>Reg<br>Reg   | Alpha<br>Generar<br>INDUST<br>S.E. I<br>Fi<br>gercer<br>D<br>234523<br>3452   | A<br>L IN<br>RIAL<br>NDUS<br>lters<br>Sync<br>ds<br>ds<br>ds<br>ds<br>ds<br>ds<br>ds<br>ds<br>ds<br>ds<br>ds<br>ds<br>ds | P 1<br>C 0<br>J 0<br>J 0<br>: 0<br>: 0<br>Re<br>Re<br>1<br>1<br>1  |
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| rendor Inquiry (Al<br>Specialty Di<br><u>Vendor Ven</u><br>U100 Gen<br>U101 Ind<br>U102 S.E<br>To<br>Codes<br>Date<br>/10/2003<br>/07/2003<br>/17/2003<br>/17/2003<br>/17/2003<br>/13/2003  | PI610)<br>stributors, I<br>dor Name<br>eral Industri<br>ustrial Suppl<br>. Industrial<br>Starts Wit                                | al Mfg<br>y Distrib<br>Prod. & E<br>h<br>contacts<br>Credit<br>632.00<br>50.00<br>882.25<br>1.00<br>1000.00  | City.<br>+ Atlar<br>utors Atlar<br>quip. 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| -Demo Company<br>1pha <u>C</u><br>ALLAS FUR<br>ELUXE EQU<br>ISCOUNT I  | <u>ustomer Zip</u><br>C105 755<br>C101 303<br>C125 303   | <mark>Code Name</mark><br>343 Dall<br>361 Delu  |   | Mart<br>Warehouse   | <u>City, Sta</u><br>Fort Wort<br>Douglasvi<br>Atlanta,<br>Filter                               | <mark>te</mark><br>h, TX<br>11e,<br>GA      |
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F2-Order: <u>A</u>lpha, Co<u>n</u>tact, U<u>e</u>ndor **#** Enter beginning alpha, F1-Edit filters, F4-End, F10-Menu |..... Up=Prv,Down=Nxt,Lft/Rght=View,Ct1-Lft/Rght=Cols,PgUp,PgDn,Home,End First Line

# How to view customer information

1. Open the Customer Inquiry program. You can access this program by selecting Accounts Receivable→Inquiries→Customer Inquiry.

2. Enter the customer for which you want to view information.

Select whether to sort customer records by alpha lookup, customer number, contact, phone number or customer class. Select a sort order by choosing Sort by from the menu bar.

Select filters if you want to limit the number of records in the inquiry browser. You can also choose Options-->Filter Values.

Use the up and down arrow keys or the Page Down and Page Up keys to scroll through the displayed list of vendors. (You can also use the vertical scroll bar.)

3. Select a view.

Choose a view from the View menu option or select a view from the view bar.

View descriptions

General Displays general customer information: customer's price class, customer's price level, commission %, off-invoice discount, ship via, UPS zone.

Payments Displays payment history including last payment date and grace period. Information also includes total number of invoices or dollars paid and the average days to pay past date for the three accumulation periods determined by the payment history control record.

Contacts Displays phone numbers, contacts, email addresses, customer company website, and any message entered about the customer (on the Customer F/M Invoicing screen).

Aging Displays aging information as of the current date for balances due and disputed document balances for the selected customer.

#### Over Credit Limit Details

If a customer is over their credit limit, defined as the sum of the customer's open receivables minus any disputed invoices excluded from the credit check plus their open documents is greater than the credit limit set in Customer F/M, an additional line displays on the AR Customer Inquiry Aging View indicating this and showing what the credit limit is. The open documents total also displays on this view.

Sales Displays the sales history including the account opening date, last sale date, highest balance date and highest balance. Information also includes sales, cost and gross margin percentage for month-to-date, year-to-date, and prior year.

Codes Displays code information including customer class, salesperson/territory, terms code, tax code, tax rate, tax exempt number, geography code, general ledger posting table, statement code and branch.

Options Shows how the following options are set for this customer: store payment history, store ledgercards, send dunning letters, require PO number, allow backorders, store SO past sales, store past invoices, credit check option and credit check days.

Orders Displays any open orders, invoices, counter sales and credit memos that are still in the SO system (not posted to AR). Each document number is displayed along with the type (O-open work order, B-backorder, Iinvoice, C-credit memo, S-counter sale), status (E-work order entered, not printed, W-work order printed, C-confirmed invoice, I-invoice printed, Rinvoice released, D-deleted sales order, V-void invoice), date, warehouse, shipto number, name, salesperson, reference number and the document total.

**Open Documents** Displays the open documents for the customer including the document number, type, ship-to number, register number, entry period, date entered, due date, the original amount and the current amount. If the open document was created from SO, the SO document number that the open document applies to is also displayed. Search open documents by document order and by reference number order. The view defaults to document number order. Changing document search order: Click on the Reference# column header to resort open documents by reference number. You may need to use the horizontal scroll bar to get to this column. Click on the Document column header to resort by document. (You can also click on any other column header to resort open documents.) Getting more information on an open document: In the view area, select the line and choose the Line Detail button or double click the line in the browser. Detail information on an open consists of the following: document number, disputed document indicator and memo, type, branch (if used), register, memo, entry date, period, due date, discount due date, original amount and discount, current amount and discount. Also displayed are the transactions which have taken place against the document including date, period, register number, payment, discount adjustment and memo.

Ledgercards Displays all ledgercard information for the selected customer. The inquiry lists ledgercards from newest to oldest by default. To view ledgercards oldest to newest: Click on the Date column header. (You can also click on any other column header to resort ledgercards.) In either order, select the beginning date to view. Information displayed includes entry date, debit amount, credit amount, balance, transaction (register) type, document number and register number of each ledgercard on file for this customer. Select the **View Doc** 

button (GUI Users) at the bottom of the screen to display additional document detail information. CUI Users: Press Enter to select the View Doc option.

Paid Doc History Displays paid document history. Information displayed includes; document number, reference number, ship-to number, original amount, original discount amount, entry period, entry register number and removal register number.

The documents initially appear in document number order. Changing document search order: Click on the Reference# column header to resort open documents by reference number. You may need to use the horizontal scroll bar to get to this column. Click on the Document column header to resort by document. (You can also click on any other column header to resort open documents.) Getting more information on a paid document: In the view area, select the Line Detail button or double click the line in the browser. Detail information on transactions that have taken place against the document is displayed including date, period, register number, payment, discount amount, adjustment amount and memo. Enter another document number to detail or press Enter (CR) to detail the customer's next document.

Ship-to Displays ship-to information, which includes the ship-to number, name, contact 1 and phone number. Getting more information on ship-to: In the view area, select the line and choose the Line Detail button or double click the line in the browser. Detail of a ship-to includes the following: ship-to number, name, address 1-3, phone 1-2, contact 1-2, salesperson/territory code and name, ship via, UPS zone, route, tax code and tax rate.

Check History Displays accounts receivable document information by check number. The number of periods check history is kept is dependent on the Check History setting on in AR Static F/M.

The Check History view displays check numbers for the highlighted customer along with the check date, check amount, and check memo. You can sort the information by descending check number, ascending check number, or by check date (newest to oldest), with descending check number being the default sort order. Since duplicate check numbers can appear, lines appear first in check number order then date order or by date order then descending check number order depending on the sort order selected.

You can also select the Line Detail button to access Check History - Line Detail window on each check line to display the payments and transactions made under that check entry. Lines are displayed in document and document continuation order. For payments on an invoice, the document number is the invoice number. In AR, the OA number preceded by "OA" acts as the document number. Miscellaneous cash lines are displayed with "

MISC CSH" as the document number.

From the Check History - Line Detail window, if the highlighted document has not been deleted (through Document Removal Register or End of Period Update), indicated with a "Delet" status, you can click the Doc Detail button to see the AR transactions for that document or the SO Doc Inq button to displays the Past Invoice window of SO Doc Inquiry. With regard to the AR transaction option, if the line has an "Open" status, the AR transactions display from the AROPEN/ARTRAN tables (as seen in the line detail window of the Open Docs view of AR Customer Inquiry). If the line has a "Past" status, the AR transactions display from the ARPDOC/ARPDTR tables (as seen in the line detail window of Paid Doc History view). This option is not be available for OA or misc cash lines. You only have the option to pull up SO Doc Inquiry if the document highlighted was created in SO rather than in AR Invoice Entry.

#### Document Processing Notes

In the Cash Receipts and Adjustment Entry program, enter check header information, such as check number and check amount for a specific customer. You can enter transactions on existing AROPEN records, create miscellaneous cash entries, or create on-account entries. The Cash Receipts and Adjustment Register will create records in the new check history files, ARCHKH and ARCHKL. If duplicate check numbers are entered, they are treated as separate check entries and new records are created. The new records are available from these files in the Check History view of AR Customer Inquiry.

Equipment Displays equipment information used by the Service and Repair module. This is an optional, add-on module.

Rental Displays equipment information used by the Equipment Rental module. This is an optional, add-on module.

Notes Displays all notes recorded on this customer.

User-Defined The data that appears on the User-Defined view of Customer Inquiry comes from the User-Defined view of Customer F/M (ARF910). Many users have a few pieces of information about customers, vendors, and items that are unique to their business that they would like to enter into FACTS for reference purposes. The User-Defined view displays user-defined fields entered the major file maintenances and makes them available in FACTS Inquiry programs for information only. There are 5 user-defined fields that can be entered on the User-Defined screen of Customer F/M (ARF910). There user-defined field must first be configured by a user that has administrator privileges for User-defined Fields setting on the Security tab of User Code F/M (SMF410).

# Document Inquiry (ARI620)

# Function

This program allows the user to display all pertinent information about any document in the open documents file.

Inquiry information may be displayed in document number order or in customer order. Information includes document number, type, register number, branch, memo, entry date and period, due date, discount due date, original amount and discount amount, current amount and discount amount, customer number, name, city, state and zip, ship-to number, name, city, state and zip, and all transaction information. The detailed transaction information includes transaction date, period, register number, payment amount, discount amount, adjustment amount and memo.

# **User Inputs**

The following inputs are involved in displaying Document Inquiry information:

## 1. Enter document number

Enter the document number to be displayed. Only valid, open document numbers are accepted. CR defaults to the next document in numerical order. F2 brings up the next document for the currently displayed customer.

# **Technical Notes**

The program obtains transaction information against the document from the transaction file (ARTRAN).

FILES USED - SMCNTL, ARCOPX, AROPEN, ARTRAN, ARCUST, ARSHIP

FILES UPDATED - NONE

| Hep<br>01-Specialty Distributors, I   |                           |             |   |                        | ARI62<br>(00 OC) |
|---|---------------------------|-------------|---|------------------------|------------------|
| DOCUMENT 001787 TYPE IN<br>S0 DOC 001583<br>ENTRY DATE 09/28/00 PERI<br>DUE DATE 10/28/00<br>DISC DUE DATE 10/08/00 |                           | AMOUNT      | MEMO 2389-<br>Original<br>793.99<br>15.27 | CURRENT<br>593.99      |                  |
| CUSTOMER C132<br>Bikes for Tykes<br>Atlanta, GA 30345   | SHIP-                     | TO SAME     |   |                        |                  |
| SQ DATE PERIOD REG#<br>1 10/28/00 09/00 0558  | <b>Payment</b><br>-200.00 |             | ADJUSTMENT<br>. 00                        | MEMO<br>Appl'd from ds | SR 055           |
|   |                           |             |   |                        |                  |
| ENTER DOCUMENT #, CR-NEXT, F  | 2-CUSTOMER                | 'S NEXT, F4 | ↓-END                                     | Customer's Next        | ок               |

Inquiries





# **CHAPTER 8**

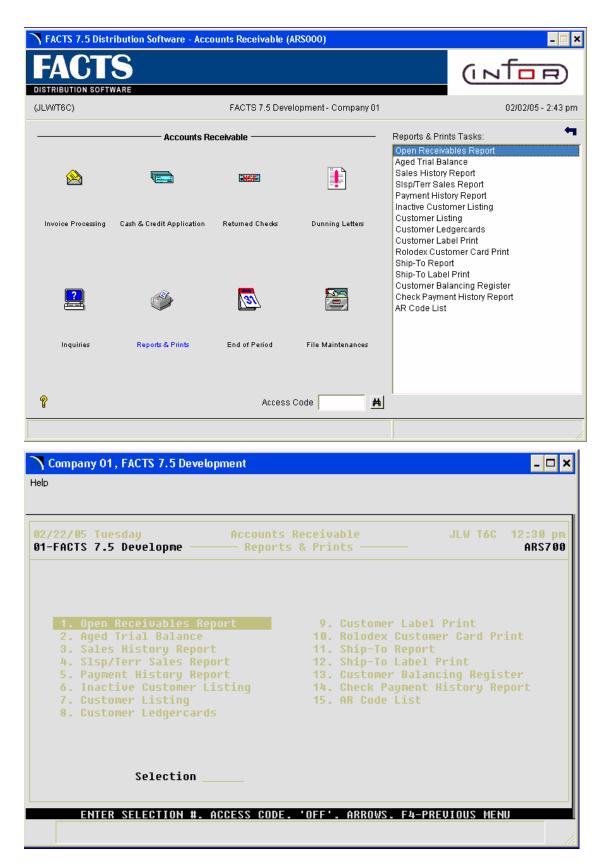
# **Reports & Prints**

All Accounts Receivable reports have the option of printing in customer number, alphabetic, salesperson/territory or customer class order. In addition to the order, the user may choose the range to print. For example, if the order chosen is customer number, the beginning and ending customer number is asked for.

- 1. The Open Receivables Report prints a list of open documents, zero balance documents or both. The options are to print in summary (customer and their balance), detail (customer and information on each invoice for the customer), or detail with transactions (customer and invoice and all transactions against that invoice). Branches may also be selected.
- 2. The Aged Trial Balance prints a report of all open documents in aging columns as of a specified aging date. (Aging columns are determined by the user.) The report may be printed in summary (customer and balance), detail (customer and information on each invoice due by the customer), and detail with transactions (customer and invoice and all transactions against that invoice). Branches may also be selected.
- 3. The Sales History Report prints various sales history and/or gross margin information from the customer's history. The user may select MTD, YTD and/or PYR information and determine a minimum to print. Branches may also be selected.
- 4. The Salesperson/Territory Sales Report prints various sales history and/or gross margin information from the salesperson/territory's history. The user may select MTD, YTD and/or PYR information and determine a minimum to print. Branches may also be selected.
- 5. The Payment History Report prints various payment history information from the customers' payment history in three accumulation periods. Branches may also be selected.
- 6. The Inactive Customer Listing prints a list of all customers who have been inactive as of a date that you specify. Sales history figures may be included in the report. This report will not update any files but may be

useful in allowing the user to delete inactive customers. Branches may also be selected.

- 7. The Customer Listing prints a report of general information, code information or sales information on the customers. The customer's address, phone number, contact information and/or message may print on either report. In addition to the standard sort order choice, the user may select a beginning and ending code to print (terms code, tax code, GL posting tables, geography code, statement code). Branches may also be selected.
- 8. The Customer Ledgercards Report prints a list of the transaction types chosen which have affected the customer's balance. Branches may also be selected.
- 9. The Label Print program prints up to 99 labels per customer and may be sorted by zip code. The user may choose to print for active or inactive customers and branches may also be selected.
- 10. The Rolodex Customer Card Print program prints up to 99 cards per customer and may be sorted alphabetically. The user may choose to print for active or inactive customers and branches may also be selected.
- 11. The Ship-To Report prints customers and all their different ship-to addresses. (The billing address is not included.) Temporary ship-to's may be printed and branches may also be selected.
- 12. The Ship-To Label Print program prints up to 99 labels per ship-to selected by the customer. Customer or contacts may be included.
- 13. The Customer Balancing Register is only run when the customer's balance does not agree with the open invoices for that customer (i.e., very unlikely if there was a power failure in the middle of an update, etc.). The register prints all out-of-balance customers. The optional update will correct each customer's balance and the total AR balance.
- 14. The AR Code List prints a list of the various AR codes including customer classes, salespeople, regions, terms codes, tax codes, GL posting tables, adjustment codes, and customer price classes.



# Open Receivables Report (ARR710)

# Function

This program allows the user to print an Open Receivables Report from the information stored in the open documents file.

The user has the option to:

- Select the print order customer, alpha, salesperson/territory, or customer class.
- Select the beginning and ending order choice.
- Select the branch to print.
- Select the document type (on-account, invoices, service charge, credit memos and/or returned checks.
- Include all, open or zero balance documents.
- Print next period documents and transactions.
- Print summary, detail, or detail with transaction information.

Report information includes the following:

- Summary mode prints the indicator, \*Over Credit Limit of [dollar value]\*, when a customer is over their credit limit. The Over Credit Limit of [dollar value] indicator prints after or in the same position as the Returns Pending Credit indicator. The open documents balance also prints since it is included in the credit limit equation.
- Detail: All open documents for each customer. Printed information consists of document number, disputed invoice marker, over credit limit indicator, type, entry period, entry date, original amount, original discount amount, transaction total amount and current balance.
- Detail with transactions: Everything in the detail report plus the date, register number, payment amount, discount amount, and adjustment amount of each transaction of each document.
- \*Returns Pending Credit\* prints underneath the customer's name if there are open customer returns documents for the customer listed on the report.

The total number of customers listed is also included along with customer and report totals.

# **User Inputs**

The following inputs are involved in printing the Open Receivables Report:

1. Order

Select the order the report is to print (ref. 6).

## 2. Beginning Order Choice

Select the beginning order choice to print (ref. 7).

## 3. Ending Order Choice

Select the ending order choice to print (ref. 8).

## 4. Branch

Enter the branch number. The entry must be a valid branch. CR defaults to the branch assigned to the terminal. F2 defaults to ALL.

# 5. Document Types

Enter, side by side, whether to include **OA**-on account, **IN**-invoices, **SC**-service charges, **CM**-credit memos, and/or **RC**-returned check document types. CR defaults to ALL.

## 6. Balance

Enter whether to include All documents, Only open documents or Zero balance documents. CR defaults to ALL.

# 7. Next Period

Enter **Y** or **N** to indicate whether next period documents and transactions should be included. CR defaults to Y.

# 8. Credit Limit Check

Indicate whether to check if the customer is over their credit limit by entering Y at the Credit Limit Check prompt, or enter N to skip the credit limit check.

## 9. Scope

Enter whether to print Summary, Detail or detail with Transaction information. CR defaults to S.

# **Technical Notes**

Printing proceeds by reading through the chosen file - customer (ARCUST), alpha (ARCLCX), salesperson/territory (ARSLSX), or customer class (ARCLSX). The open documents file (AROPEN) is then checked for documents that meet all criteria entered. If transactions are included, the transactions file (ARTRAN) is checked.

FILES USED - SMCNTL, ARCUST, ARCALX, AROPEN, ARTRAN, ARCLSX, ARSLSX

| 🕂 01-Specialty Distr                          | ibutors, Inc., Open Receivables Report (ARR710)      | _ 🗆 ×     |
|---|--|-----------|
| <u>T</u> emplate <u>P</u> rint Options        | : <u>H</u> elp                                       |           |
| Order C - Customer                            | Order V Beginning H H First<br>Ending Last           |           |
| Properties                                    |  |           |
| Branch  | 01 sil M Atlanta Branch                              |           |
| Document Types                                |  |           |
| Balance                                       | A - All Documents                                    |           |
| Next Period                                   |  |           |
| Disputed Only                                 |  |           |
| Scope   | S - Summary  |           |
|   |  | <u>ok</u> |
| Template ———<br>None                          | Printer     Windows Print Service                    | Cancel    |
|   |  |           |
|   |  |           |
| 🕅 Open Receivables                            | Report (ARB710)                                      | _ 🗆 ×     |
| Help  |  |           |
|   |  |           |
| 01-Specialty Dis                              | tributors, Open Receivables Report                   | ARR710    |
| Order C                                       | Beginning First<br>Ending Last                       |           |
|   |  |           |
| – Properties –<br>Branch 01 Atlant            | a Branch   |           |
| Decument Tupoc                                | ALL  |           |
| 51  |  |           |
| Balance A All Do                              | cuments  |           |
| Next Period Y                                 |  |           |
| Disputed Only N                               |  |           |
| Scope S Summary                               |  |           |
|   |  |           |
| <ul> <li>Template ——</li> <li>None</li> </ul> |  |           |
|   |  |           |
| on-num neport, F                              | 1-Template, F2-Printer, F3-Change Answers, F4-Exit . |           |
|   |  |           |
|   |  |           |

# Aged Trial Balance (ARR715)

# Function

This program allows the user to print an Aged Trial Balance from the information stored in the open documents file.

Templates that store "current period" (or similar values like "system date") resolve to the "current period at the time the report is run" rather than what the "current period" was at the time the template was created. For example: If you save a template for the Aged Trial Balance Report and select "System Date" for the Cutoff Date input, when that template is selected to run again (either manually or via Job Stream) the current date is determined using the FACTS system date when the report is run not the date when the template was created.

The user has the option to:

- Select the print order customer, alpha, salesperson/territory, or customer class.
- Select the beginning and ending order choice.
- Select branch to print.
- Select the aging date.
- Print next period documents and transactions.
- Print delinquents only.
- Print contact and phone information.
- Print year-to-date and prior year sales figures.
- Print summary, detail or detail with transaction information.

Report information includes the following:

• Summary: for each customer the customer number, name, last payment date, last sale date, customer balance and the total amount due in each aging column.

In Summary mode, the "Over Credit Limit of " indicator, the credit limit, and the customer balance and transactions prints on the Aged Trial Balance Report when a new customer is encountered. The open documents balance is also included. If the report is printing over credit limit only, this will be indicated at the top of the first page.

In Summary mode, the "Over Credit Limit of " indicator, the credit limit, and the customer balance and transactions prints on the Aged Trial Balance Report when a new customer is encountered. The open documents balance is also included. If the report is printing over credit limit only, this will be indicated at the top of the first page.

- Detail: all open documents for each customer. Printed information consists of document number, type, entry date, due date, current amount and amount in the appropriate aging column. Also included is a report total.
- Detail with transactions: everything in the detail report plus the original amount, transaction date, type and amount and customer total for all transactions.

\*Returns Pending Credit\* prints underneath the customer's name if there are open customer returns documents for the customer listed on the report.

The total number of customers listed is also included along with customer and report totals.

#### **FACTS Report Formatter and Multiple Output Options**

This report has access to the FACTS Report Formatter and Multiple Output options. The Multiple Output option allows you to print to more than one output for each instance of a report. For example, a report can print to Excel, the viewer, and to a printer all in one print run. To access the multiple output feature simply choose the Multiple option from the Print Options screen. The FACTS Report Formatter allows users to expand reporting capabilities beyond defining a printer (in Printer F/M). To access the FACTS Report Formatter, select Custom Report Layout→ Customize Report from the menu bar.

**GUI/CUI Users**: The FACTS Report Formatter is only available in Graphical mode. However, Character system users can access the Multiple Output option and custom templates and outputs that have been created by graphical users. However, if the template specifies an output that a character user cannot access, like Excel, the report will not run properly.

## **User Inputs**

#### 1. Order

Select the order the report is to print (ref. 6).

#### 2. Over Credit Limit Only

Enter **Y** or **N** to indicate whether to run the report for only for customers that are over their credit limit.

#### 3. Beginning Order Choice

Select the beginning order choice to print (ref. 7).

#### 4. Ending Order Choice

Select the ending order choice to print (ref. 8).

#### 5. Branch

Enter the branch number. The entry must be a valid branch. CR defaults to the branch assigned to the terminal. F3 defaults to ALL.

#### 6. Aging date

Enter the date upon which aging will be based (ref. 4). CR defaults to the system date.

#### 7. Next Period

Enter **Y** or **N** to indicate whether to include next period documents and transactions. CR defaults to Y.

#### 8. Delinquents Only

Enter **Y** or **N** to indicate whether to include delinquents only on the report. CR defaults to N. If N is entered, skip input #8.

#### 9. Days Delinquent

If N was entered in input #7 (delinquents only), this input is skipped. Enter the number of days past due a document must be to appear on this report (0-999). CR defaults to 0.

## 10. Info

Enter whether to include Contact information and/or **S**ales figures. CR defaults to NONE.

## 11. Disputed Only

Enter **Y** or **N** to indicate whether to run the report for disputed invoices only.

## 12. Credit Limit Check

Enter **Y** or **N** to indicate whether to check if the customer is over their credit limit. Enter N to skip the credit limit check.

## 13. Scope

Enter whether to print Summary, Detail or detail with Transaction information. CR defaults to S.

# **Technical Notes**

Printing proceeds by reading through the chosen file - customer (ARCUST), alpha (ARCALX), salesperson/territory (ARSLSX), or customer class (ARCLSX). The open documents file (AROPEN) is then checked for documents that meet all criteria entered.

FILES USED - SMCNTL, ARCUST, ARCALX, AROPEN, ARTRAN, ARCLSX, ARSLSX

| O1-FACTS 7.4 Maint            | enance, Aged Trial Balance (ARR715)                |                              |
|-------------------------------|--|------------------------------|
| <u>H</u> elp                  |  |                              |
|                               | der Beginning H H Firs<br>it Limit Only Ending Las | -                            |
| Properties                    |  |                              |
| Branch                        | 01 Sin Ha Atlanta Branch                           |                              |
| Aging Date                    | System Date  |                              |
| Next Period                   |  |                              |
| Delinquents Only              | Days Delinquent 10 Credits 🔽                       |                              |
| Disputed Only                 |  |                              |
| Check Credit Limit            |  |                              |
| Include                       | - None   |                              |
| Scope                         | S - Summary  |                              |
| Template<br>None              | Printer Layout WindX Laser Standard                | <u>O</u> K<br><u>C</u> ancel |
| Select print order            |  |                              |
|                               |  |                              |
| Aged Trial Balance (/<br>Help | ARR715)  |                              |
| 01-FACTS 7.4 Main             | tenance Aged Trial Balance                         | ARR715                       |
| Order C<br>Over Credit Limit  | Beginning First<br>Only N Ending Last              |                              |

— Properties — Branch 01 Atlanta Branch Aging Date System Date Next Period Y Delinquents Only N Days Delinquent 10 Credits Y Disputed Only N Check Credit Limit N Include Nothing Scope S Summary Template -None - Printer -- Layout WindX Laser Standard CR-Run Report, F1-Template, F2-Printer, F3-Change Answers, F4-Exit .

# Sales History Report (ARR720)

# Function

This program allows the user to print customer sales history using the information stored in the customer file.

The user has the option to:

- Select the print order customer, alpha, salesperson/territory, or customer class.
- Select the beginning and ending order choice.
- Select branch(es) to print.
- Print month-to-date, year-to-date or prior year figures.
- Print sales, cost, gross margin and/or gross margin percent (%).
- Select the cutoff to print.

The information for this report is stored in the customer file. The information is updated by the SO Daily Sales Register and AR Sales Register updates.

Report information includes the following: customer number and name, sales, cost, gross margin and/or gross margin percent (%) for month-to-date, year-to-date and prior year. Report totals are included for each of these figures. The total number of customers printed is also included.

## **User Inputs**

The following inputs are involved in printing the Sales History Report:

#### 1. Order

Select the order the report is to print (ref. 6).

#### 2. Beginning Order Choice

Select the beginning order choice to print (ref. 7).

#### 3. Ending Order Choice

Select the ending order choice to print (ref. 8).

#### 4. Branch

Enter the branch to print. The entry must be a valid branch code. CR defaults to the branch assigned to the terminal. F3 defaults to ALL.

#### 5. Time Period

Enter Month-to-date, Year-to-date and/or Prior year as figures to print. CR defaults to all.

#### 6. Figures

Enter Sales, Cost, Gross margin and/or gross margin Percent (%) as figures to print. CR defaults to ALL.

# 7. Cutoff

Enter whether there is **N**o cutoff or customers **A**bove or **B**elow a cutoff should be excluded. The cutoff is based on the first letter selected in the figures input #6. For example, if SCP were the figures entered then the cutoff could be based on an amount above or below a **S**ales figure. It is important that the user is aware that if no cutoff is selected, the report will include all sales figures for the selection being printed. For example, if customers are being printed and no cutoff is set, all zero balance customers (i.e., those never sold to) print on the report. CR defaults to N and skips to input #9.

## 8. Amount

If N was entered in input #7 this input is skipped. The basis of the cutoff is the first figure entered above and the type of cutoff that has been determined. The user now enters the cutoff amount. For example, if the figures chosen were SCP and the cutoff was set to **B**elow and the amount was \$500, then customers with sales figures below \$500 (for the time period chosen) do not print.

# **Technical Notes**

Printing proceeds by reading through the selected file - customer (ARCUST), alpha (ARCALX), salesperson/territory (ARSLSX) or customer class (ARCLSX). The customer file is then checked for customers that meet all criteria entered.

FILES USED - SMCNTL, ARCUST, ARCALX, ARCLSX, ARSLSX

| 🙀 Sales History Report (ARR720)  |                |
|--|----------------|
| Template Print Options   |                |
| Order C-CustomerOrder V Beginning I H H First<br>Ending I H H Last   |                |
| Properties   |                |
| Branch 01 🚮 📥 Atlanta Branch   |                |
| Time Period 🔄 🚮 All  |                |
| Figures SCGP ၍ All   |                |
| Cutoff N - No Cutoff   |                |
| Amount   |                |
|  | <u>o</u> k     |
| Template — Printer — Original Printer — Printe | <u>C</u> ancel |
|  |                |
| Select Print Order   |                |
| Sales History Report (ARR720)<br>Help  | <u> </u>       |
| 01-FACTS 7.5 Development Sales History Report  | ARR720         |
| Order C Customer Beginning First<br>Ending Last  |                |
| – Properties –<br>Branch 01 Atlanta Branch   | -              |
| Time Period MYP All  |                |
| Figures SCGP All   |                |
| Cutoff N   |                |
| Amount   |                |
|  |                |
| - Template   |                |
| None WindX Laser   |                |
| CR-Run Report, F1-Template, F2-Printer, F3-Change Answers, F4-Exit .   |                |
|  |                |

# Slsp/Terr Sales Report (ARR725)

# Function

This program allows the user to print a Salesperson/Territory Sales Report from the information stored in the salesperson/territory file.

The user has the option to:

- Select the print order salesperson/territory or region.
- Select the beginning and ending order choice.
- Select branch to print.
- Print month-to-date, year-to-date or prior year figures.
- Print sales, cost, gross margin and/or gross margin percent (%).
- Select the cutoff to print.

The information for this report is stored in the salesperson/territory file. The information is updated by the SO Daily Sales Register and the AR Sales Register updates.

Report information includes the following: salesperson/territory, sales, cost, gross margin and/or gross margin percent (%) for month-to-date, year-to-date, and prior year. Report totals are included for each of these figures. The total number of salesperson/territories printed is also included.

# **User Inputs**

The following inputs are involved in printing the Salesperson/Territory Report:

# 1. Order

Enter whether to print in Salesperson/territory or Region order. CR defaults to S.

# 2. Beginning Order Choice

Select the beginning order choice to print. CR defaults to FIRST.

# 3. Ending Order Choice

Select the ending order choice to print. CR defaults to LAST.

#### 4. Branch

Enter the branch to print. The entry must be a valid branch code. CR defaults to the branch assigned to the terminal. F3 defaults to ALL.

#### 5. Time Period

Enter Month-to-date, Year-to-date and/or Prior year as figures to print. CR defaults to ALL.

#### 6. Figures

Enter Sales, Cost, Gross margin and/or gross margin Percent (%) as figures to print. CR defaults to all.

# 7. Cutoff

Enter whether there is **N**o cutoff or customers **A**bove or **B**elow a cutoff should be excluded. The cutoff is based on the first letter selected in the figures input #6. For example, if SCP were the figures entered then the cutoff would be based on an amount above or below a **S**ales figure. It is important that the user is aware that if no cutoff is selected, the report will include all sales figures for the selection being printed. For example, if salesperson/territories are being printed and no cutoff is set, all zero balance salesperson/territories (i.e., those never having made a sale) print on the report. CR defaults to N.

#### 8. Amount

The basis of the cutoff is the first figure entered above and the type of cutoff that has been determined. The user now enters the cutoff amount. For example, if the figures chosen were SCP and the cutoff was set to **B**elow and the amount was \$500, then salesperson/territories with sales figures below \$500 (for the time period chosen) do not print.

# **Technical Notes**

Printing proceeds by reading through the salesperson/territory by region file (ARRGNX). The salesperson file is then checked for salesperson/territories which meet all criteria entered.

FILES USED - SMCNTL, ARRGNX

| 🙀 SIsp/Terr Sales Report (ARR725) |  | _ 🗆 X      |
|-----------------------------------|--|------------|
| <u>Iemplate</u> Print Options     |  |            |
| Order S - Sisp/Terr Order 🔽       | Beginning II M First<br>Ending II M Last |            |
| Properties                        |  |            |
| Branch 🛛 01 🔩 🙀 At                | lanta Branch                             |            |
| Time Period 📃 🚮 All               |  |            |
| Figures SCGP 🌒 All                |  |            |
| Cutoff N - No Cutoff              | <b>•</b>                                 |            |
| Amount                            |  |            |
|                                   |  | <u>o</u> k |
| Template                          | Genicom Line Printer                     | ancel      |
|                                   |  |            |
| Select Print Order                |  |            |
| Slsp/Terr Sales Report (ARR72     | 5)                                       | - 🗆 X      |
| Help                              | 5)                                       |            |
|                                   |  |            |
| 01-FACTS 7.5 Development          | Slsp/Terr Sales Report                   | ARR725     |
| Order S Slsp/Terr                 | Beginning First                          |            |
|                                   | Ending Last                              |            |
| – Properties ————                 |  |            |
| Branch 01 Atlanta Branch          |  |            |
| Time Period MYP All               |  |            |
| Figures SCGP All                  |  |            |
| Cutoff N                          |  |            |
| Amount                            |  |            |
|                                   |  |            |
|                                   |  |            |
| - Template                        | – Printer                                |            |
| None                              | WindX Laser                              |            |
| CR-Run Report, F1-Template,       | F2-Printer, F3-Change Answers, F4-Exit . |            |
|                                   |  |            |

# Payment History Report (ARR730)

# Function

This program allows the user to print a report of payment history using the information stored in the payment history file.

The payment history control record determines the format of information on the Payment History Report.

The Document Removal Register updates each customer's payment history and thereby makes information available for printing on this report. The report information may also be affected by using the customer's Payment History F/M.

Report information includes the following: customer number, customer name, customer class, salesperson/territory, last sale date, last payment date, date the account opened, current AR balance, and total dollars or invoices paid and average number of days over due date or invoice date for three accumulation periods. The total number of customers listed is also included.

# **User Inputs**

The following inputs are involved in printing the Payment History Report:

#### 1. Order

Select the order the report is to print (ref. 6).

#### 2. Beginning Order Choice

Select the beginning order choice to print (ref. 7).

#### 3. Ending Order Choice

Select the ending order choice to print (ref. 8).

#### 4. Branch

Enter the branch to print. The entry must be a valid branch code. CR defaults to the branch assigned to the terminal. F3 defaults to ALL.

# **Technical Notes**

Printing proceeds by reading through the chosen file - customer (ARCUST), alpha (ARCALX), salesperson/territory (ARSLSX) or customer class (ARCLSX). The payment history file (ARPAYS) is then checked for information that meets all criteria entered.

FILES USED - SMCNTL, ARCUST, ARCALX, ARPAYS, ARCLSX, ARSLSX FILES UPDATED - NONE

| Report History Report (ARR730)             | )                   |                   |                      |                              |
|--|---------------------|-------------------|----------------------|------------------------------|
| Order C - Customer Order Properties        | Beginning Ending    |                   | ┫曲 First<br>▶ 曲 Last |                              |
| Branch 🛛 01 🔩 🖊                            | 4 Atlanta Branc     | h                 |                      |                              |
| Template<br>None                           |                     | icom Line Printer |                      | <u>O</u> K<br><u>C</u> ancel |
| Select Print Order                         |                     |                   |                      |                              |
| Payment History Report (ARR7<br>Help       | 730)                |                   |                      | <u> </u>                     |
| 01-FACTS 7.5 Development                   | Payment Hi          | story Report      |                      | ARR730                       |
| Order C Customer                           | Beginning<br>Ending | First<br>Last     |                      |                              |
| — Properties —<br>Branch 01 Atlanta Branch |                     |                   |                      | -                            |
|  |                     |                   |                      |                              |
|  |                     |                   |                      |                              |
|  |                     |                   |                      |                              |
| – Template –––––<br>None                   |                     | - Printer         |                      |                              |
| CR-Run Report, F1-Template                 | , F2-Printer        | , F3-Change Ans   | wers, F4-Exit        | -                            |

# Inactive Customer Listing (ARR735)

# Function

This program allows the user to print a listing of customers who have been inactive (have not purchased any goods) since a specified date using information stored in the by customer file. This report can be used as a guideline for users to determine which customers are inactive and should be removed from the customer file.

The user has the option to:

- Select the print order customer, alpha, salesperson/territory or customer class.
- Select the beginning and ending order choice.
- Select branch(es) to print.
- Print year-to-date and prior year sales history.
- Select the cutoff (inactive) date.

Templates that store "current period" (or similar values like "system date") resolve to the "current period at the time the report is run" rather than what the "current period" was at the time the template was created. For example: If you save a template for the Inactive Customer Listing and select "System Date" for the Cutoff Date input, when that template is selected to run again (either manually or via Job Stream) the current date is determined using the FACTS system date when the listing is run not the date when the template was created.

Report information includes the following: customer number, customer name, customer class, salesperson/territory, last sale date, last payment date, date account was opened, date when highest AR balance occurred, highest AR balance, current balance, and year-to-date and prior year sales figures. The total number of inactive customers listed is also included.

# **User Inputs**

The following inputs are involved in printing an Inactive Customer Listing:

#### 1. Order

Select the order the report is to print (ref. 6).

#### 2. Beginning Order Choice

Select the beginning order choice to print (ref. 7).

#### 3. Ending Order Choice

Select the ending order choice to print (ref. 8).

#### 4. Branch

Enter the branch to print. The entry must be a valid branch. CR defaults to the branch assigned to the terminal. F3 defaults to ALL.

## 5. Sales History

Enter **N** or **Y** to indicate whether to include year-to-date and prior year sales history. CR defaults to N.

## 6. Cutoff Date

Enter the last sale cutoff date. Customers with last activity dates prior to this date will be considered inactive. CR defaults to the system date.

# **Technical Notes**

Printing proceeds by reading through the selected file - customer (ARCUST), alpha (ARCALX), salesperson/territory (ARSLSX) or customer class (ARCLSX). The sales history is then checked for customers that meet all criteria entered.

FILES USED - SMCNTL, ARCUST, ARCALX, ARSLSX, ARCLSX

| Inactive Customer Listing                   | (ARR735)  |                              |
|---|---|------------------------------|
| Order C-Customer Ord                        | er Beginning H H First<br>Ending Last           |                              |
| Sales History                               | <u>桷</u> Atlanta Branch                         |                              |
| Cutoff Date  <br>Template<br>None           | Printer Genicom Line Printer                    | <u>O</u> K<br><u>C</u> ancel |
| Select Print Order                          |   |                              |
| <b>F. Inactive Customer Listing</b><br>Help | (ARR735)  |                              |
| 01-Demo Company                             | Inactive Customer Listing                       | ARR735                       |
| Order C Customer<br>- Properties            | Beginning First<br>Ending Last                  |                              |
| Branch 01 Atlanta Bra                       | nch   |                              |
| Sales History N                             |   |                              |
| Cutoff Date System D                        | ate   |                              |
|   | Duistan   |                              |
| <ul> <li>Template — None</li> </ul>         | Print to file                                   |                              |
| CR-Run Report, F1-Tem                       | plate, F2-Printer, F3-Change Answers, F4-Exit . |                              |
|   |   |                              |

# Customer Listing (ARR740)

# Function

This program allows the user to print a Customer Listing of general or sales information using the information stored in the customer file.

The user has the option to:

- Select the print order customer, alpha, salesperson/territory or customer class.
- Select the beginning and ending order choice.
- Select branch to print.
- Select a certain code to print (terms, tax, geography, GL posting table or statement).
- Select the beginning and ending code to print.
- Print general, sales or code information.
- Print address, phone, contact, and/or message information.
- Print active, inactive or all customers.
- Skip up to 9 lines between customers.

Report information includes the following:

- General: Customer number, name and address, phone numbers, contacts, message, alpha, commission %, invoice discount %, ship via, zone, price level, if backorders are allowed, if purchase order numbers are required, if payment history is stored, if SO past sales history is stored, if SO past invoice history is stored, if customer receives dunning letters, last dunning letter sent and if ledgercards are used.
- Sales: Customer number, name and address, phone numbers, contacts, message, ship-to, credit limit, current AR balance, last sale date, last payment date, date account opened, highest balance date, highest balance amount, if customer is on hold, last dunning letter date sent and number of dunning letters. An asterisk (\*) indicates if customers are over their credit limit.
- Code: Customer number, name and address, phone numbers, contacts, message, customer class, salesperson/territory, terms code, tax code, rate and exempt number, GL posting table, branch, geography code and statement code.

The total number of customers listed is also included.

# **FACTS Report Formatter and Multiple Output Options**

This report has access to the FACTS Report Formatter and Multiple Output options. The Multiple Output option allows you to print to more than one output for each instance of a report. For example, a report can print to Excel, the viewer, and to a printer all in one print run. To access the multiple output feature simply choose the Multiple option from the Print Options screen. The FACTS Report Formatter allows users to expand reporting capabilities beyond defining a printer (in Printer F/M). For Customer Listing, you can select Template-Select from the menu bar to associate a system template with

multiple outputs to Notepad<sup>®</sup> or your report Viewer. To access the FACTS Report Formatter, select Custom Report Layout  $\rightarrow$  Customize Report from the menu bar.

**GUI/CUI Users**: The FACTS Report Formatter is only available in Graphical mode. However, Character system users can access the Multiple Output option and custom templates and outputs that have been created by graphical users. However, if the template specifies an output that a character user cannot access, like Excel, the report will not run properly.

# User Inputs

The following inputs are involved in printing the Customer Listing:

## 1. Order

Select the order the report is to print (ref. 6).

## 2. Beginning Order Choice

Select the beginning order choice to print (ref. 7).

## 3. Ending Order Choice

Select the ending order choice to print (ref. 8).

#### 4. Branch

Enter the branch number to print. The entry must be a valid branch. CR defaults to the branch assigned to the terminal. F3 defaults to ALL.

#### 5. Code

Enter whether to print Terms code, taX code, GL posting table, Geography or Statement code as the code to print in a range. CR defaults to no code range and skips to input #8.

#### 6. Beginning Code

If no code was entered in input #5, this input is skipped. Select the beginning code to print; e.g., if geography was chosen above, the user selects the beginning geographical code to print. CR defaults to FIRST.

#### 7. Ending Code

If no code was entered in input #5, this input is skipped. Select the ending code to print; e.g., if geography was chosen above, the user selects the ending geographical code to print. CR defaults to LAST.

#### 8. Status

Enter whether to **include** Address, Phone, Contact, Notes, and/or Message information on the report. The program defaults to NONE Enter whether to print Active or Inactive customers on the report. CR defaults to ALL.

#### 9. Information

Enter whether to print General, Sales or Code information. CR defaults to G.

#### 10. Include

Enter whether to print Address, Phone, Contact, Notes and/or Message information on the report. CR defaults to NONE.

## 11. Urgent

If you selected to include notes, select the Urgent option to print only urgent notes for the specified customers.

## 12. Category

In the Category input, enter the specific categories of notes to print. You can select {bmct all.shg} to print all categories of notes or the {bmct find.shg} icon to search for categories.

Tip: If you choose only the Notes option from the Include prompt, only customers that have notes in the specified Category will print. If the Notes option and any other option (such as Contact) are chosen, all customers will print.

# 13. Beginning Date

If you chose to print notes you can do by dates, enter the beginning date to print by.

# 14. Ending Date

If you chose to print notes you can do by dates, enter the ending date to print by.

# **Technical Notes**

Printing proceeds by reading through the chosen file - customer (ARCUST), alpha (ARCALX), salesperson/territory (ARSLSX), or customer class (ARCLSX). The customer file (ARCUST) is then checked for customers that meet all criteria entered.

FILES USED - SMCNTL, ARCUST, ARCALX, ARCLSX, ARSLSX

| 🗋 01-FACTS 7.4 Maintenance, Customer Listing (ARR740)  |        |
|--|--------|
| Help   |        |
| Order Conternation Beginning II A First<br>Ending II A Last  |        |
| Branch 01 Stanta Branch  |        |
| Branch 01 <b>新产 Atlanta Branch</b><br>Code · No Code Range · Beginning · · · · · · · · · · · · · · · · · · ·   |        |
| Status - All Customers   |        |
| Info G-General   |        |
| Include None   |        |
| Notes Urgent Beginning Date First  |        |
| Category All Ending Date Last  |        |
| Template     Printer     QK       None     WindX Laser     Standard     Cancel   |        |
| Select print order   |        |
|  |        |
| Customer Listing (ARR740)  | _ 🗆 ×  |
|  |        |
| 01-FACTS 7.4 Maintenance Customer Listing  | ARR740 |
| Order C Customer Beginning First<br>Ending Last  |        |
| – Properties ————————————————————————————————————  |        |
| Code No Code Range Beginning First   |        |
|  |        |
| Ending Last  |        |
| Ending Last<br>Status All Customers  |        |
| Status All Customers<br>Info G General<br>Include None   |        |
| Status All Customers<br>Info G General<br>Include None<br>- Notes<br>Urgent N Beginning Da First   |        |
| Status All Customers<br>Info G General<br>Include None<br>- Notes<br>Urgent N Beginning Da First<br>Category All Ending Date Last                                  |        |
| Status All Customers<br>Info G General<br>Include None<br>- Notes<br>Urgent N Beginning Da First<br>Category All Ending Date Last                                  |        |
| Status All Customers<br>Info G General<br>Include None<br>- Notes<br>Urgent N Beginning Da First<br>Category All Ending Date Last<br>- Template - Printer - Layout |        |

# Customer Ledgercards (ARR750)

# Function

This program allows the user to print Customer Ledgercards. The user has the option to:

- Select the print order customer, alpha, salesperson/territory or customer class.
- Select the beginning and ending order choice.
- Print a date range.
- Select the transaction types to print (beginning balance, Cash Receipts & Adjustments, AR Sales, SO Sales, credit memo, technical support invoices, service charge, returned check, customer balancing).

Report information includes the following: customer, name, date, transaction (register type), debit amount, credit amount, balance, document number and register number. The total number of customers listed is also included.

# **User Inputs**

The following inputs are involved in printing the Customer Ledgercards:

# 1. Order

Select the order the report is to print (ref. 6).

# 2. Beginning Order Choice

Select the beginning order choice to print (ref. 7).

#### 3. Ending Order Choice

Select the ending order choice to print (ref. 8).

#### 4. Branch

Enter the branch number to print. The entry must be a valid branch. CR defaults to the branch assigned to the terminal. F3 defaults to ALL.

# 5. Date Order

Enter date order in which to print: Newest date to oldest date or Oldest date to newest date. CR defaults to N.

# 6. Beginning Date

Enter the beginning ledgercard date to print (ref.4). CR defaults to FIRST.

# 7. Ending Date

Enter the ending ledgercard date to print (ref.4). CR defaults to LAST.

#### 8. Type

Enter whether to print **B**eginning balance, **C**ash Receipts & Adjustments Register, credit **M**emo, **A**R Sales Register, **SO** Daily Sales Register (also includes ER Daily Rental Register), TS Invoice Register, Service Charge Register, Returned Check Register or X-Customer Balancing Register transaction types. CR defaults to ALL.

# **Techncial Notes**

Printing proceeds by reading through the chosen file - customer (ARCUST), alpha (ARCALX), salesperson/territory (ARSLSX), or customer class (ARCLSX). The ledgercard file (ARLEDG) is then checked for ledgercards that meet all criteria entered.

FILES USED - SMCNTL, ARLEDG, ARCUST, ARCALX, ARSLSX, ARCLSX

| 🕞 Customer L                               | edgercards (ARR750)   | _ 🗆 ×          |
|--|---|----------------|
| <u>T</u> emplate <u>P</u> rint             | Options   |                |
| Order <mark>C - C</mark><br>Properties     | ustomer   |                |
| Branch                                     | 01 # Sul Atlanta Branch   |                |
| Date Order                                 | 01 Atlanta Branch   |                |
| Beg Date                                   | Newest  |                |
| End Date                                   | IN INVEST           IN INVEST   |                |
| Туре                                       |   |                |
|  | B-Beg Balance, C-Cash Receipts Reg, A-AR Sales Reg,<br>O-SO Sales Reg, T-TS Invoice Reg, S-Svc Charge Reg,<br>R-Returned Check, X-Customer Balancing, s-SR Contract |                |
| Template –                                 | Printer   | <u>0</u> K     |
| None                                       | Genicom Line Printer  | <u>C</u> ancel |
| Print In                                   | Customer, Alpha, Sisp/Terr, or Customer Class Order? (C/A/S/K)  |                |
| 1  |   |                |
| Customer                                   | Ledgercards (ARR750)  | - 🗆 🗙          |
| Help                                       |   |                |
| 81_EACTS 7                                 | 5 Development Customer Ledgercards  | ARR750         |
| Order C Cus                                |   | 1007.30        |
| — Propertie<br>Branch 01 f                 | es<br>Itlanta Branch  | -              |
| Date Order                                 | N Newest to Oldest  |                |
| Beginning [                                | Date Newest   |                |
| Ending Date                                | 01dest  |                |
| Type All                                   |   |                |
|  |   |                |
|  |   |                |
| <ul> <li>Template</li> <li>None</li> </ul> | Printer   | _              |
| none                                       | WindX Laser   |                |
|  | WindX Laser<br>wrt, F1-Template, F2-Printer, F3-Change Answers, F4-Exit .   |                |
|  |   |                |

# Customer Label Print (ARP710)

# Function

This program allows the user to print labels by zip code from the information stored in the customer file.

The user has the option to:

- Select the print order customer, alpha, salesperson/territory, or customer class.
- Select the beginning and ending order choice.
- Print the labels in zip code order.
- Print contact #1, contact #2 or customer number.
- Print up to 99 labels for each customer.
- Print active, inactive or all customers.
- Select branch to print.

Label information includes the following: customer name, address, city, state, zip code, and either contacts #1 or #2, or the customer number, or neither contact nor customer numbers. The program prints on 11-1/2 by 15 inch paper and prints four (4) labels across. For more information on the size of the labels, see the forms section of the Installation Guide.

To print an alignment (or test page) in graphical mode, select *Print Options*  $\rightarrow$  *Alignment* from the menu bar. In character mode, enter **A** at the selection prompt and press return.

# **User Inputs**

The following inputs are involved in printing the labels:

#### 1. Order

Select the order the labels are to print (including Zip code order) (ref. 6).

#### 2. Beginning Order Choice

Select the beginning order choice to print (ref. 7).

#### 3. Ending Order Choice

Select the ending order choice to print (ref. 8).

#### 4. Zip Code Sort

If Z was entered in input #1, this input is skipped. Enter **N** or **Y** to indicate whether to sort the customers by zip code. CR defaults to N.

#### 5. Contact/Customer Number

Enter whether to print on all labels Customer number, contact **#1** or contact **#2**. CR defaults to NONE.

#### 6. Number of Labels

Enter the number of labels to print per customer (1-99). CR defaults to 1.

#### 7. Status

Enter whether to print Active or Inactive customers. CR defaults to ALL.

#### 8. Branch

Enter the branch number to print. The entry must be a valid branch. CR defaults to the branch assigned to the terminal in Terminal F/M. F3 defaults to ALL.

# **Technical Notes**

Printing proceeds by reading through the chosen file - customer (ARCUST), alpha (ARCALX), salesperson/territory (ARSLSX), or customer class (ARCLSX) or zip code (ARZIPX). The customer file is then checked for the information needed to print labels. If sorted by zip code, the program creates a temporary sort file (SMSRT?) which sorts the zip codes into correct order.

FILES USED - SMCNTL, ARCUST, ARCALX, ARSLSX, ARCLSX

FILES UPDATED - SMSRT?

| 🙀 Customer Label Prin   | t (ARP710)                                     | _ 🗆 ×                        |
|---|--|------------------------------|
| <u>Template</u> <u>Print</u> Options  |  |                              |
| Order C - Customer  | Order Beginning II M First<br>Ending II M Last |                              |
| Properties<br>Zip Code Sort<br>Customer/Contact<br># Labels<br>Status<br>Branch | - None  I  - All Customers  All                |                              |
| Template<br>None  | Printer Genicom Line Printer                   | <u>O</u> K<br><u>C</u> ancel |
| Select Print Order  |  |                              |
| Customer Label Pri<br>Help  | int (ARP710)                                   | - 🗆 X                        |
| 01-FACTS 7.5 Devel  | opment Customer Label Print                    | ARP710                       |
| Order C Customer  | Beginning First<br>Ending Last                 |                              |
| – Properties<br>Zip Code Sort N   |  | -                            |
| Customer/Contact  | None   |                              |
| # Labels 1  |  |                              |
| Status All Custom   | ners .   |                              |
| Branch 01 Atlanta   | Branch   |                              |
| - Template<br>None<br>Alignment<br>CR-Run Report, F1-                           | - Printer                                      | _                            |
|   |  | 11                           |

# Rolodex Customer Card Print (ARP720)

# Function

This program allows the user to print customer Rolodex cards from the information stored in the customer file.

The user has the option to:

- Select the print order customer, alpha, salesperson/territory, or customer class.
- Select the beginning and ending order choice.
- Select branch to print.
- Print by alpha (if print order other than alpha).
- Print up to 99 cards for each customer.
- Select status to print active and/or inactive.

Rolodex card information includes the following: customer number, name, address, phone number, contact #1 and #2, customer class code, and salesperson/territory code. For information on the size of the forms, please see the forms section in the Installation Guide.

To print an alignment (or test page) in graphical mode, select *Print Options*  $\rightarrow$  *Alignment* from the menu bar. In character mode, enter **A** at the selection prompt and press return.

# **User Inputs**

The following inputs are involved in printing the Rolodex cards:

#### 1. Order

Select the order the cards are to print (ref. 6).

#### 2. Beginning Order Choice

Select the beginning order choice to print (ref. 7).

#### 3. Ending Order Choice

Select the ending order choice to print (ref. 8).

#### 4. Branch

Enter the branch number. The entry must be a valid branch. CR defaults to the branch assigned to the terminal. F3 defaults to ALL.

#### 5. Alpha Sort

If the order choice (input #1) was not alpha, enter **N** or **Y** to indicate whether to sort customers alphabetically within the print order. If input #1 was alpha, this input is skipped. CR defaults to N.

#### 6. Number of Cards

Enter the number of cards to print for each customer (1-99). CR defaults to 1.

# 7. Status

Enter whether to print **A**ctive or **I**nactive customers on the report. CR defaults to ALL.

# **Technical Notes**

Printing proceeds by reading through the chosen file - customer (ARCUST), alpha (ARCALX), salesperson/territory (ARSLSX), or customer class (ARCLSX). The customer file is then checked for all customers meeting criteria entered. If sorted by alpha, a temporary sort (SMSRT?) file is built.

FILES USED - SMCNTL, ARCUST, ARCALX, ARSLSX, ARCLSX

```
FILES UPDATED - SMSRT?
```

| 🙀 Rolodex Customer Card Print ( | ARP720)                                    |                |
|---------------------------------|--|----------------|
| Template Print Options          |  |                |
| Order C - Customer Order        | Beginning                                  |                |
| Properties                      |  |                |
| Branch 01 🌒 🚧                   | Atlanta Branch                             |                |
| Alpha Sort                      |  |                |
| # of Cards 1                    |  |                |
| Status 🛛 - All 🗨                |  |                |
| Template                        | Printer                                    | <u>0</u> K     |
| None                            | Genicom Line Printer                       | <u>C</u> ancel |
| Select Print Order              |  |                |
| ,                               |  |                |
| Rolodex Customer Card Prin      | nt (ARP720)                                | - 🗆 🗙          |
| Help                            |  |                |
|                                 |  |                |
| 01-FACTS 7.5 Development        | Rolodex Customer Card Print                | ARP720         |
| Order C Customer                | Beginning First<br>Ending Last             |                |
| - Properties                    | anch                                       |                |
| Alpha Sort N                    |  |                |
|                                 |  |                |
| # of Cards 1                    |  |                |
| Status All                      |  |                |
|                                 |  |                |
|                                 |  |                |
|                                 |  |                |
| - Template                      | Printer                                    |                |
| None<br>Alignment               | WindX Laser                                |                |
|                                 | te, F2-Printer, F3-Change Answers, F4-Exit | 100 C          |
|                                 |  |                |
|                                 |  |                |

# Ship-To Report (ARR745)

# Function

This program allows the user to print a report of customers with ship-to addresses in the AR ship-to file.

Information in this report is originally entered through the Ship-To F/M program. Temporary addresses are from the open documents in Sales Orders.

The user has the option to:

- Select the print order customer, alpha, salesperson/territory or customer class.
- Select the beginning and ending order choice.
- Select branch to print.
- Print address, phone and/or contact information.
- Print temporary ship-to numbers.
- Skip up to 9 lines between customers.

Report information includes the following: customer number and name, customer class, salesperson/territory, and each corresponding ship-to number, customer name and address, phone #1, contacts, route, zone, salesperson/territory, tax code and rate and ship via. The total number of customers listed is also included.

## FACTS Report Formatter and Multiple Output Options

This report has access to the FACTS Report Formatter and Multiple Output options. The Multiple Output option allows you to print to more than one output for each instance of a report. For example, a report can print to Excel, the viewer, and to a printer all in one print run. To access the multiple output feature simply choose the Multiple option from the Print Options screen. The FACTS Report Formatter allows users to expand reporting capabilities beyond defining a printer (in Printer F/M). To access the FACTS Report Formatter, select Custom Report Layout  $\rightarrow$  Customize Report from the menu bar.

**GUI/CUI Users**: The FACTS Report Formatter is only available in Graphical mode. However, Character system users can access the Multiple Output option and custom templates and outputs that have been created by graphical users. However, if the template specifies an output that a character user cannot access, like Excel, the report will not run properly.

# **User Inputs**

The following inputs are involved in printing the Ship-To Report:

#### 1. Order

Select the order the report is to print (ref. 6).

# 2. Beginning Order Choice

Select the beginning order choice to print (ref. 7).

## 3. Ending Order Choice

Select the ending order choice to print (ref. 8).

## 4. Branch

Enter the branch number. The entry must be a valid branch. CR defaults to the branch assigned to the terminal. F3 defaults to ALL.

## 5. Information

Enter whether to print Address, Phone and/or Contact information. CR defaults to NONE.

## 6. Temporary

Enter **Y** or **N** to indicate whether to include temporary ship-to addresses. CR defaults to N.

# 7. Skip

Enter the number of lines to skip between ship-to's on the report (0-9). CR defaults to 0.

# **Technical Notes**

Printing proceeds by reading through the chosen file - customer (ARCUST), alpha (ARCALX), salesperson/territory (ARSLSX), or customer class (ARCLSX). The customer ship-to file (ARSHIP) is checked for customers that meet all criteria entered.

FILES USED - SMCNTL, ARCUST, ARCALX, ARSHIP, ARCLSX, ARSLSX

| Ship-To Report (ARR745)                      |                                |                        | - 🗆 X  |
|--|--------------------------------|------------------------|--------|
| Help   |                                |                        |        |
|  |                                |                        |        |
| 01-FACTS 7.5 Development                     | Ship-To Report                 |                        | ARR745 |
| Order C Customer                             | Beginning First<br>Ending Last |                        |        |
| — Properties ———<br>Branch 01 Atlanta Branch |                                |                        |        |
| Info None                                    |                                |                        |        |
| Temporary N                                  |                                |                        |        |
|  |                                |                        |        |
|  |                                |                        |        |
|  |                                |                        |        |
|  |                                |                        |        |
| - Template                                   | Printer<br>WindX Laser         | - Layout               | —      |
| CR-Run Report, F1-Template,                  | F2-Printer, F3-Char            | nge Answers, F4-Exit . |        |
|  |                                |                        |        |

# Customer Ship-To Label Print (ARP730)

# Function

This program allows the user to print labels for ship-to addresses from the ship-to file.

The user has the option to:

- Select the customer number(s).
- Select the ship-to number(s).
- Print contact #1, contact #2, or customer number.
- Print up to 99 labels for each ship-to.

Label information includes the following: ship-to name, address, city, state, zip code and either contacts #1 or #2, or the customer number, or neither contact nor customer numbers. The program prints on  $11-1/2 \times 15$  inch paper and prints four (4) labels across.

To print an alignment (or test page) in graphical mode, select *Print Options*  $\rightarrow$  *Alignment* from the menu bar. In character mode, enter **A** at the selection prompt and press return.

# **User Inputs**

The following inputs are involved in printing customer ship-to labels:

# 1. Customer Number

Enter the customer number for whom ship-to labels should be printed. The entry must be a valid customer number (ref. 3).

# 2. Ship-To

Enter the ship-to number. The entry must be a valid ship-to number for the customer. CR defaults to SAME.

After a valid ship-to number is entered, the program returns to the customer number input. The user may enter customer number and the program proceeds to the ship-to input #2. F2 ends entries of customer ship-to numbers. When the user selects F2, the remaining fields may be entered.

# 3. Contact/Customer Number

Enter whether to print on all labels Customer number, contact **#1** or contact **#2**. CR defaults to NONE.

# 4. Number of Labels

Enter the number of labels to print per customer (1-99). CR defaults to 1.

# **Technical Notes**

Printing proceeds by reading through the ship-to file (ARSHIP) checking for the information needed to print labels.

FILES USED - SMCNTL, ARCUST, ARSHIP

| Ship-To Label Print (ARP730) |                     | - 🗆 ×  |
|------------------------------|---------------------|--------|
| Help                         |                     |        |
| 01-FACTS 7.5 Development     | SHIP-TO LABEL PRINT | ARP730 |
| CUSTOMER                     |                     |        |
| SHIP-TO                      |                     |        |
|                              |                     |        |
|                              |                     |        |
|                              |                     |        |
| CUSTOMER/CONTACT             |                     |        |
| # OF LABELS                  |                     |        |
| ALIGNMENT                    |                     |        |
|                              |                     |        |
|                              |                     |        |
| ENTER CUSTOMER, F4-END       |                     |        |
|                              |                     |        |

# Customer Balancing Register (ARR780)

# Function

This program allows the user to print out-of-balance customers and update the balance in the customer file to equal the balance in the open documents file. (A register is printed of all customers whose balance is not equal to the total amount of their open documents.) The optional update will reset the customers balances and the company AR balance.

This program is used in the unlikely event of customers becoming out of balance. If the report is updated, the printout should be kept for future tracking of the AR balance. If an out of balance condition is corrected by this register, a manual General Ledger journal entry may be required.

Report information includes: customer number, customer name, new balance (the calculated sum of open documents), current balance and the difference.

# **User Inputs**

The following inputs are involved in running the Customer Balancing Register:

## 1. Print Register

Enter **Y** or **N** to indicate whether to print the Customer Balancing Register. CR defaults to Y.

Upon completion of the Customer Balancing Register the user has the option of updating the customer files to balance with the open documents file.

# 2. OK to Update

Enter **N** or **Y** to indicate whether to update the customer balances. CR defaults to N.

# **Technical Notes**

Printing proceeds by reading through the customer file (ARCUST) and checking the customer balance against the total amount of his documents in the open document file (AROPEN). Any out-of-balance customers are printed along with the old and new company AR balance. The update portion of the program resets the customers balances and the company AR balance, writes a record to the register history file and updates the register trace number and the customer balancing register number. If ledgercards are used, the AR ledgercard file (ARLEDG) is written to.

FILES USED - AROPEN

FILES UPDATED - SMCNTL, ARCUST, ARLEDG

| 📑 Custo          | omer Balancing Register (ARR780)  | _ 🗆 X        |
|------------------|---|--------------|
| <u>T</u> emplate | e <u>P</u> rint Options   |              |
| bala<br>the f    | his program prints a register of all out of balance customers. The optional update resets each cus<br>plance equal to the total of the open documents for that customer. It also resets the A/R balance e<br>e total of all customer balances.<br>ress 'OK' to run the 'Customer Balancing Register'. |              |
| Templa<br>Non    |   | OK<br>2ancel |

| Customer Balancing Register (ARR780)  | - 🗆 🗙  |
|---|--------|
| Help  |        |
|   |        |
| 01-FACTS 7.5 Development Customer Balancing Register  | ARR780 |
|   |        |
| This program prints a register of all out of balance customers. The<br>optional update resets each customer balance equal to the total of the<br>open documents for that customer. It also resets the A/R balance equal<br>to the total of all customer balances. |        |
| Press (CR) to run the 'Customer Balancing Register'.  |        |
|   | -      |
|   |        |
|   |        |
|   |        |
|   |        |
| - Template  |        |
| CR-Run Report, F1-Template, F2-Printer, F3-Change Answers, F4-Exit  .   |        |
|   |        |

# Check History Report (ARR760)

Use the Check Payment History Report to print accounts receivable document information by check number for the specified customers. The report includes document status, original amount, document date, transaction date, and the payment, discount, and adjustment receipt register amounts.

Access this program by choosing Accounts Receivable  $\rightarrow$  Reports & Prints  $\rightarrow$  Check Payment History Report.

### To print Check History:

1. Enter the customer number for the check payment history. Press F2 or the

He icon to search. Press F1 or 🛍 the icon to default to ALL.

2. Select the print Order. You can select from C-check number or D-check date order.

3. Enter the first check number or date that you want to appear on the listing. Press Enter (CR) or the **I** icon to default to FIRST.

4. Select the last check number or date that you want to appear on the listing. Press Enter (CR) or the icon to default to LAST.

5. Press Enter (CR) to run the report.

| N01-Specia                               | Ity Distributors, Inc., Check Payment History Report (ARR760) |              |
|--|---|--------------|
| <u>T</u> emplate <u>P</u> rir            | it Options <u>H</u> elp                                       |              |
| Customer<br>Order<br>Beginning<br>Ending | C - Check number<br>First<br>Last                             |              |
| Template<br>None                         | Printer   | OK<br>Cancel |
|  |   |              |

| Check Payment History Report (ARR760)                                |        |
|--|--------|
| Help   |        |
| 01-Specialty Distributor Check Payment History Report                | ARR760 |
| Customer All   |        |
| Order C Check number   |        |
| Beginning First  |        |
| Ending Last  |        |
|  |        |
|  |        |
|  |        |
|  |        |
| - Template   | _      |
| None Windows Print Service   |        |
| CR-Run Report, F1-Template, F2-Printer, F3-Change Answers, F4-Exit . |        |
|  |        |
|  |        |

# AR Code List (ARR790)

### Function

This program allows the user to print a listing of each of the following accounts receivable codes:

- Customer class
- Salesperson/territory
- Region
- Terms code
- Tax code
- General ledger posting table
- Adjustment code
- Customer price class

Each code above is entered into its own file maintenance program and most are used in the customer file. The adjustment code is used for Cash Receipts.

The user has the option to:

- Select the code to print.
- Select the beginning and ending code.

Report information includes each code and the information stored with the code. The total number of codes listed is also included.

#### **User Inputs**

The following inputs are involved in printing the AR Code List:

#### 1. Select Number

Enter the number of the code to print (1-8).

#### 2. Beginning Order Choice

Select the beginning order choice to print the code selected. CR defaults to FIRST.

#### 3. Ending Order Choice

Select the ending order choice to print of the code selected. CR defaults to LAST.

# **Technical Notes**

Printing proceeds by reading through the control file (SMCNTL) for the codes that meet all criteria entered.

FILES USED - SMCNTL, ARTAXT, GLMSTR

FILES UPDATED - NONE

| AR Code List (ARR790)           |  | - 🗆 ×   |
|---------------------------------|--|---------|
| Help                            |  |         |
| 94 FADTO 7 F Development        |  | 40070.0 |
| 01-FACTS 7.5 Development        | AR Code Print                          | ARR790  |
| Code type 1 Customer class      | Beginning First<br>Ending Last         |         |
|                                 |  |         |
|                                 |  |         |
|                                 |  |         |
|                                 |  |         |
|                                 |  |         |
|                                 |  |         |
|                                 |  |         |
|                                 |  |         |
| - Template                      | — – Printer —                          | -       |
| None                            | WindX Laser                            |         |
| CR-Run Report, F1-Template, F2- | -Printer, F3-Change Answers, F4-Exit . |         |
|                                 |  |         |



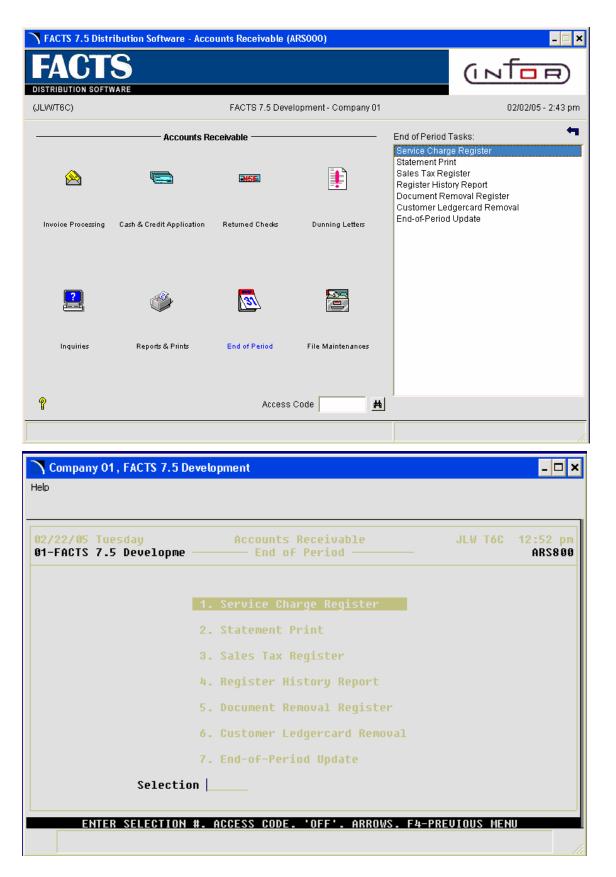


# CHAPTER 9

# **End of Period**

The end-of-period menu contains programs, which should be run at the end of each accounts receivable period to close it correctly.

The Service Charge Register (optional) will calculate service charges and post them to customer accounts. The Statement Print (optional) program will print statements for selected customers. The Sales Tax Register gives a list of each tax code including each invoice with the sales tax generated by that tax code. The Register History Report gives you a list of all registers run which updated the accounts receivable balance for the period. The Document Removal Register gives you a list of all zero balance documents (open receivables paid down to zero). All of the registers listed contain optional updates, which should be run to clear the files to start a new period. The Customer Ledgercard Removal program removes ledgercards by customer, salesperson/territory or customer class. The End-of-Period Update will close the current accounts receivable period by rolling period-to-date figures to zero and incrementing the current period by one.



# Service Charge Register (ARR810)

# Function

This program allows the user to run a register to generate and print service charges based on the information in the service charge control record. The optional update posts the service charges to the customer accounts in the open documents file. A document is created and assigned SC and four digits (example SC0079).

It is suggested the register (if used) be printed as part of the end-of-period procedures.

Templates that store "current period" (or similar values like "system date") resolve to the "current period at the time the report is run" rather than what the "current period" was at the time the template was created. For example: If you save a template for the Service Charge Register and select "System Date" for the Service Charge Date input, when that template is selected to run again (either manually or via Job Stream) the current date is determined using the FACTS system date when the register is run not the date when the template was created.

Report information includes the following: customer number and name, and number of grace days allowed before charging service charges for that customer.

- Summary: For each customer, the total number of documents past due, the total original amount and current amount of all past due documents, and the total service charge.
- Detail: All open documents for each customer. Printed information consists of document number and type (IN-invoice, CM-credit memo, OA-on-account, SC-service charge, RC-returned check) entry date, due date, number of days past due, original and current amounts and the service charge.

On both the detail and summary version, there is a register total of all current amounts and service charges and the total number of customers listed is also included. An asterisk (\*) beside the service charge indicates the charge is below the minimum and will not be charged. Depending on the flag in the company AR static control record, the user may obtain a general ledger distribution printout.

### **User Inputs**

The following inputs are involved in running the Service Charge Register:

The user is given the date when the last Service Charge Register was run. This information is stored in the service charge control record.

#### 1. Service Charge Date

Enter the date to be stored with the service charge (ref.4). Valid dates are between the specified minimum and maximum number of days after the last

register was updated and must be in the current or next GL period and not prior to the current AR period. CR defaults to the system date.

#### 2. Scope

Enter whether to print register Summary or Detail information. CR defaults to S.

The general ledger distribution is built during the printing of the Service Charge Register according to the AR GL posting tables.

#### 3. Negative

Indicate whether or not you want to include negative documents when calculating service charges.

#### 4. Check Register. OK to Print GL Distribution?

After printing the Service Charge Register, **verify the printout**. Users without the general ledger module are asked, **OK to update?** If everything is correct, enter **YES** to continue. The program prints the GL distribution. If there is a correction to be made, enter **N** to exit the program. After the correction is made, the register can be run again.

If general ledger distribution is used, the distribution report is printed. Otherwise, no distribution report is printed, the following input is skipped and the program proceeds with the update.

#### 5. Check GL Distribution. OK to Update?

After printing the distribution, **verify the printout**. If everything is correct enter **YES** to continue. The program proceeds with the update. If there is a correction to be made, enter **N** to exit the program. After the correction is made, the entire register process begins again. The register is run first. The optional GL distribution is printed, followed by the optional update.

### **Technical Notes**

Printing proceeds by reading through the open documents file (AROPEN) for documents which are subject to service charges and then through the service charge control record for criteria to be met for printing. Upon completion of printing, if GL distribution is chosen, printing proceeds by reading through the general ledger distribution file (SMGLD?). When updating, the system proceeds by reading the service charge file (SMSRT?) to update the open documents file, customer file and the distribution file to update the general ledger file (GLJRNL), and the general ledger sort file (GLJRNX).

#### FILES USED - GLMSTR

**FILES UPDATED** - SMCNTL, AROPEN, SMSRT?, ARCUST, SMGLD?, GLJRNL, GLJRNL, GLJRNX, ARCOPX

| 搔 Service Charge Reg                     | ister (ARR810)  |                          |
|--|---|--------------------------|
| Template Print Options                   | Help  |                          |
| Last Service Charge F                    | CF<br>Register run 09/01/1997                         | P=10/1997 SEP            |
| Service Charge Date<br>Scope<br>Negative | 04/13/2000 System Date<br>S - Print In Summary V      |                          |
| Template<br>None                         | Genicom Line Printer                                  | OK<br>Cancel             |
|  |   |                          |
| 💦 Service Charge Regi                    | ister (ARR810)  |                          |
| Help                                     |   |                          |
| 01-Demo Company<br>Last Service Char     | Service Charge Register<br>ge Register run 10/27/2002 | ARR810<br>CP=09/2002 SEP |
| -  | <br>te System Date 06/12/2002                         |                          |
| Scope S                                  |   |                          |
| Negative Y                               |   |                          |
|  |   |                          |
|  |   |                          |
|  |   |                          |
| 1  |   |                          |
| ,  |   |                          |
| – Template ———<br>None                   | Print to file   |                          |
| CR-Run Report, F1                        | -Template, F2-Printer, F3-Change Answers, F4-Exi      | t .                      |
|  |   |                          |
|  |   |                          |

# **Statement Print (ARP810)**

# Function

This program allows the user to print customer statements.

The user may print statements for any group of customers by utilizing statement codes. Each customer is assigned a statement code in the Customer F/M program. Then, the Statement Print program requires input of statement codes to print. Only customers with the chosen statement codes will have a statement printed.

The user has the option to:

- Select the print order (customer, alpha, salesperson/territory customer class or zip code).
- Select the beginning and ending order choice.
- Select branch to print.
- Enter the statement date.
- Enter the discount date.
- Choose statement codes to print.
- Print positive, negative and zero or all balances.
- Print a statement recap.
- Select a minimum number of aging days to include documents.
- Print documents by ship-to within customer.

Although statements may be printed at any time, it is suggested they be printed at the end of each period as part of the end-of-period procedures.

The statement print control record determines if a preprinted form is used, if a tear-off return portion of the statement is used, if zero balance documents are included on the statement and the number of message lines printed per statement.

Standard statement information includes the following: customer number, name and address and statement date. For each invoice, the following information is printed: date, invoice number, due date, original invoice amount, payment date, payment amount, payment type (**PY**-payment, **DS**-discount, **AJ**-adjustment), and current balance. Statement messages and an aging breakdown are also included. If the tear-off return portion is used, information includes customer number, invoice numbers and amounts. Documents may be sorted and printed by ship-to within customer.

The statement recap includes the last statement printing, the total statements printed and the total dollar amount due in each aging category for the statements printed.

Templates that store "system date" resolve to the "current system date at the time the report is run" rather than what the "current system date" was at the time the template was created. For example: If you save a template for the Statement Print and select "Current Date" for the Statement Date input, when that template is selected to run again (either manually or via Job Stream) the statement date is determined using the current date in the Company Periods &

Ending Dates F/M (GLF970) when the report is run not the current date when the template was created.

To print an alignment (or test page) in graphical mode, select *Print Options*  $\rightarrow$  *Alignment* from the menu bar. In character mode, enter **A** at the selection prompt and press return.

### **User Inputs**

The following inputs are involved in printing statements:

#### 1. Order

Select the order in which the statements are to print. Options are by Customer number, **A**-alpha, **S**alesperson/territory, **K**-customer class or **Z**ip code. CR defaults to C.

#### 2. Beginning Order Choice

Select the beginning order choice to print; e.g., if C was selected above, the user selects the beginning customer class to print. CR defaults to FIRST.

#### 3. Ending Order Choice

Select the ending order choice to print; e.g., if C was selected above, the user selects the ending customer class to print. CR defaults to LAST.

#### 4. Branch

Enter the branch number to print statements. The entry must be a valid branch number. CR defaults to the branch assigned to the terminal. F3 defaults to ALL.

#### 5. Statement Date

Enter the date to be used as the statement date determining the aging of documents (ref.4). CR defaults to the system date.

#### 6. Discount Date

Enter the discount cutoff date (ref.4). Invoices with discounts due before this date will not reflect the discount on the statement. Invoices whose discount is due after this date will reflect the discount in the amount due. F1 indicates not applicable and discounts are ignored. CR defaults to the system date.

#### 7. Statement Codes

Enter up to 10 statement codes side by side to print. CR defaults to ALL.

#### 8. Balances

Indicate whether customers with a **P**ositive balance, a **N**egative or zero balance, or **A**-all customers should have statements printed. CR defaults to P.

#### 9. Include recap

Enter  ${\bf Y}$  or  ${\bf N}$  to indicate whether to include the statement recap. CR defaults to N.

#### 10. Aging

Enter the minimum number of aging days for documents to print (i.e., days past invoice or due date - based on which is used). CR defaults to 0.

#### 11. Ship-To Sort

Enter **N** or **Y** to indicate whether to sort and print documents within customer by ship-to. CR defaults to N.

# **Technical Notes**

Printing proceeds by reading through the chosen file - customer (ARCUST), alpha (ARCALX), salesperson/territory (ARSLSX), customer class (ARCLSX) or zip code (ARZIPX). The customer file is then checked for correct statement codes and balances. The open documents file (AROPEN) and transaction file (ARTRAN) are referenced to print the invoice information.

FILES USED - SMCNTL, ARCUST, AROPEN, ARTRAN, ARZIPX, ARCALX, ARSLSX, ARCLSX

FILES UPDATED - NONE

| Statement Print (Af<br>Iemplate Print Options | 3P810)   |                              |
|---|--|------------------------------|
| Order <mark>C - Custome</mark><br>Properties  | r Order Beginning 日 月 H H First<br>Ending 日 H H Last |                              |
| Branch  | 01 👔 📥 Atlanta Branch                                |                              |
| Statement Date                                | System Date  |                              |
| Discount Date                                 | System Date  |                              |
| Statement Codes                               | ALL  |                              |
| Balances                                      | P - Positive   |                              |
| Include Recap                                 | Aging 0 Ship-To Sort                                 |                              |
| Template                                      | Printer Genicom Line Printer                         | <u>O</u> K<br><u>C</u> ancel |
| Select Print Orde                             | er   |                              |

| <mark>ife</mark> Statement Print (ARP810)<br>∐elp |                     |                            |                          |
|---|---------------------|----------------------------|--------------------------|
| 01-Demo Company                                   |                     | ent Print                  | ARP810<br>CP=09/2002 SEP |
| Order C Customer                                  | Beginning<br>Ending |                            |                          |
| — Properties<br>Branch 01 Atlanta Branch          |                     |                            |                          |
| Statement Date System Date                        | •                   |                            |                          |
| Discount Date System Date                         |                     |                            |                          |
| Statement Codes All<br>Balances P                 |                     |                            |                          |
| Include Recap N Aging Ø                           | Ship-To So          | rt N                       |                          |
| - Template<br>None<br>Alignment                   |                     | - Printer<br>Print to file |                          |
| CR-Run Report, F1-Template,                       | F2-Printer          | , F3-Change Answers        | , F4-Exit .              |

# Sales Tax Register (ARR820)

# Function

This program allows the user to print, by tax code, a register of sales tax charges to all customers since the last register was updated. It prints according to options set in the sales tax control record. An optional update allows the user to remove the records printed on the register.

The SO Daily Sales Register, the JC Invoice Register, the AR Sales Register, the ER Daily Rental Register and the TS Invoice Register post information to the sales tax file.

It is suggested the report be printed and updated as part of the end-of-period procedures. To prevent file overflow, the records should be removed on a regular basis.

Report information includes the following:

- Summary: For each customer, the customer number, customer name, tax code, high % and low %, number of documents, merchandise amount, total taxable amount, total tax, state tax, county tax, and local tax.
- Detail: All open documents for each customer. Printed information consists of summary information plus each document date and number .
- Totals: Totals are listed for each city, state and local tax by high and low totals. Register totals are given and the total number of tax codes listed is also included.

An asterisk (\*) indicates the tax was overridden during the invoicing program where the invoice was generated.

### **User Inputs**

The following inputs are involved in running the Sales Tax Register:

#### 1. Beginning Tax Code

Enter the beginning tax code to print. CR defaults to FIRST.

#### 2. Ending Tax Code

Enter the ending tax code to print. CR defaults to LAST.

#### 3. Beginning Date

Enter the beginning sales tax date to print (ref.4). CR defaults to FIRST. The first date would be the first date of invoicing after the old tax records were removed.

#### 4. Ending Date

Enter the ending sales tax date to print (ref.4). CR defaults to LAST.

#### 5. Branch

Enter the branch number to print. The entry must be a valid branch. CR defaults to the branch assigned to the terminal. F3 defaults to ALL.

#### 6. Scope

Enter whether to print register **S**-summary or **D**-detail information. CR defaults to S.

#### 7. Check Register. OK to Remove Records Just Printed?

Enter **YES** or **N** to indicate whether to remove the records just printed on the Sales Tax Register.

# **Technical Notes**

Printing proceeds by reading through the sales tax reporting file (ARTAXR) to find and print all records which meet the entered criteria. Upon completion of printing, if the optional update is run, the system removes all printed records contained in the file.

FILES USED - ARTAXT, ARCUST, AROPEN

FILES UPDATED - SMCNTL, ARTAXR

| 🙀 Sales Tax Register  | (ABB820)   |
|---|--|
| <u>Iemplate</u> <u>Print</u> Options  |  |
|   | CP=10/1997 SEP   |
|   |  |
| Beginning Tax Code  | CACARLOS H H CALIFORNIA CARSON LOS ANGELES   |
| Ending Tax Code   | TXTARFTW M TEXAS TARRANT FORTH WORTH   |
| Beginning Date  | First  |
| Ending Date   | Last   |
| Branch  | 01 Atlanta Branch  |
| Scope   | S - Summary  |
| Template  | Printer OK   |
| None  | Genicom Line Printer <u>C</u> ancel  |
|   |  |
|   |  |
| 🙀 Sales Tax Register (  | ARR820)  |
| <u>H</u> elp  |  |
|   |  |
| 01-Demo Company   | Sales Tax Register ARR82   |
| 01-Demo Company   | Sales Tax Register ARR82<br>CP=09/2002 SE  |
| 01-Demo Company<br>Beginning Tax Cod  | CP=09/2002 SE  |
|   | CP=09/2002 SE<br>e First   |
| Beginning Tax Cod   | CP=09/2002 SE<br>e First<br>Last   |
| Beginning Tax Cod<br>Ending Tax Code  | CP=09/2002 SE<br>e First<br>Last   |
| Beginning Tax Cod<br>Ending Tax Code<br>Beginning Date F  | CP=09/2002 SE<br>e First<br>Last<br>irst   |
| Beginning Tax Cod<br>Ending Tax Code<br>Beginning Date F<br>Ending Date Last  | CP=09/2002 SE<br>e First<br>Last<br>irst   |
| Beginning Tax Cod<br>Ending Tax Code<br>Beginning Date F<br>Ending Date Last<br>Branch 01 Atlanta                                   | CP=09/2002 SE<br>e First<br>Last<br>irst   |
| Beginning Tax Cod<br>Ending Tax Code<br>Beginning Date F<br>Ending Date Last<br>Branch 01 Atlanta                                   | CP=09/2002 SE<br>e First<br>Last<br>irst   |
| Beginning Tax Cod<br>Ending Tax Code<br>Beginning Date F<br>Ending Date Last<br>Branch 01 Atlanta<br>Scope S Summary                | CP=09/2002 SE<br>Last<br>irst<br>Branch  |
| Beginning Tax Cod<br>Ending Tax Code<br>Beginning Date F<br>Ending Date Last<br>Branch 01 Atlanta                                   | CP=09/2002 SE<br>e First<br>Last<br>irst   |
| Beginning Tax Code<br>Ending Tax Code<br>Beginning Date F<br>Ending Date Last<br>Branch 01 Atlanta<br>Scope S Summary<br>- Template | CP=09/2002 SE<br>e First<br>Last<br>irst<br>Branch<br>———————————————————————————————————— |
| Beginning Tax Code<br>Ending Tax Code<br>Beginning Date F<br>Ending Date Last<br>Branch 01 Atlanta<br>Scope S Summary<br>- Template | CP=09/2002 SE<br>Last<br>irst<br>Branch<br>————————————————————————————————————            |
| Beginning Tax Cod<br>Ending Tax Code<br>Beginning Date F<br>Ending Date Last<br>Branch 01 Atlanta<br>Scope S Summary<br>- Template  | CP=09/2002 SE<br>e First<br>Last<br>irst<br>Branch<br>———————————————————————————————————— |

# **Register History Report (ARR830)**

# Function

This program allows the user to print a report of all registers affecting the accounts receivable balance. This provides a trace of what transpired to obtain the current AR balance. The optional update will remove the records just printed through the current period without affecting any balance.

Registers that appear on this report include the SO Daily Sales Register, JC Invoice Register, ER Daily Rental Register, TS Invoice Register, AR Sales Register, Cash Receipts & Adjustments Register, Returned Check Register, and Service Charge Register. It is suggested the report be printed as part of the endof-period procedures. To prevent file overflow, the records should be removed on a regular basis.

Report information for each register includes the following: AR trace number, register date, period, register number, type, beginning AR balance, dollar amount of register, discount amount, adjustment amount and ending AR balance. The total change for periods affected is listed and the total number of registers printed on the report is also included.

# **User Inputs**

The following inputs are involved in printing the Register History Report:

#### 1. Include Recap

Enter **Y** or **N** to indicate whether to include a recap of the register types (SO Daily Sales Registers, ER Daily Rental Register, TS Invoice Register, AR Sales Registers, Cash Receipts & Adjustments Registers, Returned Check Registers and Service Charge Registers). CR defaults to Y.

#### 2. Check Report. OK to Remove Records Through Current Period?

Enter YES or N to indicate whether to remove the records just printed.

### **Technical Notes**

Printing proceeds by reading through the register history records of the control file (SMCNTL). Information prints in order of effect by register trace number. The optional update removes the records from the file.

FILES UPDATED - SMCNTL

| Register History Report (ARR                | 830)   |                          |
|---|--|--------------------------|
| Iemplate Print Options                      |  |                          |
|   |  | CP=10/1997 SEP           |
|   |  |                          |
|   | of registers affecting the A/R balance. This allows A/R I  | -                        |
|   | ne order in which they changed the A/R balance. The op   | otional update removes   |
| all hisory records preceding                | the first trace number for the next period.  |                          |
| Include Recapi                              |  |                          |
|   |  | ок (                     |
| Template                                    | Genicom Line Printer   | Cancel                   |
| None  | Genicom Eine Philler   |                          |
| Include Recap by Register                   | Туре   |                          |
|   | · · · · · · · · · · · · · · · · · · ·  |                          |
| 11-Demo Company                             | Register History Report  | ARR830<br>CP=09/2002 SEP |
| This allows A/R bala<br>order in which they | a report of registers affecting the A/<br>nce tracing as registers will print in<br>changed the A/R balance. The optional<br>records preceding the first trace # for | the same update          |
| include Recap Y                             |  |                          |
| - Template                                  | Printer  |                          |
| None  | Print to file  |                          |
| CR-Run Report, F1-Templa                    | te, F2-Printer, F3-Change Answers, F4-   | Exit .                   |
|   |  |                          |

# **Document Removal Register (ARR840)**

# Function

This program allows the user to print a report of all documents paid down to zero and optionally remove those records from the open documents file and the transaction file. The update also maintains the customer payment history file and writes documents removed to the paid documents file (if stored per the AR Static Control Record).

Prior to running this register, invoices are updated through the Daily Sales Register, JC Invoice Register or AR Sales Register and paid off in full and updated in the Cash Receipts & Adjustments Register.

The update portion of this program writes information to the payment history file. Information is available to print on the Payment History Report. The update portion also writes open documents and their associated transactions to the paid documents and paid documents transactions file. Paid document information is then available for display in the Customer Inquiry - Paid Documents view.

It is suggested that this report be printed and updated as part of the end-ofperiod procedures. To prevent file overflow, the records should be removed on a regular basis.

Report information includes the following: customer number and name, document number, document type (IN-invoice, CM-credit memo, OA-on-account, SC-service charge, RC-returned check), entry period, entry date, and original amount. Also included under transactions are date of transaction, register number and payment, discount, and adjustment amounts. Finally, the current balance (zero) is printed. If an asterisk (\*) appears, the original amount minus the transaction is not equal to the current balance. The total number of documents listed is also included.

### **User Inputs**

The following inputs are involved in running the Document Removal Register:

#### 1. Branch

Enter the branch number. The entry must be a valid branch. CR defaults to the branch assigned to the terminal. F3 defaults to ALL.

#### 2. Print Register

Enter **Y** or **N** to indicate whether to print the Document Removal Register. CR defaults to Y.

#### 3. Check Register. OK to Update?

Enter **YES** or **N** to indicate whether to update the payment history file and remove records just printed.

# **Technical Notes**

Printing proceeds by reading through the open documents file (AROPEN). Documents with balances not equal to zero are skipped. The update portion removes records from the transaction file (ARTRAN), the open documents file and its associated sort file (ARCOPX). The payment history file (ARPAYS) is then updated along with the paid documents file (ARPDOC) and the paid documents transaction file (ARPDTR) if paid document history is maintained.

#### FILES USED - ARCUST

FILES UPDATED - SMCNTL, AROPEN, ARTRAN, ARPAYS, ARCOPX, ARPDOC, ARPDTR

| Document Removal Reg   | ister (ARR840)  |   |   |    |
|--|---|---|---|----|
| mplate <u>P</u> rint Options   |   |   |   |    |
|  |   |   | CP=10/1997                                | SE |
| This program prints a l  | egister of all zero balance do                                      | uments. The ontional und  | late removes these                        |    |
| documents from the sy  | -   | suments. The optional upo   | 1416 161110763 11636                      |    |
| documents nom the sy   | stern   |   |   |    |
| Əranch 🚺 ၍ 🛤   | Atlanta Branch  |   |   |    |
| emplate  |   |   | <u>0</u> K                                |    |
| None   |   | om Line Printer   | <u> </u>                                  |    |
| Enter Branch to Print,   | F1-All, F2-Search   |   |   |    |
| · ·  |   |   |   |    |
| Document Removal Regi  | ster (ARR840)   |   |   |    |
|  | Document Remov  | al Register   | ARR:<br>CP=09/2002                        |    |
| optional update  | nts a register of all<br>removes these documen                      | zero balance docu   | CP=09/2002 :<br>ments. The                |    |
| Demo Company<br>This program pri<br>optional update<br>the payment hist                                  | nts a register of all<br>removes these documen<br>ory file.         | zero balance docu   | CP=09/2002 :<br>ments. The                |    |
| Demo Company<br>This program pri<br>optional update p  | nts a register of all<br>removes these documen<br>ory file.         | zero balance docu   | CP=09/2002 :<br>ments. The                |    |
| Demo Company<br>This program pri<br>optional update<br>the payment hist                                  | nts a register of all<br>removes these documen<br>ory file.         | zero balance docu   | CP=09/2002 :<br>ments. The                |    |
| Demo Company<br>This program pri<br>optional update<br>the payment hist                                  | nts a register of all<br>removes these documen<br>ory file.         | zero balance docu   | CP=09/2002 :<br>ments. The                |    |
| Demo Company<br>This program pri<br>optional update<br>the payment hist                                  | nts a register of all<br>removes these documen<br>ory file.         | zero balance docu   | CP=09/2002 :<br>ments. The                |    |
| Demo Company<br>This program pri<br>optional update<br>the payment hist                                  | nts a register of all<br>removes these documen<br>ory file.         | zero balance docu   | CP=09/2002 :<br>ments. The                |    |
| Demo Company<br>This program pri<br>optional update<br>the payment hist                                  | nts a register of all<br>removes these documen<br>ory file.<br>anch | zero balance docu   | CP=09/2002 :<br>ments. The                |    |
| Demo Company<br>This program pri<br>optional update<br>the payment hist<br>unch 01 Atlanta Br<br>emplate | nts a register of all<br>removes these documen<br>ory file.<br>anch | zero balance docu<br>ts from the system<br>Printer<br>Print to file | CP=09/2002 :<br>ments. The<br>and updates |    |
| Demo Company<br>This program pri<br>optional update<br>the payment hist<br>unch 01 Atlanta Br<br>emplate | nts a register of all<br>removes these documen<br>ory file.<br>anch | zero balance docu<br>ts from the system<br>Printer<br>Print to file | CP=09/2002 :<br>ments. The<br>and updates |    |

# **Customer Ledgercard Removal (ARU810)**

# Function

This program allows the user of the FACTS system to remove ledgercard transactions from the customer ledgercard file. It is suggested to print the ledgercards before running this program. The program can be run in customer, alpha, salesperson/territory or customer class order based on a transaction cutoff date. It is suggested to run this removal as part of the end-of-period procedures.

### **User Inputs**

The following inputs are involved in running the Customer Ledgercard Removal program:

#### 1. Order

Select the order the transactions are to be removed (ref. 6).

#### 2. Beginning Order Choice

Enter the beginning order choice to remove (ref. 7).

#### 3. Ending Order Choice

Enter the ending order choice to remove (ref. 8).

#### 4. Branch

Enter the branch number to remove ledgercard transactions. The entry must be a valid branch. CR defaults to the branch assigned to the terminal. F3 defaults to ALL.

#### 5. Cutoff Date

Enter the last transaction cutoff date (ref.4). Records will be removed through this date. CR defaults to the ending date of the last general ledger period closed.

#### 6. Keep

Enter the minimum number of ledgercards to keep (not remove) on file per customer regardless of the cutoff date (1-99). CR defaults to NO MINIMUM.

### **Technical Notes**

Updating proceeds by reading through the chosen file - customer (ARCUST), alpha (ARCALX), salesperson/territory (ARSLSX) or customer class (ARCLSX). The customer ledgercard file (ARLEDG) is then checked for all records meeting criteria entered.

FILES USED - SMCNTL, ARCUST, ARCALX, ARSLSX, ARCLSX

FILES UPDATED - ARLEDG

| 🙀 Customer Ledgercard Remova                              | al (ARU810)             |                       |                |
|---|-------------------------|-----------------------|----------------|
| <u>T</u> emplate <u>P</u> rint Options                    |                         |                       |                |
| Last Canica Obanna Davistanu                              |                         |                       | CP=10/1997 SEP |
| Last Service Charge Register ri<br>Order C-Customer Order |                         |                       |                |
| Order C-Customer Order                                    | Beginning<br>Ending     | II First<br>▶  Last   |                |
| Properties  |                         | VI PH Last            |                |
| Branch 01   | Atlanta Branch          |                       |                |
| Cutoff Date   | Last GL Period E        | -nd Date              |                |
| Keep 🛛 🖉 🕅  | lo Minimum              |                       |                |
|   |                         |                       | ок             |
| Template  | Printer Viewer          |                       | Cancel         |
|   | VIEWEI                  |                       |                |
| Select Print Order  |                         |                       |                |
| 👫 Customer Ledgercard Removal                             | (ABU810)                |                       |                |
| Help  | (mooro)                 |                       |                |
|   |                         |                       |                |
| 01-Demo Company   | CUSTOMER LEDGERC        | ARD REMOVAL           | ARU810         |
| THIS PROGRAM WILL REMOVE                                  | CUSTOMER LEDGERCARDS I  | BASED ON THE CRITERIA | ENTERED.       |
| ORDER C   |                         |                       |                |
| BEGINNING CUSTOMER FIRST                                  |                         |                       |                |
| ENDING CUSTOMER LAST                                      |                         |                       |                |
|   |                         |                       |                |
| BRANCH 01 Atlanta Branch                                  |                         |                       |                |
| CUTOFF DATE LAST GL PERI                                  | OD ENDING DATE 08/31/02 | 2                     |                |
| KEEP NO MINIMUM   |                         |                       |                |
|   |                         |                       |                |
|   |                         |                       |                |
|   |                         |                       |                |
|   |                         |                       |                |
| END OF INPUTS. ENTER 'YE                                  | S' TO CONTINUE, F4-BAC  | KUP                   |                |
|   |                         |                       |                |
|   |                         |                       |                |

# End-Of-Period Update (ARU890)

# Function

This program allows the user to close the current accounts receivable period. The End-of-Period Update should be run at the end of each accounts receivable period.

This update allows the user to:

- Close out the current period in accounts receivable.
- Clear the period-to-date customer and salesperson/territory sales information.
- Roll year-to-date information to the prior year, if this is the end of the year.
- Roll payments history down one period, dropping the oldest period.
- Remove paid document history based on the number of periods stored.

Prior to running this update, the following programs should be printed and updated: Service Charge Register, Statement Print, Sales Tax Register, Register History Report, Document Removal Register and Customer Ledgercard Removal.

Note: The End of Period Update cannot be run if there are any cash receipts batches that have not been updated. The program reads through the possible cash receipts batch files to see if any batches are unposted and displays a message if all batches are not posted and returns to the main FACTS menu.

### **User Inputs**

The following inputs are involved in using the End-of-Period update:

#### 1. Closeout Period?

Enter **Y** or **N** to indicate whether to proceed with closing the current accounts receivable period. CR defaults to **Y**.

#### 2. Have the Above End-of-Period Programs Been Run?

Enter **N** or **YES** to indicate if the above reports have been run. This input is just a last check to make sure the user has run all the necessary reports before closing the period. CR defaults to N and the program is terminated.

If the last AR period was closed less than 20 days before the system date, a message is displayed indicating the number of days since the last close. If the last AR period was closed more than 20 days before the system date, input #3 is skipped.

#### 3. Are You Sure You Want To Close Out This Period?

Enter **N** or **YES** to indicate whether to close the period. CR defaults to N and the program is terminated.

# **Technical Notes**

The system checks to make sure the last Sales Register (ARINVC) and Cash Receipts & Adjustments Register (ARCS??) have been run. Month-to-date sales and cost figures in the salesperson/territory records are set to zero (SMCNTL). If it is year-end, year-to-date figures are rolled into the prior year. Month-todate sales figures in the customer file (ARCUST) are set to zero. If it is yearend, year-to-date figures are rolled into the prior year. Next, the customer payment history figures in the payment history file (ARPAYS) are rolled to the prior period, dropping the oldest period. Next, the paid documents and transactions are removed from the paid documents history file (ARPDOC) and the paid document transaction history file (ARPDRC). Paid document removal is based on the number of periods paid documents are stored (set in the AR Static Control Record). Finally, the current AR period is increased by one period.

#### FILES USED - ARINVC

#### FILES UPDATED - SMCNTL, ARCUST, ARPAYS, ARPDOC, ARPDTR

| 🔣 End-of-            | Period Update (ARU890)                                       |                   |               |             |                        |
|----------------------|--|-------------------|---------------|-------------|------------------------|
| <u>H</u> elp         |  |                   |               |             |                        |
| 01-Demo              | Company  | END OF PERIOD     | UPDATE        |             | ARU890<br>CP=09/02 SEP |
|                      | GRAM WILL CLOSE TH   |                   |               |             |                        |
| CURRENT              | PERIOD PAYMENT HIS   | TURY FIGURES WILL | BE ROLLED TO  | PRIUR PERIC | JD .                   |
|                      |  |                   |               |             |                        |
| 01.0SE 01            | IT PERIOD Y  |                   |               |             |                        |
| GLUSE UL             | IT FERIOD T  |                   |               |             |                        |
| STATEMEN<br>Sales ta | CHARGE REGISTER<br>AT PRINT<br>IX REGISTER<br>HISTORY REPORT |                   |               |             |                        |
| DOCUMENT             | REMOVAL REGISTER   |                   |               |             |                        |
|                      |  |                   |               |             |                        |
|                      |  |                   |               |             |                        |
|                      |  |                   |               |             |                        |
| HAVE THE             | ABOVE END-OF-PERI  | OD PROGRAMS BEEN  | RUN? (N/YES), | F4-BACKUP   |                        |
|                      |  |                   |               |             |                        |
|                      |  |                   |               |             |                        |



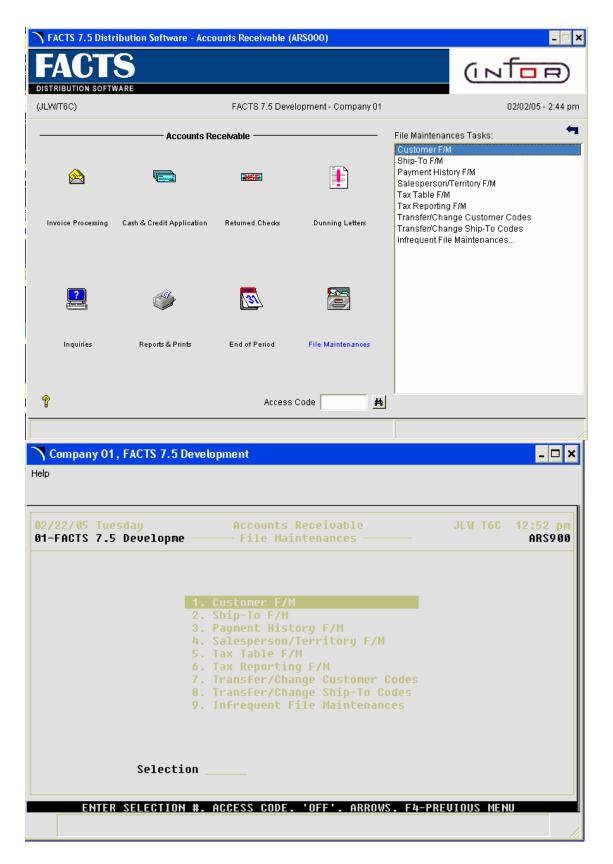


# CHAPTER 10

# **File Maintenances**

File maintenance programs allow the user to enter, change and delete data. These programs are used to enter the initial data required to set up the system.

The user can add, change and delete the records in a file. Some file maintenance programs may be used often (example - customer file) where others are used infrequently. There is an Infrequent File Maintenances menu for the latter programs; most of these are used only one time during the initial setup of the system. However, the information in the infrequent file maintenances may be updated by the system. An example would be the Nonstatic Control F/M which keeps track of the accounts receivable balance, period and all the register trace numbers. All files once set up are maintained and updated on the system, but some files may require additional maintenance by the user even after the system is up and running; they are, for example, customers, ship-to addresses, salesperson/territories and tax codes.



# Customer F/M (ARF910)

### Function

This program allows the user to create and maintain records in the customer file. Each record contains a customer number and general information relevant to the customer. This file is the backbone of the Accounts Receivable System and is referenced by virtually all programs in the Accounts Receivable and Sales Orders Systems.

Customer numbers may be automatically assigned by the system. Before entering customers, the user must set up at least one customer class, customer price class, GL posting table, salesperson/territory, tax code, and terms code. Customers with open SO or AR documents, payment history and ship-to's may not be deleted. Also, customers may not be deleted in this program if they are defined in any other files in the system.

Users should set up at least one cash customer for all counter sale cash customers, if applicable. Users should also set up at least one false customer to be used to transfer sales history to when deleting a customer from the customer file. The system automatically prompts the user for the customer number to transfer to and transfers sales history to that false customer number in sales analysis.

# **User Inputs**

The following inputs are involved in creating customer records:

#### **Main Screen**

#### \* Customer #

Enter the customer number (up to 10 characters) (ref. 3). F1 assigns the next available customer from the nonstatic control record. The word NEXT is displayed until all inputs are entered, then the actual number is displayed before the record is added to the file. F2 allows a search (ref. 11).

#### 2. Customer Name

Enter the customer name (up to 30 characters).

#### 3. Address 1

Enter the customer address (up to 30 characters). If only one address line is needed, use the first.

#### 4. Address 2

Enter the second line of the customer address if needed (up to 30 characters).

#### 5. City

Enter the city name (up to 15 characters).

#### 6. State

Enter the state name using the 2-character designation provided by the post office.

#### 7. Zip Code

Enter the zip code (up to 10 characters).

#### 8. Address 3

Enter line three of the customer's address (up to 30 characters). CR defaults to city, state and zip, entered from the previous inputs. Address 3 may be used for international addresses. Address 3 will be used for all printouts, instead of city, state and zip.

#### 9. Alpha

Enter the alphabetic sort key (up to 10 characters) to be used to sort customers alphabetically for printouts and searches. In most cases, the first 10 characters of the customer's last name will be a good sort key. If more than one customer has the same first 10 characters, you may wish to make the sort key unique. CR defaults to the first 10 characters of the customer name.

#### 10. Contact #1

Enter the name of the person you work with at this customer's office (up to 25 characters). If only one contact is needed, use the first.

#### 11. Phone #1

Enter the phone number including area code, dashes and extension, if needed (up to 17 characters).

#### 12. Email

Enter the email address for the person entered as contact #1 above.

#### 13. Contact #2

Enter the name of another person you work with at this customer's office (up to 25 characters).

#### 14. Phone #2

Enter the second phone number of the customer if needed (up to 17 characters).

#### 15. Email

Enter the email address for the person entered as contact #2 above.

#### 16. Web Site

Enter the company's Internet address on the World Wide Web. You can select the **WWW** button to access the company's Internet on the World Wide Web.

#### **Accounting Screen**

#### 1\* Customer # (displays at the top of the screen)

#### 2. Terms Code

Enter the terms code (up to 2 characters). The entry must be a valid terms code. CR defaults to the terms code of the customer just entered. F2 allows a search (ref. 10).

#### 3. GL Table

Enter the GL posting table to which this customer belongs (up to 3 characters). The entry must be a valid GL posting table. This GL table determines how the customer is to post to the general ledger module. CR defaults to the general ledger posting table of the customer just entered. F2 allows a search (ref. 10).

#### 4. Tax Code

Enter the tax code which applies to this customer (up to 8 characters). The entry must be a valid tax code. CR defaults to the tax code of the customer just entered. F2 allows a search (ref. 10).

#### 5. Tax Rate

Enter whether the tax rate is H-high, L-low, or X-exempt status. CR defaults to H. If tax rate is not applicable, enter H for all customers.

#### 6. Tax Exempt Number

Enter the tax exempt number if applicable (up to 20 characters). This input is a memo field.

#### 7. Credit Limit

Enter the credit limit, if applicable (0- 9999999). CR defaults to 0. The credit limit is used while in the sales orders system (see SO Static Control F/M) and AR invoicing (see AR Static Control F/M).

#### 8. Credit Check Days

Enter the maximum days past the aging date (as set in the Age on Due/Invoice Date input) before the credit check fails. Enter **999** to default to 'None'. The system initially displays the value entered in the Default Credit Check Days input of the Aging Control F/M (ARF962) program as the default when new customer records are created.

During AR Invoice Entry and SO Entry programs, the system will perform an aging on the customer entered. If the credit check days is, for example, 30 days past due date and the customer has any invoices over 30 days past due, then the customer fails the credit check.

#### 9. Grace Period

Enter the number of days grace given to a customer before charging the service charge (0-999) when running the Service Charge Register. This grace period is added to the grace period for all customers as set in the service charge control record F/M. CR defaults to 0.

#### 10. Active

Enter **Y** or **N** to indicate whether the customer is active. If N is entered, no sales processing is allowed for this customer (i.e., no sales orders may be processed) (checks may be entered). CR defaults to Y.

#### 11. On Hold

Enter **N** or **Y** to indicate if this customer is on hold. If Y is entered, no orders can be entered for the customer. CR defaults to N.

#### 12. Use Ledgercards

Enter N or Y to indicate whether to store ledgercards. CR defaults to N.

#### 13. Dunning Letters

Enter **N** or **Y** to indicate whether this customer is to receive dunning letters. Enter 0-5 to indicate the number of the last dunning letter sent; (e.g., the entry Y5 indicates that dunning letters are sent and the number of the last letter sent was 5.) CR defaults to 0.

#### 14. Last Dun Sent

Enter the dunning letter number last sent to this customer. Dunning letters numbers represent different past due notices, which are set up in the Dunning Letter subsystem of this module.

#### 15. Statement Code

Enter the statement code (1 character, N-never). CR defaults to 0. Entering N indicates this customer can never have a statement printed. If statements are printed once a month for all customers you may enter, for example, 1. When you print statements each month the Statement Print program will ask which statement codes to print. If you enter 1, all (eligible) customers with a statement code of 1 assigned in the customer file will have a statement printed. Another example would be if you send statements 4 times a month to 4 different types of customers. You might assign statement codes 1, 2, 3 and 4. Then during the month when you wanted to print statements for the specific types of customers you would enter either 1, 2, 3 or 4 in the Statement Print program.

#### Invoicing

#### 1\* Customer # (displays at the top of the screen)

#### 2. Price Level

If inventory prices are set up in price levels, enter the level for this customer (up to number of levels used: 0-6). Price levels are used to charge customers different prices. For example, you have two types of classes; wholesale and retail customers. This option would allow you to set two types of level pricing for wholesale - level 1 and retail - level 2. CR defaults to the price level of the customer just entered. If price levels are not used, enter zero.

#### 3. Invoice Discount

The invoice discount is set in the SO static control record as either not used or a dollar amount or a percentage. If set as a percentage, enter the default invoice discount percent for this customer (.00-99.00). CR defaults to 0.

#### 4. Commission %

Enter the commission percent for this customer (.00-99.00). If commissions are not calculated based on customer (set in the SM company control record), it will not be used. CR defaults to 0.

#### 5. Message

Enter the message if needed (up to 20 characters). This message appears on the screen during sales order entry programs as a reminder to the user and will not print anywhere for the customer to see.

#### 6. Zone

Enter the UPS ship-to zone. This will be used to calculate UPS freight charges in SO.

#### 7. Commercial/Resident

Enter whether a delivery to this customer is a Commercial or Residential UPS ground delivery. UPS charges different amounts for residential and commercial deliveries. CR defaults to commercial. This input is skipped and not applicable if the zone entered in the previous input is greater than 8. Commercial and residential charges only apply to ground zones 8 or less.

#### 8. Route

Enter the customer route number if routing is used (up to 3 characters) (set in the SO static control record). CR defaults to the first route on file. F2 allows a search (ref. 10).

#### 9. Ship-To

Enter the ship-to number for this customer (up to 5 characters). CR defaults to SAME, meaning the ship-to address is the same as the customer's billing address. F2 allows a search (ref. 10).

#### 10. Ship Via

Enter a Ship Via code that indicates which shipping method to use for this customer. Press F2 to search. Ship Via codes are setup and maintained in *Sales Orders*  $\rightarrow$  *File Maintenances*  $\rightarrow$  *Ship Via F/M.* 

#### 11. PO (Purchase Order) Required

Enter whether the customer purchase order number to be entered in the **Reference #** input in SO entry is required for billing. Options include: **No** - Entry is not mandatory, **Yes** - Entry is mandatory in SO entry programs **except** Credit Memo Entry and Customer Returns, or **All** - Entry is mandatory in all SO entry programs including Credit Memo Entry and Customer Returns. CR defaults to N.

#### 12. Allow Backorder

Enter Y or N to indicate if this customer allows backorders. CR defaults to Y.

#### 13. Store SO (Sales Orders) Sales

Enter **N** or **Y** to indicate whether to store SO (customer/item combinations) sales history. CR defaults to N. Sales history is stored for the last three customer/item combinations. There is also a removal program which may be run any time to remove sales history.

#### 14. Store Invoices

Enter **N** or **Y** to indicate whether to store past invoice history. CR defaults to N. Invoice history stores the detail of all invoices in the SO module. There is a removal program which may be run any time to remove detailed invoice history.

#### 15. Pymt Hist (Store Payment History)

Enter N or Y to indicate whether to store payment history. CR defaults to N.

#### 16. Pick Ticket Prices

Enter whether to include pricing information on the pick ticket for this customer. This flag will initially be set to ' ' (null) for all customers. Price, Pricing UM, and extension information will print below the description for each item on the pick ticket and the total of extensions will appear below the line item section if this flag is set to 'PET'.

#### 17. Print Customer Item Numbers

Enter whether to include the customer item number on the quote, pick ticket and/or invoice/credit memo. Press F2 to select "None."

#### 18. Ship Complete

Enter the default ship complete status, or press F4-Backup to return to the preceding input.

Note: The Ship Complete input is a warehouse- and line-level designation.

You can select from the following options:

**N Allow Partial**--Indicates you want to allow the shipped quantity to be less than the ordered quantity for orders or Ship-to warehouses for this customer.

**Y Ship Complete--**Indicates you want to allow the quantity ordered must be the same as the quantity shipped on order line items or for Ship-to warehouses, all lines must ship complete for the specified customer.

**B** Balance Complete – Indicates you want to allow the quantity shipped to be less than the quantity ordered on the first shipment, but the backordered quantities must be shipped complete for orders or for Ship-to warehouses all lines can ship partial in the first shipment for this customer. Once an order line or warehouse is processed through the DSR, the line is changed to ship complete.

#### 19. Order Priority

Enter the default order priority, or press F4-Backup to return to the preceding input. You can select from the following options:

N Normal-Indicates that orders for this customer have no special priority.

R Rush – Indicates that you want to advise the warehouse, via the pick ticket, that this customers orders are rush orders.

H Service Hold – Indicates that you want orders for this customer not to be shipped due to a non-credit-related reason.

#### **Sales History**

#### \* Customer #

#### 2. Date Opened

Enter the date the account was opened for this customer (ref.4). CR defaults to the date the customer was entered into the customer file.

#### 3. (Date) Last Sale

Enter the date of the most recent invoice for this customer (ref.4).

#### 4. (Date) Highest Balance

Enter the date the most money was owed by this customer (ref.4).

#### 5. (Date) Last Payment

Enter the date of the most recent payment made by this customer (ref.4).

#### \*6. Balance Current

This field is skipped and maintained by the system.

#### 7. Balance Highest

Enter the amount of the highest balance for this customer (+/-9999999999). CR defaults to 0.

#### 8. Month-to-Date

Enter the total amount of month-to-date sales (+/-999999999.99). CR defaults to 0. Enter the total amount of month-to-date sales cost (+/-99999999999). CR defaults to 0.

#### 9. Year-to-Date

Enter the total amount of year-to-date sales (+/-9999999999.99). CR defaults to 0. Enter the total amount of year-to-date sales cost (+/-9999999999.99). CR defaults to 0.

#### 10. Prior Year

Enter the total amount of prior year sales (+/-99999999999). CR defaults to 0. Enter the total amount of prior year sales cost (+/-99999999999). CR defaults to 0.

#### Miscellaneous

#### 1\* Customer # (displays at the top of the screen)

#### 2. Customer Class

Enter the customer class (up to 3 characters). The class entered must be a valid customer class. CR defaults to the class of the customer just entered. F2 allows a search (ref. 10).

#### 3. Customer Price Class

Enter the customer price class for this customer. This customer price class is used to group customers for use in contract pricing, costs and prices updates, and reporting purposes. F2 allows a search (ref. 10).

#### 4. Site Charge

If your system uses the Service & Repair module, use this input to establish the flat fee you want to charge this customer whenever a service technician visits the customer's site.

If you don't use Service & Repair, this input is not active.

#### 5. Salesperson/Territory

Enter the salesperson/territory (up to 3 characters). The entry must be a valid salesperson/territory code. CR defaults to the salesperson/territory of the customer just entered. F2 allows a search (ref. 10).

#### 6. Assigned Date

Enter the date that the salesperson was assigned to this customer.

#### 7. Lead Source

Enter the source from where the salesperson got the lead for this prospect. Press F2 to search for valid sources, which are defined in the Lead Source F/M. This field is only valid if you have purchased TeleFACTS.

#### 8. Geography Code

Enter the geographical location of this customer (up to 5 characters). Some of the AR reports will ask which geography code to print and will only print the code(s) you choose. CR defaults to the geography code of the customer just entered.

#### 9. Branch

Enter the branch this customer belongs to. Most AR reports allow the user to select the branch(es) to print. The entry must be a valid branch. F2 allows a search (ref. 10).

#### **User-Defined Screen**

Many users have a few pieces of information about customers, vendors, and items that are unique to their business that they would like to enter into FACTS for reference purposes. The User-Defined screen displays user-defined fields in the major file maintenances and makes them available in FACTS Inquiry programs for information only. There are 5 user-defined fields available to any user that has access to Item F/M.

You will be able to configure these fields within the following constraints:

If the user has administrator privileges for User-defined Fields setting on the Security tab of User Code F/M (SMF410): Each field can be designated by a type--text, numeric, validated list, and date, as well as a label that can be edited in the F/M to create custom labels for each field. This allows the user to have a meaningful label other than "User Defined 1" and so on.

#### To configure user-defined fields:

- 1. After you select the administrator privileges for User-defined Fields setting on the Security tab of User Code F/M (SMF410).above, exit FACTS and log back in to allow this change to take effect.
- 2. Access the desired file maintenance program: Item F/M (ICF910), Vendor F/M (APF910), Ship-To F/M (ARF920), or Customer F/M (ARF910).
- 3. Access the User-Defined screen of the selected file maintenance.
- 4. Select the Configure icon or press F1, and the system displays the User-Defined Field Characteristics Entry (SMC996) program, where you can enter up to five user-defined fields and the characteristics associated with the field.

When all inputs have been entered, enter **Y** or **N** to indicate whether to add the record and assign sales and invoicing defaults. CR defaults to **Y**.

The following input is involved in **deleting customer records**:

#### 1. SA History Exists For This Customer. Enter New Customer To Store SA Records Under.

Enter the SA customer number set up to automatically transfer sales history information to. The entry must be a valid customer number.

# **Technical Notes**

When adding a record to the customer file, the following files are written to: customer file (ARCUST), customer by alpha sort file (ARCALX), customer by salesperson/territory sort file (ARSLSX), customer by customer class sort file (ARCLSX), customer by zip code sort file (ARZIPX) and customer by phone number sort file (ARPHOX). When a record is deleted, the program will not allow the record to be deleted if there is any information in the following files: AR open documents (AROPEN), sales orders by customer (SOCSTX), payment history (ARPAYS), ship-to addresses (ARSHIP), AR invoices (ARINVX), ER rental customer file (ERCUST) or TS customer file (TSCUST). When a customer is deleted, all original files written to have a record removed plus the following files have record(s) removed for the customer being deleted: AR ledgercards file (ARLEDG) and AR notes file (ARNOTE). All sales analysis information is moved from the customer being deleted to the customer being transferred to in the following SA files: (SACUST), (SACIMY), (SACIMX), (SACSIC), (SACSIX), (SACUIT) and (SACUIX).

FILES USED - ARTAXT, AROPEN, ARPAYS, ARSHIP, ARINVX, EC850D, SOCSTX

FILES UPDATED - SMCNTL, ARCUST, ARCALX, ARSLSX, ARCLSX, ARZIPX, ARPHOX, ARLEDG, ARNOTE, SACUST, SACIMY, SACIMX, SACSI C, SACSIX, SACUIT, SACUIX

| 101-   | 7.4 Develops   | nent, Customer F/M   | (ARF910)  |  |                                 | _ 🗆 ×                 |
|--|--|--|---|--|---------------------------------|-----------------------|
| Notes  | <u>H</u> elp   |  |   |  |                                 |                       |
|  |  |  |   |  |                                 |                       |
|  | Customer   | C100   | — — — Southe  | astern Industrial Suppl  | v                               |                       |
|  | <u>M</u> ain   | <u>A</u> ccounting   | Invoicing   | Sales History  | Misc <u>e</u> llaneous          | Use <u>r</u> -Defined |
|  | Name   | Southeastern Indus   | strial Supply   |  |                                 |                       |
|  | Address 1  | 12490 South Peach  | htree Street  |  |                                 |                       |
|  | Address 2  |  |   |  |                                 |                       |
|  | City   | Atlanta  | State   | GA Zip Code  | 30348                           |                       |
|  | Address 3  | Atlanta, GA 30348  |   |  |                                 |                       |
|  | Alpha  | SOUTHEASTE   |   |  |                                 |                       |
|  | Contact Infor  | mation   |   |  |                                 | -                     |
| 1  | Contact 1  |  |   | Phone 770892   | 9623                            |                       |
|  | E-mail   |  |   |  |                                 |                       |
|  | Contact 2  | John Schroeder   |   | ARF910:ALL:71 404-33   | 2-9987 FAX#                     |                       |
| 1  | E-mail   |  |   |  |                                 |                       |
|  | Web Site   | J  |   |  |                                 |                       |
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| ·  | inter a mail ad  | drage 1  |   |  |                                 |                       |
|  | inter e-mail ad  | uress i  |   |  |                                 |                       |
| Cu   | stomer F/M (/  | ABE9101  |   |  |                                 |                       |
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| <u>H</u> elp   |  |  |   |  |                                 |                       |
|  | 4 Develor  |  | Customer  | F/M  |                                 |                       |
|  | .4 Develop   | oment  | Customer  |  |                                 | ARF910                |
| 01-7.<br>*. 0  | Customer   | oment<br>C100 So   | outheastern   | Industrial Suppl   | Ly                              |                       |
| 01-7.<br>*. 0<br>2. N  | Customer<br>Name   | oment  | utheastern<br>Industrial  | Industrial Suppl<br>Supply   | Ly                              |                       |
| 01-7.<br>*. 0<br>2. N<br>3. A<br>4. A  | Customer<br>Name<br>Nddress 1<br>Nddress 2   | c100 <b>So</b><br>Southeastern<br>12490 South P  | utheastern<br>Industrial  | Industrial Suppl<br>Supply   | Լյ                              |                       |
| 01-7.<br>*. 0<br>2. N<br>3. A<br>4. A<br>5. 0  | Customer<br>Name<br>Nddress 1<br>Nddress 2<br>City   | oment<br>C100 So<br>Southeastern   | utheastern<br>Industrial  | Industrial Suppl<br>Supply   | ly                              |                       |
| 01-7.<br>*. 0<br>2. N<br>3. A<br>4. A<br>5. 0<br>6. S<br>7. Z  | Customer<br>Name<br>Nddress 1<br>Nddress 2<br>Sity<br>State<br>2ip Code  | C100 So<br>Southeastern<br>12490 South P<br>Atlanta<br>GA<br>30348   | <b>utheastern</b><br>Industrial<br>'eachtree St   | Industrial Suppl<br>Supply   | Ly                              |                       |
| 01-7.<br>*. 0<br>2. h<br>3. A<br>4. A<br>5. 0<br>6. S<br>7. 2<br>8. A  | Customer<br>Name<br>Nddress 1<br>Nddress 2<br>City<br>State<br>2ip Code<br>Nddress 3   | oment<br>C100 So<br>Southeastern<br>12490 South P<br>Atlanta<br>GA   | <b>utheastern</b><br>Industrial<br>'eachtree St   | Industrial Suppl<br>Supply   | Ly                              |                       |
| 01-7.<br>*. 0<br>2. N<br>3. A<br>4. A<br>5. 0<br>6. S<br>7. 2<br>8. A<br>9. A  | Customer<br>Name<br>Nddress 1<br>Nddress 2<br>City<br>State<br>Zip Code<br>Nddress 3<br>Ndress 3<br>Napha<br>- Contact                             | C100 So<br>Southeastern<br>12490 South P<br>Atlanta<br>GA<br>30348<br>Atlanta, GA 3  | <b>utheastern</b><br>Industrial<br>'eachtree St   | Industrial Supp<br>Supply<br>reet  | -                               |                       |
| 01-7.<br>*. 0<br>2. N<br>3. A<br>4. A<br>5. 0<br>6. S<br>7. 2<br>8. A<br>9. A  | Customer<br>Name<br>Oddress 1<br>Oddress 2<br>City<br>State<br>Zip Code<br>Oddress 3<br>Olpha  | C100 So<br>Southeastern<br>12490 South P<br>Atlanta<br>GA<br>30348<br>Atlanta, GA 3<br>SOUTHEASTE  | <b>utheastern</b><br>Industrial<br>'eachtree St   | Industrial Supp<br>Supply<br>reet<br>11. Phone 770   | -                               |                       |
| 01-7.<br>2. A<br>3. A<br>4. A<br>5. C<br>6. S<br>7. Z<br>8. A<br>9. A<br>9. A<br>10. C                                     | Customer<br>Name<br>Oddress 1<br>Oddress 2<br>City<br>State<br>Zip Code<br>Oddress 3<br>Olpha<br>- Contact 1                                       | C100 So<br>Southeastern<br>12490 South P<br>Atlanta<br>GA<br>30348<br>Atlanta, GA 3<br>SOUTHEASTE  | outheastern<br>Industrial<br>Gachtree St  | Industrial Supp<br>Supply<br>reet<br>11. Phone 77<br>12. E-mail<br>14. Phone 40 <sup>9</sup>                         | -<br>                           | ARF910                |
| 01-7.<br>*. 0<br>2. N<br>3. A<br>4. A<br>5. 0<br>6. S<br>7. 2<br>8. A<br>9. A<br>10. 0<br>13. 0                            | Customer<br>Name<br>Address 1<br>Address 2<br>Sity<br>State<br>2ip Code<br>Address 3<br>Alpha<br>- Contact<br>Contact 1<br>Contact 2               | C100 So<br>Southeastern<br>12490 South P<br>Atlanta<br>GA<br>30348<br>Atlanta, GA 3<br>SOUTHEASTE<br>Information -                           | outheastern<br>Industrial<br>Gachtree St  | Industrial Supp]<br>Supply<br>reet<br>11. Phone 77(<br>12. E-mail  | -<br>                           | ARF910                |
| 01-7.<br>*. 0<br>2. N<br>3. A<br>5. 0<br>6. S<br>7. 2<br>8. A<br>9. A<br>10. 0<br>13. 0                                    | Customer<br>Name<br>Oddress 1<br>Oddress 2<br>City<br>State<br>Zip Code<br>Oddress 3<br>Olpha<br>- Contact 1                                       | C100 So<br>Southeastern<br>12490 South P<br>Atlanta<br>GA<br>30348<br>Atlanta, GA 3<br>SOUTHEASTE<br>Information -                           | outheastern<br>Industrial<br>Gachtree St  | Industrial Supp<br>Supply<br>reet<br>11. Phone 77<br>12. E-mail<br>14. Phone 40 <sup>9</sup>                         | -<br>                           | ARF910                |
| 01-7.<br>*. 0<br>2. N<br>3. A<br>5. 0<br>6. S<br>7. 2<br>8. A<br>9. A<br>10. 0<br>13. 0                                    | Customer<br>Name<br>Address 1<br>Address 2<br>Sity<br>State<br>2ip Code<br>Address 3<br>Alpha<br>- Contact<br>Contact 1<br>Contact 2               | C100 So<br>Southeastern<br>12490 South P<br>Atlanta<br>GA<br>30348<br>Atlanta, GA 3<br>SOUTHEASTE<br>Information -                           | outheastern<br>Industrial<br>Gachtree St  | Industrial Supp<br>Supply<br>reet<br>11. Phone 77<br>12. E-mail<br>14. Phone 40 <sup>9</sup>                         | -<br>                           | ARF910                |
| 01-7.<br>*. 0<br>2. N<br>3. A<br>4. A<br>5. 0<br>6. S<br>7. 2<br>8. A<br>9. A<br>10. 0<br>13. 0<br>13. 0                   | Customer<br>Name<br>Oddress 1<br>Oddress 2<br>State<br>200<br>Code<br>Oddress 3<br>Olpha<br>- Contact<br>Contact 1<br>Contact 2<br>Web Site        | Oment<br>C100 So<br>Southeastern<br>12490 South P<br>Atlanta<br>GA<br>30348<br>Atlanta, GA 3<br>SOUTHEASTE<br>Information -<br>John Schroede | outheastern<br>Industrial<br>Peachtree St<br>90348                                      | Industrial Supp<br>Supply<br>reet<br>11. Phone 770<br>12. E-mail<br>14. Phone 400<br>15. E-mail                      | 38929623<br>4-332-9987 FA)      | ARF910                |
| 01-7.<br>*. 0<br>2. N<br>3. A<br>4. A<br>5. 0<br>6. S<br>7. 2<br>8. A<br>9. A<br>10. 0<br>13. 0<br>14. W                   | Customer<br>Name<br>Address 1<br>Address 2<br>State<br>2ip Code<br>Address 3<br>Alpha<br>- Contact<br>Contact 1<br>Contact 2<br>Web Site           | C100 So<br>Southeastern<br>12490 South P<br>Atlanta<br>GA<br>30348<br>Atlanta, GA 3<br>SOUTHEASTE<br>Information -<br>John Schroede          | outheastern<br>Industrial<br>Peachtree St<br>20348<br>Pr                                | Industrial Suppl<br>Supply<br>reet<br>11. Phone 770<br>12. E-mail<br>14. Phone 400<br>15. E-mail<br>tory, Miscelland | 38929623<br>4-332-9987 FA)      | ARF910                |
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| 01-7.<br>*. 0<br>2. N<br>3. A<br>4. A<br>5. 0<br>6. 0<br>7. 2<br>8. A<br>9. A<br>10. 0<br>13. 0<br>13. 0<br>13. 0<br>16. W | Customer<br>Name<br>Address 1<br>Address 2<br>City<br>State<br>Cip Code<br>Address 3<br>Alpha<br>- Contact 3<br>Contact 1<br>Contact 2<br>Web Site | C100 So<br>Southeastern<br>12490 South P<br>Atlanta<br>GA<br>30348<br>Atlanta, GA 3<br>SOUTHEASTE<br>Information -<br>John Schroede          | outheastern<br>Industrial<br>Peachtree St<br>0348<br>Pr<br>J, Sales His<br>H-Menu, F4-B | Industrial Supp<br>Supply<br>reet<br>11. Phone 771<br>12. E-mail<br>14. Phone 409<br>15. E-mail<br>15. E-mail        | 38929623<br>4-332-9987 FA)      | ARF910                |

| <b>\</b> 01· | 7.4 Development, C               | ustomer F/M ( | (ARF910)          |                      |                        | _ 🗆 ×                 |
|--------------|----------------------------------|---------------|-------------------|----------------------|------------------------|-----------------------|
| Notes        | <u>H</u> elp                     |               |                   |                      |                        |                       |
|              |                                  |               |                   |                      |                        |                       |
|              | Customer                         | C100          | Southeast         | ern Industrial Suppl | v                      |                       |
|              | Main A                           | ccounting     | Invoicing         | Sales History        | Misc <u>e</u> llaneous | Use <u>r</u> -Defined |
|              | Terms Code                       | 02 🙌 2        | 2% 10 Net 30      |                      | Active 🔽               |                       |
|              | GL Table                         |               | Posting Table 001 | ត                    | in Hold                |                       |
|              |                                  | NOTAX         |                   |                      |                        |                       |
|              | Tax Rate                         | X - Exempt 🔹  |                   | Dunning              |                        |                       |
|              |                                  | 90465109756   |                   | -                    | un Sent                |                       |
|              | Credit Limit                     | 5000000       |                   | Statemer             | _                      |                       |
|              | Credit Check                     |               | ment On Hold 🔻    |                      |                        |                       |
| (            | Credit Check Days                | 0             |                   |                      |                        |                       |
|              | Grace Period                     | 10            |                   |                      |                        |                       |
|              | ·                                |               |                   |                      |                        |                       |
|              |                                  |               |                   |                      |                        |                       |
|              |                                  |               |                   |                      |                        |                       |
|              |                                  |               |                   |                      |                        |                       |
|              |                                  |               |                   | Save X D             | elete 🛛 🗋 <u>N</u> ew  |                       |
|              |                                  |               |                   |                      |                        |                       |
| ls           | s customer on hold?              |               |                   |                      |                        |                       |
| Nr           | istomer F/M (ARF91               | m             |                   |                      |                        |                       |
| Help         |                                  | 0)            |                   |                      |                        |                       |
|              |                                  |               |                   |                      |                        |                       |
| 01-7         | .4 Development                   |               | Customer F/       | М                    |                        | ARF910                |
| <b>*</b> _   | Customer                         | C100 So       | utheastern In     | dustrial Supp        | ly                     |                       |
|              | Terms Code                       | 02 2% 1       | 0 Net 30          |                      | -                      |                       |
|              | GL Table<br>Tax Code             | NOTAX         | ting Table 00     | 1                    |                        |                       |
| 5.           | Tax Rate                         | Х             |                   |                      |                        |                       |
|              | Exempt #<br>Credit Limit         | 9046510       |                   |                      |                        |                       |
| 8.           | Credit Check                     | H             | ,<br>             |                      |                        |                       |
|              | Credit Chk Day<br>Grace Period   | s None<br>10  |                   |                      |                        |                       |
|              | Active                           | Ϋ́            |                   |                      |                        |                       |
|              | On Hold                          | N             |                   |                      |                        |                       |
|              | Use Ledgercard<br>Dunning Letter |               |                   |                      |                        |                       |
| 15.          | Last Dun Sent                    | 0             |                   |                      |                        |                       |
| 16.          | Statement Code                   | 0             |                   |                      |                        |                       |
|              |                                  |               |                   |                      |                        |                       |
| Main         | , Accounting,                    | Invoicing     | . Sales Histo     | ru. Miscellan        | enus, User-Dei         | Fined                 |
| Ente         | r Line #, D-De                   | lete, F10     | -Menu, F4-Bac     | kup                  |                        |                       |
| Arro         | ws: Up-Prev Re                   | c, Dn-Nex     | t, Pgup-First     | , Pgdn-Last          |                        |                       |
|              |                                  |               |                   |                      |                        |                       |
|              |                                  |               |                   |                      |                        |                       |

| 01-7.4 Developme  | nt, Customer F/M (/  | ARF910)   |  |                                    |
|---|--|---|--|------------------------------------|
|   |  |   |  |                                    |
| Customer 🛛  | C100   | Southeas  | tern Industrial Supply   |                                    |
| Main  | <u>A</u> ccounting   | Invoicing   | Sales History Mise   | ellaneous Use <u>r</u> -Defined    |
| Price Level   | 0  |   | Allow Backorder  |                                    |
| Invoice Discount %  | 5.00   |   | Store SO Sales   |                                    |
| Commission %  | .00 🙆  |   | Invoices   |                                    |
| Message   | VERY GOOD CUS  | STOMER  | Payment History  |                                    |
| Ship Via  | UPS BLUE   | 种   |  |                                    |
| UPS Zone  | 2  | _   | Pick Ticket Prices   | EPT 💋                              |
| Comm/Resident   | C - Commercial   | ·   | Print Customer Item #'s  | QI 🖉                               |
| Route   | 01M 🙀 N#   | -   | Order Priority   | N - Normal                         |
| Ship-to   | S100 🙀   |   |  | N - No                             |
| PO Required   | N - Purchase Order   | # Not Mandatory   | •  |                                    |
|   |  |   |  |                                    |
|   |  |   |  |                                    |
|   |  |   |  |                                    |
|   |  |   | 🛛 <u>S</u> ave 🛛 🗙 <u>D</u> elete  | New Exit                           |
| Store novment hi  | story for this custom  | or?   |  |                                    |
| jotore payment in   | story for this custorn   |   |  |                                    |
| ,   |  |   |  |                                    |
| Customer F/M (A   |  |   |  |                                    |
| Customer F/M (Al  |  |   | _  |                                    |
| <u>H</u> elp  | RF910)   |   |  |                                    |
|   | RF910)   | Customer F,   | /м   | _ [□] ×<br>ARF910                  |
| Hep<br>01-7.4 Developm<br>*. Customer   | RF910)<br>nent<br>C100 Sou   | Customer F,   | /M<br>ndustrial Supply   |                                    |
| Hep<br>01-7.4 Developm<br>*. Customer<br>2. Price Level   | RF910)<br>nent<br>C100 Sou<br>L 0  | Customer F,<br>Jtheastern Ir  |  |                                    |
| Help<br>01-7.4 Developm<br>*. Customer<br>2. Price Level<br>3. Invoice Dis<br>4. Commission   | RF910)<br>ment<br>C100 Sou<br>L 0<br>scount % 5.1  | Customer F,<br>Jtheastern Ir  |  |                                    |
| Hep<br>91-7.4 Developm<br>*. Customer<br>2. Price Level<br>3. Invoice Dis<br>4. Commission<br>5. Message  | RF910)<br>nent<br>C100 Sou<br>count % 5<br>%<br>VER'   | Customer F,<br>Itheastern Ir<br>30<br>30<br>7 GOOD CUSTOP                               | ndustrial Supply   |                                    |
| Help<br>01-7.4 Developm<br>*. Customer<br>2. Price Level<br>3. Invoice Dis<br>4. Commission   | RF910)<br>nent<br>C100 Sou<br>count % 5<br>%<br>VER'   | Customer F,<br>Itheastern Ir<br>30<br>30  | ndustrial Supply   |                                    |
| Hep<br>91-7.4 Developm<br>*. Customer<br>2. Price Level<br>3. Invoice Dis<br>4. Commission<br>5. Message<br>6. Ship Via<br>7. UPS Zone<br>8. Comm/Reside  | RF910)<br>nent<br>C100 Sou<br>Scount % 5.1<br>% .1<br>% .1<br>VER<br>UPS<br>2<br>2<br>ent C  | Customer Fa<br>Itheastern In<br>30<br>7 GOOD CUSTON<br>BLUE                             | ndustrial Supply   |                                    |
| Hep<br>91-7.4 Developm<br>*. Customer<br>2. Price Level<br>3. Invoice Dis<br>4. Commission<br>5. Message<br>6. Ship Via<br>7. UPS Zone<br>8. Comm/Reside<br>9. Route  | RF910)<br>nent<br>c100 Sou<br>scount % 5.1<br>% .<br>UER<br>UPS<br>2<br>ent C<br>N/I   | Customer Fa<br>Itheastern In<br>30<br>7 GOOD CUSTON<br>BLUE                             | ndustrial Supply<br>HER  | ARF910                             |
| Help<br>01-7.4 Developm<br>*. Customer<br>2. Price Level<br>3. Invoice Dis<br>4. Commission<br>5. Message<br>6. Ship Via<br>7. UPS Zone<br>8. Comm/Reside<br>9. Route<br>10. Ship-to<br>11. PO Required   | RF910)<br>nent<br>C100 Sou<br>Scount % 5<br>%<br>VER<br>UPS<br>2<br>ent C<br>N/I<br>N  | Customer Fa<br>Itheastern In<br>30<br>7 GOOD CUSTON<br>BLUE                             | ndustrial Supply<br>MER<br>Cern Industrial Sup   | ARF910                             |
| Help<br>01-7.4 Developm<br>*. Customer<br>2. Price Level<br>3. Invoice Dis<br>4. Commission<br>5. Message<br>6. Ship Via<br>7. UPS Zone<br>8. Comm/Reside<br>9. Route<br>10. Ship-to<br>11. PO Required<br>12. Allow Backd  | RF910)<br>nent<br>C199 Sou<br>Scount % 5<br>%<br>VER<br>UPS<br>2<br>ent C<br>N/M<br>Souther<br>Y   | Customer Fa<br>Itheastern In<br>30<br>7 GOOD CUSTON<br>BLUE                             | ndustrial Supply<br>MER<br>Cern Industrial Sup<br>18. Order                                      | ARF910<br>ply<br>Priority N        |
| Hep<br>91-7.4 Developm<br>*. Customer<br>2. Price Level<br>3. Invoice Dis<br>4. Commission<br>5. Message<br>6. Ship Via<br>7. UPS Zone<br>8. Comm/Reside<br>9. Route<br>10. Ship-to<br>11. PO Required<br>13. Store SO Sa<br>14. In   | RF910)<br>nent<br>C100 Sou<br>Scount % 5.1<br>% UER<br>UPS<br>2<br>ent C<br>N/I<br>Sint N<br>order Y<br>Noices Y   | Customer Fa<br>Itheastern In<br>30<br>7 GOOD CUSTON<br>BLUE                             | ndustrial Supply<br>MER<br>Cern Industrial Sup<br>18. Order                                      | ARF910                             |
| Help<br>91-7.4 Developm<br>*. Customer<br>2. Price Level<br>3. Invoice Dis<br>4. Commission<br>5. Message<br>6. Ship Via<br>7. UPS Zone<br>8. Comm/Reside<br>9. Route<br>10. Ship-to<br>11. PO Required<br>12. Allow Backo<br>13. Store SO Sa<br>14. Ir<br>15. Pmyt                   | RF910)<br>nent<br>C100 Sou<br>Scount % 5.1<br>% J<br>Scount % 5.1<br>9<br>scount % 5.1<br>9<br>vent %<br>UPS<br>2<br>2<br>nt %<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Souther<br>Southe | Customer Fa<br>Itheastern In<br>30<br>7 GOOD CUSTON<br>BLUE                             | ndustrial Supply<br>MER<br>Cern Industrial Sup<br>18. Order                                      | ARF910<br>ply<br>Priority N        |
| Help<br>61-7.4 Developm<br>*. Customer<br>2. Price Level<br>3. Invoice Dis<br>4. Commission<br>5. Message<br>6. Ship Via<br>7. UPS Zone<br>8. Comm/Reside<br>9. Route<br>10. Ship-to<br>11. PO Required<br>13. Store SO Sa<br>14. In  | RF910)<br>nent<br>C100 Sou<br>Scount % 5.1<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%  | Customer Fa<br>Itheastern In<br>30<br>7 GOOD CUSTON<br>BLUE                             | ndustrial Supply<br>MER<br>Cern Industrial Sup<br>18. Order                                      | ARF910<br>ply<br>Priority N        |
| Help<br>01-7.4 Developm<br>*. Customer<br>2. Price Level<br>3. Invoice Dis<br>4. Commission<br>5. Message<br>6. Ship Via<br>7. UPS Zone<br>8. Comm/Reside<br>9. Route<br>10. Ship-to<br>11. PO Required<br>13. Store SO Sa<br>14. In<br>15. Pmyt<br>16. Pick Ticket                   | RF910)<br>nent<br>C100 Sou<br>Scount % 5.1<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%<br>%  | Customer Fa<br>Itheastern In<br>30<br>7 GOOD CUSTON<br>BLUE                             | ndustrial Supply<br>MER<br>Cern Industrial Sup<br>18. Order                                      | ARF910<br>ply<br>Priority N        |
| Help<br>01-7.4 Developm<br>*. Customer<br>2. Price Level<br>3. Invoice Dis<br>4. Commission<br>5. Message<br>6. Ship Via<br>7. UPS Zone<br>8. Comm/Reside<br>9. Route<br>10. Ship-to<br>11. PO Required<br>13. Store SO Sa<br>14. Ir<br>15. Pmyt<br>16. Pick Ticket<br>17. Print Cust | RF910)<br>ment<br>C199 Sou<br>scount % 5.1<br>% J<br>vert %<br>UPS<br>2<br>ent %<br>Vert<br>Norder<br>%<br>horder<br>%<br>horder<br>%<br>horder<br>%<br>horder<br>%<br>history %<br>c Prices EPT<br>Item #'s QI  | Customer F,<br>utheastern Ir<br>30<br>30<br>7 GOOD CUSTOF<br>BLUE<br>3<br>100 Southeast | ndustrial Supply<br>MER<br>Cern Industrial Sup<br>18. Order                                      | ARF910<br>Priority N<br>complete N |
| Hep<br>01-7.4 Developm<br>*. Customer<br>2. Price Level<br>3. Invoice Dis<br>4. Commission<br>5. Message<br>6. Ship Via<br>7. UPS Zone<br>8. Comm/Reside<br>9. Route<br>10. Ship-to<br>11. PO Required<br>13. Store SO Sa<br>14. Ir<br>15. Pmyt<br>16. Pick Ticket<br>17. Print Cust  | RF910)<br>ment<br>C100 So<br>scount % 5.1<br>% JER'<br>UPS<br>2<br>ent C<br>N/I<br>So<br>1 N<br>order Y<br>Noices Y<br>History Y<br>Frices EPT<br>Item #'s QI<br>N<br>og, Invoicing<br>D-Delete, F18-  | Customer F,<br>Itheastern Ir<br>30<br>30<br>7 GOOD CUSTOF<br>BLUE<br>100 Southeast      | ndustrial Supply<br>MER<br>Cern Industrial Sup<br>18. Order<br>19. Ship C<br>Dry, Miscellaneous, | ARF910<br>Priority N<br>complete N |

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| <b>01-7.4 Devel</b> a<br>No <u>t</u> es <u>H</u> elp | opment, Customer Fa                                  | /M (ARF910)                       |                        |                                   |                   | _ 🗆 X                 |
|--|--|-----------------------------------|------------------------|-----------------------------------|-------------------|-----------------------|
| Custome  | er C10   | 0 South                           | eastern Industria      | al Supply                         |                   |                       |
| <u>M</u> ain   | <u>A</u> ccounting                                   | Invoicing                         | Sales Hi               | story Misc                        | <u>e</u> llaneous | Use <u>r</u> -Defined |
| Date<br>Opened<br>Last Sale                          | 06/15/1999<br>10/10/2004                             |                                   | 9/20/2004<br>9/20/2004 | – Balance –<br>Current<br>Highest | ·                 | 542.54<br>403.52      |
| 1  | Sales<br>Month-To-Date<br>Year-To-Date<br>Prior Year | 65467.50<br>123175.96<br>73224.42 | Cost                   | 51879.03<br>93417.13<br>52242.61  |                   |                       |
|  |  |                                   | 📙 <u>S</u> ave         | 🗙 <u>D</u> elete                  | <u>N</u> ew       | <u>Exit</u>           |
| Enter date of  | f last payment                                       |                                   |                        |                                   |                   |                       |

Customer F/M (ARF910) \_ 🗆 × <u>H</u>elp 01-7.4 Development Customer F/M ARF910 \*. Customer C100 Southeastern Industrial Supply - Date -2. Opened 06/15/1999 3. Last Sale 10/10/2004 4. High Balance 09/20/2004 5. Last Payment 09/20/2004 — Balance — 10542.54 \*. Current 24403.52 – Sale 7. Highest 
 - Sales
 - Cost

 8. Month-To-Date
 65467.50
 51879

 9. Year-To-Date
 123175.96
 93417

 10. Prior Year
 73224.42
 52242
 51879.03 93417.13 10. Prior Year 52242.61 Main, Accounting, Invoicing, Sales History, Miscellaneous, User-Defined Enter Line #, D-Delete, F10-Menu, F4-Backup .. Arrows: Up-Prev Rec, Dn-Next, Pgup-First, Pgdn-Last

4. Site Charge

5. Slsp/Terr 6. Assigned Date

7. Lead Source 8. Geography Code

9. Branch

N/A

10 Ronald Patton 06/15/1999

01 Atlanta Branch

Main, Accounting, Invoicing, Sales History, Miscellaneous, User-Defined Enter Line #, D-Delete, F10-Menu, F4-Backup . Arrows: Up-Prev Rec, Dn-Next, Pgup-First, Pgdn-Last

Not on File

| Customer C100 Southeastern Industrial Supply  |               |
|---|---------------|
| Main Accounting Invoicing Sales History Misc <u>e</u> llaneous Use <u>r</u> -De         | fined         |
| Customer Class WSL # Wholesale Customer   |               |
| Cust Price Class WSL # Wholesale Customers  |               |
| Site Charge .00 N/A   |               |
| Sisp/Terr 10 H Ronald Patton  |               |
| Assigned Date 06/15/1999  |               |
| Lead Source Mot on File   |               |
| Geography Code LOCAL  |               |
| Branch 01 Atlanta Branch  |               |
|   |               |
|   |               |
|   |               |
|   |               |
|   |               |
| 🔛 Save 🛛 🔀 Delete 🗋 🗋 New 🛛 🚺   | E <u>x</u> it |
| Enter branch, F2-Search   |               |
|   |               |
| Customer F/M (ARF910)   | - 🗆 ×         |
| <u>H</u> elp  |               |
|   |               |
| 31-7.4 Development Customer F/M   | ARF910        |
| *. Customer C100 Southeastern Industrial Supply   |               |
| 2. Customer Class WSL Wholesale Customer<br>3. Cust Price Class WSL Wholesale Customers |               |

| <b>01-7.4 Developme</b><br>Notes <u>H</u> elp    | ent, Customer F/M    | (ARF910)             |                                      |                        |                       |
|--|----------------------|----------------------|--------------------------------------|------------------------|-----------------------|
| Customer   | C100                 | South                | eastern Industrial Supply            | ,                      |                       |
| Main   | <u>A</u> ccounting   | Invoicing            | Sales History                        | Misc <u>e</u> llaneous | Use <u>r</u> -Defined |
| No.  | . of Locations       | AED<br>(23/2003<br>7 |                                      |                        |                       |
|  |                      |                      | <u> – S</u> ave – 🗙 <u>D</u> e       | elete <u>N</u> ew      | E <u>x</u> it         |
| enter jess' prefer                               | rence                |                      |                                      |                        |                       |
| Customer F/M (A<br>Help                          | RF910)               |                      |                                      |                        |                       |
| 01-7.4 Developr                                  | ment                 | Customer             | F/M                                  |                        | ARF910                |
| *. Customer<br>3. Last Credit<br>4. No. of Locat | Letter 02<br>tions 7 | 2/23/2003<br>7.0     | Industrial Suppl<br>4 Not Configured |                        |                       |

Main, Accounting, Invoicing, Sales History, Miscellaneous, User-Defined Enter Line #, D-Delete, F10-Menu, F4-Backup . Arrows: Up-Prev Rec, Dn-Next, Pgup-First, Pgdn-Last

# Ship-To F/M (ARF920)

# Function

This program allows the user to create and maintain ship-to file information. Each record contains a customer number, ship-to number and general information relevant to the ship-to number. Before creating a ship-to record, a record must be set up for the customer in the customer file.

This program is used to set up ship-to addresses that are different from the customer's billing address. If the ship-to address is the same as the customer address, the user should not set up a ship-to customer number. Multiple ship-to numbers for a given customer may be set up.

The user determines the ship-to numbers. Ship-to numbers may be duplicated as long as the duplicate numbers are for different customers. For example: customer #100 may have ship-to numbers 1 and 2. Customer #200 may also have ship-to numbers 1 and 2. Ship-to numbers may be numeric as above or alpha. Example of alpha is as an abbreviation of the different cities in ship-to addresses - ATL-Atlanta warehouse and SAV-Savannah warehouse.

# **User Inputs**

The following inputs are involved in creating ship-to file records:

### 1. Customer Number

Enter the customer number for whom the ship-to number is to correspond. F2 allows a search (ref. 11).

# 2. Ship-To Number

Enter the ship-to number (up to 5 characters). F2 allows a search (ref. 10).

#### 3. Name

Enter the ship-to customer name (up to 30 characters). CR defaults to the customer's name from the customer file.

#### 4. Address 1

Enter the ship-to customer address (up to 30 characters). If only one line is needed, use the first.

#### 5. Address 2

Enter the ship-to customer address (up to 30 characters).

#### 6. City

Enter the city (up to 15 characters).

#### 7. State

Enter the state name using the 2-character designation provided by the post office.

#### 8. Zip Code

Enter the zip code (up to 10 characters)

#### 9. Address 3

Enter line 3 of the customer's address (up to 30 characters). CR defaults to city, state and zip entered in from the previous inputs. Address 3 may be used for international addresses. Address 3 will be used for all printouts, instead of city, state and zip.

#### 10. Contact #1

Enter the name of the person you work with at this ship-to address (up to 25 characters).

#### 11. Phone #1

Enter the phone number including area code, dashes and extension, if needed (up to 17 characters).

#### 12. Email

Enter the email address for the person entered as contact #1 above.

#### 13. Contact #2

Enter the name of another person you work with at this ship-to address (up to 25 characters).

#### 13. Phone #2

Enter the second phone number of the customer if needed (up to 17 characters).

#### 15. Email

Enter the email address for the person entered as contact #1 above.

#### 16. Slsp/Terr (Salesperson/Territory)

Enter the salesperson/territory (up to 3 characters). The entry must be a valid salesperson/territory. CR defaults to the salesperson/territory assigned to the customer in the customer file. This code will be the default salesperson in the sales order entry programs and the AR Invoice Entry program when this ship-to is used. F2 allows a search (ref. 10).

#### 17. Tax Code

Enter the tax code that applies to this customer (up to 8 characters). The entry must be a valid tax code. CR defaults to the tax code assigned to the customer in the customer file. This code will be the default in the order entry programs and AR Invoice Entry program when this ship-to is used. F2 allows a search (ref. 10).

#### 18. Tax Rate

Enter whether the tax rate is **H**igh, **L**ow, or **eX**empt status. CR defaults to the rate assigned to the customer in the customer file.

#### 19. Ship Via

Enter a code to indicate which shipping method to use with the default customer (up to 15 characters). This code will be the default ship via in the sales order entry programs and AR Invoice Entry program when this ship-to is used. Ship Via codes are setup and maintained in the Ship Via F/M located in the Sales Orders File Maintenance menu. Press F2 to search existing codes.

#### 20. Zone

Enter the UPS ship-to zone. The prompt shows the zone as calculated from the zip code entered in input #8 and the zone assigned to the customer in the AR Customer F/M program. CR defaults to the calculated zone, or if there is not one, the entry from the Customer F/M program.

#### 21. Commercial/Resident

Enter whether a delivery to this customer is a Commercial or **R**esidential UPS ground delivery. UPS charges different amounts for residential and commercial deliveries. CR defaults to commercial. This input is skipped and not applicable if the zone entered in the previous input is greater than 8. Commercial and residential charges only apply to ground zones 8 or less.

#### 22. Route

If routing is used (set in the SO static control record), enter the customer's shipto route number (up to 3 characters). CR defaults to the route assigned to the customer in the customer file. F2 allows a search (ref. 10).

#### 23. Site Charge

If your system uses the Service & Repair module, use this input to establish the flat fee you want to charge this customer whenever a service technician visits the customer's site.

If you don't use Service & Repair, this input is not active.

#### 24 Ship Complete

Enter the default ship complete status, or press F4-Backup to return to the preceding input. This input initially defaults from the customer record.

Note: The Ship Complete input is a warehouse- and line-level designation.

You can select from the following options:

N Allow Partial--Indicates you want to allow the shipped quantity to be less than the ordered quantity for Ship-to locations for this customer.

Y Ship Complete--Indicates you want to require that all lines must ship complete for the specified ship-to location for this customer.

B Balance Complete – Indicates you want to allow all lines to can ship partial in the first shipment for this customer. Once the ship-to location is processed through the DSR, the line is changed to ship complete.

#### 25. Order Priority

Enter the default order priority, or press F4-Backup to return to the preceding input. This input initially defaults from the customer record. You can select from the following options:

N Normal-Indicates that orders for this customer have no special priority.

R Rush – Indicates that you want to advise the warehouse, via the pick ticket, that this customers orders are rush orders.

H Service Hold – Indicates that you want orders for this customer not to be shipped due to a non-credit-related reason.

#### **User-Defined Screen**

Many users have a few pieces of information about customers, vendors, and items that are unique to their business that they would like to enter into FACTS for reference purposes. The User-Defined screen displays user-defined fields in the major file maintenances and makes them available in FACTS Inquiry programs for information only. There are 5 user-defined fields available to any user that has access to Item F/M.

You will be able to configure these fields within the following constraints:

If the user has administrator privileges for User-defined Fields setting on the Security tab of User Code F/M (SMF410): Each field can be designated by a type--text, numeric, validated list, and date, as well as a label that can be edited in the F/M to create custom labels for each field. This allows the user to have a meaningful label other than "User Defined 1" and so on.

# **Technical Notes**

FILES USED - SMCNTL, ARCUST, ARTAXT, ARCALX, ARPHOX, ARINVC, SORDER

FILES UPDATED - ARSHIP

| 1 10   | 1-7.4 Developm  | nent, Ship-To F/M (ARF920)   | _ 🗆 ×           |
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|  | Addre   | essing Additional Info User-D  | efined          |
|  | _<br>Name   |  |                 |
|  |   | Southeastern Industrial Supply 1145-A Fulton Industrial Park   |                 |
|  | Address 1<br>2  |  |                 |
|  |   | Atlanta State GA Zip Code 30223  |                 |
|  | City  |  |                 |
|  | Address 3   |  |                 |
|  | Contact Infor<br>Contact 1  | James McDaniel Phone 404-964-0922  | -               |
|  | E-mail  |  |                 |
|  | Contact 2   | Phone  |                 |
|  | E-mail  |  |                 |
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| . Ship-to S100<br>Field 1 Not Configured<br>Field 3 Not Configured<br>Field 4 Not Configured<br>Field 5 Not Configured<br>Gressing, Additional Info, User-Defined<br>ter Line #. D-Delete, F10-Menu, F4-Backup L   | -7.4 Development                             | Ship-To F/M  | ARF920               |
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| Field 3 Not Configured<br>Field 4 Not Configured<br>Field 5 Not Configured<br>dressing, Additional Info, User-Defined<br>ter Line #. D-Delete, F10-Menu, F4-Backup L   | Ship to \$100                                | soutneastern Industrial Supply   |                      |
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| ter Line #, D-Delete, F10-Menu, F4-Backup .  | Ship-to S100                                 | Field 1 Not Configured<br>Field 2 Not Configured<br>Field 3 Not Configured   |                      |
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| ter Line #, D-Delete, F10-Menu, F4-Backup .  | Ship-to S100                                 | Field 1 Not Configured<br>Field 2 Not Configured<br>Field 3 Not Configured<br>Field 4 Not Configured                           |                      |
| ter Line #, D-Delete, F10-Menu, F4-Backup .  | Ship-to S100                                 | Field 1 Not Configured<br>Field 2 Not Configured<br>Field 3 Not Configured<br>Field 4 Not Configured                           |                      |
| ter Line #, D-Delete, F10-Menu, F4-Backup .  | Ship-to S100                                 | Field 1 Not Configured<br>Field 2 Not Configured<br>Field 3 Not Configured<br>Field 4 Not Configured                           |                      |
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# Payment History F/M (ARF930)

# Function

This program allows the user to create and maintain the payment history file. The user may elect to gather past payment history on some or all customers. Records will not be stored here unless the payment history flag in the Customer F/M is set to Y.

It must be set up in the Payment History Control F/M as to the type of payment history being stored before records may be entered here.

There are two types of payment history: average and weighted average. The first, average, stores for each period the total number of days (past the invoice or due date depending on how it is set in the payment history control record) to pay all invoices and the total number of invoices that were paid during the period. The second, weighted average, stores for each period the total number of days (# of days past to pay an invoice X the dollar amount of the invoice) and the total dollars paid.

These records are used to print the Payment History Report and to display payment history in the Customer Inquiry.

# **User Inputs**

The following inputs are involved in creating a payment history record:

#### 1. Customer Number

Enter the customer number (ref. 3).

The following inputs are used if the payment history control record is set to store **A**-average days outstanding:

#### 2. Total Days (Current Period)

Enter the total days to pay all invoices for the current period (+/-99999). CR defaults to 0.

#### 3. Total Invoices (Current Period)

Enter the total invoices paid for the current period (0-999). CR defaults to 0.

#### 4. Prior Period(s)

Enter the total days and total invoices, as the inputs above instruct, for the number of prior periods being stored as set in the payment history control record. CR defaults to 0.

The following inputs are used when the payment history control record is set to **W**eighted average days outstanding:

#### 2. Total \$ Days (Current Period)

Enter the total dollar days for all invoices paid for the current period (+/-9999999). CR defaults to 0.

#### 3. Total Dollars (Current Period)

Enter the total dollars paid for all invoices for the current period (+/-99999999). CR initially defaults to 0.

#### 4. **Prior Period(s)**

Enter the total \$ days and total dollars, as the inputs above instruct, for the number of prior periods stored as set in the payment history control record.

# **Technical Notes**

FILES USED - SMCNTL, ARCUST, ARCALX, ARPHOX FILES UPDATED - ARPAYS

| 🚼 01-Demo Company, Payment His  | tory F/M (ARI  | F930)  |                    |                        |
|---|--|--|--------------------|------------------------|
| Help  |  |  |                    |                        |
| Quaternary 0100   |  |  |                    |                        |
| Customer C100   | South  | eastern Industrial Supply  | •                  |                        |
| Total   | Total  |  | Total              | Total                  |
| Days  | Invoices   |  | Days               | Invoices               |
| Curr Pd 09/2002 Sep -23   | 1  | Prior Pd 03/2002 1   |                    | 5                      |
| _ast Pd 08/2002 Aug -98   | 14   | Prior Pd 02/2002 F   |                    | 6                      |
| Prior Pd 07/2002 Jul -20  | 5  | Prior Pd 01/2002   |                    | 5                      |
| Prior Pd 06/2002 Jun -4   | 6  | Prior Pd 12/2001 E   |                    | 3                      |
| Prior Pd 05/2002 May         28           Prior Pd 05/2002 May         24   | 6  | Prior Pd 11/2001   |                    | 6                      |
| Prior Pd 04/2002 Apr 34   | 6  | Prior Pd 10/2001   |                    | 6                      |
|   |  | Oldest Pd 09/2001 S  | Sep 24             | 5                      |
|   |  |  |                    |                        |
|   |  |  |                    |                        |
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| Enterstated days we shall a date for  |  |  |                    |                        |
| Enter total days past due date fo   | r prior period   | 11/2001 NOV  |                    |                        |
| 🙀 Payment History F/M (ARF930)  |  |  |                    |                        |
| The available in the form and   |  |  |                    |                        |
| Help  |  |  |                    |                        |
|   | Payment  | : History F/M  |                    | ARF930                 |
| Help<br>01-Demo Company   | -  | -  |                    |                        |
| Help<br>01-Demo Company   | utheastern<br>Total  | -<br>Industrial Supply<br>Total  |                    |                        |
| Help<br>01-Demo Company   | -<br>utheastern  | -<br>Industrial Supply   |                    |                        |
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# Salesperson/Territory F/M (ARF935)

# Function

This program allows the user to create and maintain the salesperson/territory file. Users establish their own set of valid salesperson/territory codes and their descriptions along with region and commission percentage.

The SO Daily Sales Register and AR Sales Register will update the month-todate and year-to-date sales and cost information. Before entering salesperson/territories, the user must set up at least one valid region. Users should set up at least one false salesperson/territory code to be used to transfer sales history to when deleting a salesperson/territory from the salesperson/territory file. The system automatically prompts the user for the salesperson/territory code to transfer to and transfers sales history to that salesperson/territory in SA.

# **User Inputs**

The following inputs are involved in creating a salesperson/territory record:

#### **General Screen**

#### \*. Salesperson/Territory

Enter salesperson/territory code (up to 3 characters). F2 allows a search (ref. 10).

#### 2. Salesperson/Territory Name

Enter the salesperson/territory name (up to 30 characters).

#### 3. Region

Enter the region for this salesperson. The entry must be a valid region. F2 allows a search (ref. 10).

#### 4. Branch

Enter the branch code for this salesperson. The entry must be a valid branch. CR defaults to the branch assigned to the terminal. The branch is used to sort salesman by branch on the Slsp/Terr Sales Report.

#### 5. Commission %

Enter the commission percent the salesperson is paid (0-99.99). This percent is used to calculate commission amounts on invoices created if commissions are calculated based on the salesperson percentage (set in the SM company control record).

#### 6. Max Calls A.M.

Enter the maximum A.M. calls that this salesperson can complete.

#### 7. Max Calls P.M.

Enter the maximum P.M. calls that this salesperson can complete.

The following input is involved in deleting salesperson/territory records:

#### **History Screen**

#### \*. Salesperson/Territory

#### Enter salesperson/territory code (up to 3 characters). F2 allows a search (ref.

#### 2. Month-to-Date

Enter month-to-date sales for this sales person (+/- 99999999.00). CR defaults to 0. Enter month-to-date cost for this sales person (+/- 99999999.00). CR defaults to 0.

#### 3. Year-to-Date

Enter year-to-date sales for this salesperson (+/-99999999.00). CR defaults to 0. Enter year-to-date cost for this salesperson (+/-99999999.00). CR defaults to 0.

#### 4. Prior Year

Enter prior year sales for this salesperson (+/- 99999999.00). CR defaults to 0. Enter prior year cost for this salesperson (+/- 99999999.00). CR defaults to 0.

# **1.** SA History Exists For This Salesperson/Territory. Enter New Salesperson/Territory Code To Store SA Records Under.

Enter the SA salesperson/territory code set up to automatically transfer sales history information to. The entry must be a valid salesperson/territory.

# **Technical Notes**

When adding a record to the salesperson/territory file, a record is written to the control file (SMCNTL) for the salesperson/territory and a record is written to the salesperson/territory by region sort file (ARRGNX). When a record is deleted, all sales analysis information is moved from the salesperson/territory being deleted to the salesperson/territory being transferred to in the following SA files: (SASLSP), (SASTIC), (SASTIX), (SACOMM), and (SASLSP).

FILES UPDATED - SMCNTL, ARRGNX, SASLSP, SASTIC, SASTIX, SACOMM

| 🙀 Salesperson/Territory                     | F/M (ARF935)  | _ 🗆 ×         |
|---|---|---------------|
| Salesperson/Territory                       | 10 A Ronnie Someone                                   |               |
| <u>G</u> ener                               | al <u>H</u> isto                                      | ory           |
| SLSP/TERR Name                              | Ronnie Someone  |               |
| Region                                      | SW A Southwest Region                                 |               |
| Branch                                      | 01 Atlanta Branch                                     |               |
| Commission %                                | No Priority   |               |
| Max Calls A.M.                              |   |               |
| Max Calls P.M.                              | 9   |               |
|   |   |               |
|   | Save X Delete Delete                                  | v <u>Exit</u> |
| <br>Enter Salesperson/                      | Territory Name  |               |
|   |   |               |
| Salesperson/Territory F/A                   | (ARF935)  | <u> </u>      |
| Help  |   |               |
| 01-FACTS 7.5 Developmen                     | t Salesperson/Territory F/M                           | ARF935        |
| *. Salesperson/Territo                      |   |               |
| 2. SLSP/TERR Name<br>3. Region              | Ronald Patton<br>SE Southeast Region                  |               |
| 4. Branch<br>5. Commission %                | 01 Atlanta Branch<br>1.00                             |               |
| 6. Max Calls A.M.<br>7. Max Calls P.M.      | 10<br>20  |               |
|   |   |               |
|   |   |               |
|   |   |               |
|   |   |               |
|   |   |               |
|   |   |               |
|   |   |               |
| General, History<br>Enter Line #, D-Delete, | F10-Menu, F4-Backup .<br>-Next. Poun-First. Podn-Last |               |

# Tax Table F/M (ARF940)

### Function

This program allows the user to create and maintain the tax code file. Users establish their own set of valid tax codes to be assigned to each customer. The tax code determines tax applied during invoicing.

A required tax code that all users must enter is NOTAX.

#### **User Inputs**

The following inputs are involved in creating a tax table:

#### \* Tax Code

Enter the tax code (up to 8 characters). The two first characters apply to the state, the next three characters apply to the county and the last three characters apply to local. An example is GAFULATL meaning Georgia, Fulton County, City of Atlanta. One code must be set up for each tax district. If there are no taxes in a particular county or locality, simply leave the correct places blank in the tax code. An example is GA - for places in Georgia that are charged state tax only. For nontaxable customers, a tax code may be set up called NOTAX, RESALE and/or GOVEXP, etc. F2 allows a search (ref. 10).

#### 2. State Name

Enter the state name (up to 15 characters).

Enter the high (or normal) tax percentage rate (0-99.999). Example: 3% tax = 3.000. CR defaults to 0.

Enter the low (if there is one) tax percentage rate (0-99.999). Example: 3% tax = 3.000. CR defaults to 0.

Enter the state tax G/L # to post to in GL. The entry must be a valid G/L #. F2 allows a search (ref. 10).

#### 3. County Name

Enter the county name (up to 15 characters).

Enter the high (or normal) tax percentage rate (0-99.999). Example: 3 % tax = 3.000. CR defaults to 0.

Enter the low (if there is one) tax percentage rate (0-99.999). Example: 3% tax = 3.000. CR defaults to 0.

Enter the county tax G/L # to post to in GL. The entry must be a valid G/L #. F2 allows a search (ref. 10).

#### 4. Local Name

Enter the local name (up to 15 characters).

Enter the high (or normal) tax percentage rate (0-99.999). Example: 3% tax = 3.000. CR defaults to 0.

Enter the low (if there is one) tax percentage rate (0-99.999). Example: 3% tax = 3.000. CR defaults to 0.

Enter the local tax G/L # to post to in GL. The entry must be a valid G/L #. F2 allows a search (ref. 10).

#### 5. Tax Freight

Enter **Y** or **N** to indicate whether to charge tax on freight. CR defaults to N.

### **Technical Notes**

FILES USED - SMCNTL, GLMSTR, GLALPX

#### FILES UPDATED - ARTAXT

| 🛃 Tax Tab          | ole F/M (ARF940)                                   |                                     |                                    |                      |   | _ 🗆 ×                  |
|--------------------|--|-------------------------------------|------------------------------------|----------------------|---|------------------------|
| Тах                | Code CACARLOS                                      | 11                                  |                                    |                      |   |                        |
| State              | Name<br>CALIFORNIA<br>CARSON                       | Tax Rate                            |                                    |                      |   | on<br><b>x Payable</b> |
| County<br>Local    | LOS ANGELES  | 1.500                               |                                    |                      | - =   | x Payable<br>x Payable |
| Tax Freigh         | nt 🔽   |                                     |                                    |                      |   |                        |
|                    |  | Į                                   | 🚽 <u>S</u> ave                     | 🗙 <u>D</u> elete     | <u>N</u> ew   | E <u>x</u> it          |
| Enter              | r State Name for CA                                |                                     |                                    |                      |   |                        |
| Tax Ta<br>Help     | able F/M (ARF940)                                  |                                     |                                    |                      |   | - 🗆 X                  |
| 01-FACTS           | 7.5 Development                                    | Tax Tab                             | le F/M                             |                      |   | ARF940                 |
| *. Tax I           | Code CACARLOS                                      |                                     |                                    |                      |   |                        |
| 2. Stat<br>3. Coun | Name<br>e CALIFORNIA<br>ty CARSON<br>1 LOS ANGELES | High (%)<br>3.000<br>2.250<br>1.500 | Low (%)<br>0.000<br>0.000<br>0.000 | 330-01-0<br>330-01-0 | Description<br>Sales Tax P<br>Sales Tax P<br>Sales Tax P<br>Sales Tax P |                        |
| 5. Tax             | Freight Y  |                                     |                                    |                      |   |                        |
|                    |  |                                     |                                    |                      |   |                        |
|                    |  |                                     |                                    |                      |   |                        |
|                    |  |                                     |                                    |                      |   |                        |
|                    | ne #, D-Delete, F<br>Un-Preu Rec. Dn-t             |                                     |                                    | Lact                 |   |                        |
| HPPOWS:            | UD-PYEV KEC. DN-M                                  | ext. Poub-F                         | irst. Padn                         | -Last                |   |                        |

# Tax Reporting F/M (ARF945)

# Function

This program allows the user of the FACTS system to maintain sales tax reporting information in the sales tax file.

This file is used to print the Sales Tax Register. Records are updated to this file during the Daily Sales Register update and are removed during the update portion of the Sales Tax Register. This program is not initially set up by the users. Information is provided automatically from the Daily Sales Register. This program should only be used to correct the merchandise amount, taxable amount, entry date and total tax if there is a discrepancy.

# **User Inputs**

The following inputs are involved in creating sales tax summary information:

#### \*1. Tax Code

Enter the tax code. The code entered must be a valid tax code (up to 8 characters). F2 allows a search (ref. 10).

#### \*2. Tax Rate

Enter whether the tax rate is **H**-high, **L**-low or **X**-exempt. If the tax code does not use low tax rates, L is not an option. CR defaults to H. F3 displays the first tax code record on file for the tax code entered in input #1.

#### \*3. Customer Number

Enter the customer number. F2 allows a search. F3 displays the first tax code record on file for tax code and rate entered in inputs #1-2 (ref. 11).

#### \*4. Document #

Enter the document number. F3 displays the first tax code record on file for tax code, rate and customer entered in inputs #1, #2 and #3.

#### \*5. Continuation Number

Enter the document continuation number (1 digit). F3 displays the first tax code record on file for tax code, rate, customer and document number entered in inputs #1-4.

#### 6. Entry Date

Enter the entry date (ref.4). CR defaults to the system date.

#### 7. Merchandise Amount

Enter the merchandise amount of the document (+/- 9999999.99). CR defaults to 0.

#### 8. Taxable Amount

Enter the taxable amount of the document (+/-9999999.99). CR defaults to 0.

### 9. Total Tax

Enter the total tax of the document (+/-99999.99). CR defaults to 0.

#### 10. Branch

Enter the branch number. The entry must be a valid branch. CR defaults to the branch assigned to the terminal.

# **Technical Notes**

FILES USED - SMCNTL, ARTAXT, ARCUST, ARCALX, ARPHOX FILES UPDATED - ARTAXR

| 🚮 Tax Reporting F/M (ARF   | -945)   | _ 🗆 ×         |
|--|---|---------------|
| Tax Code<br>Rate<br>Customer<br>Document #<br>Continuation #   | CACARLOS<br>H - High Tax Rate<br>8<br>Mot on File<br>002128   |               |
| Entry Date<br>Merchandise Amt<br>Taxable Amount<br>Total Tax<br>Branch   | 10/30/1998         .00         .00         .00         1.00         01       ▲ Atlanta Branch         Save       × Delete         New | E <u>x</u> it |
|  |   |               |
| Enter Entry Date   |   |               |
| Tax Reporting F/M (ARF)  | 945)  | - 🗆 ×         |
| Help<br>01-FACTS 7.5 Developme   | nt Tax Reporting F/M  | ARF945        |
| <ul> <li>*. Rate H</li> <li>*. Customer</li> <li>*. Document # 06</li> <li>*. Continuation # 0</li> <li>6. Entry Date 06</li> <li>7. Merchandise Amt</li> <li>8. Taxable Amount</li> <li>9. Total Tax</li> </ul> | CARLOS<br>C100 Southeastern Industrial Supply<br>12060<br>/18/2004<br>.00<br>.00<br>.00<br>.00<br>Atlanta Branch                      |               |
|  | <mark>, F10-Menu, F4-Backup</mark><br>n-Next. Poup-First. Podn-Last   |               |

# **Transfer/Change Customer Codes (ARU910)**

# Function

This program allows the user to change specific information in the customer file for a range of customers.

The user has the option to change:

| Customer Class        | Ship Via                | Zip Code                |
|-----------------------|-------------------------|-------------------------|
| Salesperson/Territory | SO Sales History flag   | Customer Price Class    |
| Terms Code            | SO Invoice History flag | Pick Ticket Prices      |
| Tax Code              | Commission %            | Print Customer Item #'s |
| GL Posting Table      | Allow Backorders        | Credit Check            |
| Geography Code        | Invoice Discount %      | Ship Complete           |
| Price Level           | Route                   | Order Priority          |
| Statement Code        | Zone                    |                         |
| Payment History flag  | Ledgercards             |                         |
| Credit Limit          | Dunning Letters         |                         |

The user has the option to:

- Select the change order customer, alpha, salesperson/territory or customer class.
- Select the beginning and ending order to change.
- Select the **change-from** field.
- Select the **change-to** field.

The fields above are all part of the information stored on each customer in the customer file. This program is especially useful for making changes to many customers without having to manually change each customer individually through the Customer F/M program.

Two examples for the use of this program are:

1. For a user who decides to start storing payment history for a range of customers who previously did not have payment history stored.

2. For a user who decides to change the terms code for a range of customers.

All fields being changed must be valid fields. For example, if changing customer classes, all classes being changed to must be valid customer classes.

Changes made in this program do not affect transaction files or other modules.

### **User Inputs**

The following inputs are involved in changing customer information:

#### 1. Select Number

Enter the number of the field to be changed (1-22).

#### 2. Order

Select the order in which the system should sort the records to be changed. (ref. 6).

#### 3. Beginning Order Choice

Select the beginning order choice (ref. 7).

#### 4. Ending Order Choice

Select the ending order choice (ref. 8).

#### 5. Change From

The answer to the first input (**Select Number**) is the field being changed; e.g., if customer class was selected, enter the customer class that is being changed. The entry must be valid for the field being changed. F3 defaults to ALL.

#### 6. Change To

The answer to the first input (**Select Number**) is the field being changed; e.g., if customer class was selected, enter the customer class to change. F3 defaults to user selection. If F3 is selected, the program stops at every customer whose customer class is to be changed and requires input of the new customer class.

#### **Technical Notes**

Processing proceeds by reading through the selected file - customer (ARCUST), alpha (ARCALX), salesperson/territory (ARSLSX) or customer class (ARCLSX). The customer file (ARCUST) is then checked for information that meets all criteria entered.

FILES USED - SMCNTL, ARCALX, ARTAXT

FILES UPDATED - ARCUST, ARSLSX, ARCLSX

| M-Specialty Distributors, I TR             | ANSFER/CHANGE CUSTOMER CODES                         | ARU91 |
|--|--|-------|
|  | OPERATOR ASSISTED CHANGES OF SPECIFIC                |       |
| NFORMATION IN THE CUSTOMER FILE            |  |       |
| ANNUES DO NOT HEFEGT TANNSHOTTO            | A FILES ON OTHEN HODOLES.                            |       |
| 1 CUSTOMER CLASS                           | 16 INVOICE DISCOUNT %                                |       |
| 2 SALESPERSON/TERRITORY                    | 17 ROUTE   |       |
| 3 TERMS CODE                               | 18 ZONE  |       |
| 4 TAX CODE                                 | 19 LEDGERCARDS                                       |       |
| 5 GL POSTING TABLE                         | 20 DUNNING LETTERS                                   |       |
| 6 GEOGRAPHY CODE                           | 21 ZIP CODE  |       |
| 7 PRICE LEVEL                              | 22 CUSTOMER PRICE CLASS                              |       |
| 8 STATEMENT CODE<br>9 PAYMENT HISTORY FLAG | 23 PICK TICKET PRICES<br>24 PRINT CUST ITEM #'S FLAG |       |
| Ø CREDIT LIMIT                             | 24 PRIMI COST TIEM # 5 FLHG<br>25 PO REQUIRED FLAG   |       |
| 1 SHIP UIA                                 | 26 CREDIT CHECK                                      |       |
| 2 SO SALES HISTORY FLAG                    | 27 CREDIT CHECK DAYS                                 |       |
| 3 SO INVC HISTORY FLAG                     | 28 SHIP COMPLETE                                     |       |
| 4 COMMISSION %                             | 29 ORDER PRIORITY                                    |       |
| 5 ALLOW BACKORDERS                         |  |       |
|  |  |       |
| ELECT # OF INFORMATION TO BE CH            | ANGED, F4-END  |       |

# Transfer/Change Ship-To Codes (ARU920)

# Function

Use this program to change specific information in the ship-to file for a range of customer ship-to addresses.

You have the option to change:

Salesperson/Territory

Zip Code

Tax Code Ship Complete

Tax Rate

Order Priority

Ship Via

UPS Zone(and Commercial/Residential when applicable)

Route

The fields above are all part of the information stored on each ship-to location in the customer file. This program is especially useful for making changes to many customers without having to manually change each ship-to location individually through the Ship-To F/M program.

Two examples for the use of this program are:

1. For a user who decides to modify the ship complete designation or the way to handle committing stock for sales orders for a range of ship-to locations.

2. For a user who decides to change the UPS Zone for a range of ship-to locations.

All fields being changed must be valid fields. For example, if changing tax codes, all tax codes being changed to must be valid tax codes.

Changes made in this program do not affect transaction files or other modules.

Access this program by choosing Accounts Receivable→File Maintenances→Transfer/Charge Ship-To Codes.

# **User Inputs**

Use the following inputs to change ship-to information:

#### 1. Select Code Number

Enter the number of the field to be changed (1-22).

#### 2. Order

Select the order in which the system should sort the records to be changed. Options are customer, alpha, salesperson/territory and customer class.

#### 3. Beginning Order Choice

Select the beginning order choice.

#### 4. Ending Order Choice

Select the ending order choice.

#### 5. Change From

The answer to the first input (Select Number) is the field being changed; e.g., if customer class was selected, enter the customer class that is being changed. The entry must be valid for the field being changed. Press F3 to default to ALL.

#### 6. Change To

The answer to the first input (Select Number) is the field being changed; e.g., if customer class was selected, enter the customer class to change. Press F3 to default to user selection. If F3 is selected, the program stops at every customer whose customer class is to be changed and requires input of the new customer class.

| <mark>₩ Transfer/Change Ship-To Codes (ARU920)</mark><br>Help  | . 🗆 🗙 |
|--|-------|
| 01-Specialty Distributors, I TRANSFER/CHANGE SHIP-TO CODES A   | RU920 |
| THIS PROGRAM ALLOWS AUTOMATIC OR OPERATOR ASSISTED CHANGES OF SPECIFIC<br>Information in the ship-to file for a range of customers and ship-to's.<br>Changes do not affect temporary ship-to's, transaction files or other modul | ES.   |
| 1 SALESPERSON/TERRITORY<br>2 TAX CODE<br>3 ROUTE<br>4 ZONE<br>5 ZIP CODE<br>6 SHIP COMPLETE  |       |
| 7 ORDER PRIORITY   |       |
|  |       |
| SELECT # OF INFORMATION TO BE CHANGED, F4-END  |       |





# **CHAPTER 11**

# Infrequent F/M

File maintenance programs allow the user to enter, change and delete data. These programs are used to enter the initial data required to set up the system.

The user can add, change and delete the records in a file. This is called maintaining the file. Some file maintenance programs may be used often where others are used less frequently. There is an Infrequent File Maintenances menu for the latter programs; most of these are used only one time during the initial set up of the system. However, the information in the infrequent file maintenances may be updated by the system. An example would be the Nonstatic Control F/M, which keeps track of the sales orders period and all the register trace numbers.

All files, once set up, are maintained and updated by the system. Most file maintenances in the sales orders system do not need to be maintained by the user and it is unlikely that they will be used.

|                    | <u> </u>                  |                 |                      |  |
|--------------------|---------------------------|-----------------|----------------------|--|
| LW/T6C)            |                           | FACTS 7.5 Deve  | lopment - Company 01 | 02/02/05 - 2:44 p  |
|                    | Accounts Re               | ceivable ———    |                      | Infrequent File Maintenances Tasks:  |
|                    |                           | NSE             |                      | Customer Class F/M<br>Customer Price Class F/M<br>Terms Code F/M<br>GL Posting Table F/M   |
| Invoice Processing | Cash & Credit Application | Returned Checks | Dunning Letters      | Customer Defaults F/M<br>Register History F/M<br>Adjustment Code F/M<br>Aging Control F/M<br>Cash Receipts Control F/M<br>Statement Print Control F/M                    |
| ?                  | ٩                         | <u>[3]</u>      |                      | Statement Messages F/M<br>Payment History Control F/M<br>Returned Check Control F/M<br>Service Charge Control F/M<br>Sales Tax Control F/M<br>Dunning Letter Control F/M |
| Inquiries          | Reports & Prints          | End of Period   | File Maintenances    | Invoice Processing Control F/M<br>AR to GL Posting F/M<br>Static Control F/M<br>Nonstatic Control F/M<br>Rebuild AR Sort Files   |

| 2/22/05 Tuesday Accounts<br>1-FACTS 7.5 Developme - Infrequent Fi  | Receivable JLW T6C 12:56 p<br>ile Maintenances – ARS91   |
|--|--|
| <ol> <li>Region F/M</li> <li>Customer Class F/M</li> <li>Customer Price Class F/M</li> <li>Customer Price Class F/M</li> <li>Terms Code F/M</li> <li>Customer Defaults F/M</li> <li>Customer Defaults F/M</li> <li>Register History F/M</li> <li>Adjustment Code F/M</li> <li>Aging Control F/M</li> <li>Cash Receipts Control F/M</li> <li>Statement Print Control F/M</li> </ol> | <ol> <li>Statement Messages F/M</li> <li>Payment History Control F/M</li> <li>Returned Check Control F/M</li> <li>Service Charge Control F/M</li> <li>Sales Tax Control F/M</li> <li>Dunning Letter Control F/M</li> <li>Invoice Processing Control F/M</li> <li>AR to GL Posting F/M</li> <li>Static Control F/M</li> <li>Nonstatic Control F/M</li> <li>Rebuild AR Sort Files</li> </ol> |
| Selection  |  |

# Region F/M (ARF950)

# Function

This program allows the user to create and maintain region codes. Users establish their own set of regions and descriptions for use in the salesperson/territory file. If salespeople are not divided into regions, enter one region, give it the description ALL REGIONS and assign all salespeople to that region.

Regions are assigned to salespeople for use in selected Sales Analysis reports which may be printed by salesperson/territory or by region.

# **User Inputs**

The following inputs are involved in creating a region:

#### \* Region Code

Enter the region code (up to 3 characters). Click the search button or press F2 to search existing codes.

#### 2. Description

Enter the region code description (up to 30 characters).

# **Technical Notes**

FILES USED - ARRGNX

FILES UPDATED - SMCNTL

| Region F/M (ARF950)  |        |
|--|--------|
| Region NE 6  |        |
| Description Northeast Region   |        |
|  |        |
| 🔛 Save 🔀 Delete 🗋 New  | Exit   |
| Enter Region Description   |        |
| Region F/M (ARF950)  | - 🗆 🗙  |
|  |        |
| 01-FACTS 7.5 Development Region F/M  | ARF950 |
| *. Region SE<br>2. Description Southeast Region  |        |
|  |        |
|  |        |
|  |        |
|  |        |
|  |        |
|  |        |
|  |        |
| Enter Line #, D-Delete, F10-Menu, F4-Backup .<br>Arrows: Un-Preu Rec. Dn-Next. Poun-First. Podn-Last |        |
|  |        |

# Customer Class F/M (ARF952)

# Function

This program allows the user to create and maintain the customer class records. Each customer is assigned a customer class (i.e., retail, wholesale, in state, out of state, etc.). These classes are determined by the user and are used in most AR reports to group customers. If the user chooses not to use customer classes, then one class must be entered and all customers are assigned to that class.

#### **User Inputs**

The following inputs are involved in creating a customer class:

#### \* Customer Class

Enter the customer class code (up to 3 characters). F2 allows a search (ref. 10).

#### 2. Description

Enter the customer class description (up to 30 characters).

#### 3. GL Table

Choose a GL posting table for this customer class. Press F2 or click the search button to search existing GL tables. The GL table is created in GL Posting Table F/M. These posting tables are also assigned to individual customers in Customer F/M.

#### **Technical Notes**

FILES USED - ARCLSX

FILES UPDATED - SMCNTL

| 🙀 Customer Class F/M (Al                            | RF952)   |               |
|---|--|---------------|
| Customer Class<br>Description<br>GL Table           | RET #<br>Retail Customers 002 # Retail Customers |               |
| Enter Customer Clas                                 | Save <u>X</u> Delete <u>N</u> ew                 | E <u>x</u> it |
| Customer Class F/M (ARF9)                           | 52)  | - 🗆 ×         |
| Help  | oz)  |               |
|   | <b>1 Customers</b><br>Table 002                  | ARF952        |
| Enter Line #, D-Delete,<br>Arrows: Un-Prev Rec. Dn- |  |               |

# Customer Price Class F/M (ARF953)

## Function

This program allows you to create and maintain customer price classes. Each new customer must be assigned a customer price class in the AR Customer F/M. These classes are user-defined. Customer price classes are used for setting up contract pricing in Sales Orders. For example, you can set up contract prices for a customer price class, indicating that each customer assigned to that price class is eligible for that contract price.

You must enter at least one customer price class. If you choose not to use customer price classing, assign this one code to all customer records.

#### **User Inputs**

#### \*. Customer Price Class

Enter the customer price class. F2 allows a search (ref. 10). F3 defaults to the next record on file.

#### 2. Description

Enter the customer price class description (up to 30 characters).

## **Technical Notes**

| 🙀 Customer Price Class (A   | RF953)  |        |
|---|---|--------|
| Customer Price Class  | RET #   |        |
| Description   | Retail Customers                                |        |
|   | 🔚 Save 🔀 Delete 🗋 New                           | Exit   |
| Enter Customer Price  | Class Description                               |        |
| Customer Price Class F/M (#   | IRF953)   | - 🗆 ×  |
| Help  |   |        |
| 01-FACTS 7.5 Development<br>*. Customer Price Class<br>2. Description | Customer Price Class<br>RET<br>Retail Customers | ARF953 |
|   |   |        |
|   |   |        |
|   |   |        |
|   |   |        |
|   |   |        |
| Enter Line #, D-Delete, I   | -10-Menu. F4-Backup .                           |        |
| Arrows: Up-Prev Rec. Dn-I   | lext. Poup-First. Podn-Last                     |        |
|   |   |        |

# Terms Code F/M (ARF954)

## Function

This program allows the user to create and maintain the terms codes. Users establish their own set of valid terms codes that are assigned to each customer as a default value in Sales Order Entry and AR invoice programs. The terms codes are used to determine due date, discount date and terms discount during the update portion of the SO Daily Sales Register, AR Sales Register and JC Invoice Register.

### **User Inputs**

The following inputs are involved in creating a terms code:

#### \* Terms Code

Enter the terms code (up to 2 characters). F2 allows a search (ref. 10).

#### 2. Terms Description

Enter the description of the terms code (up to 15 characters).

#### \* Terms Type

Enter payment **D**ue on a certain date of the month, payment due in a set **N**umber of days, payment due on a **S**pecific date or **C**ash terms code (will not post to accounts receivable). CR initially defaults to D.

#### 4. # of Payments

Enter the number of payments expected (1-12). CR defaults to 1. Example, if terms are Net 30, 60, 90 then three payments will be made.

#### 5. Discount %

Enter the terms discount % if applicable (.00-99.99). Example, enter a 2% discount as 2.0. CR initially defaults to 0.

#### 6. First Net Due Date

Enter either the day of the month or the number of days until due if D or N was selected for input #3. If S was selected, this input is skipped. CR initially defaults to 0.

#### 7. First Discount Due Date

If a discount percent was entered in input #5, enter the day of the month or the number of days that will entitle the customer to a discount. If no discount percentage is entered, this input is skipped. CR initially defaults to 0. If S or C was selected in input #3, this input is skipped.

#### 8. Cutoff Day Current Month

This input is only valid if D was entered in input #3. Enter the day (invoice date) before which the due date will still be due in the current month. If this is set to zero, the invoice will never be due in the current month. If this is set to 5, the due date will only be in the current month if the invoice date is the 1st - 4th of the month. For example, if the terms are 2% 10th Net 30th and anything invoiced after the 4th is due the next (following) month, the cutoff would be set to 5. If invoiced on September 4th the discount due date is September 10th and the net due is September 30th. If invoiced on September 5th the discount due date is October 10th and the net due date is October 30th.

#### 9. Cutoff Day Next Month

This input is only valid if D was entered in input #3. Enter the day (invoice date) before which the due date will be in the next month. If this is set to 25, the due date will only be in the next month if the invoice date is between the cutoff for the current month and the 25th of the month. For example, if the terms are 2% 10th Net 30th and anything invoiced after the 25th is due in two months, the cutoff would be set to 25. If invoiced on September 24th the discount due date is October 10th and the net due date is October 30th. If invoiced on September 25th the discount due date is November 10th and the net due date is November 30th.

#### 10. Subsequent Due

Enter either the day of the month or number of days when subsequent payments are due (1-31). This field is used only for terms codes with multiple payments. CR initially defaults to 0. If 1 was entered in input #4, this input is skipped.

#### 11. Subsequent Dscnt Due (Subsequent Discount Due)

Enter either the day of the month or number of days that will entitle the customer to a discount (1-31). This field is used only for terms codes with multiple payments. If 1 was entered in input #4, this input is skipped.

#### **12.** Specific Date Due

Enter the specific date on which payment is due if S was chosen in input #3 (ref.4). If S was not selected, this input is skipped.

#### 13. Specific Dscnt Date (Specific Discount Date)

Enter the specific due date on or before which payment must be made to take a discount if S was selected in input #3 (ref.4). If S was not selected, input is skipped.

#### 14. General Ledger #

If C was not selected in input #3, this input is skipped. Enter the cash GL account number when printing and updating the AR Register Sales and the SO Daily Sales Register. The number entered must be a valid GL number. F2 allows a search (ref. 10). F1 defaults to BANK indicating that the GL number to post cash to is determined by the bank. The bank used is found in the branch record (Branch F/M) for the warehouse the invoice is issued from. If you do

choose BANK, then the bank account balances are updated through the SO Daily Sales Register.

## **Technical Notes**

The due date is calculated in called program SMC035. The cutoff day is set in line 2130 (same for AP).

| 💏 Terms Code F/M (ARFS   | 954)                          | _ 🗆 ×         |
|--------------------------|-------------------------------|---------------|
| Terms Code               | 01 🚈 1% 10th Net 30           |               |
| Terms Description        | 1% 10th Net 30                |               |
| Terms Type               | D - A/R Based on Day of Month |               |
| # of Payments            | 1                             |               |
| Discount %               | 1.00 %                        |               |
| First Net Due            | 30 Discount Due 10            |               |
| Cutoff Day Current Month | 3 Cutoff Day Next Month 25    |               |
| Subsequent Due           | 30 Discount Due 15            |               |
| Specific Date Due        | Discount Date                 | _             |
| General Ledger #         | 0000 🖉 茜                      |               |
|                          |                               |               |
|                          |                               |               |
|                          | 🔚 Save 🗙 Delete 🗋 New         | E <u>x</u> it |
| Enter First Discount     | Due                           |               |

| Terms Code F/M (ARF954)                                       |  | - 🗆 🗙  |
|---|--|--------|
| Help  |  |        |
|   |  |        |
| 01-FACTS 7.5 Development                                      | Terms Code F/M   | ARF954 |
| 2. Terms Description<br>*. Terms Type<br>4. # of Payments     | D A/R Based on Day of Month<br>1<br>1.00 %<br>30<br>10 |        |
| Enter Line #, D-Delete, F10-M<br>Arrows: Un-Prev Rec. Dn-Next |  |        |

# GL Posting Table F/M (ARF956)

## Function

This program enables FACTS users to set up GL posting tables for different customer types so that transactions can be posted and tracked with greater detail.

Say you wanted to post services charges applied to retail customers to a different account than service charges applied to wholesale customers. To achieve that result, you would create a GL posting table for retail customers and another for wholesale customers in this file maintenance, each containing a different GL account number for service charges. Then in the AR to GL Posting Table, you would change the service charges basis flag to C-Customer. When the Service Charge Register is run, service charges will post to their respective accounts.

As noted above, the Accounts Receivable GL Posting Table works with the AR to GL and SO to GL Posting Tables to determine how transactions should post to the GL after the following registers have been printed:

- Cash Receipts & Adjustments Register posts to accounts receivable GL number, discount GL number and adjustment GL number.
- Service Charge Register posts to service charges GL number.
- Returned Check Register posts to returned checks GL number.
- AR Sales Register posts to Sales GL number.
- SO Daily Sales Register posts to sales, misc. sales, inter-warehouse A/R, deposits and accounts receivable GL numbers.

The following charts illustrate the GL posting tables for retail and wholesale customers mentioned in the example above. Review the charts and then refer to the register distribution examples. The examples include all registers that use the Accounts Receivable GL posting tables.

| GL TABLE <b>RET</b>          |          |                               |  |  |
|------------------------------|----------|-------------------------------|--|--|
| DESCRIPTION RETAIL CUSTOMERS |          |                               |  |  |
|                              |          |                               |  |  |
|                              | GL #     | DESCRIPTION                   |  |  |
| ACCOUNTS RECEIVABLE          | 120-01-0 | ACCOUNTS RECEIVABLE-RETAIL    |  |  |
| DISCOUNTS                    | 490-01-0 | DISCOUNTS-RETAIL              |  |  |
| ADJUSTMENTS                  | 420-01-0 | ADJUSTMENTS-RETAIL            |  |  |
| SERVICE CHARGES              | 440-01-0 | FINANCE CHARGES-RETAIL        |  |  |
| RETURNED CHECKS              | 430-01-0 | <b>RETURNED CHECKS-RETAIL</b> |  |  |
| SALES                        | 410-01-0 | SALES RETAIL                  |  |  |
| MISC SALES                   | 450-01-0 | MISC SALES-RETAIL             |  |  |
| INTERWHSE A/R                | 130-01-0 | INTER-WAREHOUSE-RETAIL        |  |  |

DEPOSITS

650-01-0 **DEPOSITS-RETAIL** 

| GL TABLE WSL<br>DESCRIPTION WHOLESALE CUSTOMERS |          |                         |  |  |
|---|----------|-------------------------|--|--|
|   | GL #     | DESCRIPTION             |  |  |
| ACCOUNTS RECEIVABLE                             | 125-01-0 | ACCOUNTS RECEIVABLE-WSL |  |  |
| DISCOUNTS                                       | 495-01-0 | DISCOUNTS-WSL           |  |  |
| ADJUSTMENTS                                     | 425-01-0 | ADJUSTMENTS-WSL         |  |  |
| SERVICE CHARGES                                 | 445-01-0 | FINANCE CHARGES-WSL     |  |  |
| RETURNED CHECKS                                 | 435-01-0 | RETURND CHECKS-WSL      |  |  |
| SALES   | 415-01-0 | SALES-WSL               |  |  |
| MISC SALES                                      | 455-01-0 | MISC SALES-WSL          |  |  |
| INTERWHSE A/R                                   | 130-01-0 | INTER-WAREHOUSE-WSL     |  |  |
| DEPOSITS  | 655-01-0 | DEPOSITS-WSL            |  |  |

#### **Cash Receipts & Adjustments Register**

Williams Wholesale makes a payment of \$504.70 and takes a discount of \$5.30. Reeves Retail makes a payment of \$225.00 for a \$225.02 invoice leaving a balance of \$.02. The user adjusts the balance down to zero. Using the GL posting tables, the GL distribution is as follows:

|           |                               | Debit  | <u>Credit</u> |
|-----------|-------------------------------|--------|---------------|
| *100-01-0 | Cash in Bank                  | 729.70 |               |
| 120-01-0  | Accounts Receivable-Retail    |        | 225.02        |
| 125-01-0  | Accounts Receivable-Wholesale |        | 510.00        |
| 420-01-0  | Adjustments-Retail            | .02    |               |
| 495-01-0  | Discounts-Wholesale           | 5.30   |               |
|           |                               | 735.02 | 735.02        |

indicates a GL number not pulled from the AR GL posting table. It is pulled from the \* bank making the deposit.

Adjustments may be posted to the GL by the adjustments GL number assigned to the GL posting table or by the adjustment code. See the Adjustment Code F/M and AR to GL Posting Table F/M for more information.

#### Service Charge Register

Williams Wholesale (owes) is charged a \$2.35 service charge and Reeves Retail (owes) is charged a \$1.70 service charge. Using the GL posting tables, the distribution is as follows:

|          |                               | <u>Debit</u> | <u>Credit</u> |
|----------|-------------------------------|--------------|---------------|
| 120-01-0 | Accounts Receivable-Retail    | 1.70         |               |
| 125-01-0 | Accounts Receivable-Wholesale | 2.35         |               |
| 440-01-0 | Finance Charges-Retail        |              | 1.70          |
| 445-01-0 | Finance Charges-Wholesale     |              | 2.35          |
|          | -                             | 4.15         | 4.15          |

#### **Returned Check Register**

A returned check is entered for Williams Wholesale for \$524.70 and a \$15 returned check fee is charged. Using the GL posting tables, the GL distribution is as follows:

|           |                               | Debit  | <u>Credit</u> |
|-----------|-------------------------------|--------|---------------|
| *100-01-0 | Cash in Bank                  |        | 524.70        |
| 125-01-0  | Accounts Receivable-Wholesale | 539.70 |               |
| 435-01-0  | Returned Checks-Wholesale     |        | 15.00         |
|           |                               | 539.70 | 539.70        |

\* indicates a GL number not pulled from the AR GL posting table. It is pulled from the bank entering the returned check.

#### A/R Sales Register

Invoices are entered for Williams Wholesale for \$320 and Reeves Retail for \$240. No tax or freight is charged. Using the GL posting tables, the GL distribution is as follows:

|          |                               | <u>Debit</u> | <u>Credit</u> |
|----------|-------------------------------|--------------|---------------|
| 120-01-0 | Accounts Receivable-Retail    | 240.00       |               |
| 125-01-0 | Accounts Receivable-Wholesale | 320.00       |               |
| 410-01-0 | Sales-Retail                  |              | 240.00        |
| 415-01-0 | Sales-Wholesale               |              | 320.00        |
|          |                               | 560.00       | 560.00        |

Sales may be posted to the GL by the sales GL number assigned in the AR to GL posting record. See the AR to GL Posting F/M for more information.

#### SO Daily Sales Register

An invoice is entered for Williams Wholesale at \$320; \$300 for regular items, \$20 for misc. items and \$50 is received for other goods. No tax or freight is charged. The misc. sales GL number is only used if misc. sales are posted to the GL by the AR GL posting table as assigned in the SO to GL posting record. (See the SO to GL Posting F/M.) The item sold must have the **Misc sales** flag set to Y (in the Item F/M) for the item to post to the misc. sales GL number rather than the sales GL number. Using the GL posting tables, the GL distribution is as follows:

|          |                               | Debit  | <u>Credit</u> |
|----------|-------------------------------|--------|---------------|
| 125-01-0 | Accounts Receivable-Wholesale | 320.00 |               |
| 415-01-0 | Sales-Wholesale               |        | 300.00        |
| 455-01-0 | Misc Sales-Wholesale          |        | 20.00         |
| 100-01-0 | Cash in Bank                  | 50.00  |               |
| 655-01-0 | Deposits-Wholesale            |        | 50.00         |
|          |                               | 370.00 | 370.00        |

## **User Inputs**

In each of these prompts, you can press F2 to perform a search for available GL numbers, or in the case of prompt #1, available GL posting table codes. All of the GL numbers entered in this table work with the AR to GL and/or SO to GL posting tables so that transactions post according to customer categories.

#### \*. GL Posting Table

This prompt can be used to create a new GL posting table or edit an existing one. If you are creating a new table, enter a three-character code such as 001, SVC, etc., that FACTS can use to identify the table.

#### 2. Description

The GL Posting Table description can be up to 30 characters long and appears on various registers run out of Accounts Receivable and Sales Orders.

#### 3. Accts Receivable GL #

This is the GL number that Accounts Receivable post to when you run the SO Daily Sales register (when posting to Accounts Receivable by customer) or the Accounts Receivable Sales Register (when posting to Accounts Receivable by customer).

#### 4. Discounts GL #

This is the GL number that discounts post to after the Cash Receipts & Adjustments Register prints when you set the Discounts Basis to C-Customer in the AR to GL Posting Table.

#### 5. Adjustments GL #

When you set the basis for adjustments to C-Customer in the AR to GL Posting table, the Cash Receipts & Adjustments register will post to the number entered here, rather than the default GL number or the Adjustments GL number set up in the Adjustments Code F/M.

#### 6. Service Charges GL #

If you've set the service charge basis to C-Customer in the AR to GL posting table, FACTS posts service charges to this GL number when you run the Service Charge Register, rather than the default GL number.

#### 7. Returned Check Charges GL #

When the returned check charges Basis is set to C-Customer, FACTS posts these charges to this GL number after the Returned Check Register prints, rather than the default GL number.

#### 8. Sales GL #

If the sales basis is set to C-Customer in the SO to GL Posting Table, the system posts to this GL number after the Daily Sales Register prints. The AR Sales register also uses this number if the sales Basis is set to C-Customer in the AR to GL Posting Table.

#### 9. Misc Sales GL #

If the miscellaneous sales basis is set to C-Customer in the SO to GL Posting Table, the systems posts to this number when the SO Daily Sales Register is run. FACTS also posts to this GL number when the AR Sales Register is run if the misc. sales basis is set to C-Customer in the AR to GL Posting Table. (Miscellaneous sales represent the sale of items that are flagged as "Miscellaneous" in the IC Item F/M.)

#### 10. Interwhse A/R GL#

If the basis is set to C-Customer in the SO to GL Posting Table *and* the shipping warehouse is set to get 100% credit for the sale (see Warehouse F/M in the Inventory Control module), the system posts to this GL number when SO Daily Sales Register is run.

#### 11. Deposits

If the basis is set to C-Customer in the SO to GL Posting Table, the system posts to this GL number when the SO Daily Sales Register is run. Note that deposits represent a liability on your GL.

## **Technical Notes**

FILES USED - GLMSTR, GLALPX, ARCUST

-

|  | 56)   | - 🗆 ×        |
|--|---|--------------|
| GL Table 001   | ₩.  |              |
| Description Primary C  | Customers   |              |
| Description   mary c   | GL# Description   |              |
| Accounts Receivable  | 120-01-0 H Accounts Receivable  |              |
| Discounts  |   |              |
| Adjustments  |   |              |
| Service Charges  |   |              |
| Returned Check Chgs  |   |              |
| Sales  | 410-01-1 <b>H</b> Sales   |              |
| Misc Sales   | 420-01-1 Miscellaneous Income   |              |
| Interwhse A/R  | 121-01-0 <b>H</b> Interwarehouse Accts Rec.   |              |
| Deposits   | 650-02-2 H Bank Charges   |              |
|  |   |              |
|  | 🔚 Save 🗙 Delete 🗋 New 🔟 E   | <u>«it</u>   |
| Enter GL Posting Table Des   | scription   |              |
|  |   | _            |
|  |   | _            |
| GL Posting Table F/M (ARF)   | 956) _  |              |
| GL Posting Table F/M (ARF)<br>Help   | 956) <mark>-</mark>   |              |
|  | 956) –  |              |
|  |   | <b>RF956</b> |
| Help   |   |              |
| Help<br>01-FACTS 7.5 Development<br>*. GL Table 001<br>2. Description Posting  | E GL Posting Table F/M Al   |              |
| Help<br>01-FACTS 7.5 Development<br>*. GL Table 001<br>2. Description Posting<br>3. Accounts Receivable  | Table 001<br>GL# Description<br>120-01-0 Accounts Receivable  |              |
| Help<br>01-FACTS 7.5 Development<br>*. GL Table 001<br>2. Description Posting<br>3. Accounts Receivable<br>4. Discounts  | GL Posting Table F/M Al<br>Table 001<br>GL# Description<br>120-01-0 Accounts Receivable<br>660-01-1 Discounts Given   |              |
| Help<br>01-FACTS 7.5 Development<br>*. GL Table 001<br>2. Description Posting<br>3. Accounts Receivable<br>4. Discounts<br>5. Adjustments<br>6. Service Charges  | t GL Posting Table F/M Al<br>Table 001<br>GL# Description<br>120-01-0 Accounts Receivable<br>660-01-1 Discounts Given<br>660-01-1 Discounts Given<br>440-01-1 Finance Charges   |              |
| Help<br>01-FACTS 7.5 Development<br>*. GL Table 001<br>2. Description Posting<br>3. Accounts Receivable<br>4. Discounts<br>5. Adjustments<br>6. Service Charges<br>7. Returned Check Chgs  | Table 001AlGL#Description120-01-0Accounts Receivable660-01-1Discounts Given660-01-1Discounts Given440-01-1Finance Charges440-01-1Finance Charges  |              |
| Help<br>01-FACTS 7.5 Development<br>*. GL Table 001<br>2. Description Posting<br>3. Accounts Receivable<br>4. Discounts<br>5. Adjustments<br>6. Service Charges<br>7. Returned Check Chgs<br>8. Sales  | t GL Posting Table F/M Al<br>Table 001<br>GL# Description<br>120-01-0 Accounts Receivable<br>660-01-1 Discounts Given<br>660-01-1 Discounts Given<br>440-01-1 Finance Charges   |              |
| Help<br>01-FACTS 7.5 Development<br>*. GL Table 001<br>2. Description Posting<br>3. Accounts Receivable<br>4. Discounts<br>5. Adjustments<br>6. Service Charges<br>7. Returned Check Chgs<br>8. Sales<br>9. Misc Sales<br>10. Interwhse A/R  | tGL Posting Table F/MAlGL#Description120-01-0Accounts Receivable660-01-1Discounts Given660-01-1Discounts Given440-01-1Finance Charges440-01-1Finance Charges410-01-1Sales420-01-1Miscellaneous Income121-01-0Interwarehouse Accts Rec.  |              |
| Help<br>01-FACTS 7.5 Development<br>*. GL Table 001<br>2. Description Posting<br>3. Accounts Receivable<br>4. Discounts<br>5. Adjustments<br>6. Service Charges<br>7. Returned Check Chgs<br>8. Sales<br>9. Misc Sales<br>10. Interwhse A/R  | Table 001         GL#       Description         120-01-0       Accounts Receivable         660-01-1       Discounts Given         640-01-1       Discounts Given         440-01-1       Finance Charges         440-01-1       Finance Charges         410-01-1       Sales         420-01-1       Miscellaneous Income   |              |
| Help<br>01-FACTS 7.5 Development<br>*. GL Table 001<br>2. Description Posting<br>3. Accounts Receivable<br>4. Discounts<br>5. Adjustments<br>6. Service Charges<br>7. Returned Check Chgs<br>8. Sales<br>9. Misc Sales<br>10. Interwhse A/R  | tGL Posting Table F/MAlGL#Description120-01-0Accounts Receivable660-01-1Discounts Given660-01-1Discounts Given440-01-1Finance Charges440-01-1Finance Charges410-01-1Sales420-01-1Miscellaneous Income121-01-0Interwarehouse Accts Rec.  |              |
| Help<br>01-FACTS 7.5 Development<br>*. GL Table 001<br>2. Description Posting<br>3. Accounts Receivable<br>4. Discounts<br>5. Adjustments<br>6. Service Charges<br>7. Returned Check Chgs<br>8. Sales<br>9. Misc Sales<br>10. Interwhse A/R  | tGL Posting Table F/MAlGL#Description120-01-0Accounts Receivable660-01-1Discounts Given660-01-1Discounts Given440-01-1Finance Charges440-01-1Finance Charges410-01-1Sales420-01-1Miscellaneous Income121-01-0Interwarehouse Accts Rec.  |              |
| Help<br>01-FACTS 7.5 Development<br>*. GL Table 001<br>2. Description Posting<br>3. Accounts Receivable<br>4. Discounts<br>5. Adjustments<br>6. Service Charges<br>7. Returned Check Chgs<br>8. Sales<br>9. Misc Sales<br>10. Interwhse A/R  | tGL Posting Table F/MAlGL#Description120-01-0Accounts Receivable660-01-1Discounts Given660-01-1Discounts Given440-01-1Finance Charges440-01-1Finance Charges410-01-1Sales420-01-1Miscellaneous Income121-01-0Interwarehouse Accts Rec.  |              |
| Help<br>01-FACTS 7.5 Development<br>*. GL Table 001<br>2. Description Posting<br>3. Accounts Receivable<br>4. Discounts<br>5. Adjustments<br>6. Service Charges<br>7. Returned Check Chgs<br>8. Sales<br>9. Misc Sales<br>10. Interwhse A/R  | tGL Posting Table F/MAlGL#Description120-01-0Accounts Receivable660-01-1Discounts Given660-01-1Discounts Given440-01-1Finance Charges440-01-1Finance Charges410-01-1Sales420-01-1Miscellaneous Income121-01-0Interwarehouse Accts Rec.  |              |
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| Help<br>01-FACTS 7.5 Development<br>*. GL Table 001<br>2. Description Posting<br>3. Accounts Receivable<br>4. Discounts<br>5. Adjustments<br>6. Service Charges<br>7. Returned Check Chgs<br>8. Sales<br>9. Misc Sales<br>10. Interwhse A/R<br>11. Deposits<br>Enter Line #, D-Delete, | t       GL Posting Table F/M       All         Table 001       GL#       Description         120-01-0       Accounts Receivable       660-01-1         660-01-1       Discounts Given       660-01-1         660-01-1       Discounts Given       440-01-1         440-01-1       Finance Charges       440-01-1         440-01-1       Finance Charges       440-01-1         440-01-1       Sales       420-01-1         420-01-1       Miscellaneous Income       121-01-0         121-01-0       Interwarehouse Accts Rec.       190-01-0         190-01-0       Deposits       1 |              |

# Customer Defaults F/M (ARF840)

### Function

This program allows the user to set up default information for the following file maintenances:

- Prospect F/M
- AR Customer F/M

The fields defined here will be used as the default entries when adding prospects or customers. These fields can be changed when entering new prospects or customers.

Only one record can be set up in this program; the system automatically supplies it a customer number of **NEW**. The fields #2 - #13 should be left blank. The fields on the sales history screen should be left blank also.

### **User Inputs**

The following inputs are involved in creating customer records:

#### **Main Screen**

#### \*. Customer #

The system supplies the customer number NEW.

# 2 - 13. THESE FIELDS SHOULD BE LEFT BLANK SINCE A DEFAULT VALUE WILL NOT BE NEEDED FOR THEM WHEN SETTING UP CUSTOMERS AND PROSPECTS

#### Accounting

#### 2. Terms Code

Enter the terms code (up to 2 characters). The entry must be a valid terms code. CR defaults to the terms code of the customer just entered. F2 allows a search (ref. 10).

#### 3. GL Table

Enter the GL posting table to which a customer belongs (up to 3 characters). The entry must be a valid GL posting table. This GL table determines how the customer is to post to the GL module. CR defaults to the GL posting table of the customer just entered. F2 allows a search (ref. 10).

#### 4. Tax Code

Enter the tax code which applies to this customer (up to 8 characters). The entry must be a valid tax code. CR defaults to the tax code of the customer just entered. F2 allows a search (ref. 10).

#### 5. Tax Rate

Enter whether the tax rate is High, Low, or eXempt status. CR initially defaults to H. If tax rate is not applicable, enter **H** for all customers.

#### 6. Tax Exempt Number

Enter the tax exempt number if applicable (up to 20 characters). This input is a memo field.

#### 7. Credit Limit

Enter the credit limit, if applicable (0- 9999999). CR defaults to 0. The credit limit is used while in the sales orders system (see SO Static Control F/M) and AR invoicing (see AR Static Control F/M).

#### 8. Grace Period

Enter the number of days grace given to a customer before charging the service charge (0-999) when running the Service Charge Register. This grace period is added to the grace period for all customers as set in the service charge control record F/M. CR initially defaults to 0.

#### 9. Active

Enter **Y** or **N** to indicate whether a customer is active. If N is entered, no sales processing is allowed for this customer (i.e., no sales orders may be processed) (checks may be entered). CR initially defaults to Y.

#### 10. On Hold

Enter **N** or **Y** to indicate if this customer is on hold. If Y is entered, no orders can be entered for the customer. CR initially defaults to N.

#### 11. Use Ledgercards

Enter  ${\bf N}$  or  ${\bf Y}$  to indicate whether to store ledgercards. CR initially defaults to N.

#### 12. Dunning Letters

Enter **N** or **Y** to indicate whether a customer is to receive dunning letters. Enter 0-5 to indicate the number of the last dunning letter sent; (e.g., the entry Y5 indicates that dunning letters are sent and the number of the last letter sent was 5.) CR initially defaults to 0.

#### 13. Last Dun Sent

Enter 0-5 to indicate the number of the last dunning letter sent; (e.g., the entry Y5 indicates that dunning letters are sent and the number of the last letter sent was 5.) CR initially defaults to 0.

#### 14. Statement Code

Enter the statement code (1 character, Never). CR initially defaults to 0. Entering N indicates this customer can never have a statement printed. This code is used in the AR Statement Print Program to specify which customers should have statements printed. Entering N indicates a customer can never have a statement printed. If all customers have statements printed at the same time, assign A (always) to all customers.

#### **Invoicing Screen**

2. Price Level

If inventory prices are set up in price levels, enter the level for this customer (up to number of levels used: 0-6). Price levels are used to charge customers different prices. For example, you have two types of classes; wholesale and retail customers. This option would allow you to set two types of level pricing for wholesale - level 1 and retail - level 2. If price levels are not used, enter zero.

#### 3. Invoice Discount

The invoice discount is set in the SO static control record as either not used or a dollar amount or a percentage. If set as a percentage, enter the default invoice discount percent for this customer (.00-99.99). CR initially defaults to 0.

#### 4. Commission %

Enter the commission percent for a customer (.00-99.99). If commissions are not calculated based on customer (set in the SM company control record), it will not be used. CR initially defaults to 0.

#### 5. Message

Enter the message if needed (up to 20 characters). This message appears on the screen during sales order entry programs as a reminder to the user and will not print anywhere for the customer to see.

#### 6. UPS Zone

Enter the UPS ship-to zone. This will be used to calculate UPS freight charges in SO.

#### 7. Commercial/Resident

Enter whether a delivery to a customer is a Commercial or Residential UPS ground delivery. UPS charges different amounts for residential and commercial deliveries. CR initially defaults to commercial. This input is skipped and not applicable if the zone entered in the previous input is greater than 8. Commercial and residential charges only apply to ground zones 8 or less.

#### 8. Route

Enter a customer route number if routing is used (up to 3 characters) (set in the SO static control record). CR initially defaults to the first route on file. F2 allows a search (ref. 10).

#### 9. Ship-To

Enter the ship-to number for this customer (up to 5 characters). CR defaults to SAME, meaning the ship-to address is the same as the customer's billing address. F2 allows a search (ref. 10).

#### 10. Ship Via

Enter a Ship Via code that indicates which method of shipping should be used for the <u>default</u> customer. Press F2 to search. Ship Via codes are setup and maintain in Sales Order  $\rightarrow$  File Maintenances  $\rightarrow$  Ship Via F/M.

#### 11. PO (Purchase Order) Required

Enter **N** or **Y** to indicate whether the customer purchase order number to be entered in the **Reference #** input in SO entry is required for billing. Options:

- **N** Entry is not mandatory. CR defaults to N.
- **Y** Entry is mandatory **except** in Credit Memo Entry and Customer Returns
- A Entry is mandatory in all SO entry programs including Credit Memo Entry and Customer Returns

#### 12. Allow Backorder

Enter **Y** or **N** to indicate if a customer allows backorders. CR initially defaults to Y.

#### 13. Store SO (Sales Orders) Sales

Enter **N** or **Y** to indicate whether to store SO (customer/item combinations) sales history. CR initially defaults to N. Sales history is stored for the last three customer/item combinations. There is also a removal program which may be run any time to remove sales history.

#### 14. Store Invoices

Enter **N** or **Y** to indicate whether to store past invoice history. CR initially defaults to N. Invoice history stores the detail of all invoices in the SO module. There is a removal program which may be run any time to remove detailed invoice history.

#### 15. Pymt Hist (Store Payment History)

Enter **N** or **Y** to indicate whether to store payment history. CR initially defaults to N.

#### 16. Pick Ticket Prices

Enter whether to include pricing information on the pick ticket for this customer. Price, Pricing UM, and extension information will print below the description for each item on the pick ticket and the total of extensions will appear below the line item section if this flag is set to 'PET'.

#### 17. Print Customer Item Numbers

Enter whether to include the customer item number on the quote, pick ticket and/or invoice/credit memo. Press F2 to select "None."

#### Sales History

#### 2. Date Opened

Enter the date the account was opened for this customer (ref.4). CR defaults to the date the customer was entered into the customer file.

#### 3. Date Last Sale

Enter the date of the most recent invoice for this customer (ref.4).

#### 4. Date High Balance

Enter the date the most money was owed by this customer (ref.4).

#### 5. Date Last Payment

Enter the date of the most recent payment made by this customer (ref.4).

#### \*6. Current Balance

This field is skipped and maintained by the system.

#### 7. Highest Balance

Enter the amount of the highest balance for this customer (+/-9999999999). CR defaults to 0.

#### 8. Month-to-Date

Enter the total amount of month-to-date sales (+/-999999999.99). CR defaults to 0. Enter the total amount of month-to-date sales cost (+/-999999999.99). CR defaults to 0.

#### 9. Year-to-Date

Enter the total amount of year-to-date sales (+/-99999999999). CR defaults to 0. Enter the total amount of year-to-date sales cost (+/-9999999999). CR defaults to 0.

#### 10. Prior Year Sales and Cost2. Date Opened

Enter the total amount of prior year sales (+/-99999999999). CR defaults to 0. Enter the total amount of prior year sales cost (+/-99999999999). CR defaults to 0.

#### Miscellaneous

#### 2. Customer Class

Enter the customer class to which a customer would belong(up to 3 characters). Customer classes are a way of categorizing customers and is used for such purposes as reporting in Accounts Receivable and contract pricing in Sales Orders. F2 allows a search (ref #10).

#### 3. Customer Price Class

Enter the customer price class for this customer. This price class is used to group customers for use in contract pricing, costs and prices updates, and reporting purposes. F2 allows a search.

#### 4. Site Charge

If your system uses the Service & Repair module, use this input to establish the flat fee you want to charge this customer whenever a service technician visits the customer's site.

If you don't use Service & Repair, this input is not active.

#### 5. Salesperson/Territory

Enter the salesperson/territory (up to 3 characters). The entry must be a valid salesperson/territory code. CR defaults to the salesperson/territory of the customer just entered. F2 allows a search (ref. 10).

#### 6. Assigned Date

This field should be left blank since a default value will not be needed for it when setting up customers and prospects.

#### 7. Lead Source

Enter the source from where the salesperson got the lead for this prospect. Press F2 to search for valid sources, which are defined in the Lead Source F/M. This field is only valid if you have purchased TeleFACTS.

#### 8. Geography Code

Enter the geographical location of this customer (up to 5 characters). Some of the AR reports will ask which geography code to print and will only print the code(s) you choose. CR defaults to the geography code of the customer just entered.

#### 9. Branch

Enter the branch a customer belongs to. Most AR reports allow the user to select the branch(es) to print. The entry must be a valid branch. F2 allows a search (ref. 10).

When all inputs have been entered, enter **Y** or **N** to indicate whether to add the record and assign sales and invoicing defaults. CR defaults to Y.

Once a record is displayed on the main screen, the user may access other information by pressing the highlighted letter of the display code needed. The entire display code is highlighted when the information relating to that code is displayed on the screen. the following display codes may be used:

#### M - main

- **S** sales history
- I invoicing

**NOTE:** These fields should be left blank since they do not apply to a default customer number. Refer to the section titled Customer F/M (ARF910) in this manual for its proper use.

## **Technical Notes**

FILES UPDATED - ARDEFT

| 🕞 Customer Default | s F/M (ARF840)             |                  |                       |                        |
|--------------------|----------------------------|------------------|-----------------------|------------------------|
|                    |                            |                  |                       |                        |
| <u>M</u> ain       | <u>A</u> ccounting         | Invoicing        | Sales <u>H</u> istory | Misc <u>e</u> llaneous |
|                    |                            |                  |                       |                        |
| Name               | DEFAULT                    |                  |                       |                        |
| Address 1          | This is the cust default a | ddrs             |                       |                        |
| Address 2          |                            |                  |                       |                        |
| City               |                            | State            | Zip Code              |                        |
| Address 3          |                            |                  | $\oslash$             |                        |
| Phone #1           |                            |                  |                       |                        |
| Phone # 2          |                            |                  |                       |                        |
| Contact 1          | RONALD PATTON              |                  |                       |                        |
| Contact 2          |                            |                  |                       |                        |
| Alpha              | DEFAULT                    |                  |                       |                        |
|                    |                            | 🔚 <u>S</u> ave 🕻 | < <u>D</u> elete ∐Ne  | W Exit                 |
|                    |                            |                  |                       |                        |
| Enter Custom       | er Name                    |                  |                       |                        |

| Customer Defaults F/M                                     | ARF84 |
|---|-------|
|   |       |
| cing, Sales History, Miscellaneous<br>), D-Delete, F4-End |       |
|   |       |

| 🙀 Customer Defaults F/M  | (ARF840)           |                        |  |                        |
|--|--------------------|------------------------|--|------------------------|
|  |                    |                        |  |                        |
| Main   | <u>A</u> ccounting | Invoicing              | Sales <u>H</u> istory  | Misc <u>e</u> llaneous |
| Terms Code<br>GL Table<br>Tax Code<br>Tax Rate<br>Exempt#  | CACARLOS H         | Net 30<br>ry Customers | Active<br>On Hold<br>Use Ledgercards<br>Dunning Letters<br>Last Dun Sent |                        |
| Credit Limit<br>Grace Period   | 0                  |                        | Statement Code   | 0                      |
| Elep   | (ARF840)           | Save S                 | Celete 1   |                        |
| 01-Demo Company  | Custo              | mer Defaults F         | /M   | ARF840                 |
| 2. Terms Code<br>3. GL Table<br>4. Tax Code<br>5. Tax Rate<br>6. Exempt #<br>7. Credit Limit<br>8. Grace Period<br>9. Active<br>10. On Hold<br>11. Use Ledgercards<br>12. Dunning Letters<br>13. Last Dun Sent<br>14. Statement Code |                    |                        |  |                        |

Main, Accounting, Invoicing, Sales History, Miscellaneous Line to Change (F2-Cont), D-Delete, F4-End |..

| 🙀 Customer Defaults F/M (                 | ARF840)   |                        |
|---|---|------------------------|
|   |   |                        |
| Main                                      | Accounting Invoicing Sales History                | Misc <u>e</u> llaneous |
|   |   |                        |
| Drive Louis                               | Allow Declarder                                   |                        |
| Price Level                               | O Allow Backorder                                 |                        |
| Invoice Discount %                        | .00 Store SO Sales                                |                        |
| Commission %                              | TT NOTTIONY                                       |                        |
| Message                                   | 2 Payment History Pick Ticket Prices PET          |                        |
| UPS Zone<br>Commercial/Resident           |   |                        |
| Route                                     |   | <u>⊘</u> None          |
| Ship-to                                   | 01M H Route 01, Mondays                           |                        |
| Ship Via                                  | M Not On File                                     |                        |
| PO Required                               | Y - Mandatory Except in CR Memos/Customer Returns |                        |
| i o i teganea                             |   | _,                     |
|   | 🔚 <u>S</u> ave 🔀 <u>D</u> elete                   | E <u>x</u> it          |
|   |   |                        |
|   |   |                        |
| 🙀 Customer Defaults F/M (/                | ARF840)   |                        |
| <u>H</u> elp                              |   |                        |
| 01-Demo Company                           | Customer Defaults F/M                             | ARF840                 |
| or Deno company                           |   | 1111 040               |
| e<br>2. Price Level                       | 0   |                        |
| 3. Invoice Discount                       |   |                        |
| 4. Commission %<br>5. Messaqe             | No Priority                                       |                        |
| 6. Ship Via                               | UPS United Parcel                                 |                        |
| 7. UPS Zone<br>8. Commercial/Resid        | 2<br>ent C  |                        |
| 9. Route                                  | N/A<br>Solut                                      |                        |
| 10. Ship-to<br>11. PO Required            | SAME<br>Y   |                        |
| 12. Allow Backorder<br>13. Store SO Sales | Y<br>N  |                        |
| 14. Invoice                               |   |                        |
| 15. Pmyt Histo<br>16. Pick Ticket Pric    |   |                        |
| 17. Print Cust Item                       |   |                        |
|   |   |                        |
| Main, Accounting, In                      | voicing, Sales History, Miscellaneous             |                        |
| Line to Change (F2-C                      | ont), D-Delete, F4-End                            |                        |
|   |   |                        |
|   |   | 1                      |

| 🔀 01-Demo Company, Customer Defaults F/M (ARF840)   |  |
|---|--|
| Help  |  |
| Main <u>A</u> ccounting Invoicing Sal   | les <u>H</u> istory Misc <u>e</u> llaneous |
| Date Opened 04/24/2003 High Balance Last Sale Last Payment  | Balance<br>Current .00<br>Highest .00      |
| Sales Cost<br>Month-To-Date00<br>Year-To-Date00<br>Prior Year00   | .00<br>.00<br>.00                          |
| 📙 <u>S</u> ave 🛛 🗙 <u>D</u> ele   | te New Exit                                |
| Enter date of highest balance   |  |
| Customer Defaults F/M (ARF840)  |  |
| Help  |  |
| 01-Demo Company Customer Defaults F/M   | ARF840                                     |
| - Date<br>2. Opened 04/24/2003<br>3. Last Sale<br>4. High Balance<br>5. Last Payment<br>- Balance<br>*. Current |  |
| 7. Highest<br>– Sales — – Cost –<br>8. Month-To-Date<br>9. Year-To-Date<br>10. Prior Year                       |  |

| 🙀 Customer Defaults F/I                 | M (ARF840)          |                |                       | _ 🗆 ×                  |
|---|---------------------|----------------|-----------------------|------------------------|
|   |                     |                |                       |                        |
| <u>M</u> ain                            | <u>A</u> ccounting  | Invoicing      | Sales <u>H</u> istory | Misc <u>e</u> llaneous |
|   |                     |                |                       |                        |
| Customer Class                          | RET M Retail C      | Customers      |                       |                        |
| Cust Price Class                        |                     | Customers      |                       |                        |
| Site Charge                             | N/A                 |                |                       |                        |
| Sisp/Terr                               |                     | Someone        |                       |                        |
| Assigned Date                           |                     | /A             |                       |                        |
| Lead Source                             |                     |                |                       |                        |
| Geography Code                          |                     |                |                       |                        |
| Branch                                  | 01 🛃 Atlanta B      | Franch         |                       |                        |
|   |                     |                |                       |                        |
|   |                     |                |                       |                        |
|   |                     |                |                       |                        |
|   |                     | 📙 <u>S</u> ave | X <u>D</u> elete      | w Exit                 |
|   |                     |                |                       |                        |
| 🕞 Customer Defaults F/M                 |                     |                |                       |                        |
| Help                                    | i (Anro4u)          |                |                       |                        |
|   |                     |                |                       |                        |
| 01-Demo Company                         | Custo               | mer Defaults F | ZW                    | ARF840                 |
|   |                     |                |                       |                        |
| 2. Customer Class<br>3. Cust Price Clas |                     |                |                       |                        |
| 4. Site Charge                          | .00 N/A             |                |                       |                        |
| 5. Slsp/Terr<br>6. Assigned Date        | 10 Ronald Pa<br>N/A | tton           |                       |                        |
| 7. Lead Source                          | N/A                 |                |                       |                        |
| 8. Geography Code<br>9. Branch          | 01 Atlanta Br       | anch           |                       |                        |
|   |                     |                |                       |                        |
|   |                     |                |                       |                        |
|   |                     |                |                       |                        |
|   |                     |                |                       |                        |
|   |                     |                |                       |                        |
|   |                     |                |                       |                        |
| Main, Accounting, 1                     | Inunicing Sales     | History Mice   | allanonuc             |                        |
| Line to Change (F2-                     |                     |                | erralleous            |                        |
|   |                     |                |                       |                        |
|   |                     |                |                       |                        |

# Register History F/M (ARF958)

### Function

This program allows the user to trace through all registers of the current period to see how the accounts receivable balance is affected by each register. When initially setting up the AR system, no records need to be entered here. The Register History Report provides a printout of these records, maintaining a complete audit trail of the AR balance.

For every register printed and updated that affects the accounts receivable balance, a record is created by the system. Information includes the following:

- AR Register Trace Number: As a register is updated the system assigns a trace number to it.
- Register Types Are: Cash receipts, Returned checks, JC invoicing, Service charges, Invoicing, Daily sales, Bad debts, Auto credit apply, Kcustomer balancing, Equipment rental invoicing, and Technical support invoicing.
- Date: The date the register is updated.
- Period: The period the register is updated.
- Register: The number which is assigned to each register while it is run.
- Beginning AR Balance: The AR balance before the register was updated.
- Dollar Amount: The actual dollar amount of the register which affects the AR balance.
- Discount Amount: The discount amount (if applicable) on the register.
- Adjustment Amount: The adjustment amount (if applicable) on the register.
- Ending AR Balance: The AR balance after the register is updated. This balance becomes the beginning balance on the next AR register trace number.
- Deposit Number: The deposit number (if applicable) on the register.

### **User Inputs**

Initially, this program is not used. The system will maintain all records.

#### \* AR Register Trace

Enter the AR register trace number (0-9999).

#### 2. Register Type

Enter whether the register type is Cash receipts, Returned checks, JC invoicing, Service charge, Invoice, Daily sales, Bad debts (currently not used), Apply auto credit, K-customer balancing, Equipment rental invoicing, or Technical support invoicing. CR initially defaults to C.

#### 3. Date

Enter the register date (ref.4).

#### 4. Period

Enter the register period (PPYY).

#### 5. Register Number

Enter the register number (0-9999). CR initially defaults to 0.

#### 6. Beginning AR Balance

Enter the AR balance before the register was updated (+/- 99999999999). CR initially defaults to 0.

#### 7. Dollar Amount

Enter the dollar amount of the register to update the AR balance (+/-99999999.99). CR initially defaults to 0.

#### 8. Discount Amount

Enter the discount amount of the register to update the AR balance (+/-99999999.99). CR initially defaults to 0.

#### 9. Adjustment Amount

Enter the adjustment amount of the register to update the AR balance (+/-99999999.99). CR initially defaults to 0.

#### 10. Ending AR Balance

Enter the AR balance after the register has been updated (+/- 9999999999). CR initially defaults to 0.

#### 11. Deposit Number

Enter the deposit number for Cash receipts registers only (0-9999). CR initially defaults to 0.

## **Technical Notes**

| Register History F/M (ARFS  |   |                           |               |
|---|---|---------------------------|---------------|
| в педіяся пізсор гля (Анга  | 958)  |                           |               |
| AR Register Trac  | :e#   | 0686                      |               |
| AR Register T   | ype 🔽 -   | Cash Receipts 🛛 🔻         | Save          |
| AR Register D   |   | 31/1997                   | × Delete      |
| AR Register Per   | riod 08/  | 1997 AUG                  |               |
| AR Registe  | er#   | 0035                      | <u>N</u> ew   |
| Beginning AR Bala   | nce 🗍   | 107372.11                 | E <u>x</u> it |
| Dollar Amo  | ount 🗍  | 29.29                     |               |
| Discount Amo  | ount [  | .00                       |               |
| Adjustment Amo  | ount 🗍  | .00                       |               |
| Ending AR Bala  | nce 🗍   | 107401.40                 |               |
| Depos   | sit#  | 0000                      |               |
|   |   |                           |               |
| Enter Register Type (C/R  | R/J/S/I/D/B/  | AK/E/T)                   |               |
|   |   |                           |               |
| Register History F/M (ARF958)   |   |                           |               |
|   |   |                           |               |
| elp   |   |                           |               |
| elp   | Regist  | er History F/M            |               |
| -Demo Company<br>. AR Register Trace # 86   | Regist  | er History F/M            |               |
| -Demo Company<br>- AR Register Trace # 06<br>- Type S<br>- Date 08  | -<br>586<br>3/31/2002                                       |                           |               |
| elp<br>-Demo Company<br>- AR Register Trace # 06<br>- Type S<br>- Date 08<br>- Period 09  | -<br>586<br>3/31/2002<br>9/2012 SE                          |                           |               |
| -Demo Company<br>- AR Register Trace # 06<br>- Type S<br>- Date 08<br>- Period 09<br>- # 00   | -<br>586<br>3/31/2002                                       | P                         |               |
| -Demo Company<br>- AR Register Trace # 06<br>- Type S<br>- Date 08<br>- Period 09<br>- # 06<br>- Beginning AR Balance<br>- Dollar Amount  | 586<br>3/31/2002<br>3/2012 SE<br>335<br>107372.<br>29.      | P<br>11<br>29             |               |
| -Demo Company<br>- AR Register Trace # 06<br>- Type S<br>- Date 08<br>- Period 09<br>- # 00<br>- Beginning AR Balance<br>- Dollar Amount<br>- Discount Amount   | -<br>586<br>3/31/2002<br>2/2012 SE<br>335<br>107372.<br>29. | P<br>11                   |               |
| -Demo Company<br>- AR Register Trace # 06<br>- Type S<br>- Date 08<br>- Period 09<br>- # 06<br>- Beginning AR Balance<br>- Dollar Amount<br>- Discount Amount<br>- Adjustment Amount<br>- Ending AR Balance | -<br>586<br>3/31/2002<br>2/2012 SE<br>335<br>107372.<br>29. | P<br>11<br>29<br>00<br>00 |               |
| -Demo Company<br>- AR Register Trace # 06<br>- Type S<br>- Date 08<br>- Period 09<br>- # 06<br>- Beginning AR Balance<br>- Dollar Amount<br>- Discount Amount<br>- Adjustment Amount<br>- Ending AR Balance | 586<br>3/31/2002<br>3/2012 SE<br>335<br>107372.<br>29.      | P<br>11<br>29<br>00<br>00 |               |
| -Demo Company<br>Demo Company<br>AR Register Trace # 06<br>   | 586<br>3/31/2002<br>3/2012 SE<br>335<br>107372.<br>29.      | P<br>11<br>29<br>00<br>00 |               |
| -Demo Company<br>- AR Register Trace # 06<br>- Type S<br>- Date 08<br>- Period 09<br>- # 06<br>- Beginning AR Balance<br>- Dollar Amount<br>- Discount Amount<br>- Adjustment Amount<br>- Ending AR Balance | 586<br>3/31/2002<br>3/2012 SE<br>335<br>107372.<br>29.      | P<br>11<br>29<br>00<br>00 |               |
| -Demo Company<br>- AR Register Trace # 06<br>- Type S<br>- Date 08<br>- Period 09<br>- # 06<br>- Beginning AR Balance<br>- Dollar Amount<br>- Discount Amount<br>- Adjustment Amount<br>- Ending AR Balance | 586<br>3/31/2002<br>3/2012 SE<br>335<br>107372.<br>29.      | P<br>11<br>29<br>00<br>00 |               |
| elp<br>-Demo Company<br>- AR Register Trace # 06<br>- Type S<br>- Date 08<br>- Period 09  | 586<br>3/31/2002<br>3/2012 SE<br>335<br>107372.<br>29.      | P<br>11<br>29<br>00<br>00 | ARF9          |

Line to Change (F2-Cont), D-Delete, F4-Backup .. Arrows: Up-Prev Rec, Dn-Next, Pgup-First, Pgdn-Last

# Adjustment Code F/M (ARF960)

## Function

This program allows the user to create and maintain the adjustment code records.

Users establish their own set of valid adjustment codes and their descriptions for use in the Cash Receipts & Adjustment Entry program.

Valid adjustment codes must be set up here prior to entering adjustments in the Cash Receipts & Adjustments Entry program. Each adjustment code has an assigned GL account number. In the AR to GL Posting F/M, the **Adjustments GL Post** flag determines whether adjustments post to GL based on the customer type (pulled from the AR GL posting table) or based on the adjustment type (pulled from the adjustment code). If the flag is set to **A**-adjustment, then the GL number assigned to the code is posted when entering an adjustment in the Cash Receipts & Adjustment Entry program.

## **User Inputs**

The following inputs are involved in creating an adjustment code record:

#### \* Adjustment Code

Enter the adjustment code (up to 2 characters).

#### 2. Description

Enter the adjustment code description (up to 30 characters).

#### 3. Adjustment GL #

Enter the GL account number for this adjustment code. The entry must be a valid GL number. F2 allows a search (ref. 10).

## **Technical Notes**

FILES USED - GLMSTR, GLALPX

| 💦 Adjustment Code F/M (A                             | RF960)   | _ 🗆 ×         |
|--|--|---------------|
| Adjustment Code                                      | BM A   |               |
| Description  | Bad Merchandise  |               |
| Adjustment G/L#                                      | 565-01-1 <b># 401(k) Employer Expense</b>              |               |
|  | 📓 <u>S</u> ave 🗙 <u>D</u> elete 🗋 <u>N</u> ew          | E <u>x</u> it |
| Enter Adjustment Cod                                 | e Description  |               |
| <b>F, Adjustment Code F/M (ARF960</b><br>Help        | )  |               |
| -  | 01-1 Miscellaneous Income                              | ARF 96 Ø      |
| Line to Change (F2-Cont)<br>Arrows: Up-Prev Rec, Dn- | , D-Delete, F4-Backup .<br>Next, Pgup-First, Pgdn-Last |               |
|  |  |               |

# Aging Control F/M (ARF962)

## Function

This program allows the user to create and maintain aging information used to print the Aged Trial Balance and statement forms.

The information in this file is used to determine column headings, aging breaks, and the correct columns for open receivables.

## **User Inputs**

The following inputs are involved in creating an aging control record:

#### 1. Age On Due/Invoice Date

Enter whether aging is based on the **D**ue date or **I**nvoice date. CR initially defaults to D.

#### 2. Credits - Off Old/Aged/Current

Enter whether credit memos are to be subtracted from the Oldest invoice, to be Aged just like invoices, or to be treated as Current when printing the Aged Trial Balance and statement forms. CR initially defaults to O.

#### 3. Default Credit Check Days

Enter the default maximum days past the aging date (as set in the Age on Due/Invoice Date input) before the credit check fails. Enter 999 to default to 'None'. The system uses this value as the default when new customer records are created, either through the file maintenance programs or when converting a TeleFACTS prospect to a customer.

#### 4. Number Of Aging Columns

Enter the number of aging columns (1-5). CR initially defaults to 5.

#### Days Past Date, Break 1 Through Break 5

Enter the maximum number of days past due or invoice date (whichever was entered in input #1) a document must be to fall into each aging column. CR initially defaults to 0 for break 1, 30 for break 2, 60 for break 3, 90 for break 4, and 999 for break 5.

#### **Column Heading Break 1 Through Break 5**

Enter the column heading for each break to appear on the Aged Trial Balance (up to 11 characters). These break headings should correspond with the number of days past date breaks (inputs #5-9). CR initially defaults to current for break 1, 30 for break 2, 31-60 for break 3, 61-90 for break 4, over 90 for break 5.

An example of the days past date and column heading is if the first column heading is current, then it is based on due date; if it is zero days past the due date, then it is a current document. If the maximum days past date is 30, then it would fall in the column of 0-30 days past due, etc.

## **Technical Notes**

| 🙀 Aging Control F/M (ARF962)  |  | _ 🗆 🗙 |
|---|--|-------|
|   |  |       |
| Age On Due/Invoice Date<br>Credits- Off Old/Age/Curr<br>Credit Check Days | D - Due Date O - Off Oldest Invoice O None |       |
| # Of Aging Columns  | 5<br>Days Past Column Header               |       |
| Column 1  | 0 CURRENT                                  |       |
| Column 2  | 30 1-30                                    |       |
| Column 3  | 60 31-60                                   |       |
| Column 4  | 90 61-90                                   |       |
| Column 5  | 120 OVER 90                                |       |
|   |  |       |
|   | Save Delete                                | Exit  |
| Age on Due or Invoice Date? (D/I)   |  |       |

# Cash Receipts Control F/M (ARF964)

## Function

This program allows the user to create and maintain the cash receipts control record.

The user establishes the following guidelines for posting cash in the Cash Receipts & Adjustments Entry program:

- Whether credit memos and on-accounts are on the document list.
- Whether to print a deposit ticket after the Cash Receipts Register.
- The last cash check number.
- The last on-account document used.

## **User Inputs**

The following inputs are involved in creating the cash receipts control record:

#### 1. Deposit Ticket

Enter **Y** or **N** to indicate whether to print a deposit ticket after printing the Cash Receipts & Adjustments Register. CR initially defaults to Y.

#### 2. Last Cash Check Number

Enter the cash check document number last used (0-9999). Initially, this is set to zero and is maintained by the system by the cash and credit application programs thereafter. CR initially defaults to 0.

#### 3. Last OA Document Number

Enter the on-account document number last used (0-9999). Initially, this is set to zero and is maintained by the system by the cash and credit application programs thereafter. CR initially defaults to 0.

## **Technical Notes**

| 🗋 01-FACTS 7.5 Development, Cash Receipts Control 🔳 🗖 🔀                   |         |
|---|---------|
| Help  |         |
|   |         |
|   |         |
| Deposit Ticket  |         |
| Last Cash Check# 2329   |         |
| Last On-Acct Doc # 2081   |         |
|   |         |
|   |         |
|   |         |
| 🔚 Save 🗙 Delete 🗌 New 🚺 Exit  |         |
| Dviet devesit ticket effek sook vesients vesietev?                        |         |
| Print deposit ticket after cash reciepts register?                        |         |
| Cash Receipts Control F/M (ARF964)  |         |
| Help  |         |
|   |         |
| 01-FACTS 7.5 Development Cash Receipts Control F/M                        | ARF964  |
| 1. Deposit Ticket V<br>2. Last Cash Check # 2332                          | ARF964  |
| 1. Deposit Ticket Y   | ARF964  |
| 1. Deposit Ticket V<br>2. Last Cash Check # 2332                          | ARF964  |
| 1. Deposit Ticket V<br>2. Last Cash Check # 2332                          | ARF964  |
| 1. Deposit Ticket V<br>2. Last Cash Check # 2332                          | ARF964  |
| 1. Deposit Ticket V<br>2. Last Cash Check # 2332                          | ARF964  |
| 1. Deposit Ticket V<br>2. Last Cash Check # 2332                          | ARF 964 |
| 1. Deposit Ticket V<br>2. Last Cash Check # 2332                          | ARF964  |
| 1. Deposit Ticket V<br>2. Last Cash Check # 2332                          | ARF964  |
| 1. Deposit Ticket V<br>2. Last Cash Check # 2332<br>3. On-Acct Doc # 2083 | ARF964  |
| 1. Deposit Ticket V<br>2. Last Cash Check # 2332                          | ARF964  |

# Statement Print Control F/M (ARF968)

## Function

This program allows the user to create and maintain the statement print control record.

The user establishes the format for the statement print including:

- Preprinted form or stock paper.
- Whether or not a tear-off return portion is used on the statement.
- Whether zero-balance documents are printed.
- Number of message lines used.

This record must be entered prior to entering statement messages and printing statements.

## **User Inputs**

The following inputs are involved in creating and maintaining the statement print control record:

#### 1. Form Depth

Enter the statement form depth (number of lines) at 6 lines per inch (0-99) usually 42 (7-inch form and prints 19 documents minus number of message lines on last page of each statement), 51 (8 1/2-inch form and prints 28 documents minus number of message lines on last page of each statement), and 66 (11-inch form and prints 43 documents minus number of message lines on last page of each statement). CR initially defaults to 42.

#### 2. Use Preprinted Form

Enter **N** or **Y** to indicate whether a preprinted form is used. CR initially defaults to N.

#### Address

Enter **Y** or **N** to indicate whether to print your company name and address on the preprinted statement form. CR initially defaults to N.

#### 3. Print Aging Headings

Enter **N** or **Y** to indicate whether to print aging headings on the statements. These headings are found on the bottom of each statement summarizing the total due for each aging column. The user may choose to have the system print the headings rather than having them preprinted on a form for different customers. For example, retail customers may have Net-30, terms thus aging headings may be current 30, 60, 90, etc., where wholesale customers may have Net-10 terms thus aging headings may be current 10, 20, 30, etc. CR initially defaults to Y.

#### 4. Use Tear-Off Return

Enter **N** or **Y** to indicate whether a tear-off return section of the statement is used. CR initially defaults to N.

#### 5. Zero Balance Documents

Enter **Y** or **N** to indicate whether to print on the statement zero balance documents (documents in AR which have been paid and the balance is 0). CR initially defaults to Y.

#### 6. # Message Lines

Enter the number of message lines to be printed on each statement (0-3). CR initially defaults to 0 indicating that messages are not used. If messages are used, the message that is printed on each statement is determined by the oldest document on that statement. For example, assume that you have five aging columns on your statement and the oldest document is in column three, then the message for break number three is printed.

#### 7. Minimum Amount

Enter the amount below which positive balance statements will not print (0-9999.99). CR initially defaults to 0.

#### 8. Statement by Branch

Indicate which branch the system should use: the customer's default branch or the branch entered on documents. When you print statements for Branch 01, for example, this control tells the system whether to print.

### **Technical Notes**

| 🙀 Statement Print Control   | F/M (ARF968)   | _ 🗆 🗵  |
|---|--|--------|
| Form Depth<br>Use Preprinted Form<br>Address<br>Print Aging Headngs<br>Use Tear-off Return<br>Zero Balance Docs<br># Message Lines<br>Minimum Amount<br>Statement By Branch | Image: Second state         Image: Second st |        |
|   | n Depth at 6 Lines/inch (usually 42, 51 or 66)   | Exit   |
| Statement Print Control F   | M (ARF968)   | - 🗆 🗙  |
| Help  |  |        |
|   |  |        |
| 01-FACTS 7.5 Development  |  | ARF968 |
| <ol> <li>Form Depth</li> <li>Use Preprinted Form</li> <li>Print Aging Headings</li> <li>Use Tear-off Return</li> <li>Zero Balance Docs</li> <li># Message Lines</li> </ol>  | Y<br>N<br>Y  |        |
| 7. Minimum Amount<br>8. Statement By Branch   | 3<br>.00<br>C  |        |
| 7. Minimum <sup>®</sup> Amount  | - 00<br>C  |        |

# Statement Messages F/M (ARF970)

# Function

This program allows the user to create and maintain the statement message file. The user establishes messages to be printed on the statements depending on the aging information on each statement. The maximum number of lines entered in a message is determined in the statement print control record. Therefore, prior to entering messages, the statement print control record must be set up.

The Statement Print program utilizes the messages entered. The message that is printed on each statement is determined by the oldest document on that statement. For example, assume you have five aging columns on your statement and the oldest document is in column 3. The message for break number 3 is printed.

# **User Inputs**

The following inputs are involved in creating and maintaining the statement message records:

#### \* Break Number

Enter the aging break number for which the message is to be printed (1-5).

#### 2. Message 1, 2, 3

Enter the message to be printed for the break number (up to 60 characters per line). The number of lines you are allowed to enter is determined by the statement print control record.

# **Technical Notes**

```
FILES UPDATED - SMCNTL
```

| 🙀 Statement Messages F/M (ARF970)  |               |
|--|---------------|
|  |               |
| Break# 1   |               |
| Message 1 We Appreciate Your Business!   |               |
| Message 2  |               |
| Message 3  |               |
|  |               |
| 🔚 Save 🔀 Delete 🗋 New  | E <u>x</u> it |
| Enter Message Line 1   |               |
|  |               |
| Statement Messages F/M (ARF970)  | - 🗆 ×         |
| Help   |               |
| 01-FACTS 7.5 Development Statement Messages F/M  | ARE970        |
| <pre>*. Break # 1 2. Message 1 We appreciate your business? 3. Message 2 4. Message 3</pre>          |               |
| Enter Line #, D-Delete, F10-Menu, F4-Backup .<br>Arrows: Uo-Prev Rec. Dn-Next. Pouo-First. Podn-Last |               |
|  | 11.           |

# Payment History Control F/M (ARF972)

# Function

This program allows the user to create and maintain the payment history control record.

The user establishes how payment history is to be stored including:

- Average or weighted days outstanding.
- Based on due or invoice date.
- Using credit memos.
- Number of prior periods stored.

Average - Based on number of invoices

\$10.00 5 days to pay \$100.00 <u>15</u> days to pay 2 invoices 20 days 20 / 2 = Average # of days to pay = 10

Weighted - Based on number of dollars

| \$10.00         | x 5 days to pay =          | \$50.00           |
|-----------------|----------------------------|-------------------|
| <u>\$110.00</u> | x 15 days to pay =         | <u>\$1500.00</u>  |
| \$110.00        |                            | \$1550.00         |
| Total Dollars   |                            | Total Dollar Days |
| \$1550 / 110    | = Average # of days to pay | = 14.09           |

This control record must be set up prior to entering payment history for customers or running the Document Removal Register. Payment history is updated by the zero balance documents (paid off) removed by the Document Removal Register.

# **User Inputs**

The following inputs are involved in creating the payment history control record:

#### \* Prior Periods Stored

Enter the number of prior periods to be stored (0, 3 to the number of periods in a year). An entry of 0 indicates not used and the remaining inputs are skipped. CR defaults to the number of periods in a year.

#### \*2 Average/Weighted

Enter whether days outstanding are to be stored by **A**verage or **W**eighted average. Average means the number of days outstanding for payment history is based on the total number of invoices paid. Weighted average means the average number of days outstanding for payment history is based on the total number of dollars paid. CR defaults to A.

# 3. Use Due/Invoice Date

Enter whether payment history is stored based on **D**ue date or the Invoice date. CR initially defaults to D.

# 4. Ignore Credits

Enter  $\mathbf{Y}$  or  $\mathbf{N}$  to indicate whether to ignore credit memos (not update payment history with credit memos) when storing payment history. CR initially defaults to  $\mathbf{Y}$ .

# 5. Accumulation Periods

Enter three accumulation periods to print on the Payment History Report and display for payment history in the Customer Inquiry. Each period should be two digits (example: 03). Each period includes all previous periods. For example, if **030609** is entered, the three columns of payment history on the Payment History Report are headed 3 (periods 1-3), 6 (periods 1-6), and 9 (periods 1-9). Period 1 is always the last period closed. CR initially defaults to 010203.

# **Technical Notes**

| 🙀 Payment History Control F/M (ARF972)  | _ 🗆 🗵     |
|---|-----------|
| Prior Periods Stored<br>Average/Weighted<br>Use Due/Invoice Date<br>Ignore Credits<br>Accumulation Periods<br>010203<br>New | -<br>Exit |
|   |           |
| Enter Number of Past Periods to Store Payment History (0=Not Used)  |           |
| Payment History Control F/M (ARF972)  | - 🗆 X     |
| Help  |           |
| 01-FACTS 7.5 Development Payment History Control F/M  | ARF972    |
| 1. Prior Periods Stored122. Average/WeightedA3. Use Due/Invoice Date D4. Ignore CreditsY5. Accumulation Periods030612       |           |
|   |           |
| Enter Line <b>#, D-Delete, F10-Menu, F4-End</b> .   |           |

# Returned Check Control F/M (ARF974)

# Function

This program allows the user to create and maintain the returned check control record.

The user establishes the following options for returned checks:

- Returned check charge.
- Overriding the returned check charge.
- Days from returned check date to due date.
- Last returned check document number.

# **User Inputs**

The following inputs are involved in creating the returned check control record:

# \* Returned Check Charge

Enter the dollar amount a customer is to be charged for having a returned check. (.00-99.99). CR initially defaults to 0.

# 2. Allow Override

Enter **Y** or **N** to indicate whether the user has the option to override the standard check charge during Returned Check Entry. CR initially defaults to Y.

# 3. Days From RC To Due Date (Days From Returned Check To Due Date)

Enter the number of days from the returned check date to the due date of the new open item to be created by the Returned Check Register (+/-999). This number may be a negative, in which case the new open item will age as past due. CR initially defaults to 0.

# 4. Last RC Document # (Last Returned Check Document Number)

Enter the last returned check number (0-9999). This document number is used to identify the new open item created during the Returned Check Register. The number is maintained by the system and should initially be set to 0.

# **Technical Notes**

| Returned Check Control F/M (ARF974)   | _ 🗆 ×                                  |
|---|--|
| Returned Check Charge 20.00<br>Allow Override<br>Days from RC to Due Date 0<br>Last RC Document # 0085  | Save       Delete       New       Exit |
| Enter Returned Check Charge   |  |
| Returned Check Control F/M (ARF974)<br>Help   | - 🗆 ×                                  |
| 01-FACTS 7.5 Development Returned Check Control F/M<br>1. Returned Check Charge 20.00<br>2. Allow Override Y<br>3. Days from RC to Due Date 0<br>4. Last RC Document # 0086 | ARF974                                 |
| Enter Line #, D-Delete, F10-Menu, F4-End .  |  |
|   |  |

# Service Charge Control F/M (ARF976)

# Function

This program allows the user to create and maintain the service charge control record.

The user establishes service charge information to be used for each customer in the case of late payment. The options include the following:

- Number of service charges per year.
- Charges based on either invoice or due date.
- How to apply credits to invoices for service charges.
- Whether to charge service charges on service charges.
- Minimum and maximum number of days between service charges.
- When service charges are due.
- When to start charging service charges.
- Annual % rate to charge.
- Minimum service charge that can be charged.
- Minimum amount due for a charge to be calculated.
- Date of last Service Charge Register.
- Last service charge document number used.

# **User Inputs**

The following inputs are involved in creating the service charge control record:

#### 1. **#** Service Charges/Year

Enter the number of service charges that are charged per year (0-99). CR initially defaults to 0. If 0 is entered, the remaining inputs are skipped.

#### 2. Base On Due/Invoice Date

Enter whether service charges are based on Invoice date or **D**ue date. CR initially defaults to I.

#### 3. Credits - Age/Include All

Enter whether to **A**-age or **I**-include all credit memos as current. This determines how credit memos are applied to receivables in terms of service charges. Age means to age credit memos so they apply to documents in their aged-time period (example: 60 - 90 days). The amount left outstanding is used as the basis of the service charge for that period. Include all credits means that all credits together are applied to all receivables and the amount left outstanding is used as the basis of the service charge as a total for all aged-time periods. CR initially defaults to A.

#### 4. Charge SC On Service Chgs (Service Charges)

Enter **Y** or **N** to indicate whether to charge service charges on previous service charges. CR initially defaults to Y.

## 5. Minimum Days Between SC (Service Charges)

Enter the minimum number of days between Service Charge Registers (0-999). CR initially defaults to 0.

#### 6. Maximum Days Between SC (Service Charges)

Enter the maximum number of days between Service Charge Registers (0-999). CR initially defaults to 0.

## 7. Days From SC (Service Charges) To Due Date

Enter the number of days from the service charge date to the due date of the new service charge (0-99). CR initially defaults to 0 indicating the service charge due date is the date the Service Charge Register is run.

## 8. Days Past Date To Charge SC (Service Charges)

Enter the number of days past the due date or invoice date (depending on entry in input #2) a document must be to receive a service charge (0-99). CR defaults to 0 initially.

#### 9. Annual % Rate

Enter the annual percentage rate to charge for the service charge (0- 99.99). The actual amount charged each time depends on this rate and the number of charges per year. CR initially defaults to 0.

## 10. Minimum SC (Service Charges) To Bill

Enter the minimum dollar amount of a service charge to be billed (0-99.99). For example, if the user wants to charge a minimum of \$.50 and the charge generated is to \$.45, then \$.50 would be charged if entered here. CR initially defaults to 0.

# 11. Minimum Amt (Amount) To Charge SC (Service Charges)

Enter the minimum amount of receivables to be charged a service charge (0-99.99). For example, if the customer owes \$2.00, a service charge may not be desired. CR initially defaults to 0.

#### 12. Date of Last SC (Service Charges) Register

Enter the date of the last Service Charge Register (ref.4). This is maintained by the system and is set to the date service charges were last issued. This date must be no older than the maximum days between charges (input #6) from the date of your next service charge.

#### 13. Last SC (Service Charges) Doc # (Document Number) Used

Enter the last service charge document number used. The number is maintained by the system. CR initially defaults to 0. This document number is used to identify the new open item created by the Service Charge Register.

# **Technical Notes**

| 🙀 Service Charge Control F/M (ARF  | -976) 💶 💌  |
|--|--|
| Service Charge Control F/M (ARF<br># Service Charges/Year<br>Base on Due/invoice Date<br>Credits- Age/Include All<br>Charge SC on Service Chgs<br>Minimum Days Between SC's<br>Maximum Days Between SC's<br>Days From SC to Due Date |  |
| Days Past Date to Chrg SC<br>Annual % Rate<br>Minimum SC to Bill<br>Minimum Amt to Charge SC<br>Date of Last SC Register<br>Last SC Doc # Used   | 25<br>.00 %<br>5.00<br>20.00<br>01/01/2000<br>3333 |
| Enter # Service Charges/Year   |  |

| Service Charge Control F/M (ARF976)   | - 🗆 ×  |
|---|--------|
| Help  |        |
|   |        |
| 01-FACTS 7.5 Development Service Charge Control F/M   | ARF976 |
| <ul> <li>*. # Service Charges/Year</li> <li>2. Base on Due/invoice Date</li> <li>3. Credits- Age/Include All</li> <li>4. Charge SC on Service Chgs</li> <li>Y</li> <li>5. Minimum Days Between SC's</li> <li>28</li> <li>6. Maximum Days Between SC's</li> <li>40</li> <li>7. Days From SC to Due Date</li> <li>8. Past Date to Chrg SC</li> <li>30</li> <li>9. Annual % Rate</li> <li>18.90 %</li> <li>10. Minimum SC to Bill</li> <li>1.80</li> <li>11. Amt to Charge SC</li> <li>12. Date of Last SC Register</li> <li>13. Last SC Doc # Used</li> </ul> |        |
|   |        |
| Enter Line #, D-Delete, F10-Menu, F4-End  |        |
|   |        |
|   |        |

# Sales Tax Control F/M (ARF978)

# Function

This program allows the user to create and maintain the sales tax control record.

The user establishes certain sales tax information that pertains to the Sales Tax Register. Options include the following:

- Whether to include no-tax invoices.
- Whether to include unpaid invoices.

This control record must be set up prior to running the Sales Tax Register.

# **User Inputs**

The following inputs are involved in creating the sales tax control record:

## 1. Include no-tax invoices

Enter **N** or **Y** to indicate whether to include documents with no tax on the Sales Tax Register. CR initially defaults to N.

#### 2. Include unpaid invoices

Enter **Y** or **N** to indicate whether to include unpaid invoices on the Sales Tax Register. CR initially defaults to Y.

# **Technical Notes**

| 🕞 Sales Tax Control F/M (ARF978)   | _ 🗆 ×  |
|--|--------|
| Include No-tax Invoices 🔽<br>Unpaid Invoices 🔽                                   |        |
| Image: Save     X     Delete     Image: Save       Include Invoices with No Tax? | Exit   |
|  |        |
| Sales Tax Control F/M (ARF978)   | - 🗆 🗙  |
| Help   |        |
| 01-FACTS 7.5 Development Sales Tax Control F/M                                   | ARF978 |
| 1. Include No-tax Invoices Y<br>2. Unpaid Invoices Y                             |        |
| Enter Line #, D-Delete, F10-Menu, F4-End .                                       |        |

# Dunning Letter Control F/M (ARF980)

# Function

This program allows the user to create and maintain the dunning letter control record.

The user establishes the information used for sending out dunning letters. Options include the following:

- Number of different dunning letters.
- Whether to use a preprinted form.
- Whether to base letters on due date or invoice date.
- How to treat credit memos.
- Number of days past date for each letter.
- Number of days past date to include invoices.
- Continue printing last letter.
- Select minimum amount due to print letters.

This control record must be set up prior to running the Dunning Letter Text F/M, the Dunning Letter Edit List and the Dunning Letter Print.

# **User Inputs**

The following inputs are involved in creating the dunning letter control record:

#### 1. # Of Different Letters

Enter the number of different dunning letters (0-5). CR initially defaults to 0. If 0 is entered, the remaining inputs are skipped.

#### 2. Use Preprinted Forms

Enter **N** or **Y** to indicate whether to use preprinted forms. CR initially defaults to N.

#### 3. Base On Due/Invoice Date

Enter whether invoices listed in letters are considered past due based on **D**ue date or **I**nvoice date. CR initially defaults to D.

#### 4. Credit Memos - Subtract/Ignore

Enter whether to **S**ubtract out or **I**gnore credit memos for letters. CR initially defaults to S.

#### 5. Days Past Date To Begin Letters

Enter the number of days an invoice should be past the invoice or due date (depending on how letters are based in input #3) before the first dunning letter is sent out (0-999). CR initially defaults to 90.

#### 6. Days Past Date To Include Invcs (Invoices)

Enter the number of days an invoice should be past the invoice or due date (depending on how letters are based in input #3) to be included on the dunning letter (0-999). CR initially defaults to 90.

# 7. Continue after last letter

Enter **N** or **Y** to indicate whether to continue sending the last letter after it has been sent but the account has not been cleared. CR initially defaults to N.

## 8. Min (Minimum) Amount Due To Send Letter

Enter the minimum amount a customer must owe before a dunning letter is sent (0-99999). CR initially defaults to 100.

# **Technical Notes**

| B Dunning Letter control F/M (ARF980)  |  |
|--|--|
|  |  |
|  | D - Due<br>S - Subtract<br>90<br>90<br>100<br>velete<br>Mew Exit |
| Enter # of Different Letters (0-5, 0=Not Used)   |  |
| Dunning Letter Control F/M (ARF980)<br>Help  |  |
| 81-FACTS 7.5 DevelopmentDunning Letter of1. # of Different Letters52. Use Preprinted FormsN3. Base on Due/Invoice DateD4. Credit Memos- Subtract/IgnoreS5. Days Past Date to Begin Letters16.Include Invos7. Continue After Last LetterN8. Min. Amount Due to Send Letter1 | control F/M ARF980   |

# Invoice Processing Control F/M (ARF982)

# Function

This program allows the user to create and maintain the invoice processing control record.

The user establishes the format for the Invoice Entry program including:

- Last invoice used.
- Invoice memo.
- Length of invoice.

AR invoice processing is often used to enter open balances just prior to first time processing. For loading balances, initially all flags should be set to N. Just prior to live processing, after all open balances have been updated to AR (i.e., Sales Register updated), if AR Invoicing is to be used, the flags may be reset to fit the user's needs.

This program also determines if:

- Tax is charged.
- Freight is charged.
- Discount is allowed.
- Preprinted form is used.
- Cost information tear-off is used.
- Cost is entered.
- SA is posted to.
- Invoice print is used.
- Department is used.

# **User Inputs**

The following inputs are involved in creating the invoice processing control record:

# 1. Last Invoice # Used

This is maintained by the system and may be set to zero. CR initially defaults to 0.

# 2. Charge Tax

Enter whether to N-not charge tax, Y-charge tax, L-charge tax by line or O-override tax by line and total. CR initially defaults to N.

# 3. Charge Freight

Enter N or Y to indicate whether to charge freight. CR initially defaults to N.

#### 4. Allow Discount

Enter whether to allow invoice discount by %-percentage, \$-dollars or **N**-not allow. CR initially defaults to %.

## 5. Enter Cost

Enter **N** or **Y** to indicate whether cost is entered during Invoice Entry. CR initially defaults to N.

#### 6. Post to SA

Enter **N** or **Y** to indicate whether to post invoices to Sales Analysis. CR initially defaults to N.

#### 7. Use Department

Enter **N** or **Y** to indicate whether the department is entered during Invoice Entry. CR initially defaults to N.

## 8. Use Invoice Print

Enter **N** or **Y** to indicate whether to use the invoice print. CR initially defaults to N. If N is entered, skip to input #12.

## 9. Use Preprinted Form

If N was entered in input #8, this input is skipped. Enter N or Y to indicate whether to use a preprinted invoice form. CR initially defaults to N.

## Address

Enter **Y** or **N** to indicate whether to print your company name, address and phone number on the preprinted invoice form. CR initially defaults to N.

#### 10. Use Cost Tearoff

If N was entered in input #8, this input is skipped. Enter N or Y to indicate whether to print cost information on the tear-off section of the invoice. CR initially defaults to N.

#### **11. Invoice Form Depth**

If N was entered in input #8, this input is skipped. Enter the depth (number of lines) of the invoice form at 6 lines per inch (29-99) usually 42 (7-inch form and prints 15 line-items per form), 51 (8 1/2-inch form and prints 24 line-items per form), or 66 (11-inch form and prints 39 line-items per form). CR initially defaults to 66.

#### 12. Invoice Standard Memo

Enter the standard memo to be printed on each invoice (up to 50 characters). During Invoice Entry, there is an opportunity to include this memo, delete it for a particular invoice, or type a new one for a particular invoice. CR initially defaults to **Thank you for your order**.

# **Technical Notes**

| 🙀 Invoice Processing Con  | trol F/M (ARF982)  | _ 🗆 ×         |
|---|--|---------------|
|   |  |               |
|   |  |               |
| Last Invoice # Used   | 0000001 Enter Cost 🔽   |               |
| Charge Tax  | N - Do Not Charge Tax 🔹 Post to SA 🔽   |               |
| Charge Freight  | Use Department   |               |
| Allow Discount  | % - Invoice Discount By Percent 💌  |               |
|   |  |               |
| Invoice Print   |  | 7             |
| Invoice Print   |  |               |
| Preprinted Form   | Address  |               |
| Cost Tear-Off   |  |               |
| Form Depth  | 66   |               |
| Standard Memo   | Thank You for Your Order   |               |
|   | ,  |               |
|   |  |               |
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| Hep<br>81-FACTS 7.5 Develop<br>1. Last Invoice # 0<br>2. Charge Tax<br>3. Freight<br>4. Allow Discount<br>5. Enter Cost<br>6. Post to SA<br>7. Use Department<br>8. Invoice Print<br>9. Preprinted Form<br>10. Cost Tear-Off<br>11. Form Depth<br>12. Standard Memo | pment Invoice Processing Control F/M<br>Used 000290<br>Y<br>Y<br>Y<br>Y<br>Y<br>Y<br>Y<br>Y<br>Address N<br>N<br>51                                |               |

# AR to GL Posting F/M (ARF984)

# Function

This program allows the user to create and maintain the AR sales (AR Sales Register only) posting to GL control record.

This record contains information (such as journal and account numbers) which the system references in performing the automatic posting of AR Sales Register data to the GL in the AR Sales Register Update. All GL numbers entered must be valid GL numbers.

## To create an AR to GL distribution table:

- 1. Begin by selecting the type of GL distribution, which determines how transactions processed by the AR Sales Register post into the Journal File in General Ledger (example: summary, detail). See the **GL Distribution** input for options.
- 2. Then indicate to which General Ledger Journal file the distribution should post, such as Sales Journal.
- 3. Select a **basis**. The basis tells the system whether to use the default GL number set in this program, or GL numbers that exist in various GL Table file maintenances located in other modules.

For instance, Accounts Receivable entry in this program give you the option of posting to the default GL number or the customer's GL number. If you look in the Customer F/M program, it contains a field in which you can assign an AR GL Table to each customer. By selecting the customer basis, you are telling FACTS that you want the AR Sales Register to post to the Accounts Receivable GL number associated with the table assigned to that customer — not to the GL number entered here in this program.

In many cases, the other basis options — such as customer, tax code or adjustment code — enable you to create a much more accurate and detailed accounting system than you could be simply posting to default GL numbers.

4. Indicate whether you want the **department and/or branch numbers** embedded within the GL account number (if applicable). If you use departments and branches and select this option, the system looks at the department and branch number on the invoices and inserts this information into the GL number.

For example, if the G/L number to post is **415-00-00** (department is fourth and fifth digits, branch is sixth and seventh digits), the department is 01 and the branch is 02, then the system posts to **415-01-02**. The system inserts the department and/or branch in the proper place within the GL account number.

If the **Department Position** flag in the Company Control F/M is 0, the department inputs are disabled. If the **Branch Position** flag in the

Company Control F/M is 0, the branch inputs are disabled. By default, these inputs are deselected, or in character, set to N.

5. Enter default GL numbers for each of the accounts listed in this program regardless of whether you intend to use the default basis or not. In some cases, the system can only post to a default GL entered in this program.

# **User Inputs**

The following inputs are involved in creating the sales posting to GL control record:

# **Main Screen**

## 1. GL Distribution

The AR sales system may post to GL automatically. The Sales Register may print a GL distribution and make a journal posting to GL during the update. Enter **0**, **1**, **2** or **3** to indicate how AR sales are tied in with GL. CR initially defaults to 0.

- **0** no GL distribution is printed or posted.
- 1 the GL distribution is printed (printing is in detail format) but not posted to GL.
- **2** the GL distribution is printed (printing is in detail format) and posted to GL in summary (posting includes the total amount posted to each account number).
- **3** the GL distribution is printed (printing is in detail format) and posted to GL in detail (posting includes each item contributing to the amount for each account number).

# 2. GL Posting Journal - Sales (GL Journal Number To Post To)

Enter the GL journal number to post to when posting from the AR Sales Register. The entry must be a valid journal number. F2 allows a search (ref. 10).

#### 3. GL Posting Journal - Other

Enter the GL journal number to post to when posting from all AR registers (except AR Sales Register; see previous input). The entry must be a valid journal number. F2 allows a search (ref. 10).

#### 4. Accounts Receivable

Select the **basis** upon which to build distribution. The options are the **D**-default G/L number or **C**-customer GL posting table. CR initially defaults to D.

Accounts Receivable cannot post by department. Skip this input.

Indicate whether or not you want the **branch** number embedded in the Accounts Receivable GL number. Make sure the corresponding Branch flags in AR to GL and JC to GL Posting F/Ms are set same way. If the **Branch Position** flag in SM Company Control F/M is set to 0, this input is disabled.

Enter the **default General Ledger account number** for the Accounts Receivable account. F2 allows a search. This is the account number the system uses when the basis is set to **D**-default. The default GL number *does not* change if you change the basis. It always refers to the default basis.

#### 5. Sales

Select the **basis** upon which to build distribution: the **D**-default G/L number or C-customer GL posting table. CR initially defaults to D.

Indicate whether or not you want the **department** and/or **branch** numbers embedded in the Sales Miscellaneous GL number. By default, these inputs are deselected, or in character, set to N. If the **Department Position** or **Branch Position** flags are set to 0 in SM Company Control F/M, these inputs are disabled.

Enter the default **general ledger account number** for the Sales account. F2 allows a search. This is the account number the system uses when the basis is set to **D**-default. The default GL number *does not* change if you change the basis. It always refers to the default basis.

## 6. Tax

Select the **basis** upon which to build distribution: the **D**-default G/L number, **T**-tax code GL posting table. CR initially defaults to D.

Indicate whether or not you want the **department** and/or **branch** numbers embedded in the Sales Miscellaneous GL number. By default, these inputs are deselected, or in character, set to N. If the **Department Position** or **Branch Position** flags are set to 0 in SM Company Control F/M, these inputs are disabled.

Enter the default general ledger account number for the Tax account. F2 allows a search. This is the account number the system uses when the basis is set to **D**-default. The default GL number *does not* change if you change the basis. It always refers to the default basis.

# 7. Freight

Freight only posts to the Default GL number set in this program. The basis field is disabled. Continue to the branch and department flags.

Indicate whether or not you want the **department** and/or **branch** numbers embedded in the Freight GL number. By default, these inputs are deselected, or in character, set to N. If the **Department Position** or **Branch Position** flags are set to 0 in SM Company Control F/M, these inputs are disabled.

Enter the default general ledger account number for the Freight account. F2 allows a search.

#### 8. Contra Cost of Sales

Contra Cost of Sales only posts to the Default GL number set in this program. The basis field is disabled. Continue to the branch and department flags.

Indicate whether or not you want the **department** and/or **branch** numbers embedded in the Contra Cost of Sales GL number. By default, these inputs are deselected, or in character, set to N. If the **Department Position** or **Branch Position** flags are set to 0 in SM Company Control F/M, these inputs are disabled.

Enter the default general ledger account number for the Contra Cost of Sales account. F2 allows a search.

## 9. Cost of Sales

Cost of Sales only posts to the Default GL number set in this program. The basis field is disabled. Continue to the branch and department flags.

Indicate whether or not you want the **department** and/or **branch** numbers embedded in the Cost of Sales GL number. By default, these inputs are deselected, or in character, set to N. If the **Department Position** or **Branch Position** flags are set to 0 in SM Company Control F/M, these inputs are disabled.

Enter the default general ledger account number for the Cost of Sales account. F2 allows a search.

## Additional Accounts Screen

#### 1. Discounts

Select the **basis** upon which to build distribution: the **D**-default G/L number or **C**-customer GL posting table. CR initially defaults to D.

Indicate whether or not you want the **branch** numbers embedded in the Discounts GL number. You cannot departmentalize adjustments. By default, the branch input is deselected, or in character, set to N. If the **Branch Position** flag is set to 0 in SM Company Control F/M, this input is disabled.

Enter the default **general ledger account number** for the Discounts account. F2 allows a search. This is the account number the system uses when the basis is set to **D**-default. The default GL number *does not* change if you change the basis. It always refers to the default basis.

#### 2. Adjustments

Select the **basis** upon which to build distribution: the **D**-default G/L number or **C**-customer GL posting table. CR initially defaults to D.

Indicate whether or not you want the **branch** numbers embedded in the Adjustments GL number. You cannot departmentalize adjustments. By default, the branch input is deselected, or in character, set to N. If the **Branch Position** flag is set to 0 in SM Company Control F/M, this input is disabled.

Enter the default **general ledger account number** for the Adjustments account. F2 allows a search. This is the account number the system uses when the basis is set to **D**-default. The default GL number *does not* change if you change the basis. It always refers to the default basis.

#### 3. Service Charges

Select the **basis** upon which to build distribution: the **D**-default G/L number or **C**-customer GL posting table. CR initially defaults to D.

Indicate whether or not you want the **branch** numbers embedded in the Service Charges GL number. You cannot departmentalize adjustments. By default, the branch input is deselected, or in character, set to N. If the **Branch Position** flag is set to 0 in SM Company Control F/M, this input is disabled.

Enter the default **general ledger account number** for the Service Charges account. F2 allows a search. This is the account number the system uses when the basis is set to **D**-default. The default GL number *does not* change if you change the basis. It always refers to the default basis.

#### 4. Returned Check Charges

Select the **basis** upon which to build distribution: the **D**-default G/L number or C-customer GL posting table. CR initially defaults to D.

Indicate whether or not you want the **branch** numbers embedded in the Returned Check Charges GL number. You cannot departmentalize adjustments. By default, the branch input is deselected, or in character, set to N. If the **Branch Position** flag is set to 0 in SM Company Control F/M, this input is disabled.

Enter the default **general ledger account number** for the Returned Check Charges account. F2 allows a search. This is the account number the system uses when the basis is set to **D**-default. The default GL number *does not* change if you change the basis. It always refers to the default basis.

# **Technical Notes**

FILES USED - GLMSTR, GLALPX

| 🙀 AR To GL Posting F/M (                 | ARF984)                          |                  |                  |                                | _ 🗆 ×         |
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|  | Basis                            | Dept Branch      | GL#              |                                |               |
| Accounts Receivable                      | D 🔻                              |                  | 120010           | Accounts Receivable            |               |
| Sales                                    | D 💌                              | $\nabla$         | 410011           | H Sales                        |               |
| Tax                                      | D 🔻                              |                  | 330010           | A Sales Tax Payable            |               |
| Freight                                  | D                                |                  | 640011           | # Freight                      |               |
| Contra Cost of Sales                     | D                                |                  | 176010           | A Nonstocked Inventory         |               |
| Cost of Sales                            | D                                | $\checkmark$     | 530011           | H Cost of Goods Sold           |               |
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| AR to GL Posting F/M (ARF         | 984)         |             |                      |                      | - 🗆 ×   |
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| of Theis 7.5 Development          |              |             | ing iyn              |                      | HNI 704 |
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| 5. Sales<br>6. Tax                | D Y<br>D N   | Y.          | 410-01-1             |                      |         |
| o. Tax<br>7. Freight              | U 11         | Y<br>Y<br>Y | 330-01-0<br>640-01-1 | Sales Tax Payable    |         |
| 8. Contra Cost of Sales           | D N          | U U         | 176-01-0             | Nonstocked Inventory |         |
| 9. Cost of Sales                  | D Y          | ý           | 530-01-1             | Cost of Goods Sold   |         |
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# Static Control F/M (ARF988)

# Function

This program allows the user to create and maintain the company AR Static Control Record. The AR Static Control Record is critical to the proper functioning of the AR system. The record contains information which the AR System references in performing various functions.

**CAUTION!** It is strongly advised that a password be used for this program. Changes should be made only with extreme caution and under the supervision of your local FACTS office.

# **User Inputs**

The following inputs are involved in creating the company AR Static Control Record:

# 1. Bank

Enter the default bank code (2 characters). The entry must be a valid bank code. F2 allows a search (ref. 10).

## 2. YTD (Year-To-Date) Roll Period

Enter the fiscal period when year-to-date sales figures in the customer file are rolled to the prior year. CR initially defaults to last period of year.

#### 3. Use Ledgercards

Enter **N** or **Y** to indicate whether to use customer ledgercards (i.e., store ledgercards for customers selected in the customer file). CR initially defaults to N.

# 4. Default Credit Check

Enter whether to Not to acknowledge, flash a Message and continue, Refuse entry of the document, automatically place the SO document on Hold (not applicable in AR Invoice Entry - will flash a message and continue), or the correct Password must be entered to continue (see next input) in the occurrence where a customer fails the credit check. Press Enter (CR) to default to N.

The credit check is based on: 1) the customer's credit limit in dollars (as set in the customer file) and 2) the credit limit check in days (as set in the aging control record). The credit check is used in AR invoicing and throughout the sales orders system.

The data in this field is used when new customer records are created, either through the file maintenance programs or when converting a TeleFACTS prospect to a customer.

#### 5. Password

If N, M, R or H were entered in input #6, this input is skipped and set to N/A (not applicable) automatically. Enter the password to override the failed credit check in AR Invoice Entry and SO Entry programs (up to 8 characters). CR defaults to no password (blank).

#### 6. Paid Document History Periods (0-99)

Enter the number of periods to retain document history. If 0 is entered, no document history will be retained. If 99 is entered, all document history will be retained. CR defaults to 12.

# **Technical Notes**

| 🙀 A/R Static Control F/M (AF  | RF988)   | _ 🗆 ×  |
|---|--|--------|
| Credit Check  | Image: Bank of Greater Duluth         12         Image: Bank of Greater Duluth         Image: Bank of Greater Duluth |        |
| Enter Default Bank Code   |  | Exit   |
| Static Control F/M (ARF988)<br>Help<br>Ø1-Specialty Distributors, In<br>1. Bank Ø1 F<br>2. YTD Roll Period 11<br>3. Use Ledgercards Y<br>4. Default Credit Check N<br>5. Password SSI<br>6. Paid Periods 99<br>7. Check History 99<br>Line to Change (F2-Cont), D-D | first National Bank of Atlanta   | ARF988 |

# Nonstatic Control F/M (ARF990)

# Function

This program allows the user to create and maintain the company AR nonstatic control record. The AR nonstatic control record is critical to the proper functioning of the AR system. The record contains information which the AR system references in performing various functions.

**CAUTION!** It is strongly advised that a password be used for this program. Changes should be made only with extreme caution and under the supervision of your local FACTS office.

# **User Inputs**

The following inputs are involved in creating the company AR nonstatic control record:

## \*1. AR Balance

Upon installation this should be set to 0. It will be updated through normal processing. CR initially defaults to 0.

## 2. Current Period

Enter the current period or period when actual processing in AR will begin (PPYY). CR initially defaults to the current GL period.

#### 3. Date Of Last EOP (End-Of-Period) Update

Enter the date of the last end-of-period update in accounts receivable (ref.4). CR initially defaults to 010100.

#### 4. Last Recurring Post Date

Enter the date of the last day recurring documents were posted (ref.4). CR and F1 default to N/A (not applicable).

#### \*5-13. Register Numbers

These numbers keep track of the last register number used and as a register is updated, the last number used is incremented by one. Upon installation these fields should be set to 0. These fields will automatically be updated through normal processing. CR initially defaults to 0.

#### 14. Last Customer # Used

Enter the last customer number used when the system automatically increments customer numbers in the Customer F/M program (numeric only). CR initially defaults to blanks.

#### 15. Last Debit Memo Doc #

The number to automatically assign when you select to create a debit memo or charge back from within the Cash Receipts & Adjustments Entry (ARE210) program.

\* indicates that changing the field after initial installation may have serious repercussions. Please refer to your local FACTS office before any changes are made.

# **Technical Notes**

| TOT-FACTS 7.5 Development   | , NonStatic Control F/M  | (ARF990)  |                                |
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| <u>H</u> elp  |  |   |                                |
|   | Current AR<br>Balance<br>Period 09/2004  | 335258.13<br>SEP  |                                |
| Recurring Post Date 09/<br>Register Trace #<br>Cash Receipts Reg #<br>Auto Cred App Reg #<br>Returned Check Reg # | 31/2004<br>10/2004<br>0835<br>0486<br>0079<br>0122<br>0037   | Invoice Entry Reg # 00<br>Doc Removal Reg # 00<br>Sales Tax Reg # 00<br>Customer # Used | 006<br>302<br>045<br>035<br>10 |
|   | 📙 <u>S</u> ave   | Delete New  | E <u>x</u> it                  |
| Enter current accounts rec  | eivable balance  |   |                                |
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|   |  | trol F/M  | ARF998                         |
| 01-FACTS 7.5 Development<br>Current<br>1. Balance   | AR<br>335258.13<br>09/2004 SEP<br>08/31/2004<br>09/10/2004<br>0835<br>0486<br>0079<br>0122<br>0037<br>0006<br>0302<br>0045<br>0035<br>10<br>0009 |   | ARF 99 B                       |

# Rebuild AR Sort Files (ARU990)

# Function

This program allows the user to rebuild sort files that may not be up to date with the rest of the system.

Sort files are used throughout the FACTS system to enable the user to report and retrieve information in an order other than the order in which the main file is stored. For example, the records of the Customer File are stored in customer number order. To access this file in alphabetical order requires a sort file that is stored by alpha lookup by customer number. The corresponding record in the main file may then be accessed for the needed information.

The Rebuild AR Sort Files Program should only be run under the supervision of your affiliate.

# **User Inputs**

The following inputs are involved in rebuilding AR sort files:

## 1. ARCALX

Enter **N** or **Y** to indicate whether to rebuild **ARCALX**. This file is the AR Customer By Alpha Sort File to the Customer File (ARCUST). This sort file is used in printing various AR reports which can be printed in alpha order. CR defaults to N.

#### 2. ARSLSX

Enter **N** or **Y** to indicate whether to rebuild **ARSLSX**. This file is the AR Customer By Salesperson/Territory Sort File to the Customer File (ARCUST). This sort file is used in printing various AR reports which can be printed by salesperson/territory. CR defaults to N.

#### 3. ARCLSX

Enter **N** or **Y** to indicate whether to rebuild **ARCLSX**. This file is the AR Customer By Customer Class Sort File to the Customer File (ARCUST). This sort file is used in printing of the various AR reports which can be printed by customer class. CR defaults to N.

#### 4. ARRGNX

Enter **N** or **Y** to indicate whether to rebuild **ARRGNX**. This file is the AR Salesperson/Territory By Region Sort File to the Control File (SMCNTL). The sort file is used in the salesperson/territory sales reports for printing by region order. CR defaults to N. Because the control file (SMCNTL) is used and locked while rebuilding this file, no one may be using any part of the system.

#### 5. ARZIPX

Enter **N** or **Y** to indicate whether to rebuild **ARZIPX**. This file is the AR Customer By Zip Code Sort File to the Customer File (ARCUST). The sort file is used in the Customer Label Print by zip code. CR defaults to N.

# 6. ARCOPX

Enter **N** or **Y** to indicate whether to rebuild **ARCOPX**. This file is the AR Customer By Open Document Sort File to the Open Documents File (AROPEN). The sort file is used in various open receivables reports where the open documents are listed. CR defaults to N.

## 7. ARPHOX

Enter **N** or **Y** to indicate whether to rebuild **ARPHOX**. This file is the AR Customer By Phone Number Sort File to the Customer File (ARCUST). This sort file is used in the search of customers by phone number whenever a search by customer is used. CR defaults to N.

#### 8. ARCSHX

Enter **N** or **Y** to indicate whether to rebuild **ARCSHX**. This file is the Cash Receipts Check Number By Document Number Sort File to the Cash Receipts File. This sort file is used in the list checks and list payments options in the Cash Receipts & Adjustments Entry program. CR defaults to N.

#### 9. ARINVX

Enter **N** or **Y** to indicate whether to rebuild **ARINVX**. This file is the AR Invoicing By Customer Number Sort File to the AR Invoicing File (ARINVC). This sort file is used to list AR invoices by customer in the Invoice Entry Program. CR defaults to N.

#### 10. ARCONX

Enter **N** or **Y** to indicate whether to rebuild **ARCONX**. This file is the Customer By Customer Contact Sort File. This file is used during the contact search in the Customer Search Program. CR defaults to N

Files will be rebuilt for all companies (ref. 5).

# **Technical Notes**

FILES USED - SMCNTL, ARCUST, AROPEN, ARCS??, ARINVC

FILES UPDATED - ARCALX, ARSLSX, ARCLSX, ARRGNX, ARZIPX, ARCOPX, ARPHOX, ARCSHX, ARINVX

| Rebuild AR Sort Files (ARU990)<br>Help                              | - 🗆 🗙  |
|---|--------|
| Ø1-FACTS 7.5 Development REBUILD AR SORT FILES                      | ARU990 |
| ARCALX  .<br>ARSLSX<br>ARCLSX<br>ARCDSX<br>ARZIPX<br>ARCDPX         |        |
| ARPHOX<br>ARINUX<br>ARCONX  |        |
|   |        |
| THIS PROGRAM IS NOT TO BE RUN WITHOUT SYSTEM MANAGER'S SUPERVISION! |        |
| REBUILD CUSTOMER BY ALPHA X REFERENCE - ARCALX? (N/Y), F4-END       |        |
|   |        |

Infrequent F/M

# **Appendix A: References**

- **1. ALIGNMENT** An alignment check is often desired to ensure that forms paper is correctly aligned in the printer. Enter **Y** or **N** to indicate whether to print an alignment. CR defaults to N and no alignment check is printed. If Y is entered, the alignment check prints immediately and the program returns to this input.
- 2. CREDIT CHECK The system performs a credit check on the customer which consists of two analyses. The first check is analyzing the customers credit limit (i.e., how high their outstanding AR balance may be as set by the user). The system checks the open AR balance along with all invoices in JC, SO, ER, TS and AR that have not yet updated to the AR open receivables file. If the customer is over its credit limit, the credit check is failed.

The second check is aging the open AR invoices and comparing the aging to the **Credit check days** flag in the aging control record. If the customer has any invoices in AR which exceed the credit check number of days (past due or invoice date), then the credit check is failed.

If the customer fails the credit check in either analysis, the system checks the company AR static control record for how to handle failed credit checks. When the message is displayed indicating the credit check has failed, F2 displays an aging for the customer.

- **3. CUSTOMER NUMBER** The customer number's length is 10 characters. The number entered must be a valid customer number in the customer file.
- **4. DATE** Dates will be displayed according to the format set in the Company Control Record. For viewing purposes, all dates will be displayed with a two digit year. For editing purposes, all dates will allow the entry and display of a four digit year. An entry date can be viewed in its entirety by using the left and right arrow keys or by using the HOME and END keys to scroll through the date field. The system will allow the full date or a partial date to be entered.

Special dates that were previously displayed and stored as 01/01/00 and 12/31/99 will no longer be handled in the same manner. Tag names such as NONE, ASAP, FIRST, LAST, etc. will now be used in place of "generic" dates. These tag names will also be accepted as the valid input dates in some data entry prompts.

If you are upgrading from FACTS 6.05 (or earlier) to FACTS 6.06 (or later), the dates previously stored in your system are converted for you behind the scenes. Dates that display as \*\*/\*\*/\*\*

indicate that data is present for the field but the system does not know how to interpret the date. Contact your affiliate for support.

**The Rule of 50**: FACTS programs uses a "rule of 50" logic to expedite date processing. If the two digit year is greater than or equal to 50, the system will assume the date to be in the 1900s; if the two digit year is less than 50, the system will assume the date to be in the 2000s.

During data entry, if the system is unable to interpret the date entered, the date mask will be displayed in the prompt. If the system is able to interpret the date entered, the date will be displayed in the prompt. Dates prior to 01/01/1800 or after 12/31/2199 are not allowed during date entry.

FACTS programs contain 8-character and 10-character date fields. The date editing/entry display varies slightly depending on whether it is an 8-character or 10-character field. When editing a date, using the right arrow or the END key, will advance the cursor to the end of the date field and using the left arrow or the HOME key, will advance the cursor to the beginning of the date field.

|   | 8-Character Date<br>Field           | 10-Character                   |
|---|-------------------------------------|--------------------------------|
|   |                                     | Date Field                     |
| When entering a date in the 1900s (as defined by the 50-rule), the date will be displayed as    |                                     |                                |
| follows:  | ORDERED<br><u>0</u> 1/02/96<        | ORDERED<br><u>0</u> 1/02/96 <  |
| Use the right arrow key or the END key to display the full 4-digit year:                        |                                     |                                |
|   | ORDERED<br>/02/199 <u>6</u> <       | ORDERED<br><u>0</u> 1/02/1996< |
| A plus sign at the end of the date field indicates that the year is not in the default century. |                                     |                                |
| , <u> </u>  | <b>ORDERED</b><br><u>0</u> 1/02/96+ | ORDERED<br><u>0</u> 1/02/2096< |

- **5. END OF INPUTS** In all report and update programs, this is the last input prior to processing. This gives the user a chance to check all the information entered for accuracy. If something needs to be changed, press F4 to back up and change. Once everything is correct, press **CR** or type **YES** and the program will continue.
- 6. ORDER In various reports, the order choice may be selected. The options are by C-customer number, A-alpha sort, S-salesperson/territory and K-customer class. For example, the user may want to print in customer class order.

- **7. BEGINNING ORDER CHOICE** Enter the beginning order choice to print; e.g., if customer class was selected above, the user selects the beginning customer class to print. CR defaults to FIRST.
- 8. ENDING ORDER CHOICE Enter the ending order choice to print; e.g., if customer class was selected above, the user selects the ending customer class to print. CR defaults to LAST.

#### 9. PROMPT-SELECTION INPUT

- **# Changes a line-item.** Line-items may be changed or deleted by entering the line number. During this change routine, F1 allows the currently displayed value to remain the same.
- L Lists line-items. A limited number of line-items appear on the screen at any one time. The list function allows line-items to be redisplayed. The user selects the beginning line number to list.
- A Adds a line-item. Line-items may be added as needed.
- **D Delete the document.** The document may be deleted at any time. The header record and all lineitem records are removed. The screen is then cleared and the program returns to the customer input to await further entries.
- **F2** Change header. Header information in the upper portion of the screen (except document number and customer number) may be changed as necessary. During this change routine, F1 allows the currently displayed value to remain the same.
- F3 Access the ending routine. F3 proceeds to the ending routine.
- **10. SEARCH** The search feature allows the user to search for various fields (example: salesperson/territory) when little or no information is known about them. The search displays at the bottom of the screen, a number of fields at a time. Enter a search key, continue to view the search fields, select the line number of one of the fields displayed, or return to the program input.
- **11. SEARCH ON CUSTOMER NUMBER** This feature is useful in finding the customer number when only the customer name, contact name or phone number is known. After pressing F2, the Customer Search window displays. The system defaults to an alphabetical search. Press F2 again to switch to one of the other available search orders, i.e. Contact, Phone or Customer.

| F2-CHANGE SEARCH ORDER: ALPHA, | CONTACT, PHONE, CUSTOMER | NUMBER       |
|--------------------------------|--------------------------|--------------|
| ENTER BEGINNING ALPHA, F1-SET  |                          |              |
| ARROWS: UP=PREVIOUS, DOWN=NEXT | , LEFT=PGUP, RIGHT=PGDN  | TOP OF LINES |

**Search shortcuts.** As shown in the graphic above, search orders and restrictions are represented by bold, underlined letters. If you combine these letters at the entry prompt with first several characters of the item you are searching for, followed by F1 or F2, you can reduce the number of steps it takes to switch search orders or set restrictions. For example, you can find customers with contacts named Ellis by entering **CK.Ellis** at the entry prompt and then press F1 or F2. Following are more examples of search shortcuts.

| If you want to  | Then  |
|---|---|
| Switch to an Phone Number<br>search   | Enter <b>P</b> plus <b>F2</b>                             |
| Switch to an Number search<br>and begin your search at<br>entries starting with | Enter N.C310 plus F2                                      |
| Switch to an Alpha search<br>order and set a keyword<br>restriction of ladder   | Enter <b>AK.ladder</b> <i>plus</i> <b>F1</b> or <b>F2</b> |

**12. SYNC** Sync is a method of connecting information entered in Sales Orders with information displayed in customer, item and vendor inquiries. It is a very useful tool if you are using any form of windowing because you can quickly switch from Sales Orders to the inquiries that have been connected. However, you can use Sync even if you have no windowing capability.

**NOTE:** Sync is used in inquiries to Sales Order Entry on a per user basis. This means that if you logged into FACTS in one window under one name and signed into another window under another name, it will appear as if the Sync function is not working.

Sync can be initiated or disabled by pressing F1 from the following screens:

- SO Customer Inquiry SOI610
- AP Vendor Inquiry API610
- AR Customer Inquiry ARI610
- IC Item Inquiry ICI610

While in Sync mode, the inquiry program will examine a file called SMUSED approximately every three seconds. This file contains the last customer number, item number and vendor number input in Sales Order Entry. If this number is different than the one currently being displayed in the inquiry, the inquiry will change its display to show information on this new customer, item or vendor.

References

## **APPENDIX B: Glossary of Terms**

**Adjustment Code** Adjustment codes are created and maintained through AR Adjustment Code F/M. Each adjustment code has an assigned general ledger account number.

Bank code Bank codes are created and maintained through SM Bank and Check System.

- **Batch number** The number used to identify each deposit currently entered in the Cash Receipts & Adjustments Entry program. Through the use of batches, multiple users may enter deposits into the Cash Receipts & Adjustments Entry program simultaneously.
- **Branch** Branch number is used throughout the FACTS system. Branches may be referred to as stores or profit centers, divisions within an organization. The system will default various branch prompts to the branch set up in System Management Terminal F/M for each user. The posting tables for each module may be set up so that the branch number is automatically inserted into the General Ledger Account number when the system creates its journal entries. Inquiries and reports may be run by branch.
- **Commercial/Resident** UPS charges different shipping rates based upon whether the delivery is to a commercial or residential location. The prompt for Com/Res applies only for some delivery zones.

**Continuation number** The digit (0-9) attached to the end of each document (invoice) number in the open documents file. Invoices with a terms code indicating one payment are always assigned the continuation number zero. Each payment of an invoice, as indicated by the terms code, adds to the continuation numbers. Example: the terms code is called 03 with a description of Net 30, 60, 90 days. The invoice #1234 is broken down into three payments: the first is due in 30 days; the second is due in 60 days; and the third is due in 90 days. The system posts the following three invoices with three due dates to the open documents file in AR:

| <u>Invoice</u> | Due Date in Number of Days |
|----------------|----------------------------|
| С              |                            |
| 1234-0         | 30                         |
| 1234-1         | 60                         |
| 1234-2         | 90                         |

- **Customer class** Customer classes are set up through the AR Customer Class F/M program. Customer classes are used as a way of categorizing customers. The length of the customer class is up to three characters (alphanumeric, user-defined). Each customer is assigned a customer class for reporting purposes in AR and contract pricing in SO.
- **Customer Price Class** The customer price class is used to group customers for use in contract pricing, costs and prices updates, and reporting purposes.
- **Department** GL departments are used to track revenues and expenses by division. The GL department is imbedded in the G/L number for posting purposes. General ledger financial reports may be printed by department.
- **Document number** Documents numbers are uniquely assigned numbers, used throughout the FACTS system to track various invoices, sales orders, jobs, etc. These document numbers are updated by the various registers and become part of the historical data.
- **Dunning letters** Past due notices sent to customers with delinquent accounts. The FACTS user may define up to five letters to be used. Customers are flagged as to whether they will receive dunning letters. The system keeps track of the last dunning letter sent to each customer.
- **G/L Number** General Ledger account numbers are created/maintained through General Ledger Account F/M. General ledger numbers are used throughout the FACTS System to track every transaction which affects assets, liabilities, capital, revenues or expenses.
- **GL posting table** GL posting tables are set up through the AR GL Posting Table F/M program. The length of the GL posting table is up to three characters (alphanumeric, user-defined). Each customer is assigned to a GL posting table for purposes of posting AR transactions to general ledger.
- **Geography code** Geography code is a five-character (alphanumeric) demographic code assigned to each customer. The FACTS user may specify a range of geography codes when selecting to print the Customer Listing. This code is optional and may be left blank. The most common use of this code is to break the customer base up according to geographic location: Northeast, Northwest, Central, Southeast, Southwest, etc.
- **Grace Period** Grace period is the number of days grace given to a customer before charging a service charge.

- **Inactive Customer** Customers are flagged as inactive when they have not purchased any goods within a specified date range. The Inactive Customer Listing may be printed in order to determine whether to leave these customers on file or purge them from the system.
- **Invoice Discount** Invoice discounts can be based on either a percentage of the merchandise total or a dollar amount subtracted from the merchandise total.
- **Journal number** Journal numbers are used for separating journal entries in general ledger by type of entry (example: sales, payroll, receivables, etc.). Each module when set up determines the journal number to post the transactions of that module to in general ledger.
- **Ledgercards** Customer ledgercards provide a detailed history of every transaction for a customer (i.e., any invoices or credit memos billed, cash or checks received, service charges billed, returned checks). Each customer record can be flagged whether or not to store ledgercards. Ledgercard information is available for display through the Customer Inquiry and may be printed through the Customer Ledgercards print. Ledgercards may be removed through the Customer Ledgercard Removal program.
- **On Account** On Account refers to a customer's credit balance. Throughout the various entry programs, the system allows the difference between a check amount and the distributed amount (or the amount applied to an open document) to be placed **on account** for the customer.
- **Recurring Invoice** A recurring invoice is a repetitive charge over an interval of time. Service contracts or maintenance agreements are two examples of recurring invoices. The FACTS system allows these charges to be entered into the system once, and FACTS posts the recurring invoice automatically.
- **Region** Regions are set up through the AR Region F/M. Regions may be referred to as vicinities or districts to which salespeople are assigned.
- **Route** The route code is used so that customers can be grouped by geographic location for efficient delivery purposes.
- **Salesperson/territory** Salesperson/territories are set up through the AR Salesperson/Territory F/M program. Salesperson/territories may be used for commission and reporting purposes. Each customer is assigned a salesperson/territory.

- **Sequence number** Sequence numbers, used in Recurring Invoice Entry, allow up to 99 different invoices per customer. Each invoice is given a unique sequence number.
- **Ship-To** Ship-To records are set up through Accounts Receivable Ship-To F/M. Invoices can be sent to the customer's address stored in the AR Customer File or to a different billing and shipping address.
- Ship Via The carrier for the freight. The method of transportation for the purchase order.
- **Statement code** The statement code is used to flag customer records for statement printing. The Statement Print program prompts for which statement codes to print.
- **Tax code** Tax codes are set up through the AR Tax Code F/M program. Tax codes determine the amount of tax to charge on an invoice. Tax codes may be up to eight alphanumeric characters, referring to state, county and locality. Each customer is assigned a tax code for reporting sales tax.
- **Tax rate** Each tax code may be assigned up to three tax rates: **H**-high, **L**-low and **X**-exempt. Within the same tax code, different customers are eligible for different rates. When assigning tax codes to customers, the tax rate is also assigned. If a tax code has only one rate, use the high rate.
- **Terms code** Terms codes are created and maintained through Account Payable Terms Code F/M and Accounts Receivable Terms Code F/M. Terms codes are used in calculating invoice due dates, and discount information.
- UPS Zone The United Parcel Service zone based upon the zip code location of the prospect or customer.

# APPENDIX C: SAMPLE REPORTS

# **ACCOUNTS RECEIVABLE**

NAME

## PROGRAM

## PAGE

| NUUNAM |  | IAUL    |
|--------|--|---------|
| ARP110 | SAMPLE INVOICE                                 | C-2     |
| ARR110 | SALES REGISTER                                 | C-3     |
| ARR112 | SALES REGISTER GL DISTRIBUTION                 | C-4     |
| ARR120 | RECURRING INVOICE LISTING                      | C-5     |
| ARR210 | CASH RECEIPTS & ADJUSTMENT REGISTER            | C-6     |
| ARR212 | CASH RECEIPTS REGISTER GL DISTRIBUTION         | C-7     |
| ARR213 | DEPOSIT TICKET                                 | C-8     |
| ARR220 | AUTOMATIC CREDIT APPLICATION REGISTER          | C-9     |
| ARR310 | RETURNED CHECK REGISTER                        | C-10    |
| ARR312 | <b>RETURNED CHECK REGISTER GL DISTRIBUTION</b> | C-11    |
| ARR410 | DUNNING LETTER EDIT LIST                       | C-12    |
| ARP410 | PAST DUE NOTICE - DUNNING LETTER               | C-13    |
| ARR710 | OPEN RECEIVABLES REPORT                        | C-14-19 |
| ARR715 | AGED TRIAL BALANCE                             | C-17-20 |
| ARR720 | SALES HISTORY REPORT                           | C-21    |
| ARR725 | SALESPERSON/TERRITORY SALES REPORT             | C-22    |
| ARR730 | PAYMENT HISTORY REPORT                         | C-23    |
| ARR735 | INACTIVE CUSTOMER LISTING                      | C-24    |
| ARR740 | CUSTOMER LIST - GENERAL INFORAMTION            | C-25    |
| ARR740 | CUSTOMER LIST - CODE INFORMATION               | C-26    |
| ARR740 | CUSTOMER LIST - SALES INFORMATION              | C-27    |
| ARR745 | SHIP-TO REPORT                                 | C-28    |
| ARR750 | CUSTOMER LEDGERCARDS                           | C-29    |
| ARP710 | CUSTOMER LABEL PRINT                           | C-30    |
| ARP720 | ROLODEX CUSTOMER CARD PRINT                    | C-31    |
| ARP730 | SHIP-TO LABEL PRINT                            | C-32    |
| ARR810 | SERVICE CHARGE REGISTER                        | C-33    |
| ARR812 | SERVICE CHARGE REGISTER GL DISTRIBUTION        | C-34    |
| ARP810 | SAMPLE STATEMENT                               | C-35    |
| ARR820 | SALES TAX REGISTER                             | C-36    |
| ARR830 | REGISTER HISTORY REPORT                        | C-37    |
| ARR830 | REGISTER HISTORY RECAP                         | C-38    |
| ARR840 | DOCUMENT REMOVAL REGISTER                      | C-39    |
| ARR760 | CHECK PAYMENT HISTORY REPORT                   | C-40    |
|        |  |         |

| INVOICE<br>DEMO COMPANY<br>69 SOUTH PEACHTREE STREET |       |                     |                     |                         |          |                         | REPRINT<br>NO. 000244 |
|--|-------|---------------------|---------------------|-------------------------|----------|-------------------------|-----------------------|
|  |       |                     | ATLA                | NTA, GA 3<br>(4) 962-99 | 30030    |                         | Page 1                |
|  |       |                     | (40                 | (4) 902-93              | ,000     |                         | 09/27/02              |
|  | 18 SC |                     | / & EQUIPMEN<br>AVE | IT                      |          | ACHINERY &<br>DIXON AVE | EQUIPMENT             |
| ======================================               | #     | INVOICED            | SLSP TERMS          |                         | TAX CODE | BR                      |                       |
|  |       | 09/27/02            | 20 1% 107           | 'H NET 30               | NOTAX    | 01                      |                       |
|  |       | ITEM DESCH          | RIPTION             |                         |          |                         | PRICE                 |
|  |       | I999 SERVI<br>MACHI | ICE<br>INERY MAINTE | INANCE                  |          |                         | 18.95                 |

| PLEASE DEDUCT .19<br>IF PAID BY 11/10/02 | AMOUNT | TAX | FREIGHT | TOTAL DUE |
|--|--------|-----|---------|-----------|
| IF FAID BI II/10/02                      | 18.95  | .00 | .00     | 18.95     |
| THANK YOU FOR YOUR ORDER                 |        |     |         |           |

| DATE: 03/22/02<br>USER: SSI TEp |  | ) COMPANY<br>GGISTER# 0294 |                       |       |     | 0 PAGE: 1<br>5:25 PM |
|---------------------------------|--|----------------------------|-----------------------|-------|-----|----------------------|
| REGISTER DATE 09/30/02          |  |                            |                       |       |     |                      |
|                                 | DEPT CUSTOMER NAME                               |                            | OUNT COST             |       |     | TOTAL                |
|                                 | 1 C104 BARNES MACHINERY & EQU                    |                            |                       |       |     |                      |
| 001 1999                        | DESCRIPTION TAX<br>SERVICE N                     | 12.13 18.95                |                       |       |     |                      |
|                                 | 1 C109 SOUTHSIDE PLUMBING                        |                            |                       |       |     |                      |
| 001 MAINT                       | DESCRIPTION TAX<br>CRANE & HOIST MAINTENANCE Y   | 84.25 115.00               |                       |       |     |                      |
|                                 | 2 C116 PACKAGING SYSTEMS CORP                    |                            |                       |       |     |                      |
| 001 MAINT                       | DESCRIPTION TAX<br>CONVEYOR SYSTEM MAINTENANCE Y | 45.23 62.00                |                       |       |     |                      |
|                                 | 1 C112 CENTRAL VALLEY WATER C                    |                            |                       |       |     |                      |
| 001 MAINT                       | DESCRIPTION TAX<br>TRUCK & LIFT MAINTENANCE Y    | 50.22 70.00                |                       |       |     |                      |
|                                 | INVOICES AVERAGE                                 | :                          |                       |       |     |                      |
|                                 | REGISTER TOTAL: 4 70.3                           | 265.95                     | .00 191.83            | 15.52 | .00 | 281.47               |
|                                 | CASH TOTAL: 0 .00<br>AR TOTAL: 4 70.3            | .00<br>265.95              | .00 .00<br>.00 191.83 |       |     | .00<br>281.47        |
| TC=TERMS CODE (\$=CASH, *       | =OVER CREDIT LIMIT), DEPT=DEPARTMENT             |                            |                       |       |     |                      |

DOCUMENTS: 4

END OF REGISTER

| DATE: 03/22/02<br>USER: SSI TEp<br>GL PERIOD 09/02 SEP | DEMO COMPANY<br>SALES REGISTER GL DISTRIBUTION# 0294  |                            |                |                                  | 2110 PAGE: 1<br>ME: 5:26 PM |
|--|---|----------------------------|----------------|----------------------------------|-----------------------------|
| G/L# DESCRIPTION                                       | CUSTOMER NAME   |                            | DEBIT          |                                  | NET                         |
| 120-01-0 ACCOUNTS RECEIVABLE                           | C104 BARNES MACHINERY & EQUIPMEN<br>C109 SOUTHSIDE PLUMBING<br>C112 CENTRAL VALLEY WATER COMPAN<br>C116 PACKAGING SYSTEMS CORP. | 000244<br>000245<br>000247 | 18.95          |                                  |                             |
|  |   |                            | 281.47         | .00                              | 281.47                      |
| 176-01-0 NONSTOCKED INVENTORY                          | C104 BARNES MACHINERY & EQUIPMEN<br>C109 SOUTHSIDE PLUMBING<br>C112 CENTRAL VALLEY WATER COMPAN<br>C116 PACKAGING SYSTEMS CORP. | 000247                     |                | 12.13<br>84.25<br>50.22<br>45.23 |                             |
|  | ACCOL   | JNT TOTAL                  | .00            | 191.83                           | (191.83)                    |
| 330-01-0 SALES TAX PAYABLE                             | C109 SOUTHSIDE PLUMBING<br>C112 CENTRAL VALLEY WATER COMPAN<br>C116 PACKAGING SYSTEMS CORP.                                     | 000247                     |                | 7.76<br>2.80<br>4.96             |                             |
|  |   | JNT TOTAL                  | .00            |                                  | (15.52)                     |
| 410-01-1 SALES   | C104 BARNES MACHINERY & EQUIPMEN<br>C109 SOUTHSIDE PLUMBING<br>C112 CENTRAL VALLEY WATER COMPAN                                 | 000245<br>000247           |                | 18.95<br>115.00<br>70.00         |                             |
|  | ACCOL   |                            |                | 203.95                           | (203.95)                    |
| 410-01-2 SALES   | C116 PACKAGING SYSTEMS CORP.  |                            |                | 62.00                            |                             |
|  | ACCOU   |                            |                | 62.00                            | (62.00)                     |
| 530-01-1 COST OF GOODS SOLD                            | C104 BARNES MACHINERY & EQUIPMEN<br>C109 SOUTHSIDE PLUMBING<br>C112 CENTRAL VALLEY WATER COMPAN                                 | 000245<br>000247           | 84.25<br>50.22 |                                  |                             |
|  | ACCOL   |                            |                | .00                              | 146.60                      |
| 530-01-2 COST OF GOODS SOLD                            | C116 PACKAGING SYSTEMS CORP.  |                            | 45.23          |                                  |                             |
|  | ACCOU   | -<br>JNT TOTAL             | 45.23          | .00                              | 45.23                       |
| ACCOUNTS: 7  | REPC  | -<br>DRT TOTAL             | 473.30         | 473.30<br>END OF GL D            | .00<br>DISTRIBUTION         |

| DATE: 03/21/02<br>USER: SSI TEp  |                             |                  |   |                             | PAGE: 1<br>3:23 PM |
|--|-----------------------------|------------------|---|-----------------------------|--------------------|
| CUSTOMER FIRST TO LAST<br>ALL INVOICES, DATES 09/16/<br>CURRENT PERIOD 09/02   | /02-10/15/02                |                  |   |                             |                    |
| SQ SHIP S/T TC TAX CODE  | DAY MONTHS                  |                  |   | EC-TO-DATE<br>TOTAL \$ REF# | STS                |
| Customer C112 CENTRA   | AL VALLEY WATER COMPANY     |                  |   |                             |                    |
| 01 SAME 30 20 GA   | 15 010203040506070809101112 | 72.80 N 3        | 2 | 140.00 9234-B4              | UPC                |
| Customer C114 S.E. H   | EXTERMINATING COMPANY       |                  |   |                             |                    |
| 01 SAME 40 20 TX   | 31 010203040506070809101112 | 106.00 A 1200.00 | 2 | 200.00 320-2091A44          | UP                 |
| Customer C115 SOUTHE   | EASTERN SERVICE COMPANY     |                  |   |                             |                    |
| 01 SAME 10 01 GA   | 31 010203040506070809101112 | 384.80 N 6       | 2 | 740.00 DC2343-201N          | UP                 |
| SQ=SEQUENCE NUMBER, TC=TERMS CODE, CUTOFF BASIS: A=AMOUNT, D=DATE, N=NUMBER OF INVOICES<br>STATUS: U=UNEXPIRED, P=POST THIS PERIOD, C=COMPLETED THIS PERIOD, *=UNABLE TO POST, E=EXPIRED |                             |                  |   |                             |                    |

INVOICES: 3

| DATE: 08/03/04<br>USER: STK T57                            |                                  | FACTS 7.4 Mai<br>CASH RECEIPTS & ADJ |                                |                         |              |                  | 0 PAGE: 1<br>11:35 AM   |
|--|----------------------------------|--------------------------------------|--------------------------------|-------------------------|--------------|------------------|-------------------------|
| DEPOSIT DATE 09/01/04, #066<br>BANK 01 First National Bank |                                  |                                      |                                |                         |              |                  |                         |
| DATE<br>CHECK APPLIED DOCUMENT                             | ORIGINAL ENTRY<br>AMOUNT DATE    | CURRENT DUE<br>AMOUNT DATE           | DISCOUNT<br>AMOUNT DATE        | PAYMENT                 | DISCOUNT ADJ | AJ<br>USTMENT CD | NEW<br>BALANCE          |
| Batch # 1234<br>Customer C102 Roark A                      | architectural, Inc.              |                                      |                                |                         |              |                  |                         |
| 2 08/03/04 001659-0<br>DM0001-C                            | 1622.00 07/28/04<br>.00 08/03/04 | 1622.00 08/30/04<br>.00 08/03/04     | 16.22 08/10/04<br>.00 08/03/04 | 100.00<br><b>-10.00</b> | .00          | .00              | 1522.00<br><b>10.00</b> |
| Check Amount:  | 90.00 Memo:                      |                                      | CHECK TOTAL                    | 90.00                   | .00          | .00              |                         |
| BATCH CHECK TOTAL:   | 90.00 CHECKS: 1                  |                                      | BATCH TOTAL                    | 90.00                   | .00          | .00              |                         |
| REPORT CHECK TOTAL:  | 90.00 CHECKS: 1                  |                                      | REPORT TOTAL                   | 90.00                   | .00          | .00              |                         |
| RECAP:   |                                  |                                      |                                |                         |              |                  |                         |
|  | 5709.58<br>100.00                | PAYMENTS<br>+ON ACCOUNTS CREATED     | .00                            |                         |              |                  |                         |

| - PAYMENTS            | 100.00    | +ON ACCOUNTS CREATED  | .00   |
|-----------------------|-----------|-----------------------|-------|
| -DISCOUNTS            | .00       | -ON ACCOUNTS APPLIED  | .00   |
| +ADJUSTMENTS          | .00       | -CREDIT MEMOS APPLIED | .00   |
| +DEBIT MEMOS CREATED  | 10.00     | -DEBIT MEMOS CREATED  | 10.00 |
| -ON ACCOUNTS CREATED  | .00       |                       |       |
| +ON ACCOUNTS APPLIED  | .00       | CASH APPLIED TO AR    | 90.00 |
| +CREDIT MEMOS APPLIED | .00       | +CUSTOMER MISC CASH   | .00   |
|                       |           | +MISC CASH            | .00   |
| ENDING AR BALANCE     | 335619.58 |                       |       |
|                       |           | DEPOSIT TOTAL         | 90.00 |

AJ CD: Adjustment Code

BATCHES: 1

END OF REGISTER

| DATE: C<br>USER: S | 03/22/02<br>SSI TEp     | DEMO COMPANY<br>CASH RECEIPTS REGISTER GL DISTR   |  |  |   |           |
|--------------------|-------------------------|---|--|--|---|-----------|
| GL PERI            | IOD 09/02 SEP           |   |  |  |   |           |
| G/L#               | DESCRIPTION             | CUSTOMER NAME   | CHECK DOCUMENT   | DEBIT                                  | CREDIT  | NET       |
| 100-01-            | -0 CASH                 | C103 TAGGART TRANSCONTINENTAL<br>C106 MALONEY'S METAL PRODUCTS C<br>C108 SIMS HARDWARE<br>C110 TEXAS MATERIAL HANDLING CO | 73568  | 100.00<br>4440.40<br>952.00<br>3720.81 |   |           |
|                    |                         |   | ACCOUNT TOTAL  | 9213.21                                | .00   | 9213.21   |
| 120-02-            | -0 ACCOUNTS RECEIVABLE  | C103 TAGGART TRANSCONTINENTAL<br>C106 MALONEY'S METAL PRODUCTS C<br>C108 SIMS HARDWARE<br>C110 TEXAS MATERIAL HANDLING CO | 38467 001580-0<br>38467 001598-0<br>38467 001634-0<br>73568 001562-0 |  | 100.00<br>1915.10<br>907.10<br>979.02<br>639.18<br>952.15<br>1384.97<br>1426.06<br>909.78 |           |
|                    |                         |   | ACCOUNT TOTAL  | .00                                    | 9213.36   | (9213.36) |
| 420-01-            | -1 MISCELLANEOUS INCOME | C108 SIMS HARDWARE  | 73568 001562-0   | .15                                    |   |           |
|                    |                         |   | -<br>ACCOUNT TOTAL   | .15                                    | .00   | .15       |
|                    |                         |   | -<br>REPORT TOTAL  | 9213.36                                | 9213.36   | .00       |
|                    |                         |   |  |  |   |           |

ACCOUNTS: 3

END OF GL DISTRIBUTION

BATCHES: 1

| DATE: 03/22/02<br>USER: SSI TEp   | DEMO COMPANY<br>DEPOSIT TICKET | TIME: | PAGE: 1<br>5:28 PM                     |
|---|--------------------------------|-------|--|
|   | DEPOSIT # 0655                 |       |  |
| BANK 01 FIRST NATIONA<br>ACCOUNT # 01-947   |                                |       |  |
| CHECK NAME  |                                |       | AMOUNT                                 |
| Batch #01<br>32785 TAGGART TRANSC<br>38467 MALONEY'S META<br>73568 SIMS HARDWARE<br>254976 TEXAS MATERIAI | L PRODUCTS CO.                 |       | 100.00<br>4440.40<br>952.00<br>3720.81 |
| CHECKS: 4   | BATCH                          | TOTAL | 9213.21                                |
| CHECKS: 4   | DEPOSIT                        | TOTAL | 9213.21                                |

END OF DEPOSIT TICKET

| DATE: 11/01/02<br>USER: SSI TYL AUTOMAT |                     | EMO COMPANY<br>APPLICATION | REGISTER #008     | 0                 |                   | 20 PAGE: 1<br>: 3:55 PM |
|---|---------------------|----------------------------|-------------------|-------------------|-------------------|-------------------------|
| ALPHA FIRST TO LAST<br>NO CUTOFF        |                     |                            |                   |                   |                   |                         |
| CUSTOMER NAME                           | DOC#                | ENTRY<br>DATE              | OLD<br>BALANCE    | AMOUNT<br>APPLIED | CREDIT<br>APPLIED | NEW<br>BALANCE          |
| C122 EQUIPMENT HANDLING SYSTEMS IN      | NC 001650<br>0A2041 |                            | 2302.32<br>-75.06 | 75.06             | -75.06            | 2227.26                 |
|   |                     | CU                         | STOMER TOTAL      | 75.06             | -75.06            |                         |
| C113 WESTERN CALIF. EQUIP. DIST.        | 001635<br>001751    | 09/30/02<br>10/20/02       | 578.46<br>-182.70 | 182.70            | -182.70           | 395.76<br>.00           |
|   |                     | CUS                        | STOMER TOTAL      | 182.70            | -182.70           |                         |
|   |                     | 1                          | REPORT TOTAL      | 257.76            | -257.76           |                         |
|   |                     |                            |                   |                   | END O             | F REGISTER              |

| DATE: 11/01/02<br>USER: SSI TYI   | DEMO COMPANY<br>RETURNED CHECK REGISTER #0123                                     | ARR310 PAGE: 1<br>TIME: 3:56 PM |
|---|---|---------------------------------|
| DEPOSIT DATE 10/15/02, #0655<br>BANK 01 FIRST NATIONAL BANK OF ATLANTA<br>CUSTOMER NAME | CHECK RETURN CHECK RETURN<br>CHECK DATE DATE AMOUNT CHARGE MEMO                   |                                 |
| FIRST TIME RETURNS  |   |                                 |
| C100 SOUTHEASTERN INDUSTRIAL SUPPLY<br>C109 SOUTHSIDE PLUMBING                          | 20394 08/24/02 09/14/02 301.45 .00 UNSIGNED<br>26845 08/14/02 09/26/02 348.94 .00 |                                 |
| * ADD TO DEPOSIT TOTAL  | * FIRST RETURNS TOTAL 650.39 .00  |                                 |
| SECOND TIME RETURNS   |   |                                 |
| C112 CENTRAL VALLEY WATER COMPANY   | 18594 08/03/02 09/26/02 439.82 20.00 INSUFFICIENT FUNDS                           |                                 |
|   | SECOND RETURNS TOTAL 439.82 20.00   |                                 |
|   | REPORT TOTAL 1090.21 20.00  |                                 |
| CHECKS: 3   |   | END OF REGISTER                 |

| DATE: 03/22/02<br>USER: SSI TZ5 | DEMO COMPANY ARR310 PAGE: 3<br>RETURNED CHECK REGISTER GL DISTRIBUTION #0123 TIME: 3:44 PM |
|---------------------------------|--|
| GL PERIOD 09/02 SEP             |  |
| G/L# DESCRIPTION                | CUSTOMER NAME CHECK DEBIT CREDIT NET   |
| 100-01-0 CASH                   | C112 CENTRAL VALLEY WATER COMPANY 18594 439.82   |
|                                 | ACCOUNT TOTAL .00 439.82 (439.82   |
| 120-01-0 ACCOUNTS RECEIVABLE    | C112 CENTRAL VALLEY WATER COMPANY 18594 459.82   |
|                                 | ACCOUNT TOTAL 459.82 .00 459.82  |
| 440-01-1 FINANCE CHARGES        | C112 CENTRAL VALLEY WATER COMPANY 18594 20.00  |
|                                 | ACCOUNT TOTAL .00 20.00 (20.00   |
|                                 | REPORT TOTAL 459.82 459.82 .00   |
|                                 |  |

END OF GL DISTRIBUTION

ACCOUNTS:

| DATE: 11/01/02 | DEMO COMPANY             | ARR410 PAGE: 1 |
|----------------|--------------------------|----------------|
| USER: SSI TYl  | DUNNING LETTER EDIT LIST | TIME: 3:58 PM  |

### ALPHA FIRST TO LAST LETTER DATE 11/01/02

|          |                                | CURRENT  | ON   | LAST     | LAST     | 30 DAYS  |      | LETTER- |      |
|----------|--------------------------------|----------|------|----------|----------|----------|------|---------|------|
| CUSTOMER | NAME                           | BALANCE  | HOLD | SALE     | PAYMENT  | PAST DUE | LAST | #DAYS   | NEXT |
|          |                                |          |      |          |          |          |      |         |      |
|          | BIKES FOR TYKES                | 3665.73  |      | / / -    | 09/21/02 | 956.12   | 0    | 0       | 1    |
| CIII     | COWBOY WORLD                   | 2568.80  |      | / / -    | 09/12/02 | 1187.09  | 0    | 0       | 1    |
| C101     | DELUXE EQUIPMENT WAREHOUSE     | 7432.52  | N (  | 09/27/02 | 09/12/02 | 344.85   | 1    | 82      | 2    |
| C121     | FLAGS, FLAGS, FLAGS, INC.      | 10447.93 | N (  | 09/27/02 | 09/12/02 | 4255.48  | 0    | 0       | 1    |
| C102     | ROARK ARCHITECTURAL, INC.      | 2820.30  | N (  | 09/27/02 | 09/28/02 | 1622.00  | 0    | 0       | 1    |
| C108     | SIMS HARDWARE                  | 2845.68  | N (  | 09/27/02 | 08/10/02 | 1594.51  | 1    | 0       | 2    |
| C100     | SOUTHEASTERN INDUSTRIAL SUPPLY | 11378.03 | N (  | 09/27/02 | 09/07/02 | 5523.42  | 0    | 0       | 1    |
| C103     | TAGGART TRANSCONTINENTAL       | 514.13   | N (  | 09/27/02 | 09/13/02 | 241.68   | 0    | 0       | 1    |
|          |                                |          |      |          |          |          |      |         |      |
|          | REPORT TOTAL                   | 41673.12 |      |          |          | 15725.15 |      |         |      |

# DAYS=NUMBER OF DAYS SINCE LAST DUN LETTER

CUSTOMERS: 8

PAST DUE NOTICE

PAGE 1

DEMO COMPANY 69 SOUTH PEACHTREE STREET ATLANTA, GA 30030 (404) 962-9900

C132 BIKES FOR TYKES 5565 CLAIRMONT AVE. ATLANTA, GA 30345

### 11/01/02

#### OUR RECORDS INDICATE THAT YOUR ACCOUNT HAS BECOME PAST DUE.

PLEASE REMIT PAYMENT AT YOUR EARLIEST CONVENIENCE. IF YOU HAVE ALREADY TAKEN CARE OF THIS MATTER, PLEASE DISREGARD THIS NOTICE.

THANK YOU.

#### NOTICE OF PAST DUE ITEMS

| INVOICE # | DATE     | DAYS PAST | AMOUNT |
|-----------|----------|-----------|--------|
| 001626    | 08/31/02 | 32        | 956.12 |

| TOTAL   | TOTAL    |  |
|---------|----------|--|
| BALANCE | PAST DUE |  |
|         |          |  |
| 3665.73 | 956.12   |  |

## ARR710 – Open Receivables Report – Summary (Disputed Invoice)

| ce: 05/24/04<br>er: JLW T5d   | FACTS 7.4 Maintena<br>Aged Trial Balance -   |   |  |  |   | 5 Page: 1<br>3:16 PM |
|---|--|---|--|--|---|----------------------|
| stomer C100 to C118<br>ing Date 05/24/04<br>anch 01 Atlanta Branch<br>sputed Invoices Only  |  |   |  |  |   |                      |
| Customer Name   | Last Last<br>Payment Sale Balance  | CURRENT   | 1-30   | 31-60  | 61-90   | OVER 90              |
| C100 Southeastern Industrial Supply<br>*Returns Pending Credit* *Disp   | 09/20/04 10/10/04 3676.15  | 3676.15   | .00  | .00  | .00   | .00                  |
|   | Report Total 3676.15   | 3676.15   | .00  | .00  | .00   | .00                  |
| stomer Count: 1   |  |   |  |  | End   | of Report            |
| ARR7  | 10 – Open Receivables Report – Det   | ail (Disputed Invoi   | ce)  | JDD  | 710 PAGE: 1   | 1                    |
| DATE: 07/17/02<br>USER: STK TOS   | DEMO COMPANY<br>OPEN RECEIVABLES REPO  | DRT   |  |  | : 4:41 PM   | -                    |
|   | OPEN RECEIVABLES REPO  |   |  | TIME   |   | _                    |
| USER: STK TOS<br>CUSTOMER C100 TO C107<br>ALL DOCUMENTS<br>BRANCH 01<br>CUSTOMER NAME   | OPEN RECEIVABLES REPO<br>ENTRY<br>DOC# D TY PD DATE  | ORIGIN<br>AMOUNT  | DISCOUNT   | TIME<br>RANSACTION<br>TOTAL  | CURRENT<br>BALANCE  | _                    |
| USER: STK TOS<br>CUSTOMER C100 TO C107<br>ALL DOCUMENTS<br>BRANCH 01  | OPEN RECEIVABLES REPO<br>ENTRY<br>DOC# D TY PD DATE<br>oment 000244 IN 09/00 09/27/0<br>* 001660 IN 09/00 09/29/0<br>001680 IN 09/00 09/28/0   | ORIGIN<br>AMOUNT<br>  | DISCOUNT<br>.19<br>12.34<br>2.39   | TIME<br>RANSACTION<br>TOTAL<br>.00<br>.00<br>.00   | CURRENT<br>BALANCE<br>18.95<br>1234.45<br>239.15  | _                    |
| USER: STK TOS<br>CUSTOMER C100 TO C107<br>ALL DOCUMENTS<br>BRANCH 01<br>CUSTOMER NAME<br>C104 Barnes Machinery & Equip<br>*Returns Pending Credit   | OPEN RECEIVABLES REPO<br>ENTRY<br>DOC# D TY PD DATE<br>oment 000244 IN 09/00 09/27/0<br>* 001660 IN 09/00 09/29/0<br>001680 IN 09/00 09/28/0<br>001691 Y IN 09/00 09/28/0<br>(XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX   | ORIGIN<br>AMOUNT<br>00 18.95<br>00 1234.45<br>00 239.15<br>00 1716.10   | LISCOUNT<br>.19<br>12.34<br>2.39<br>17.16  | TIME<br>RANSACTION<br>TOTAL<br>.00<br>.00<br>.00<br>.00  | CURRENT<br>BALANCE<br>18.95<br>1234.45<br>239.15<br>1716.10   | _                    |
| USER: STK TOS<br>CUSTOMER C100 TO C107<br>ALL DOCUMENTS<br>BRANCH 01<br>CUSTOMER NAME<br>C104 Barnes Machinery & Equip<br>*Returns Pending Credit   | OPEN RECEIVABLES REPO<br>DOC# D TY PD DATE<br>DOC# D TY PD DATE<br>Oment 000244 IN 09/00 09/27/0<br>* 001660 IN 09/00 09/28/0<br>001691 Y IN 09/00 09/28/0<br>001691 Y IN 09/00 09/28/0<br>001710 IN 09/00 09/28/0<br>001738 IN 09/00 09/28/0<br>001765 IN 09/00 09/28/0<br>001845 IN 09/00 09/11/0  | ORIGIN<br>AMOUNT<br>00 18.95<br>00 1234.45<br>00 239.15<br>00 1716.10<br>00 710.90<br>00 475.20<br>00 202.00<br>00 4.95 | DISCOUNT<br>.19<br>12.34<br>2.39<br>17.16<br>7.11<br>4.75<br>2.02<br>.05                         | TIME<br>RANSACTION<br>TOTAL<br>.00<br>.00<br>.00<br>.00<br>.00<br>.00<br>.00<br>.00<br>.00       | CURRENT<br>BALANCE<br>BALANCE<br>1234.45<br>239.15<br>1716.10<br>710.90<br>475.20<br>202.00<br>4.95                 | _                    |
| USER: STK TOS<br>CUSTOMER C100 TO C107<br>ALL DOCUMENTS<br>BRANCH 01<br>CUSTOMER NAME<br>C104 Barnes Machinery & Equip<br>*Returns Pending Credit<br>XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX | OPEN RECEIVABLES REPO<br>ENTRY<br>DOC# D TY PD DATE<br>oment 000244 IN 09/00 09/27/0<br>* 001660 IN 09/00 09/28/0<br>001691 Y IN 09/00 09/28/0<br>(001691 Y IN 09/00 09/28/0<br>(001710 IN 09/00 09/28/0<br>001738 IN 09/00 09/28/0<br>001765 IN 09/00 09/28/0   | ORIGIN<br>AMOUNT<br>00 18.95<br>00 1234.45<br>00 239.15<br>00 1716.10<br>00 710.90<br>00 475.20<br>00 202.00<br>00 4.95 | DISCOUNT<br>.19<br>12.34<br>2.39<br>17.16<br>7.11<br>4.75<br>2.02                                | TIME<br>RANSACTION<br>TOTAL<br>.00<br>.00<br>.00<br>.00<br>.00<br>.00<br>.00<br>.00              | CURRENT<br>BALANCE<br>18.95<br>1234.45<br>239.15<br>1716.10<br>710.90<br>475.20<br>202.00                           | _                    |
| USER: STK TOS<br>CUSTOMER C100 TO C107<br>ALL DOCUMENTS<br>BRANCH 01<br>CUSTOMER NAME<br>C104 Barnes Machinery & Equip<br>*Returns Pending Credit<br>XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX | OPEN RECEIVABLES REPO<br>DOC# D TY PD DATE<br>DOC# D TY PD DATE<br>Oment 000244 IN 09/00 09/27/0<br>* 001660 IN 09/00 09/28/0<br>001691 Y IN 09/00 09/28/0<br>001691 Y IN 09/00 09/28/0<br>001710 IN 09/00 09/28/0<br>001718 IN 09/00 09/28/0<br>001765 IN 09/00 09/28/0  | ORIGIN<br>AMOUNT<br>00 18.95<br>00 1234.45<br>00 239.15<br>00 1716.10<br>00 710.90<br>00 475.20<br>00 202.00<br>00 4.95 | DISCOUNT<br>.19<br>12.34<br>2.39<br>17.16<br>7.11<br>4.75<br>2.02<br>.05<br>.00                  | TIME<br>RANSACTION<br>TOTAL<br>.00<br>.00<br>.00<br>.00<br>.00<br>.00<br>.00<br>.00<br>.00       | CURRENT<br>BALANCE<br>BALANCE<br>1234.45<br>239.15<br>1716.10<br>710.90<br>475.20<br>202.00<br>4.95                 | _                    |
| USER: STK TOS<br>CUSTOMER C100 TO C107<br>ALL DOCUMENTS<br>BRANCH 01<br>CUSTOMER NAME<br>C104 Barnes Machinery & Equip<br>*Returns Pending Credit<br>XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX | OPEN RECEIVABLES REPO<br>DOC# D TY PD DATE<br>DOC# D TY PD DATE<br>Oment 000244 IN 09/00 09/27/0<br>* 001660 IN 09/00 09/28/0<br>001691 Y IN 09/00 09/28/0<br>001691 Y IN 09/00 09/28/0<br>001710 IN 09/00 09/28/0<br>001718 IN 09/00 09/28/0<br>001765 IN 09/00 09/28/0  | ORIGIN<br>AMOUNT<br>  | DISCOUNT<br>.19<br>12.34<br>2.39<br>17.16<br>7.11<br>4.75<br>2.02<br>.05<br>.00                  | TIME<br>RANSACTION<br>TOTAL<br>.00<br>.00<br>.00<br>.00<br>.00<br>.00<br>.00<br>.00<br>.00       | CURRENT<br>BALANCE<br>18.95<br>1234.45<br>239.15<br>1716.10<br>710.90<br>475.20<br>202.00<br>4.95<br>.07            | _                    |
| USER: STK TOS<br>CUSTOMER C100 TO C107<br>ALL DOCUMENTS<br>BRANCH 01<br>CUSTOMER NAME<br>C104 Barnes Machinery & Equip<br>*Returns Pending Credit<br>XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX | OPEN RECEIVABLES REPO<br>DOC# D TY PD DATE<br>DOC# D TY PD DATE<br>00000 09/27/0<br>* 001660 IN 09/00 09/29/0<br>001680 IN 09/00 09/28/0<br>001691 Y IN 09/00 09/28/0<br>001691 Y IN 09/00 09/28/0<br>001710 IN 09/00 09/28/0<br>001738 IN 09/00 09/28/0<br>001765 IN 09/00 09/28/0<br>001765 IN 09/00 09/28/0<br>001765 IN 09/00 09/28/0<br>001845 IN 09/00 09/28/0 | ORIGIN<br>AMOUNT<br>  | DISCOUNT<br>.19<br>12.34<br>2.39<br>17.16<br>7.11<br>4.75<br>2.02<br>.05<br>.00<br>CUSTON<br>.00 | TIME<br>RANSACTION<br>TOTAL<br>.00<br>.00<br>.00<br>.00<br>.00<br>.00<br>.00<br>.00<br>.00<br>.0 | CURRENT<br>BALANCE<br>18.95<br>1234.45<br>239.15<br>1716.10<br>710.90<br>475.20<br>202.00<br>4.95<br>.07<br>4601.77 | _                    |

|  | CUSTOMER TOTAL | 9.45      |
|--|----------------|-----------|
| C107 Central Georgia Materials Co. 001599 IN 08/00 08/24/00 729.14 | 7.01 .00       | 729.14    |
| 001661 IN 09/00 09/29/00 910.00                                    | 9.10 .00       | 910.00    |
| 001732 Y IN 09/00 09/28/00 955.00                                  | 9.55 .00       | 955.00    |
| THIS IS THE MEMO LINE FOR THE DISPUTED INVOICE!!!!                 |                |           |
| 001771 IN 09/00 09/28/00 792.35                                    | 7.92 .00       | 792.35    |
| SC0769 SC 09/00 09/30/00 10.94                                     | .00 .00        | 10.94     |
| SC0786 SC 09/00 10/27/00 10.94                                     | .00 .00        | 10.94     |
|  |                |           |
|  | CUSTOMER TOTAL | 3408.37   |
|  |                | 071157 00 |
|  | REPORT TOTAL   | 271157.20 |
|  |                |           |

D=DISPUTED INVOICE, TY=DOCUMENT TYPE

CUSTOMERS: 4

END OF REPORT

## ARR710 – Open Receivables Report – Summary (Over Credit Limit)

| DATE: 07/17/02 | DEMO COMPANY            | ARR710 PAGE: 1 |
|----------------|-------------------------|----------------|
| USER: STK TOS  | OPEN RECEIVABLES REPORT | TIME: 4:34 PM  |

CUSTOMER C100 TO C107 ALL DOCUMENTS BRANCH 01

| CUSTOMER   | NAME   |          |        | BALANCE   |
|------------|--|----------|--------|-----------|
| C100       | Southeastern Industrial Supply<br>*Returns Pending Credit* *Disputed Invoi<br>*Over Credit Limit of 9999999.00*<br>Open Documents: 99999999.99 | ces*     | -9999  | 999999.99 |
| C101       | Deluxe Equipment Warehouse+  |          |        | 37829.70  |
| C102       | Roark Architectural, Inc.<br>*Disputed Invoices*<br>*Over Credit Limit of 9999999.00*<br>Open Documents: 99999999.99                           |          |        | 6908.82   |
| C103       | Taggart Transcontinental   |          |        | 1319.95   |
| C104       | Barnes Machinery & Equipment<br>*Returns Pending Credit*   |          |        | 4601.77   |
| C105       | Dallas Furniture Mart  |          |        | 969.12    |
| C106       | Maloney's Metal Products Co.<br>*Over Credit Limit of 9999999.00*<br>Open Documents: 99999999.99   |          |        | 9.45      |
| C107       | Central Georgia Materials Co.  |          |        | 3408.37   |
|            |  | REPORT T | OTAL 2 | 271157.20 |
| CUSTOMERS: | 8  |          | END C  | OF REPORT |

| ARR710 – Open Receivables Report – Detail | (Over Credit Limit) |
|---|---------------------|
|---|---------------------|

| DATE: 07/17/02<br>USER: STK TOS  | DEMO COMPANY<br>OPEN RECEIVABLES REPORT  |  |  | R710 PAGE: 1<br>E: 4:41 PM   |
|--|--|--|--|--|
| CUSTOMER C100 TO C107<br>ALL DOCUMENTS<br>BRANCH 01                                      |  |  |  |  |
| CUSTOMER NAME  | DOC# D TY PD DATE  | AMOUNT   | NAL TRANSACTION<br>DISCOUNT TOTAL  | CURRENT<br>BALANCE   |
| C104 Barnes Machinery & Equipment<br>*Returns Pending Credit*                            | 000244 IN 09/00 09/27/00<br>001660 IN 09/00 09/29/00<br>001680 IN 09/00 09/28/00<br>001691 * IN 09/00 09/28/00<br>001710 IN 09/00 09/28/00<br>001738 IN 09/00 09/28/00<br>001765 IN 09/00 09/28/00<br>001845 IN 09/00 09/11/00<br>SC0782 * SC 09/00 10/27/00 | 18.95<br>1234.45<br>239.15<br>1716.10<br>710.90<br>475.20<br>202.00<br>4.95<br>.07 | $\begin{array}{cccccccccccccccccccccccccccccccccccc$   | 18.95<br>1234.45<br>239.15<br>1716.10<br>710.90<br>475.20<br>202.00<br>4.95<br>.07 |
| C105 Dallas Furniture Mart<br>*Returns Pending Credit*<br>*Over Credit Limit of 9999999. | 001991 IN 10/00 05/10/01<br>00*  | 969.12   | CUSTOMER TOTAL   | 4601.77<br>969.12  |
| Open Documents: 999999999.99   | 000070 TN 10/00 00/14/01   | 9.45   | CUSTOMER TOTAL   | 969.12   |
| C106 Maloney's Metal Products Co.  | 002073 IN 10/00 08/14/01   | 9.45   | CUSTOMER TOTAL   | 9.45<br><br>9.45   |
| Cl07 Central Georgia Materials Co.   | 001599IN08/0008/24/00001661IN09/0009/29/00001732*IN09/0009/28/00001771IN09/0009/28/00SC0769SC09/0009/30/00SC0786SC09/0010/27/00  | 729.14<br>910.00<br>955.00<br>792.35<br>10.94<br>10.94                             | $\begin{array}{cccc} 7.01 & .00 \\ 9.10 & .00 \\ 9.55 & .00 \\ 7.92 & .00 \\ .00 & .00 \\ .00 & .00 \end{array}$ | 729.14<br>910.00<br>955.00<br>792.35<br>10.94<br>10.94                             |
|  |  |  | CUSTOMER TOTAL   | 3408.37  |
|  |  |  | REPORT TOTAL   | 271157.20  |

D=DISPUTED INVOICE, TY=DOCUMENT TYPE

CUSTOMERS: 4

## Aged Trial Balance – Summary

| Date: 05/24/04 | FACTS 7.4 Maintenance        | ARR715 Page: 1 |
|----------------|------------------------------|----------------|
| User: JLW T5d  | Aged Trial Balance - Summary | Time: 2:40 PM  |

Customer First to Last Aging Date 05/24/04 Branch 01 Atlanta Branch

| Customer | Name  | Last<br>Payment | Last<br>Sale | Balance  | CURRENT  | 1-30   | 31-60 | 61-90    | OVER 90  |
|----------|---|-----------------|--------------|----------|----------|--------|-------|----------|----------|
| C100     | Southeastern Industrial Supply<br>*Returns Pending Credit* *Dispu |                 |              | 82408.73 | 12561.52 | 658.31 | .00   | 4000.43  | 65188.47 |
| C101     | Deluxe Equipment Warehouse<br>*Returns Pending Credit*            | 09/20/04        | 09/30/04     | 34898.27 | 11858.03 | .00    | .00   | .00      | 23040.24 |
| C102     | Roark Architectural, Inc.<br>*Returns Pending Credit*             | 09/28/04        | 09/27/04     | 7053.32  | 6765.32  | .00    | .00   | 288.00   | .00      |
| C103     | Taggart Transcontinental<br>*Disputed Invoices*                   | 09/13/04        | 09/27/04     | 46948.81 | 333.76   | .00    | .00   | .00      | 46615.05 |
| C104     | Barnes Machinery & Equipment<br>*Returns Pending Credit*          | 09/07/04        | 09/27/04     | 15575.77 | 4601.77  | .00    | .00   | 10974.00 | .00      |
| C105     | Dallas Furniture Mart   | 09/21/04        | 09/27/04     | 10050.67 | .00      | .00    | .00   | .00      | 10050.67 |
| C107     | Central Georgia Materials Co.                                     | 09/28/04        | 09/27/04     | 3408.37  | 3408.37  | .00    | .00   | .00      | .00      |
| C109     | Southside Plumbing  | 09/12/04        | 09/27/04     | 5973.51  | 5973.51  | .00    | .00   | .00      | .00      |
| C110     | Texas Material Handling Co.                                       | 09/28/04        | 09/27/04     | 348.13   | 165.00   | .00    | 18.13 | 165.00   | .00      |
| C112     | Central Valley Water Company                                      | 09/14/04        | 09/27/04     | 5383.81  | 5383.81  | .00    | .00   | .00      | .00      |
| C113     | Western Calif. Equip. Dist.<br>*Returns Pending Credit*           | 09/28/04        | 09/27/04     | 4851.20  | 4851.20  | .00    | .00   | .00      | .00      |
| C115     | Southeastern Service Company                                      | 09/28/04        | 09/07/04     | 745.55   | 745.55   | .00    | .00   | .00      | .00      |
| C116     | Packaging Systems Corp.   | 09/28/04        | 09/27/04     | 2413.38  | 2413.38  | .00    | .00   | .00      | .00      |
| C117     | Linda's Flower Shop   | 09/19/04        | 09/27/04     | 3592.42  | 3592.42  | .00    | .00   | .00      | .00      |
| C118     | Peachtree Printing Supply   | 09/28/04        | 09/30/04     | 5709.85  | 5709.85  | .00    | .00   | .00      | .00      |
| C119     | Bradley Manufacturing Co.   | 09/28/04        | 09/30/04     | 6548.90  | 6548.90  | .00    | .00   | .00      | .00      |
| C120     | Porsche Pieces, Inc.  | 09/28/04        | 09/27/04     | 3912.01  | 3912.01  | .00    | .00   | .00      | .00      |
| C122     | Equipment Handling Systems Inc                                    | 09/28/04        | 09/30/04     | 4069.69  | 4069.69  | .00    | .00   | .00      | .00      |

|  | Machines Inc  | 09/28/04 09/30/04  | 2424.89   | 2424.89                                    | .00         | .00   | .00 | .00                  |  |
|--|---|--|---|--|-------------|-------|-----|----------------------|--|
| C123 Georgia Print   | Machines, inc.  |  |   |  |             |       |     |                      |  |
| C124 East Coast Too  | )l Company  | 09/13/04 09/27/04  | 1937.75   | 1872.00                                    | .00         | .00   | .00 | 65.75                |  |
| C125 Discount Indus  | strial Warehouse  | 09/28/04 09/30/04  | 3698.24   | 3698.24                                    | .00         | .00   | .00 | .00                  |  |
| C127 Johnson Medica  | al Supply Dist.   | 09/28/04 09/27/04  | 2197.35   | 2197.35                                    | .00         | .00   | .00 | .00                  |  |
| C128 Miller's Offic  | e Equipment Co.   | 09/28/04 09/30/04  | 1305.31   | 1305.31                                    | .00         | .00   | .00 | .00                  |  |
|  | Age   | ed Trial Balance – Sum   | mary (Disputed I  | nvoice)                                    |             |       |     |                      |  |
| Date: 05/24/04<br>User: JLW T5d  |   | 7.4 Maintenance<br>ial Balance - Summary                                   | 7   | ARR715 Pag<br>Time: 3:2                    |             |       |     |                      |  |
| Customer First to Last<br>Aging Date 05/24/04<br>Branch 01 Atlanta Branch<br>Disputed Invoices Only        |   |  |   |  |             |       |     |                      |  |
| Ι  | Last Last   |  |   |  |             |       |     |                      |  |
| Customer Name  | Payment Sal   |  | RENT 1-30   | 31-60 61-                                  |             | )<br> |     |                      |  |
| Customer Name<br>C100 Southeastern Industr<br>*Returns Pending Cred  | Payment Sal   | 04 10/10/04 3676.15<br>bices*  | 5 3676.15   | .00 .00                                    | .90 OVER 90 | )<br> |     |                      |  |
| Customer Name<br>C100 Southeastern Industr<br>*Returns Pending Cred  | Payment Sal   | 04 10/10/04 3676.15<br>vices*  | 5 3676.15   | .00 .00                                    |             | )     |     |                      |  |
| Customer Name<br>C100 Southeastern Industr<br>*Returns Pending Cred  | Payment Sal   | 04 10/10/04 3676.15<br>bices*  | 5 3676.15   | .00 .00                                    |             | )     |     |                      |  |
| Customer Name<br>C100 Southeastern Industr<br>*Returns Pending Cred  | Payment Sal   | 94 10/10/04 3676.15<br>pices*<br>76.15 3676.15<br>ged Trial Balance – Do   | 5 3676.15<br>.00 .00<br>End c                                       | .00 .00<br>.00 .00                         |             | )     |     |                      |  |
| Customer Name<br>C100 Southeastern Industr<br>*Returns Pending Cred  | Payment Sal   | 94 10/10/04 3676.15<br>pices*<br>76.15 3676.15 .<br>ged Trial Balance – De | 5 3676.15<br>.00 .00<br>End c                                       | .00 .00<br>.00 .00<br>of Report<br>avoice) |             | )     |     | 5 PAGE: 1<br>1:23 PM |  |
| Customer Name<br>C100 Southeastern Industr<br>*Returns Pending Cred<br>Customer Count: 1<br>DATE: 07/17/02 | Payment Sal<br>trial Supply 09/20/0<br>dit* *Disputed Invo<br>Report Total 36 | 94 10/10/04 3676.15<br>pices*<br>76.15 3676.15 .<br>ged Trial Balance – De | 5 3676.15<br>.00 .00<br>End c<br>etail (Disputed In<br>DEMO COMPANY | .00 .00<br>.00 .00<br>of Report<br>avoice) |             | )     |     |                      |  |

Sample Reports

| *Returns Pending Credit*                |  | 1 09/29/00<br>1 09/28/00<br>1 09/28/00 | 09/30                   |         |           |      |     | 1234.45<br>239.15<br>1716.10              |
|---|--|--|-------------------------|---------|-----------|------|-----|---|
| *****                                   |  |  |                         |         |           |      |     |   |
| THIS IS THE MEMO LINE FOR THE DISP      | 001738 IN<br>001765 IN<br>001845 IN<br>SC0782 Y SC | c 10/27/00                             | 09/30<br>11/30<br>10/30 |         |           |      |     | 710.90<br>475.20<br>202.00<br>4.95<br>.07 |
|   |  |  |                         |         |           |      |     |   |
|   | CUSTOMER TO  | DTAL 46                                | 501.77                  | .00     | .00       | .00  | .00 | 4601.77                                   |
| C105 Dallas Furniture Mart 05/28/02     | 001991 IN  | ₹ 05/10/01                             | 06/09                   |         |           |      |     | 969.12                                    |
|   | CUSTOMER TO  | DTAL 9                                 | 69.12                   | .00     | .00       | .00  | .00 | 969.12                                    |
| C106 Maloney's Metal Products 08/17/00  | 002073 IN  | J 08/14/01                             | 09/30                   |         |           |      |     | 9.45                                      |
|   | CUSTOMER TO  | DTAL                                   | 9.45                    | .00     | .00       | .00  | .00 | 9.45                                      |
| C107 Central Georgia Materials 09/28/00 | 001661 IN<br>001732 Y IN                           | 1 09/29/00<br>1 09/28/00               | 10/30                   |         |           |      |     | 729.14<br>910.00<br>955.00                |
| THIS IS THE MEMO LINE FOR THE DISP      |  |  | 11/20                   |         |           |      |     | 700 05                                    |
|   |  | 1 09/28/00<br>C 09/30/00               |                         |         |           |      |     | 792.35<br>10.94                           |
|   |  | c 10/27/00                             |                         |         |           |      |     | 10.94                                     |
|   | CUSTOMER TO  | DTAL 34                                | 108.37                  | .00     | .00       | .00  | .00 | 3408.37                                   |
|   | REPORT TO  | DTAL 2711                              | .57.20                  | 3525.50 | 1448.73 4 | 9.88 | .00 | 263133.09                                 |

### D=DISPUTED INVOICE, TY=DOCUMENT TYPE

Customers: 4

End of Report

## Aged Trial Balance – Summary (Over Credit Limit)

| Date: 05/24/04<br>User: JLW T5d  |   | 7.4 Maintenan<br>1 Balance - S  |  |      |       |                 | L5 Page: 1<br>: 3:31 PM |
|--|---|---|--|------|-------|-----------------|-------------------------|
| Customer C100 to C125<br>Aging Date 05/24/04<br>Branch 01 Atlanta Branch<br>Only Customers Over Credit Limit                   |   |   |  |      |       |                 |                         |
| Customer Name  | Last Last<br>Payment Sale   | Balance   | CURRENT  | 1-30 | 31-60 | 61-90           | OVER 90                 |
| C102 Roark Architectural, Inc.<br>*Returns Pending Credit*<br>Over Credit Limit of 6000.<br>Open Documents: 5731.46            | 09/28/04 09/27/04   | 7053.32   | 6765.32  | .00  | .00   | 288.00          | .00                     |
|  | Report Total  | 7053.32   | 6765.32  | .00  | .00   | 288.00          | .00                     |
| Customer Count: 1  |   |   |  |      |       | End             | of Report               |
|  | Aged Trial Balance – Deta   | il (Over Credit   | t Limit)   |      |       |                 |                         |
| Date: 05/24/04<br>User: JLW T5d  |   | 7.4 Maintenan<br>1 Balance - De   |  |      |       |                 | 15 Page: 1<br>: 3:33 PM |
| Customer C100 to C130<br>Aging Date 05/24/04, Excluding Next P<br>Branch 01 Atlanta Branch<br>Only Customers Over Credit Limit | eriod   |   |  |      |       |                 |                         |
| Customer Name  | Payment Doc# D TY D   | try Due<br>ate Date   | CURRENT  | 1-30 | 31-60 | 61-90           | OVER 90                 |
| C102 Roark Architectural, Inc.<br>*Returns Pending Credit*<br>Over Credit Limit of 6000.<br>Open Documents: 5731.46            | 09/28/04 Cust Total:  | 7053.32   | 6765.32  | .00  | .00   | 288.00          | .00                     |
|  | 001764 IN 09/<br>001854 IN 08/<br>001860 IN 09/<br>001935 IN 12/<br>001938 IN 01/<br>001947 CM 01/<br>SC0766 SC 09/ | 28/04 08/30<br>28/04 11/30<br>27/04 10/30<br>09/04 10/30<br>29/03 02/29<br>03/04 02/29<br>06/04 01/06<br>30/04 09/30<br>27/04 10/27 | 1622.00<br>1198.30<br>944.40<br>3081.40<br>-204.00<br>38.50<br>84.72 |      |       | 204.00<br>84.00 |                         |

|   | Report Total | 7053.32 | 6765.32 | .00 | .00 | 288.00 | .00      |
|---|--------------|---------|---------|-----|-----|--------|----------|
| Customer Count: 1<br>D=Disputed Invoice, TY=Document Type |              |         |         |     |     | End of | E Report |

| DATE: 04/10,<br>USER: SSI TO |         |      | DEMO COMPANY<br>SALES HISTORY REPORT | ARR720 PAGE: 1<br>TIME: 1:58 PM |
|------------------------------|---------|------|--------------------------------------|---------------------------------|
| CUSTOMER                     | С100 ТО | C105 |                                      |                                 |

CUSTOMER C100 TO C10 BRANCH 01 ATLANTA BRANCH

| CUSTOMER | NAME                          | LAST SALE  | SALES                              | COST GF                            | ROSS MARGIN                     | G.M.%                               |
|----------|-------------------------------|------------|------------------------------------|------------------------------------|---------------------------------|-------------------------------------|
| C100     | SOUTHEASTERN INDUSTRIAL SUPPL | Y 09/27/02 | 11236.64<br>68944.18<br>73224.42   | 8386.94<br>49925.01<br>52242.61    | 2849.70<br>19019.17<br>20981.81 | 25.4% MTD<br>27.6% YTD<br>28.7% PYR |
| C101     | DELUXE EQUIPMENT WAREHOUSE    | 09/27/02   | 7522.89<br>68212.65<br>63715.30    | 5114.40<br>43020.87<br>40872.79    | 2408.49<br>25191.78<br>22842.51 | 32.0% MTD<br>36.9% YTD<br>35.9% PYR |
| C102     | ROARK ARCHITECTURAL, INC.     | 09/27/02   | 7178.61<br>52474.81<br>55256.56    | 5253.57<br>37745.88<br>39640.28    | 1925.04<br>14728.93<br>15616.28 | 26.8% MTD<br>28.1% YTD<br>28.3% PYR |
| C104     | BARNES MACHINERY & EQUIPMENT  | 09/27/02   | 4577.80<br>45697.85<br>60880.27    | 3529.50<br>34585.03<br>46893.51    | 1048.30<br>11112.82<br>13986.76 | 22.9% MTD<br>24.3% YTD<br>23.0% PYR |
|          | RE                            | PORT TOTAL | 30515.94<br>235329.49<br>253076.55 | 22284.41<br>165276.79<br>179649.19 | 8231.53<br>70052.70<br>73427.36 | 27.0% MTD<br>29.8% YTD<br>29.0% PYR |

CUSTOMERS: 4

| DATE: 04/10/02 | DEMO COMPANY                       | ARR725 | PAGE: 1 |
|----------------|------------------------------------|--------|---------|
| USER: SSI TGx  | SALESPERSON/TERRITORY SALES REPORT | TIME:  | 1:59 PM |

### SLSP/TERR FIRST TO LAST BRANCH 01 ATLANTA BRANCH

| S/T NAME                          | SALES      | COST (    | GROSS MARGIN | G.M.%     |
|-----------------------------------|------------|-----------|--------------|-----------|
| 10 RONALD PATTON                  | 22716.65   | 15267.72  | 7448.93      | 32.8% MTD |
|                                   | 166170.95  | 112104.26 | 54066.69     | 32.5% YTD |
|                                   | 201990.51  | 136054.91 | 65935.60     | 32.6% PYR |
| 20 GREGORY BILLINGS               | 22247.42   | 15170.90  | 7076.52      | 31.8% MTD |
|                                   | 220503.27  | 148710.04 | 71793.23     | 32.6% YTD |
|                                   | 298891.37  | 206702.43 | 92188.94     | 30.8% PYR |
| 30 SALLY FURNESS                  | 54290.42   | 36781.30  | 17509.12     | 32.3% MTD |
|                                   | 475984.01  | 313465.32 | 162518.69    | 34.1% YTD |
|                                   | 582948.16  | 385431.38 | 197516.78    | 33.9% PYR |
| EDI EDI TRANSMISSION DEFAULT SLSP | .00        | .00       | .00          | .0% MTD   |
|                                   | .00        | .00       | .00          | .0% YTD   |
|                                   | .00        | .00       | .00          | .0% PYR   |
| REPORT TOTAL                      | 99254.49   | 67219.92  | 32034.57     | 32.3% MTD |
|                                   | 862658.23  | 574279.62 | 288378.61    | 33.4% YTD |
|                                   | 1083830.04 | 728188.72 | 355641.32    | 32.8% PYR |

SALESPERSON/TERRITORIES: 4

| DATE: 11/01/02 | DEMO COMPANY           | ARR730 PAGE: 1 |
|----------------|------------------------|----------------|
| USER: SSI TY1  | PAYMENT HISTORY REPORT | TIME: 4:07 PM  |

ALPHA FIRST TO LAST

| CUSTOMER | NAME                         | CLASS | S/T | LAST<br>SALE | LAST<br>PAYMENT | DATE<br>OPENED | CURRENT<br>BALANCE | LAST 03<br>TOTAL<br>INVOICES | AVG | LAST 06<br>TOTAL<br>INVOICES | AVG | LAST 12<br>TOTAL<br>INVOICES | AVG |
|----------|------------------------------|-------|-----|--------------|-----------------|----------------|--------------------|------------------------------|-----|------------------------------|-----|------------------------------|-----|
| C131     | AUTOMATION SYSTEMS SUPPLY CO | . WSL | 40  | 09/27/02     | 08/10/02        | 09/11/02       | 10732.86           | 18                           | -13 | 32                           | -13 | 64                           | -12 |
| C104     | BARNES MACHINERY & EQUIPMENT | WSL   |     | 09/27/02     |                 |                | 4596.75            | 27                           | -8  | 40                           | -3  | 68                           | 3   |
| C119     | BRADLEY MANUFACTURING CO.    | WSL   | 30  | 09/28/02     | 09/28/02        | 03/25/02       | 7006.12            | 16                           | 7   | 28                           | 4   | 51                           | 2   |
| C107     | CENTRAL GEORGIA MATERIALS CO | . WSL | 20  | 09/27/02     | 09/28/02        | 06/07/02       | 3386.49            | 24                           | -9  | 36                           | -9  | 60                           | -12 |
| C105     | DALLAS FURNITURE MART        | WSL   | 40  | 09/27/02     | 09/21/02        | 02/18/02       | 8712.27            | 28                           | -6  | 49                           | -8  | 92                           | -7  |
| C101     | DELUXE EQUIPMENT WAREHOUSE   | WSL   | 50  | 09/27/02     | 09/12/02        | 06/30/02       | 7432.52            | 34                           | -3  | 52                           | -4  | 85                           | -2  |
| C125     | DISCOUNT INDUSTRIAL WAREHOUS | E WSL | 20  | 09/27/02     | 09/28/02        | 12/05/02       | 2635.22            | 19                           | 0   | 25                           | 4   | 42                           | 6   |
| C124     | EAST COAST TOOL COMPANY      | WSL   | 30  | 09/27/02     | 09/13/02        | 07/30/02       | 1872.00            | 18                           | 14  | 27                           | 20  | 48                           | 21  |
| C122     | EQUIPMENT HANDLING SYSTEMS I | N WSL | 30  | 09/27/02     | 09/28/02        | 08/21/02       | 4883.36            | 19                           | -5  | 30                           | -7  | 50                           | -10 |
| C123     | GEORGIA PRINT MACHINES, INC. | WSL   | 10  | 09/27/02     | 09/28/02        | 08/23/02       | 3116.14            | 18                           | -22 | 28                           | -17 | 48                           | -15 |
| C127     | JOHNSON MEDICAL SUPPLY DIST. | WSL   | 30  | 09/27/02     | 09/28/02        | 09/22/02       | 2197.35            | 25                           | 17  | 31                           | 16  | 51                           | 21  |
| C106     | MALONEY'S METAL PRODUCTS CO. | WSL   | 40  | 09/27/02     | 08/17/02        | 11/09/02       | 18981.18           | 26                           | -10 | 48                           | -9  | 97                           | -12 |
| C128     | MILLER'S OFFICE EQUIPMENT CO | . WSL | 30  | 09/21/02     | 09/28/02        | 11/09/02       | 1050.07            | 16                           | 8   | 24                           | 4   | 47                           | 2   |
| C118     | PEACHTREE PRINTING SUPPLY    | WSL   | 20  | 09/28/02     | 09/28/02        | 07/09/02       | 5499.60            | 19                           | -14 | 32                           | -10 | 57                           | -12 |
| C120     | PORSCHE PIECES, INC.         | WSL   | 30  | 09/27/02     | 09/28/02        | 02/26/02       | 3723.40            | 13                           | 3   | 22                           | 3   | 40                           | 10  |
| C102     | ROARK ARCHITECTURAL, INC.    | WSL   | 50  | 09/27/02     | 09/28/02        | 06/25/02       | 2820.30            | 24                           | -12 | 39                           | -14 | 65                           | -12 |
| C100     | SOUTHEASTERN INDUSTRIAL SUPP | L WSL | 50  | 09/27/02     | 09/07/02        | 06/15/02       | 11378.03           | 25                           | -5  | 42                           | -1  | 73                           | 1   |
| C110     | TEXAS MATERIAL HANDLING CO.  | WSL   | 40  | 09/27/02     | 08/10/02        | 06/10/02       | 13736.00           | 21                           | -6  | 38                           | -2  | 79                           | 0   |
| C113     | WESTERN CALIF. EQUIP. DIST.  | WSL   | 10  | 09/27/02     | 09/28/02        | 06/22/02       | 4845.26            | 26                           | -7  | 36                           | -11 | 59                           | -15 |
| C129     | WINCHESTER BUSINESS MACHINES | WSL   | 10  | 09/27/02     | 09/28/02        | 12/05/02       | 2207.10            | 23                           | 9   | 32                           | 2   | 55                           | -2  |
| C130     | WORD PROCESSING SYSTEMS CORP | . WSL | 20  | 09/27/02     | 09/28/02        | 03/10/02       | 1565.10            | 18                           | 41  | 26                           | 56  | 44                           | 75  |

AVG DAYS=AVERAGE DAYS TO PAY PAST DUE DATE

CUSTOMERS: 21

DATE: 11/01/02 USER: SSI TYl DEMO COMPANY INACTIVE CUSTOMER LISTING ARR735 PAGE: 1 TIME: 4:08 PM

ALPHA FIRST TO LAST CUTOFF 11/01/02

| CUTOFF 11/0 |  |       |    | LAST     | LAST     | DATE     | HIGHEST  |          |          | SALE     |          |
|-------------|--|-------|----|----------|----------|----------|----------|----------|----------|----------|----------|
| CUSTOMER    | NAME<br>==================================== | CLASS |    | SALE     | PAYMENT  | OPENED   | DATE     | AMOUNT   | BALANCE  | YTD      | PYR      |
|             | AUTOMATION SYSTEMS SUPPLY CO                 |       |    |          | 08/10/02 |          |          | 11127.38 | 10732.86 | 51474.45 | 64856.62 |
|             | BARNES MACHINERY & EQUIPMEN                  |       |    |          | 09/07/02 |          |          | 7942.65  | 4596.75  | 45716.80 | 60880.27 |
| C132        | BIKES FOR TYKES                              | RET   | 30 | 09/27/02 | 09/21/02 | 05/30/02 | 03/19/02 | 5448.19  | 3665.73  | 32356.70 | 39683.31 |
| C119        | BRADLEY MANUFACTURING CO.                    | WSL   | 30 | 09/28/02 | 09/28/02 | 03/25/02 | 06/20/02 | 16576.06 | 7006.12  | 59046.50 | 58989.71 |
| ZZZZZZCASH  | CASH   | RET   | 10 | 09/27/02 | / /      | 12/06/02 | / /      |          |          | 653.50   |          |
| C107        | CENTRAL GEORGIA MATERIALS CO                 | ) WSL | 20 | 09/27/02 | 09/28/02 | 06/07/02 | 05/31/02 | 8799.43  | 3386.49  | 38172.60 | 49053.32 |
| C112        | CENTRAL VALLEY WATER COMPANY                 | Y RET | 30 | 09/27/02 | 09/14/02 | 10/03/02 | 01/11/02 | 6054.04  | 5383.81  | 40805.59 | 52374.72 |
| C111        | COWBOY WORLD                                 | RET   | 40 | 09/21/02 | 09/12/02 | 10/03/02 | 09/14/02 | 3548.45  | 2568.80  | 15049.10 | 18252.68 |
| C105        | DALLAS FURNITURE MART                        | WSL   | 40 | 09/27/02 | 09/21/02 | 02/18/02 | 02/03/02 | 9886.82  | 8712.27  | 59972.95 | 63239.43 |
| C101        | DELUXE EQUIPMENT WAREHOUSE                   | WSL   | 50 | 09/27/02 | 09/12/02 | 06/30/02 | 09/07/02 | 11543.53 | 7432.52  | 68212.65 | 63715.30 |
| C125        | DISCOUNT INDUSTRIAL WAREHOUS                 | S WSL | 20 | 09/27/02 | 09/28/02 | 12/05/02 | 03/06/02 | 6648.62  | 2635.22  | 24328.60 | 47206.87 |
| C124        | EAST COAST TOOL COMPANY                      | WSL   | 30 | 09/27/02 | 09/13/02 | 07/30/02 | 05/04/02 | 6870.27  | 1872.00  | 27638.00 | 45094.00 |
| C122        | EQUIPMENT HANDLING SYSTEMS                   | I WSL | 30 | 09/27/02 | 09/28/02 | 08/21/02 | 04/05/02 | 5574.79  | 4883.36  | 43987.92 | 51047.70 |
| C121        | FLAGS, FLAGS, FLAGS, INC.                    | WSL   | 40 | 09/27/02 | 09/12/02 | 03/10/02 | 09/27/02 | 10447.93 | 10447.93 | 57868.45 | 75829.20 |
| C123        | GEORGIA PRINT MACHINES, INC                  | . WSL |    |          | 09/28/02 |          |          | 6278.13  | 3116.14  | 29123.60 | 38522.19 |
|             | JOHNSON MEDICAL SUPPLY DIST                  | . WSL |    |          | 09/28/02 |          |          | 7435.56  | 2197.35  | 21766.50 | 31353.58 |
| C117        | LINDA'S FLOWER SHOP                          | RET   |    |          | 09/19/02 |          |          | 8245.33  | 3592.42  | 36051.45 | 47339.85 |
|             | MALONEY'S METAL PRODUCTS CO                  |       |    | / / -    | 08/17/02 | , , .    | ,        | 19856.61 | 18981.18 | 81209.05 | 97938.62 |
|             | MILLER'S OFFICE EQUIPMENT CO                 | ) WSL |    |          | 09/28/02 |          |          | 6139.30  | 1050.07  | 27157.30 | 45060.83 |
|             | PACKAGING SYSTEMS CORP.                      | RET   |    |          | 09/28/02 |          |          | 5938.28  | 2411.48  | 35426.15 | 50641.88 |
|             | PEACHTREE PRINTING SUPPLY                    | WSL   |    | , - , -  | 09/28/02 | . , , .  | ,        | 7330.34  | 5499.60  | 43751.27 | 50597.49 |
| C120        | PORSCHE PIECES, INC.                         | WSL   |    |          | 09/28/02 |          |          | 5400.35  | 3723.40  | 28945.20 | 42397.78 |
|             | ROARK ARCHITECTURAL, INC.                    | WSL   |    | / / -    | 09/28/02 |          | - , , -  | 9286.26  | 2820.30  | 52474.81 | 55256.56 |
|             | S.E. EXTERMINATING COMPANY                   | RET   |    |          | 09/20/02 |          |          | 3030.66  | 1872.28  | 14873.95 | 17990.35 |
|             | SIMS HARDWARE                                | RET   |    |          | 08/10/02 |          |          | 2918.24  | 2845.68  | 14681.10 | 17346.21 |
|             | SOUTHEASTERN INDUSTRIAL SUP                  |       |    |          | 09/07/02 |          |          | 11378.03 | 11378.03 | 68944.18 | 73224.42 |
|             | SOUTHEASTERN SERVICE COMPANY                 |       |    | / - / -  | 09/28/02 | - , -, - |          | 1047.09  | 740.00   | 1376.60  |          |
|             | SOUTHSIDE PLUMBING                           | RET   |    |          | 09/12/02 |          |          | 8994.29  | 5973.51  | 44010.85 | 54275.98 |
|             | TAGGART TRANSCONTINENTAL                     | RET   |    |          | 09/13/02 |          |          | 2897.10  | 514.13   | 14023.78 | 17652.46 |
|             | TEXAS MATERIAL HANDLING CO.                  | WSL   |    |          | 08/10/02 |          |          | 13782.53 | 13736.00 | 72010.10 | 87935.52 |
|             | WESTERN CALIF. EQUIP. DIST.                  | WSL   |    | / / -    | 09/28/02 | ,        | - / / -  | 6746.93  | 4845.26  | 37250.05 | 50783.54 |
|             | WESTERN SUPPLY DIVISION COR                  |       |    |          | 09/28/02 |          |          | 592.19   | .00      | 748.95   |          |
|             | WINCHESTER BUSINESS MACHINES                 |       |    | / / -    | 09/28/02 | , , .    |          | 6318.27  | 2207.10  | 25458.95 | 39461.26 |
| C130        | WORD PROCESSING SYSTEMS COR                  | P WSL | 20 | 09/27/02 | 09/28/02 | 03/10/02 | 08/03/02 | 8498.31  | 1565.10  | 24657.10 | 36880.57 |

INACTIVE CUSTOMERS: 34

| SER: SSI TYI CU:<br>LPHA FIRST TO LAST   | STOMER LISTI |    |      |          |    | R | K | P I | 2          | 0 0 | D<br>U | L<br>A | L<br>E |
|--|--------------|----|------|----------|----|---|---|-----|------------|-----|--------|--------|--------|
| CUSTOMER NAME  | ALPHA        |    |      | SHIP VIA |    | L | R |     | P (        | SΙ  | L      | Т      | G      |
| C131 AUTOMATION SYSTEMS SUPPLY CO.<br>234 LBJ FREEWAY<br>BLDG # 4<br>DALLAS, TX 75332<br>214-890-8792<br>JOE PHILLIPS              |              |    |      |          |    |   |   |     |            |     |        |        |        |
| C104 BARNES MACHINERY & EQUIPMENT<br>18 SOUTH DIXON AVE<br>ATLANTA, GA 30302<br>404-223-0934<br>JAMES WILSON                       | BARNES MAC   | NP | .00% | UPS      | 2C | 4 | Y | ΝJ  | <u>r</u> . | ΥΥ  | N      | 0      | Ν      |
| C132 BIKES FOR TYKES<br>5565 CLAIRMONT AVE.<br>ATLANTA, GA 30345<br>404-322-0955<br>PAT ROBINSON                                   | BIKES FOR    | NP | .00% | UPS      | 2C | 0 | Y | ΝÌ  | 1 ]        | N N | Y      | 0      | Ν      |
| C119 BRADLEY MANUFACTURING CO.<br>4163 LEES MILL ROAD<br>ATLANTA, GA 30301<br>404-983-0223<br>LEN GOZA<br>MARY PETERSON            | BRADLEY MA   | NP | .00% | UPS      | 2C | 4 | Y | ΝЗ  | ζ          | ΥΥ  | Ν      | 0      | Ν      |
| C107 CENTRAL GEORGIA MATERIALS CO.<br>11984 I-20 E<br>DOUGLASVILLE, GA 30302<br>404-889-3422<br>STEVE CHARTER<br>CALL WHEN SHIPPED | CENTRAL GA   | NP | .00% | UPS      | 2C | 3 | Y | ΝJ  | ζ          | ΥΥ  | Ν      | 0      | N      |

CUSTOMERS: 5

| ALPHA FIRST TO LAST<br>BRANCH 02   | STOMER | DEMO<br>LIS | COMPA<br>FING - | NY<br>CODE IN | FO                |         |       | 40 PAGE: 1<br>: 5:36 PM |
|--|--------|-------------|-----------------|---------------|-------------------|---------|-------|-------------------------|
|  |        | - /         |                 | CODE          | TAX<br>RT EXEMPT# | TABLE B | RANCH | CODE STMT               |
| C131 AUTOMATION SYSTEMS SUPPLY CO.<br>234 LBJ FREEWAY<br>BLDG # 4<br>DALLAS, TX 75332    |        |             |                 |               | x 234109781234    |         |       | 0                       |
| C111 COWBOY WORLD<br>11345 IH-10<br>SAN ANTONIO, TX 75012                                | RET    | 40          | 10              | ΤX            | Н                 | 001     | 02    | 0                       |
| C105 DALLAS FURNITURE MART<br>21 NORTH CENTRAL AVE.<br>SUITE 231<br>FORT WORTH, TX 75543 | WSL    | 40          | 30              | NOTAX         | X 102389710234    | 001     | 02    | 0                       |
| C121 FLAGS, FLAGS, FLAGS, INC.<br>3271 LBJ FREEWAY<br>DALLAS, TX 75233                   | WSL    | 40          | 30              | NOTAX         | X 213049723049    | 001     | 02    | 0                       |
| C106 MALONEY'S METAL PRODUCTS CO.<br>2928 HWY 64 SOUTH<br>DALLAS, TX 75223               | WSL    | 40          | 01              | NOTAX         | X 120398477123    | 001     | 02    | 0                       |
| C114 S.E. EXTERMINATING COMPANY<br>2099 LIDDELL DRIVE<br>DALLAS, TX 75324                | RET    | 40          | 20              | ΤX            | Н                 | 001     | 02    | 0                       |
| C108 SIMS HARDWARE<br>45092 EAST 15TH AVE.<br>DALLAS, TX 75245                           | RET    | 40          | 01              | ΤX            | Н                 | 001     | 02    | 0                       |
| C103 TAGGART TRANSCONTINENTAL<br>4920 OLD DIXIE ROAD<br>WACO, TX 75220                   | RET    | 40          | 10              | TX            | Н                 | 001     | 02    | 0                       |
| C110 TEXAS MATERIAL HANDLING CO.<br>1130 ROCHELLE DRIVE S.W.<br>DALLAS, TX 75224         | WSL    | 40          | 01              | NOTAX         | X 120398471203    | 001     | 02    | 0                       |
| RT=TAX RATE, GEOG=GEOGRAPHY, STMT=STATEME<br>CUSTOMERS: 9                                | NT COD | E           |                 |               |                   |         | END   | OF REPORT               |

| DATE: 11/01/02<br>USER: SSI TYl                       |  |         | CUSTOMER | DEMO COMP.<br>LISTING - |              | FO       |                |                 |                   |     | 0 PAGE: 1<br>4:12 PM |
|---|--|---------|----------|-------------------------|--------------|----------|----------------|-----------------|-------------------|-----|----------------------|
| ALPHA FIRST TO L<br>TERMS CODE FIRST<br>CUSTOMER NAME |  | SHIP-TO | CREDIT   | BALANCE                 | LAST<br>SALE | LAST     | DATE<br>OPENED | HIGHEST<br>DATE | BALANCE<br>AMOUNT |     | LAST DUN-<br>DATE #  |
| C131 AUTOM<br>234 L<br>BLDG<br>DALLA<br>214-8         | MATION SYSTEMS SUPPLY CO.<br>LBJ FREEWAY<br># 4<br>AS, TX 75332<br>390-8792<br>PHILLIPS              |         |          |                         |              |          |                |                 |                   |     |                      |
| 18 SC<br>ATLAN<br>404-2                               | ES MACHINERY & EQUIPMENT<br>DUTH DIXON AVE<br>NTA, GA 30302<br>223-0934<br>3 WILSON                  | SAME    | 15000    | 4596.75                 | 09/27/02     | 09/07/02 | 05/22/02       | 04/17/02        | 7942.65           | Ν   |                      |
| 5565<br>ATLAN<br>404-3                                | 5 FOR TYKES<br>CLAIRMONT AVE.<br>NTA, GA 30345<br>322-0955<br>ROBINSON                               | SAME    | 3500     | 3665.73*                | 09/27/02     | 09/21/02 | 05/30/02       | 03/19/02        | 5448.19           | * N |                      |
| 4163<br>ATLAN<br>404-9<br>LEN G                       | LEY MANUFACTURING CO.<br>LEES MILL ROAD<br>NTA, GA 30301<br>283-0223<br>GOZA<br>PETERSON             | SAME    | 10000    | 7006.12                 | 09/28/02     | 09/28/02 | 03/25/02       | 06/20/02        | 16576.06          | * N |                      |
| 11984<br>DOUGL<br>404-8<br>STEVE                      | RAL GEORGIA MATERIALS CO.<br>4 I-20 E<br>LASVILLE, GA 30302<br>889-3422<br>E CHARTER<br>WHEN SHIPPED | SAME    | 10000    | 3386.49                 | 09/27/02     | 09/28/02 | 06/07/02       | 05/31/02        | 8799.43           | Ν   |                      |
| HLD=ON HOLD, *=C                                      | OVER CREDIT LIMIT  |         |          |                         |              |          |                |                 |                   |     |                      |
| CUSTOMERS: 05   |  |         |          |                         |              |          |                |                 |                   | END | OF REPORT            |

DATE: 03/21/02DEMO COMPANYARR745 PAGE: 1USER: SSI TY1SHIP-TO REPORTTIME: 7:23 PM

#### ALPHA FIRST TO LAST BRANCH 02

| CUSTOMER | NAME  | CLASS | S/T | SHIP-TO | NAME   | ROUTE ZONE | S/T TAX CODE | RT SHIP VIA |
|----------|---|-------|-----|---------|--|------------|--------------|-------------|
|          | AUTOMATION SYSTEMS SUPPLY CO.<br>234 LBJ FREEWAY<br>BLDG # 4<br>DALLAS, TX 75332<br>214-890-8792<br>JOE PHILLIPS    | WSL   | 40  |         | COMPUTER OFFICE SUPPLIES<br>233 S. MAIN STREET<br>ATLANTA, GA 30303<br>404-332-9332<br>ROBERT MATTHEWS<br>DANIEL WADE            | 20         | 30 NOTAX     | X UPS       |
|          | COWBOY WORLD<br>11345 IH-10<br>SAN ANTONIO, TX 75012<br>512-345-9854<br>JOHN DARNELL<br>MARKEL TAYLOR               | RET   | 40  |         | COWBOY WORLD<br>22909 WEST SAHARA BLVD.<br>DALLAS, TX 75223<br>214-788-4471<br>BOB GRAYSON<br>ELEANOR WESTON                     | 5C         | 40 TX        | H UPS       |
|          | FLAGS, FLAGS, FLAGS, INC.<br>3271 LBJ FREEWAY<br>DALLAS, TX 75233<br>214-458-0943<br>THADDEUS HUBBARD               | WSL   | 40  | S121    | FLAGS, FLAGS, FLAGS, INC.<br>23 IH-10 EXIT 49<br>SAN ANTONIO, TX 75032<br>512-887-8833<br>JERRY MADDEN<br>LOIS PYLE              | 5C         | 40 NOTAX     | X UPS BLUE  |
|          | TAGGART TRANSCONTINENTAL<br>4920 OLD DIXIE ROAD<br>WACO, TX 75220<br>214-890-8498<br>DAGNEY TAGGART<br>EDDIE WILERS | RET   | 40  |         | TAGGART TRANSCONTINENTAL<br>987 SOUTH PLAINS INDUSTRIAL PK<br>DALLAS, TX 75334<br>214-335-9843<br>JOE PENDELTON<br>HANK JOHNSTON |            | 40 TX        | H UPS       |

ZONE: C=COMMERCIAL, R=RESIDENTIAL, RT=TAX RATE

CUSTOMERS: 4

DATE: 03/21/02 USER: SSI TYl

#### ALPHA FIRST TO LAST DATE FIRST TO LAST BRANCH 02

| CUSTOMER NAME                     | DATE     | TRANSACTION   | DEBIT   | CREDIT  |          | DOCUMENT REG# |
|-----------------------------------|----------|---------------|---------|---------|----------|---------------|
| C105 DALLAS FURNITURE MART        |          | SO SALES REG  | 973.35  |         | -3631.51 | 001508 0530   |
|                                   | 08/10/02 | SO SALES REG  | 1009.65 |         | -2621.86 | 001521 0531   |
|                                   | 08/17/02 | SO SALES REG  | 971.28  |         | -1650.58 | 001555 0532   |
|                                   | 08/17/02 | SO SALES REG  | 904.71  |         | -745.87  | 001573 0532   |
|                                   | / / -    | SO SALES REG  | 654.34  |         | -91.53   | 001592 0533   |
|                                   |          | SO SALES REG  | 756.42  |         | 664.89   | 001604 0533   |
|                                   |          | SO SALES REG  | 745.87  |         | 1410.76  | 001616 0534   |
|                                   |          | SO SALES REG  | 698.40  |         | 2109.16  | 001647 0535   |
|                                   | / - / -  | SO SALES REG  | 2751.60 |         | 4860.76  | 001666 0535   |
|                                   |          | SO SALES REG  | 1001.80 |         | 5862.56  | 001685 0536   |
|                                   | / / -    | SO SALES REG  | 1322.55 |         | 7185.11  | 001703 0536   |
|                                   |          | CASH RECEIPTS |         | -654.34 | 6530.77  | 001592 0461   |
|                                   | / / -    | SO SALES REG  | 607.10  |         | 7137.87  | 001719 0537   |
|                                   |          | SO SALES REG  | 483.70  |         | 7621.57  | 001739 0537   |
|                                   |          | SO SALES REG  | 34.55   |         | 7656.12  | 001756 0538   |
|                                   | / / -    | SO SALES REG  | 534.40  |         | 8190.52  | 001760 0538   |
|                                   | 09/27/02 | SO SALES REG  | 521.75  |         | 8712.27  | 001778 0538   |
| C106 MALONEY'S METAL PRODUCTS CO. | 08/10/02 | SO SALES REG  | 1915.10 |         | 1915.10  | 001527 0531   |
|                                   | / - / -  | SO SALES REG  | 1973.08 |         | 3888.18  | 001538 0531   |
|                                   | 08/17/02 | SO SALES REG  | 1293.68 |         | 5181.86  | 001561 0532   |
|                                   | / / -    | SO SALES REG  | 907.10  |         | 6088.96  | 001580 0532   |
|                                   |          | SO SALES REG  | 979.02  |         | 7067.98  | 001598 0533   |
|                                   |          | SO SALES REG  | 865.28  |         | 7933.26  | 001610 0533   |
|                                   | / - / -  | SO SALES REG  | 902.11  |         | 8835.37  | 001622 0534   |
|                                   | 08/31/02 | SO SALES REG  | 639.18  |         | 9474.55  | 001634 0534   |
|                                   | 09/07/02 | SO SALES REG  | 1047.90 |         | 10522.45 | 001655 0535   |
|                                   | 09/07/02 | SO SALES REG  | 3283.03 |         | 13805.48 | 001671 0535   |
|                                   | 09/14/02 | SO SALES REG  | 1039.50 |         | 14844.98 | 001692 0536   |
|                                   |          | SO SALES REG  | 1548.60 |         | 16393.58 | 001711 0536   |
|                                   |          | SO SALES REG  | 851.50  |         | 17245.08 | 001725 0537   |
|                                   |          | SO SALES REG  | 956.85  |         | 18201.93 | 001745 0537   |
|                                   | 09/27/02 | SO SALES REG  | 779.25  |         | 18981.18 | 001766 0538   |

DEMO COMPANY

CUSTOMER LEDGERCARDS

CUSTOMERS: 2

END OF REPORT

ARR750 PAGE: 1

TIME: 7:23 PM

AUTOMATION SYSTEMS SUPPLY CO. ATTN: JOE PHILLIPS 234 LBJ FREEWAY BLDG # 4 DALLAS, TX 75332

MALONEY'S METAL PRODUCTS CO. ATTN: JERRY BALES 2928 HWY 64 SOUTH DALLAS, TX 75223

TEXAS MATERIAL HANDLING CO. ATTN: DOUG MILLER 1130 ROCHELLE DRIVE S.W. DALLAS, TX 75224 COWBOY WORLD ATTN: JOHN DARNELL 11345 IH-10 SAN ANTONIO, TX 75012

S.E. EXTERMINATING COMPANY ATTN: JAMES GRAYSON 2099 LIDDELL DRIVE DALLAS, TX 75324 DALLAS FURNITURE MART ATTN: TIM MCCOY 21 NORTH CENTRAL AVE. SUITE 231 FORT WORTH, TX 75543

SIMS HARDWARE ATTN: JEFF WARNER 45092 EAST 15TH AVE. DALLAS, TX 75245 FLAGS, FLAGS, FLAGS, INC. ATTN: THADDEUS HUBBARD 3271 LBJ FREEWAY DALLAS, TX 75233

## TAGGART TRANSCONTINENTAL ATTN: DAGNEY TAGGART 4920 OLD DIXIE ROAD WACO, TX 75220

| AUTOMATION SYSTEMS SUPPLY C C133   | COWBOY WORLD C111  |
|--|--|
| 214-890-8792<br>234 LBJ FREEWAY<br>BLDG # 4<br>DALLAS, TX 75332  | 512-345-9854<br>11345 IH-10<br>SAN ANTONIO, TX 75012   |
| JOE PHILLIPS<br>class: WSL s/t: 40   | JOHN DARNELL<br>MARKEL TAYLOR<br>class: RET s/t: 40  |
| DALLAS FURNITURE MART C105   | FLAGS, FLAGS, FLAGS, INC. C121   |
| 214-890-9832<br>21 NORTH CENTRAL AVE.<br>SUITE 231<br>FORT WORTH, TX 75543   | 214-458-0943<br>3271 LBJ FREEWAY<br>DALLAS, TX 75233   |
| TIM MCCOY  | THADDEUS HUBBARD   |
| class: WSL s/t: 40   | class: WSL s/t: 40   |
|  |  |
| MALONEY'S METAL PRODUCTS CO C106   | S.E. EXTERMINATING COMPANY C114  |
| MALONEY'S METAL PRODUCTS CO C106<br>214-947-0345<br>2928 HWY 64 SOUTH<br>DALLAS, TX 75223  | S.E. EXTERMINATING COMPANY C114<br>214-984-0438<br>2099 LIDDELL DRIVE<br>DALLAS, TX 75324  |
| 214-947-0345<br>2928 HWY 64 SOUTH<br>DALLAS, TX 75223<br>JERRY BALES   | 214-984-0438<br>2099 LIDDELL DRIVE<br>DALLAS, TX 75324<br>JAMES GRAYSON<br>MARGARET WILLIAMS   |
| 214-947-0345<br>2928 HWY 64 SOUTH<br>DALLAS, TX 75223<br>JERRY BALES   | 214-984-0438<br>2099 LIDDELL DRIVE<br>DALLAS, TX 75324<br>JAMES GRAYSON<br>MARGARET WILLIAMS   |
| 214-947-0345<br>2928 HWY 64 SOUTH<br>DALLAS, TX 75223<br>JERRY BALES<br>class: WSL s/t: 40   | 214-984-0438<br>2099 LIDDELL DRIVE<br>DALLAS, TX 75324<br>JAMES GRAYSON<br>MARGARET WILLIAMS   |
| 214-947-0345<br>2928 HWY 64 SOUTH<br>DALLAS, TX 75223<br>JERRY BALES<br>class: WSL s/t: 40<br>SIMS HARDWARE C108<br>214-458-0943<br>45092 EAST 15TH AVE. | 214-984-0438<br>2099 LIDDELL DRIVE<br>DALLAS, TX 75324<br>JAMES GRAYSON<br>MARGARET WILLIAMS<br>class: RET s/t: 40   |
| 214-947-0345<br>2928 HWY 64 SOUTH<br>DALLAS, TX 75223<br>JERRY BALES<br>class: WSL s/t: 40<br>SIMS HARDWARE C108<br>214-458-0943<br>45092 EAST 15TH AVE. | 214-984-0438<br>2099 LIDDELL DRIVE<br>DALLAS, TX 75324<br>JAMES GRAYSON<br>MARGARET WILLIAMS<br>class: RET s/t: 40<br>TAGGART TRANSCONTINENTAL C103<br>214-890-8498<br>4920 OLD DIXIE ROAD |

C131 AUTOMATION SYSTEMS SUPPLY CO. 234 LBJ FREEWAY BLDG # 4 DALLAS, TX 75332

| DATE: 03/21/02 | DEMO COMPANY                  | ARR810 PAGE: 1 |
|----------------|-------------------------------|----------------|
| USER: SSI TYl  | SERVICE CHARGE REGISTER# 0036 | TIME: 7:26 PM  |

SERVICE CHARGE DATE 09/30/02

| SERVICE CHA | ARGE DATE 09/30/02             |       |      |                   |          |        |
|-------------|--------------------------------|-------|------|-------------------|----------|--------|
|             |                                | DAYS  |      |                   |          |        |
| CUSTOMER    | NAME                           | GRACE | DOCS | ORIGINAL          | CURRENT  | CHARGE |
| =========   |                                |       |      |                   |          |        |
| C100        | SOUTHEASTERN INDUSTRIAL SUPPLY | Y 10  | 1    | 1847.27           | 1847.27  | 27.71  |
| C101        | DELUXE EQUIPMENT WAREHOUSE     | 0     | 2    | 344.85            | 344.85   | 5.17   |
| C102        | ROARK ARCHITECTURAL, INC.      | 0     | 1    | 1622.00           | 1622.00  | 24.33  |
| C105        | DALLAS FURNITURE MART          | 0     | 1    | 756.42            | 756.42   | 11.35  |
| C106        | MALONEY'S METAL PRODUCTS CO.   | 0     | 6    | 7933.26           | 7933.26  | 119.02 |
| C107        | CENTRAL GEORGIA MATERIALS CO.  | 0     | 1    | 729.14            | 729.14   | 10.94  |
| C108        | SIMS HARDWARE                  | 0     | 1    | 952.15            | 952.15   | 14.28  |
| C110        | TEXAS MATERIAL HANDLING CO.    | 0     | 3    | 4811.86           | 4811.86  | 72.17  |
| C111        | COWBOY WORLD                   | 0     | 1    | 552.68            | 552.68   | 8.29   |
| C118        | PEACHTREE PRINTING SUPPLY      | 0     | 1    | 809.33            | 809.33   | 12.14  |
| C121        | FLAGS, FLAGS, FLAGS, INC.      | 0     | 1    | 1350.76           | 1350.76  | 20.26  |
| C123        | GEORGIA PRINT MACHINES, INC.   | 0     | 1    | 49.92             | 49.92    | .75*   |
| C131        | AUTOMATION SYSTEMS SUPPLY CO.  | 0     | 3    | 3904.14           | 3904.14  | 58.57  |
|             |                                |       | RE   | -<br>GISTER TOTAL | 25663.78 | 384.23 |

\*=BELOW MINIMUM FOR SERVICE CHARGE

CUSTOMERS: 13

END OF REGISTER

| DEMO COMPANY<br>SVC CHG REGISTER GL DISTRIBUTION# 0036   | ARR810 PAGE: 1<br>TIME: 7:26 PM  |  |  |
|--|--|--|--|
|  |  |  |  |
|  |  |  |  |
| C100 SOUTHEASTERN INDUSTRIAL SUPPLY<br>C101 DELUXE EQUIPMENT WAREHOUSE<br>C102 ROARK ARCHITECTURAL, INC.<br>C107 CENTRAL GEORGIA MATERIALS CO.   | 27.71<br>5.17<br>24.33<br>10.94<br>12.14   |  |  |
| ACCOUNT TOTAL  | 80.29  | .00  | 80.29  |
| C106 MALONEY'S METAL PRODUCTS CO.<br>C108 SIMS HARDWARE<br>C110 TEXAS MATERIAL HANDLING CO.<br>C111 COWBOY WORLD<br>C121 FLAGS, FLAGS, FLAGS, INC.<br>C131 AUTOMATION SYSTEMS SUPPLY CO. | 119.02<br>14.28<br>72.17<br>8.29<br>20.26<br>58.57   |  |  |
|  |  |  | 303.94   |
| C110 TEXAS MATERIAL HANDLING CO.   |  | 72.17  |  |
| ACCOUNT TOTAL  | .00  | 384.23   | (384.23)   |
|  |  |  |  |
|  | CUSTOMER NAME<br>C100 SOUTHEASTERN INDUSTRIAL SUPPLY<br>C101 DELUXE EQUIPMENT WAREHOUSE<br>C102 ROARK ARCHITECTURAL, INC.<br>C107 CENTRAL GEORGIA MATERIALS CO.<br>C108 PEACHTREE PRINTING SUPPLY<br>C105 DALLAS FURNITURE MART<br>C105 DALLAS FURNITURE MART<br>C105 DALLAS FURNITURE MART<br>C106 MALONEY'S METAL PRODUCTS CO.<br>C108 SIMS HARDWARE<br>C101 CEXAS MATERIAL HANDLING CO.<br>C110 COWBOY WORLD<br>C121 FLAGS, FLAGS, FLAGS, INC.<br>C131 AUTOMATION SYSTEMS SUPPLY CO.<br>C100 SOUTHEASTERN INDUSTRIAL SUPPLY<br>C100 SOUTHEASTERN INDUSTRIAL SUPPLY<br>C100 SOUTHEASTERN INDUSTRIAL SUPPLY<br>C101 DELUXE EQUIPMENT WAREHOUSE<br>C102 ROARK ARCHITECTURAL, INC.<br>C103 DALLAS FURNITURE MART<br>C104 MALONEY'S METAL PRODUCTS CO.<br>C107 CENTRAL GEORGIA MATERIALS CO.<br>C108 SIMS HARDWARE<br>C104 CALMAE SUPPLY CO.<br>C116 COWBOY WORLD<br>C116 COMBOY WORLD<br>C110 CENTRAL GEORGIA MATERIALS CO.<br>C110 COMBOY WORLD<br>C110 CENTRAL GEORGIA MATERIALS CO.<br>C111 COMBOY WORLD<br>C110 COMBOY WORLD<br>C111 COMBOY WORLD<br>C111 COMBOY WORLD<br>C111 COMBOY WORLD<br>C111 COMBOY WORLD<br>C111 COMBOY WORLD<br>C111 COMBOY WORLD<br>C112 FLAGS, FLAGS, FLAGS, INC.<br>C113 AUTOMATION SYSTEMS SUPPLY CO.<br>C114 AUTOMATION SYSTEMS SUPPLY CO.<br>C114 AUTOMATION SYSTEMS SUPPLY CO.<br>C115 AUTOMATION SYSTEMS SUPPLY CO.<br>C116 AUTOMATION SYSTEMS SUPPLY CO.<br>C117 CONTATION SYSTEMS SUPPLY CO.<br>C118 AUTOMATION SYSTEMS SUPPLY CO.<br>C110 AUTOMATION SYSTEMS SUPPLY CO. | CUSTOMER NAME         DEBIT           C100 SOUTHEASTERN INDUSTRIAL SUPPLY         27.71           C101 DELUXE EQUIPMENT WAREHOUSE         5.17           C102 ROARK ARCHITECTURAL, INC.         24.33           C107 CENTRAL GEORGIA MATERIALS CO.         10.94           C118 PEACHTREE PRINTING SUPPLY         12.14           MCCOUNT TOTAL         80.29           C105 DALLAS FURNITURE MART         11.35           C106 MALONEY'S METAL PRODUCTS CO.         119.02           C108 SIMS HARDWARE         14.28           C110 TEXAS MATERIAL HANDLING CO.         72.17           C111 COWBOY WORLD         8.29           C121 FLAGS, FLAGS, FLAGS, INC.         20.26           C131 AUTOMATION SYSTEMS SUPPLY CO.         58.57           ACCOUNT TOTAL         303.94           C100 SOUTHEASTERN INDUSTRIAL SUPPLY         303.94           C100 SOUTHEASTERN INDUSTRIAL SUPPLY         303.94           C100 SOUTHEASTERN INDUSTRIAL SUPPLY         303.94           C101 DELUXE EQUIPMENT WAREHOUSE         303.94           C102 ROARK ARCHITECTURAL, INC.         303.94           C103 SIMS HARDWARE         11.0 TEXAS MATERIAL HANDLING CO.           C114 CONBOY WORLD         11.2 COMBOY WORLD           C115 DALLAS FURNITURE MATERIALS CO.         11.1 COMBOY WORL | CUSTOMER NAME         DEBIT         CREDIT           C100         SOUTHEASTERN INDUSTRIAL SUPPLY         27.71           C101         DELUXE EQUIPMENT WAREHOUSE         5.17           C102         ROARK ARCHITECTURAL, INC.         24.33           C107         CENTRAL GEORGIA MATERIALS CO.         10.94           C118         PEACHTREE PRINTING SUPPLY         12.14           ACCOUNT TOTAL         80.29         .00           C105         DALLAS FURNITURE MART         11.35           C106         MALONEY'S METAL PRODUCTS CO.         119.02           C108         SIMS HARDWARE         14.28           C110         TEXAS MATERIAL HANDLING CO.         72.17           C111         COMBOY WORLD         8.29           C121         FLAGS, FLAGS, INC.         20.26           C131         AUTOMATION SYSTEMS SUPPLY CO.         58.57           ACCOUNT TOTAL         303.94         .00           C100         SOUTHEASTERN INDUSTRIAL SUPPLY         27.71           C101         DELUXE EQUIPMENT WAREHOUSE         5.17           C102         ROARK ARCHITECTURAL, INC.         24.33           C105         DALLAS FURNITURE MART         11.35           C106         MALONEY'S METAL PROD |

ACCOUNTS: 3

END OF GL DISTRIBUTION

|  |   | SI   | TATEMENT   |   |  |   |
|--|---|--|--|---|--|---|
|  |   | 6.7 Developn<br>69 South Pea<br>Atlanta, GA  | achtree Sti  | reet  | DATE:  | PAGE: 1<br>03/19/02   |
| то:  | C102<br>Roark Archi<br>12471 Carso<br>Acworth, G2   |  |  |   |  |   |
|  | INVOICE!DUE   |  |  | DTE!PYMT AMO  |  | BALANCI   |
| 07/28/01!<br>09/28/01!<br>09/28/01!<br>09/28/01!<br>09/20/01!<br>09/20/01!<br>09/28/01!<br>09/09/01!<br>!<br>! | 001659!08/3<br>001682!09/3<br>001684!09/3<br>001709!09/3<br>00174!09/3<br>001752!09/3<br>001764!11/3<br>001854!10/3<br>!<br>!<br>!<br>! | 30/01!       111         30/01!       1302         30/01!       1614         30/01!       1263         30/01!       66         30/01!       198         30/01!       194 | 2.00!<br>75!09/28,<br>2.00!09/28,<br>1.10!09/28,<br>5.96!09/28,<br>3.30!<br>40!<br>40!<br><br>!<br>!<br>!<br>!<br>!<br>! | /01! 1302<br>/01! 1614<br>/01! 1263<br>/01! 60<br>!<br>!<br>!<br>!<br>!<br>!<br>! | ! !<br>1.75!PY!<br>2.00!PY!<br>4.10!PY!<br>3.50!PY!<br>6.96!PY!<br>! !<br>! !<br>! !<br>! !<br>! !<br>! !<br>! ! | 1622.0<br>00<br>00<br>00<br>00<br>1198.3<br>944.4<br>3081.4 |
| Curre  | ent! 1  | L-30! 31-  | -60! (   | 61-90! 01   | ver 90!  | TOTAL DUE   |
|  | .00!  | .00!   | .00!   | .00! 68   | <br>846.10!  | 6846.10   |

| DATE: 03/21/02<br>USER: SSI TY1                |                            |      | SALE   | DEMO COMP<br>S TAX REGIS |                   |        |              |        | 20 PAGE: 1<br>: 7:28 PM |
|--|----------------------------|------|--------|--------------------------|-------------------|--------|--------------|--------|-------------------------|
| TAX CODE FIRST TO L<br>DATE 09/01/02 TO 09     |                            | #1   | DOCS M | ERCHANDISE               | TAXABLE<br>AMOUNT | TAX    | STATE<br>TAX | TAX    | TAX                     |
| CA-CALIFORNIA<br>CAR-CARSON<br>LOS-LOS ANGELES | 3.000%<br>2.250%<br>1.500% |      |        |                          |                   |        |              |        |                         |
| TOP TOP WIGHTED                                |                            | OTAL | 5      | 5557.55                  | 5557.55           | 415.96 | 184.88       | 138.65 | 92.43                   |
|  | LOS LOCAL T                | OTAL | 5      | 5557.55                  | 5557.55           | 415.96 | 184.88       | 138.65 | 92.43                   |
|  | CAR COUNTY T               | OTAL | 5      | 5557.55                  |                   | 415.96 | 184.88       |        | 92.43                   |
|  | CA STATE T                 | OTAL | 5      | 5557.55                  |                   |        | 184.88       |        | 92.43                   |
| GA-GEORGIA<br>-NO COUNTY TAX<br>-NO LOCAL TAX  |                            |      |        |                          |                   |        |              |        |                         |
|  | HIGH T<br>EXEMPT T         | OTAL | 1      | 66.96                    | 19529.12<br>.00   | .00    | .00          | .00    |                         |
|  | GA STATE T                 |      |        |                          | 19529.12          |        |              |        | .00                     |
| NO-<br>TAX-<br>-NO LOCAL TAX                   | 0.000%<br>0.000%           |      |        |                          |                   |        |              |        |                         |
| NO LOOME IMM                                   | EXEMPT T                   |      | 104    | 97879.79                 | .00               | .00    | .00          | .00    | .00                     |
|  | TAX COUNTY T               | OTAL | 104    |                          | .00               | .00    | .00          | .00    |                         |
|  | NO STATE T                 |      |        |                          | .00               |        |              |        | .00                     |
| OH-OHIO<br>CUY-CUYATTOGA<br>CLE-CLEVELAND      | 7.000%<br>1.000%<br>0.000% |      |        |                          |                   |        |              |        |                         |
| 022 022 022 022 022 022 022 022 022 022        |                            | OTAL | 4      | 3979.80                  | 3979.80           | 318.39 | 278.59       | 39.80  | .00                     |
|  | CLE LOCAL T                | OTAL | 4      | 3979.80                  | 3979.80           | 318.39 | 278.59       | 39.80  | .00                     |
|  | CUY COUNTY T               | OTAL | 4      | 3979.80                  | 3979.80           | 318.39 | 278.59       | 39.80  | .00                     |
|  | OH STATE T                 | OTAL | 4      | 3979.80                  | 3979.80           | 318.39 | 278.59       | 39.80  | .00                     |

| DATE: 03/22/02 I<br>USER: SSI TZ5 REGIST   | DEMO COMPANY<br>TER HISTORY R | EPORT            |           | ARR<br>TIM | 8830 PAGE: 1<br>ME: 3:34 PM |
|--|-------------------------------|------------------|-----------|------------|-----------------------------|
| AR<br>TRACE# DATE PD REG# TYPE<br>   | BEGINNING<br>AR BALANCE       | DOLLAR<br>AMOUNT | DISCOUNTS |            |                             |
| 0696 09/21/02 09/02 0025 SEDUTCE CUADCES   | 107272 11                     | 20.20            | 0.0       | 0.0        | 107401 40                   |
| 0687 09/07/02 09/02 0535 DAILY SALES   | 107401.40                     | 39679.19         | .00       | .00        | 147080.59                   |
| 0688 09/07/02 09/02 0293 INVOICING   | 147080.59                     | 541.47           | .00       | .00        | 147622.06                   |
| 0688 09/07/02 09/02 0535 DAILY SALES<br>0688 09/07/02 09/02 0293 INVOICING<br>0689 09/07/02 09/02 0122 RETURNED CHECKS<br>0690 09/07/02 09/02 0458 CASH RECEIPTS<br>0691 09/14/02 09/02 0536 DAILY SALES<br>0690 09/14/02 09/02 0556 DAILY SALES   | 147622.06                     | 150.18           | .00       | .00        | 147772.24                   |
| 0690 09/07/02 09/02 0458 CASH RECEIPTS   | 147772.24                     | -22349.04        | 122.42    | .00        | 125300.78                   |
| 0691 09/14/02 09/02 0536 DAILY SALES   | 125300.78                     | 39540.20         | .00       | .00        | 164840.98                   |
| U697 U97147U7 U97U7 U459 CASH RECEIPTS   | 164840.98                     | -15/38.86        | 5.43      |            | 149598.69                   |
| 0693 09/21/02 09/02 0460 CASH RECEIPTS<br>0694 09/21/02 09/02 0461 CASH RECEIPTS<br>0695 09/21/02 09/02 0537 DAILY SALES<br>0696 09/28/02 09/02 0462 CASH RECEIPTS   | 149598.69                     | -14175.97        | .00       | .00        | 135422.72                   |
| 0694 09/21/02 09/02 0461 CASH RECEIPTS   | 135422.72                     | -1167.91         | .00       | .00        | 134254.81                   |
| 0695 09/21/02 09/02 0537 DAILY SALES   | 134254.81                     | 31084.26         | .00       | .00        | 165339.07                   |
| 0696 09/28/02 09/02 0462 CASH RECEIPTS<br>0697 09/27/02 09/02 0538 DAILY SALES<br>0698 09/28/02 09/02 0293 JOB COST INVOICING<br>0699 09/30/02 09/02 0539 DAILY SALES<br>0700 09/30/02 09/02 0540 DAILY SALES<br>0701 09/30/02 09/02 0541 DAILY SALES  | 165339.07                     | -30788.04        | .00       | .00        | 134551.03                   |
| 0697 09/27/02 09/02 0538 DAILY SALES   | 134551.03                     | 24626.15         | .00       | .00        | 159177.18                   |
| 0698 09/28/02 09/02 0293 JOB COST INVOICING  | 159177.18                     | 3007.04          | .00       | .00        |                             |
| 0699 09/30/02 09/02 0539 DAILY SALES   | 162184.22                     | 796.07           | .00       | .00        |                             |
| 0700 09/30/02 09/02 0540 DAILY SALES<br>0701 09/30/02 09/02 0541 DAILY SALES<br>0702 09/30/02 09/02 0542 DAILY SALES<br>0703 09/30/02 09/02 0543 DAILY SALES<br>0704 09/30/02 09/02 0544 DAILY SALES<br>0705 09/30/02 09/02 0545 DAILY SALES<br>0706 09/30/02 09/02 0546 DAILY SALES<br>0707 09/30/02 09/02 0546 DAILY SALES<br>0708 09/28/02 09/02 0547 DAILY SALES<br>0708 09/28/02 09/02 0548 DAILY SALES<br>0709 09/28/02 09/02 0549 DAILY SALES<br>0710 09/28/02 09/02 0550 DAILY SALES<br>0711 09/28/02 09/02 0551 DAILY SALES<br>0712 09/15/02 09/02 0294 INVOLCING | 162980.29                     | .00              | .00       | .00        | 162980.29                   |
| 0701 09/30/02 09/02 0541 DAILY SALES   | 162980.29                     | .00              | .00       | .00        | 162980.29                   |
| 0702 09/30/02 09/02 0542 DAILY SALES   | 162980.29                     | .00              | .00       | .00        | 162980.29                   |
| 0703 09/30/02 09/02 0543 DAILY SALES   | 162980.29                     | .00              | .00       | .00        | 162980.29                   |
| 0704 09/30/02 09/02 0544 DAILY SALES   | 162980.29                     | 4478.43          | .00       | .00        | 167458.72                   |
| 0705 09/30/02 09/02 0545 DAILY SALES   | 167458.72                     | 2.08             | .00       | .00        | 167460.80                   |
| 0706 09/30/02 09/02 0546 DAILY SALES   | 167460.80                     | 2.08             | .00       | .00        | 167462.88                   |
| 0707 09/30/02 09/02 0547 DAILY SALES   | 167462.88                     | 2.08             | .00       | .00        | 167464.96                   |
| 0708 09/28/02 09/02 0548 DAILY SALES   | 167464.96                     | 6677.88          | .00       | .00        | 174142.84                   |
| 0709 09/28/02 09/02 0549 DAILY SALES   | 174142.84                     | 363.02           | .00       | .00        | 174505.86                   |
| 0710 09/28/02 09/02 0550 DAILY SALES   | 174505.86                     | 348.62           | .00       | .00        | 174854.48                   |
| 0711 09/28/02 09/02 0551 DAILY SALES   | 174854.48                     | 345.02           | .00       | .00        | 175199.50                   |
| 0712 09/15/02 09/02 0294 INVOICING   | 175199.50                     | 208.67           | .00       | .00        | 175408.17                   |
|  | PERIOD                        |                  |           |            | CHANGE                      |
| TOTAI  |                               | 29.29            |           |            |                             |
|  | PERIOD                        |                  |           |            | CHANGE                      |
| TOTAI  | 09/02                         | 68132.62         | 125.85    |            |                             |
| REGISTERS RUN: 27  |                               |                  |           | EN         | ID OF REPORT                |

| DATE: 03/22/02<br>USER: SSI TZ5   |                             | DEMO CO<br>REGISTER HIS  |   | RR830 PAGE: 2<br>'IME: 3:34 PM         |  |
|---|-----------------------------|--|---|--|--|
| REGISTER TYPE   | # REGS                      | DOLLAR AMOUNT  | DISCOUNTS                                 | ADJUSTMENTS                            | TOTAL CHANGE   |
| CASH RECEIPTS<br>INVOICING<br>RETURNED CHECKS<br>SERVICE CHARGES<br>DAILY SALES<br>JOB COST INVOICING | 5<br>2<br>1<br>1<br>17<br>1 | -83719.82<br>750.14<br>150.18<br>29.29<br>147945.08<br>3007.04 | 125.85<br>.00<br>.00<br>.00<br>.00<br>.00 | .00<br>.00<br>.00<br>.00<br>.00<br>.00 | -83845.67<br>750.14<br>150.18<br>29.29<br>147945.08<br>3007.04 |
| TOTAL   | 27                          | 68161.91   | 125.85                                    | .00                                    | 68036.06   |

END OF RECAP

| DATE: 09/28/02                         | DEMO COM                   | ARR840 PAGE: 1    |                |               |         |
|--|----------------------------|-------------------|----------------|---------------|---------|
| USER: STK TOS                          | DOCUMENT REMOV             | AL REGISTER #0039 |                | TIME:         | 6:49 AM |
| BRANCH 01<br>INCLUDE DISPUTED INVOICES |                            |                   |                |               |         |
|  | ENTRY                      | ORIGINAL          | TRANSACTIONS   |               | CURRENT |
| CUSTOMER NAME                          | DOC# D TY PD DATE          | AMOUNT DATE REG#  | PAYMENT DISCOU | NT ADJUSTMENT | BALANCE |
| ZZZZZZCASH CASH                        | 002163 Y IN 10/00 07/23/01 | 499.13 05/29 0706 | 499.13 .       | .00           | .00     |
|  | 002164 IN 10/00 05/29/02   | 488.63 05/29 0707 | 488.63 .       | .00           | .00     |

D=DISPUTED INVOICE, TY=DOCUMENT TYPE

DOCUMENTS: 2

END OF REGISTER

| DATE: 02/04/03<br>USER: GUI T5m       | Specialty Distributors,<br>CHECK PAYMENT HISTORY R  |   | ARR760 PAGE: 1<br>TIME: 10:49 AM  |
|---------------------------------------|---|---|---|
| ALL CUSTOMERS<br>CHECK NUMBER FIRST I | O LAST  |   |   |
| CUSTOMER NAME                         | DOCUMENT STAT ORIG AMT DOC DATE CURREN  | IT AMT TRANS DATE PAYMENT   | DISCOUNT ADJUSTMENT   |
|                                       | uipment Warehouse+  |   |   |
| Check #                               | 112 on 03/04/2002 for \$50.00 on register 0466. che   | ck 112 for C101 for \$50  |   |
|                                       | 001784-0 OPEN 1090.88 09/28/2000 10<br>001936-0 OPEN 1187.74 07/17/2000 11  | 853.7410/15/200010.00075.8810/15/200015.00162.7410/15/200015.00051.4910/15/200010.00  | .00 .00<br>.00 .00<br>.00 .00<br>.00 .00  |
| Check #                               | 113 on 03/05/2002 for \$40.00 on register 0466. che   | ck 113 from C101 for \$40   |   |
|                                       | 001758-0OPEN33.4909/28/2000002013-0OPEN4750.0007/03/200146002015-0OPEN85.5007/03/2001   | 565.5710/15/20005.0028.4910/15/20005.00590.0010/15/200010.0070.5010/15/200015.0084.1810/15/20005.00   | .00 .00<br>.00 .00<br>.00 .00<br>.00 .00<br>.00 .00   |
| Check #                               | 5555 on 01/01/2002 for \$10.00 on register 0467. FIR  | ST OF FIVE  |   |
|                                       |   | 560.5710/15/20005.00373.4510/15/20005.00  | .00 .00<br>.00 .00  |
| Check #                               | 6666 on 02/04/2002 for \$10.00 on register 0467. SEC  | COND OF FIVE  |   |
|                                       | 001759-0 OPEN 1378.45 09/28/2000 13<br>MISC CSH OPEN  | 368.45         10/15/2000         5.00           10/15/2000         5.00  | .00 .00   |
| Check #                               | 001670-0         OPEN         2140.54         09/29/2000         21           001681-0         OPEN         136.80         07/28/2000         1           001702-0         OPEN         1873.74         09/28/2000         18           001702-0         OPEN         1870.74         09/28/2000         18           001731-0         OPEN         1378.45         09/28/2000         13           001759-0         OPEN         1378.45         09/28/2000         13           001784-0         OPEN         1090.88         09/28/2000         10 | 0 OF 5         139.54 10/15/2000       1.00         135.80 10/15/2000       1.00         559.57 10/15/2000       1.00         67.45 10/15/2000       1.00         074.88 10/15/2000       1.00         136.46 10/15/2000       1.00         -3.00 10/15/2000       3.00 | $\begin{array}{cccc} .00 & .00 \\ .00 & .00 \\ .00 & .00 \\ .00 & .00 \\ .00 & .00 \\ .00 & .00 \\ .00 & .00 \\ .00 & .00 \\ .00 & .00 \end{array}$ |
| Check #                               | 8888 on 04/08/2002 for \$10.00 on register 0467. FOU  | JRTH OF 5   |   |
|                                       | 001943-0 OPEN 80.90 09/01/2000<br>001988-0 OPEN 1066.49 03/19/2001 10   | 75.9010/15/20005.00046.4910/15/20005.00   | .00 .00<br>.00 .00  |
| Check #                               | 9999 on 02/05/2002 for \$10.00 on register 0467. LAS  | T ONE   |   |
|                                       | 001784-0 OPEN 1090.88 09/28/2000 10   | 365.45         10/15/2000         2.00           371.88         10/15/2000         3.00           435.46         10/15/2000         1.00           -4.00         10/15/2000         4.00  | .00 .00<br>.00 .00<br>.00 .00<br>.00 .00  |

Check # CS2312 on 03/04/2002 for \$20.00 on register 0466.

MISC CSH OPEN

10/15/2000 20.00